



# Board Appointment Form

Submitted On: Sep 21, 2022, 11:14AM MDT

City Clerk

<b>Appointing Office</b>	Representative District 1
<b>Type of Agenda</b>	Consent
<b>Date of Council Meeting</b>	Tuesday, September 27, 2022
<b>Agenda Posting Language</b>	Appointment of Nadia Baem to the Historic Landmark Commission by District 1 Representative Peter Svarzbein
<b>Name of Board/Committee/Commission</b>	Historic Landmark Commission
<b>Appointment Type</b>	Regular
<b>Special Qualification Category (if applicable)</b>	
<b>Nominated By</b>	Representative Peter Svarzbein
<b>Nominee Name</b>	Nadia Baem
<b>Nominee Email Address</b>	[REDACTED]
<b>Nominee Mailing Address</b>	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
<b>If so, please provide names and dates.</b>	Downtown Management District - current
<b>List all real estate owned by appointee in El Paso County (by address, if none, enter 'N/A')</b>	N/A
<b>Who was the last person to have held the position before it became vacant?</b>	Christopher R. Esper
<b>Incumbent Expiration Date</b>	October 28, 2021
<b>Reason person is no longer in office</b>	Term Expired
<b>Date of Appointment</b>	September 27, 2022
<b>Term begins on</b>	October 29, 2021
<b>Expiration Date of New Appointee</b>	October 28, 2023
<b>Term</b>	1st Term
<b>Upload File(s)</b>	NADIA's Resume (2) (1).pdf



# NADIA BAEM

## Commercial Real Estate Agent

Nadia is a seasoned Real Estate agent and native to El Paso, Texas, fluent in English and Spanish. For over 10 years her charisma and true passion for the industry has lead to a solid history of success. Proven through her negotiating skills. With advanced knowledge of the marketplace and her knack for strategy. Providing high-quality performance with communication, marketing skills, and an assiduous talent for cultivating and supporting tenant relationships. Her charisma and true passion for the industry is proven through her commitment to the client and the cities progress.

### SKILLS

Contract and lease negotiations

Budget and Development Forecasting

Market Research and analytics

Problem solving

### WORK EXPERIENCE

#### Commercial Agent GRAYCE Property Consultants

10/2020 - Present

El Paso, Texas

Full Service Commercial Real Estate Brokerage

##### Achievements/Tasks

- Assisting Healthcare users, investors, developers, and publicly traded REITs i.e Well Tower, Physicians Realty Trust, Healthcare Realty Trust, American Healthcare REIT, proactively working to acquire and develop assets throughout the country. With over 80 AC of land under contract in 2022 and currently overseeing medical office portfolios of over 2,000,000 SF throughout Texas.

Contact : Sarah Dominguez - President - 915-433-0800

#### Leasing Agent MIMCO Properties

03/2019 - 03/2020

El Paso, Texas

Retail Full Service Real Estate Corporation

##### Achievements/Tasks

- Established relationships with associates and partners. Worked leases in retail and flex warehouse spaces throughout MIMCO s El Paso - Las Cruces, NM Portfolio. Provided marketing enhancements in social media and gained a reputable amount of clients vendors.

Contact : Hector Martinez - Senior Leasing Agent/Supervisor - 915-217-5277

#### Realtor SKYE Brokerage

2016 - 2020

El Paso, Texas

Full Service Real Estate Brokerage

##### Achievements/Tasks

- Sold over \$2,000,000.00 in residential Real Estate in 2018. Oversaw tenant relations and leasing 40 apartment units representing 51K+ sq. ft. for Martin Building LLC. 215 N. Kansas St. El Paso, TX 79901 Held bottom-line responsibility for end-to-end property leasing functions, including tenant relations and oversight of contracted services. Maintained proactive focus on sustaining full occupancy levels. Interfaced internally and externally

Contact : Erin Salsbury Broker - 915-833-0880

### LANGUAGES

English  
Native or Bilingual Proficiency

Spanish  
Full Professional Proficiency

### INTERESTS

Sustainable Mixed-Use Developments

Environmental Social Governance

Historic Properties and Restoration

Infrastructure

### ORGANIZATIONS

El Paso Downtown Managment District (10/2021 Present)  
Board Member

CCIM National (2019 Present)  
Member

 **ORGANIZATIONS**

Border CIE (2018 - Present)  
*Member*

ICSC (2021 - Present)  
*Member*

National Association of Hispanic Real Estate Professionals (2016 - Present)  
*Member*

 **CERTIFICATES**

Cornell University Commercial Real Estate (06/2019 - 03/2020)

 **ACHIEVEMENTS**

Physicians Realty Trust - Brokerage Firm of the Year Award (2020)

 **EDUCATION**

**Psychology**  
El Paso Community College  
*2015 - 2017*