

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: Environmental Services
Purchasing & Strategic Sourcing
AGENDA DATE: February 4, 2025
PUBLIC HEARING DATE: NA
CONTACT PERSON NAME: Nicholas N. Ybarra, Director **PHONE NUMBER:** (915)212-6025
K. Nicole Cote, Managing Director **PHONE NUMBER:** (915)212-1092
DISTRICT(S) AFFECTED: All
STRATEGIC GOAL: No. 8 – Nurture and Promote a Healthy, Sustainable Community
SUBGOAL: 8.6 – Provide long-term, cost effective, sustainable regional solid waste solutions

SUBJECT:

Discussion and action on the award of Solicitation No. 2025-0060 MSW (Municipal Solid Waste) and Recycling Collection Services - Various City Facilities to Waste Connections Management Services, Inc., dba El Paso Disposal, LP for an initial three (3) year term for an estimated amount of \$910,010.40. The award also includes a two (2) year option for an estimated amount of \$606,673.60. The total contract value is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$1,516,684.00. This contract will allow trash and recycling collection services for various city facilities.

BACKGROUND / DISCUSSION:

The project consists of a contractor, at their expense, including but not limited to, providing all labor, equipment, transportation, and materials, necessary to provide specified collection services for municipal solid waste (MSW) at one hundred sixty (160) locations and recycling material at forty-five (45) locations, for facilities owned or managed by the City of El Paso. Collections can include City of El Paso sponsored events, which include but not limited to Winter Fest, Great American Cleanup, Earth Day, community cleanups, and median cleanups.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on September 25, 2024. One (1) supplier was in attendance.

SELECTION SUMMARY:

Solicitation was advertised on September 17, 2024 and September 24, 2024. The solicitation was posted on City website on September 17, 2024. There were a total number in twelve (12) viewers online; one (1) bid was received; none from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract for one year is as follows: An increase of \$82,710.40, which represents a 37.49% increase due to including scheduled and unscheduled recycling pickup as well as the 20 and 30 yard dumpster pickup.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$910,010.40
Funding Source: 334 – 2305 – 522150 – 34340
Account: Environmental Fee

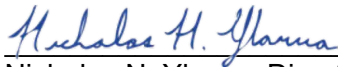
REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

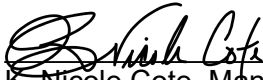
NAME	AMOUNT (\$)
Cassandra Hernandez	\$500.00

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Nicholas N. Ybarra, Director



K. Nicole Cote, Managing Director

Project Form
Best Value Bid

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council of February 4, 2025.

Strategic Goal 8 - Nurture and Promote a Healthy, Sustainable Community

The linkage to the Strategic Plan is subsection: 8.6 Provide long-term, cost effective, sustainable regional solid waste solutions

Award Summary:

Discussion and action on the award of Solicitation No. 2025-0060 MSW (Municipal Solid Waste) and Recycling Collection Services - Various City Facilities to Waste Connections Management Services, Inc., dba El Paso Disposal, LP for an initial three (3) year term for an estimated amount of \$910,010.40. The award also includes a two (2) year option for an estimated amount of \$606,673.60. The total contract value is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$1,516,684.00. This contract will allow trash and recycling collection services for various city facilities.

Contract Variance:

The difference based in comparison to the previous contract for one year is as follows: An increase of \$82,710.40, which represents a 37.49% increase due to including scheduled and unscheduled recycling pickup as well as the 20 and 30 yard dumpster pickup.

Department:	Environmental Services
Award to:	Waste Connections Management Services, Inc. dba El Paso Disposal, LP
City & State:	The Woodlands, Texas
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$303,336.80
Initial Term Estimated Award:	\$910,010.40
Option Term Estimated Award:	\$606,673.60
Total Estimated Award	\$1,516,684.00
Account(s):	334 – 2305 – 522150 – 34340
Funding Source(s):	Environmental Fee
District(s):	All

No protests were received.

