CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM



DEPARTMENT:

Streets and Maintenance

Purchasing & Strategic Sourcing

AGENDA DATE:

March 18, 2025

PUBLIC HEARING DATE:

NA

CONTACT PERSON NAME: F

Randy Garcia, Interim Director of PHONE NUMBER:

OF PHONE NUMBER

PHONE NUMBER (91

(915)212-0043

(915)212-7000

Claudia A. Garcia, Director of Purchasing & Strategic Sourcing

Streets and Maintenance

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7. Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.2 - Improve competitiveness through infrastructure improvements impacting the quality of

life

SUBJECT:

Discussion and action on the award of solicitation 2024-0474 Automotive Fuel- Unleaded to primary vendor; Rio Valley Biofuels LLC, secondary vendor; Tartan Oil dba Saratoga Rack Marketing, LLC and tertiary vendor; Senergy Petroleum, LLC for an initial term of three (3) years for an estimated amount of \$9,600,000.00. The award also includes a two (2) year option for an estimated amount of \$6,400,000.00. The total contract time is for five (5) years for a total estimated amount of \$16,000,000.00.

BACKGROUND / DISCUSSION:

This contract will provide unleaded automotive fuel to ensure the continual supply to city-owned vehicles that require fuel for daily operations. The City currently owns over 1,900 light-duty vehicles and over 300 police vehicles. Fuel is to be delivered at five separate City fuel dispensing stations which are located at Raynor (PD), Northwest (Atlantic), MSC (Lafayette), Northeast (Hondo Pass), Eastside (ERCC), and other locations as needed.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on May 15, 2024. One (1) supplier was in attendance.

SELECTION SUMMARY:

Solicitation was advertised on May 7, 2024 and May 14, 2024. The solicitation was posted on City website on May 7, 2024. There were a total seventeen (17) viewers online; five (5) bids were received; one (1) from a local supplier.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$1,200,000.00 for the initial term, which represents a 14.29% increase due to fuel prices increases.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$9,600,000.00

Funding Source: Internal Service Fund Account: 532-3600-531240-37020-P3701

2024-0474 Automotive Fuel- Unleaded

Revised 11/20/2024-V4 - Previous Versions Obsolete

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)						
Form was provided to the applicant							

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DEPARTMENT HEAD:

Randy Garcia, Interim Director of Streets and Maintenance

Claudia A. Garcia, Director of Purchasing & Strategic Sourcing

Project Form Best Value Bid

Please place the following item on the Regular Agenda for the City Council of March 18, 2025

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.2 Improve competitiveness through infrastructure improvements impacting the quality of life

Award Summary:

Discussion and action on the award of solicitation 2024-0474 Automotive Fuel- Unleaded to the following suppliers: 1) Rio Valley Biofuels LLC, 2) Tartan Oil dba Saratoga Rack Marketing, LLC, 3) Senergy Petroleum LLC for a total estimated amount of \$9,600,000.00. This contract will provide unleaded automotive fuel to ensure the continual supply to city-owned vehicles that require fuel for daily operations.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$1,200,000.00 for the initial term, which represents a 14.29% increase due to fuel prices increases.

Department: Streets and Maintenance
Award to Primary Vendor: Rio Valley Bio Fuels LLC

City & State: El Paso, TX

Item(s):AllInitial Term:3 YearsOption Terms:2 YearsTotal Contract Time:5 Years

Award to Secondary Vendor: Tartan Oil LLC dba Saratoga Rack Marketing LLC

City & State: Knoxville, TN

Item(s):AllInitial Term:3 YearsOption Terms:NATotal Contract Time:3 Years

Award to Tertiary Vendor: Senergy Petroleum LLC

City & State: Phoenix AZ

Item(s):AllInitial Term:3 YearsOption Terms:NATotal Contract Time:3 Years

Total Annual Estimated Award: \$3,200,000.00
Total Initial Term Estimated Award: \$9,600,000.00
Total Option Term Estimated Award: \$6,400,000.00
Total Estimated Award: \$16,000,000.00

Account(s) 532-3600-531240-37020-P3701

Funding Source(s): Internal Service Fund

District(s):

This was a Best Value Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing Department and Streets and Maintenance recommend award as indicated to primary vendor: Rio Valley Biofuels, LLC, secondary vendor: Tartan Oil LLC dba Saratoga Rack Marketing LLC and tertiary vendor: Senergy Petroleum LLC the highest ranked bidders based on the evaluation factors established in the evaluation criteria for this procurement

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.