This was a Best Value Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing Department and Environmental Department recommend award as indicated to Waste Connections Management Services, Inc. dba El Paso Disposal, LP the sole and highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2025-0060 MSW and Recycling Collection Services - Various City Facilities

Evaluation of Submittal

**Waste Connections Management
Services, Inc. dba El Paso Disposal, LP**

The Woodlands, TX

MAX POINTS

Factor A - Price		
	30	\$ 910,010.40
		30.00
Factor B - Experience – Comparable Contracts		
	30	30.00
Factor C - References		
	30	30.00
Factor D - Employee Medical Benefit and Incentives		
	10	8.00
TOTAL SCORE	100	98.00
Rank		1



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: MSW and Recycling Collection Services - Various City Facilities **BID NO: 2025-0060**

BID DATE: October 23, 2024 **DEPARTMENT: Environmental Services**

	Waste Connections Management Services, Inc. dba El Paso Disposal, LP The Woodlands, TX		
Bidder 1 of 1			

Item No.	Description	Container Size	Annual Approximate/ Estimate Pickup Quantity (A)	Price (B)	Annual Total C=AXB	3-Year Total D=CX3						
1	Scheduled Trash Pickup	4 Cubic Yard	7300	\$ 11.36	\$ 82,928.00	\$ 248,784.00						
2	Scheduled Trash Pickup	6 Cubic Yard	6000	\$ 17.04	\$ 102,240.00	\$ 306,720.00						
3	Scheduled Trash Pickup	8 Cubic Yard	490	\$ 22.72	\$ 11,132.80	\$ 33,398.40						
4	Unscheduled Trash Pickup	4 Cubic Yard	30	\$ 25.00	\$ 750.00	\$ 2,250.00						
5	Unscheduled Trash Pickup	6 Cubic Yard	30	\$ 25.00	\$ 750.00	\$ 2,250.00						
6	Unscheduled Trash Pickup	8 Cubic Yard	5	\$ 25.00	\$ 125.00	\$ 375.00						
7	Scheduled Recycling Pickup	4 Cubic Yard	635	\$ 12.72	\$ 8,077.20	\$ 24,231.60						
8	Scheduled Recycling Pickup	6 Cubic Yard	2520	\$ 19.08	\$ 48,081.60	\$ 144,244.80						
9	Scheduled Recycling Pickup	8 Cubic Yard	5	\$ 25.44	\$ 127.20	\$ 381.60						
10	Unscheduled Recycling Pickup	4 Cubic Yard	30	\$ 25.00	\$ 750.00	\$ 2,250.00						
11	Unscheduled Recycling Pickup	6 Cubic Yard	30	\$ 25.00	\$ 750.00	\$ 2,250.00						
12	Unscheduled Recycling Pickup	8 Cubic Yard	5	\$ 25.00	\$ 125.00	\$ 375.00						
13	Unscheduled Pickup	20 yard dumpster	50	\$ 250.00	\$ 12,500.00	\$ 37,500.00						
14	Unscheduled Pickup	30 yard dumpster	100	\$ 350.00	\$ 35,000.00	\$ 105,000.00						
Total					\$ 303,336.80	\$ 910,010.40						

Approved: /s/
Date: 10/25/2024



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: MSW and Recycling Collection Services - Various City Facilities		BID NO: 2025-0060	
BID DATE: October 23, 2024		DEPARTMENT: Environmental Services	
	Waste Connections Management Services, Inc. dba El Paso Disposal, LP The Woodlands, TX		
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)	<input type="checkbox"/> X		
NO OPTION OFFERED	<input type="checkbox"/>		
AMENDMENTS ACKNOWLEDGED:	YES		
BIDS SOLICITED: 239 LOCAL SOLICITED: 108 BIDS RECEIVED: 1 LOCAL RECEIVED: 0 NO BIDS: 3			
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.			

Approved: /s/
 Date: 10/25/2024

**2025-0060 MSW and Recycling Collection Services - Various City Facilities
Viewer's List**

<u>No.</u>	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	Construction Reporter		Viewed	Albuquerque	NM
2	BBG, Inc.		Viewed	Dallas	TX
3	El Paso Disposal, LP	10/23/2024	Submitted	El Paso	TX
4	Zeraus Iluminacion	09/20/2024	No Bid	El Paso	TX
5	Acebo Solutions		Viewed	El paso	TX
6	danika j felix		Viewed	EL PASO	TX
7	HEIST DISPOSAL INC		Viewed	EL PASO	TX
8	The PlanIt Room		Viewed	El Paso	TX
9	Wilkinson Pendergras & Associates, LP		Viewed	El Paso	TX
10	OLIVARES ELECTRIC OF EL PASO, LLC	10/09/2024	No Bid	El Pso	TX
11	North America Procurement Council Inc., PBC		Viewed	Grand Junction	CO
12	Unipak Corp.	09/17/2024	No Bid	West Long Branch	NJ