PRICE TABULATION

BID TITLE: AUTOMOTIVE FUEL - UNLEADED
BId No: 2024-0474

BID DATE: JUNE 26, 2024

		Mansfield Oil Company of Gainesville, Inc. Gainsville, GA Bidder 1 of 5				Rio Valley Biofuels, LLC El Paso, TX Bidder 2 of 5					Tartan Oil LLC Knoxville, TN Bidder 3 of 5			
		Item	Percentage (A)	Markup/ Discount (B)	Percentage x Markup/Discount - Total (C)	Item	Percentage (A)	Markup/ Discount (B)	Percentage x Markup/Discount Total (C)	Item	Percentage (A)	Markup/ Discount (B)	Percentage x Markup/Discount - Total (C)	
The Co	st Scoring of this contract will be determined based on weighted average.	1	80%	-0.0354	-0.0283	1	80%	-0.0139	-0.0111	1	80%	-0.0373	-0.0298	
		2	15%	0.0355	0.0053	2	15%	0.0367	0.0055	2	15%	-0.0225	-0.0034	
		3	5%	0.3235	0.0162	3	5%	0.1501	0.0075	3	5%	0.3649	0.0182	
		Weigh	ited Average: (1C +	2C + 3C) / 3	-0.0023	Weigh	Veighted Average: (1C + 2C + 3C) / 3 0.0006 Weighted Average: (1C + 2C + 3C) / 3							
	Item 1: Unleaded Fuel - Delivery Quantities				I	tem 1:	Full transport load	comprises ap	proximately 80% of total delive	eries				
	ITEM DESCRIPTION	SUPPLIER'S FEE						SUPPLIER'S	FEE	SUPPLIER'S FEE				
ITEM	Item 1: From 5,000 to 9,000 gallons (Full Transport Load)		Markup (+) \$ +		per gallon		Markup (+) \$ + per gallon				Markup (+) \$ +		per gallon	
1:		OR				OR				OR				
			Discount (-) \$ +	0.0354	per gallon		Discount (-) \$ +	-0.0139	per gallon		Discount (-) \$ +	-0.0373	per gallon	
	LIST ALL STATE AND FEDERAL MANDATED FEES:	FED Superfund: \$0.004048 Per Gallon FED Oil Spill: \$0.002443 Per Gallon FED Lust Fee: \$0.001 Per Gallon TX Motor Fuel: \$0.20 Per Gallon TX Motor Fuel: \$0.20 Per Gallon TX Product Delivery Fee - Please see attached "Taxes are subject to change						S EXCISE TAX .20 EXAS PPDF 6.95 P			oad Fee which is flat rate. Federal Excise: \$.1830 Exempt with form. TX Load Fee \$6.35 (7000-10000 gallons) Fed Lust. \$.0010 Fed OST \$.0019 Superfund \$.003645			
	Item 2: Unleaded Fuel - Delivery Quantities				ı	Item 2: Half transport load comprises approximately 15% of total deliveries								
	ITEM DESCRIPTION	SUPPLIER'S FEE						SUPPLIER'S	FEE_	SUPPLIER'S FEE				
ITEM	Item 2: From 2,500 to 4,999 gallons (Half Transport Load) Of		Markup (+) \$ +	0.0355	per gallon		Markup (+) \$ +	0.0367	per gallon		Markup (+) \$ +		per gallon	
2:		OR	,			OR				OR				
			Discount (-) \$ +		per gallon		Discount (-) \$ +		per gallon		Discount (-) \$ +	-0.0225	per gallon	
	LIST ALL STATE AND FEDERAL MANDATED FEES:	FED Superfund: \$0.004048 Per Gallon FED Oil Spill: \$0.002443 Per Gallon FED Lust Fee: \$0.001 Per Gallon TX Motor Fuel: \$0.20 Per Gallon TX Motor Fuel: \$0.20 Per Gallon TX Product Delivey Fee. Please see attached "Taxes are subject to change				TEXAS EXCISE TAX .20 PER GALLON TEXAS PPDF 3.45 PER LOAD				Fees per gallon, except Load Fee which is flat rate. Federal Excise: \$.1830 Exempt with form. TX State Excise \$.20 TX Load Fee \$3.45 (2500-3000 gallons) Fed Lust. \$.0010 Fed OST \$.0019 Superfund \$.00345				

Approved by __/s/_ Date Approved _9/11/2024_

2024-0474 Automotive Fuel - Unleaded





PRICE TABULATION

BID TITLE: AUTOMOTIVE FUEL - UNLEADED
BId No: 2024-0474

DEPARTMENT: STREETS & MAINTENANCE BID DATE: JUNE 26, 2024 Mansfield Oil Company of Gainesville, Inc. Rio Valley Biofuels, LLC Tartan Oil LLC Gainsville, GA El Paso, TX Knoxville, TN Bidder 1 of 5 Bidder 2 of 5 Bidder 3 of 5 Item 3: Unleaded Fuel - Delivery Quantities Item 3: Small transport load comprises approximately 5% of total deliveries ITEM DESCRIPTION SUPPLIER'S FEE SUPPLIER'S FEE SUPPLIER'S FEE ITEM Markup (+) \$ + 0.3235 per gallon Markup (+) \$ + 0.1501 per gallon Markup (+) \$ + 0.3649 per gallon 3: Item 3: Up to 2,499 gallons (Small Transport Load) OR OR Discount (-) \$ + per gallon Discount (-) \$ + per gallon Discount (-) \$ + per gallon FED Superfund: \$0.004048 Per Gallon FED Oil Spill: \$0.002143 Per Gallon FED Lust Fee: \$0.001 Per Gallon ees per gallon, except Load Fee which is flat rate Federal Excise: \$.1830 Exempt with form. TX State Excise \$.20 TX Load Fee \$1.70 (up to 1000 gallons) Fed Lust. \$.0010 Fed OST \$.0019 TEXAS EXCISE TAX .20 PER GALLON LIST ALL STATE AND FEDERAL MANDATED FEES: TX Motor Fuel: \$0.20 Per Gallon
TX Product Delivery Fee - Please see attached
*Taxes are subject to change TEXAS PPDF 1.70 PER LOAD Superfund \$.003645 OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT. BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT X TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S) Х NO OPTION OFFERED X AMENDMENTS ACKNOWLEDGED: YES YES YES BIDS SOLICITED: 440 LOCAL BIDS SOLICITED: 179 BIDS RECEIVED: 5 LOCAL BIDS RECEIVED: 1 NO BID: 8 NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.



PRICE TABULATION

BID TITLE: AUTOMOTIVE FUEL - UNLEADED Bid No: 2024-0474

BID DATE: JUNE 26, 2024 DEPARTMENT: STREETS & MAINTENANCE

DID DATE. JUNE 26, 2024								DEPARTMENT. STREETS & MAINTE
	Senergy Petroleum, LLC Phoenix, AZ Bidder 4 of 5				dba	Sunoco LP Sunoco, LL Dallas, TX Bidder 5 of 5		
	Item Percenta (A)	ge Markup Discoun (B)		Item	Percentage (A)	Markup/ Discount (B)	Percentage x Markup/Discount - Total (C)	
he Cost Scoring of this contract will be determined based on weighted average.	1 80%	0.01	0.01	1	80%	0.075	0.06	
the cost scoring of this contract will be determined based on weighted average.	2 15%	0.135	0.02	2	15%	0.175	0.03	
	3 5%	0.21	0.01	3	5%	0.5	0.03	
	Weighted Average:			Weigh	ted Average: (1C + 2		0.04	
Item 1: Unleaded Fuel - Delivery Quantities				: Full tra	ansport load compris	ses approxin	nately 80% of total deliver	ies
ITEM DESCRIPTION		SUPPLIER'S	FEE_		<u>su</u>	PPLIER'S FE	<u>:E</u>	
тем	Markup (+) \$ + 0.01 per gallon Markup (+) \$ + 0.075 per gallon							
1: Item 1: From 5,000 to 9,000 gallons (Full Transport Load)	OR			OR	I.			
	Discount (·) \$ +	per gallon		Discount (-) \$ +		per gallon	
LIST ALL STATE AND FEDERAL MANDATED FEES:	\$0.00364, FED ENV FEE \$0	.001929 SUBJECT TO C	ST \$0.001, FED SUPERFUND FEE HANGE BASED ON EXCISE CERTS, SUBJECT TO CHANGE WHERE		erfund003645; LUST001 leum Product Delivery Fee 5			
Item 2: Unleaded Fuel - Delivery Quantities			Item 2	Half tra	ansport load compris	ses approxir	ries	
ITEM DESCRIPTION		SUPPLIER'S	<u>FEE</u>		<u>su</u>	PPLIER'S FE	<u>:E</u>	
ITEM	Markup (+)	\$ + 0.135	per gallon		Markup (+) \$ +	0.175	per gallon	
2: Item 2: From 2,500 to 4,999 gallons (Half Transport Load)	OR			OR				
	Discount () \$ +	per gallon		Discount (-) \$ +		per gallon	
LIST ALL STATE AND FEDERAL MANDATED FEES:	\$0.00364, FED ENV FEE \$0	.001929 SUBJECT TO (ST \$0.001, FED SUPERFUND FEE HANGE BASED ON EXCISE CERTS, SUBJECT TO CHANGE WHERE	Sup	erfund003645; LUST001 Petroleum Product Del			





PRICE TABULATION

BID TITLE: AUTOMOTIVE FUEL - UNLEADED

Bid No: 2024-0474

BID DA	TE: JUNE 26, 2024									DEPARTMENT: STREETS & MAINTENANC
		Senergy Petroleum, LLC Phoenix, AZ Bidder 4 of 5				dba S D	unoco LP Sunoco, LLC allas, TX dder 5 of 5			
	Item 3: Unleaded Fuel - Delivery Quantities				Item 3:	Small t	ransport load compris	es approximate	ely 5% of total delive	ries
	ITEM DESCRIPTION	SUPPLIER'S FEE					SUPI	PLIER'S FEE		
ITEM			Markup (+) \$ +	0.21	per gallon		Markup (+) \$ +	0.5	per gallon	
3:	Item 3: Up to 2,499 gallons (Small Transport Load)	OR				OR				
			Discount (-) \$ +		per gallon		Discount (-) \$ +		per gallon	
	LIST ALL STATE AND FEDERAL MANDATED FEES:	\$0.00364	allon: FEDERAL \$0.183, STA , FED ENV FEE \$0.001929 S ALL FEES/TAXES APPLICA	SUBJECT TO CHANGE BA	ASED ON EXCISE CERTS,	Sup	erfund003645; LUST001; F Petroleum Product Delive			
	OPTION TO EXTEND THE TERM OF THE AGREEMENT									
THE PERIO	Y AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME D NOTEO ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE SED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND TIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.									
BIDDER	OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
	TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)							X		
	NO OPTION OFFERED			Х						
AMENDMENTS ACKNOWLEDGED:								YES		
BIDS SO	LICITED: 440 LOCAL BIDS SOLICITED179 BIDS RECEIVED: 5	LOCAL	BIDS RECEIVED: 1	NO BID: 8	-					
NOTE: T	OTF: The information contained in this hid tabulation is for information only and does not constitute actual awardlevecution of contract									

	2024-0474 Automotive Fuel – Unleaded View List								
	Participant Name	Email							
1.	Rio Valley Biofuels LLC	luz.ortega@rvbtransport.com							
2.	Saratoga Rack Marketing LLC	gov.biz@saratogarack.com							
3.	Senergy Petroleum LLC	carlos.zubiate@gosenergy.com							
4.	Gladieux Trading & Marketing Company, LP	bidresearch@sunoco.com							
5.	Mansfield Oil Company of Gainesville	mocbids@mansfieldoil.com							
6.	Garcia Holdings	garciagirls1201@yahoo.com							
7.	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	ruben.pinon@woffordtruckparts.com							
8.	Sundt Construction, Inc.	jvriccillo@sundt.com							
9.	DYER CYCLE	dyercycleco@sbcglobal.net							
10.	Alkane Midstream	ar@alkane.co							
11.	INTEGRATED MECHANICS, LLC	INTEGRATEDMECHANICS@YAHOO.COM							
12.	Zeraus Iluminacion	jarquinalex374@gmail.com							
13.	Paso-Tex Industries LLC	kshankles@paso-tex.net							
14.	Delegard Tool of Texas	sreyna@delegardtool.com							
15.	Electrical Power Products, Inc.	jengland@ep2.com							
16.	C&R Distributing	kkirkpatrick@crdist.com							
17.	Indigo Energy Corporation	ljones@indigoenergy.com							