CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM



DEPARTMENT: Capital Improvement

El Paso International Airport Purchasing & Strategic Sourcing

AGENDA DATE: March 18, 2025 **PUBLIC HEARING DATE:** N/A

CONTACT PERSON NAME: Gilbert Guerrero, Interim Director of

PHONE NUMBER: (915) 212- 1860

Capital Improvement

Tony Nevarez, Aviation Director
Claudia A. Garcia, Director of

PHONE NUMBER: (915) 212-7301
PHONE NUMBER: (915) 212-1092

Purchasing & Strategic Sourcing

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 1 - Create an Environment Conducive to Strong sustainable Economic

Development

SUBGOAL: 1.4 Grow the core business of air transportation

SUBJECT:

Discussion and action on the award of solicitation 2025-0108 Lone Star Golf Club Irrigation Improvements to Mid-America Golf and Landscape dba Mid-America Sports Construction for a total estimated amount of \$3,468,742.39.

BACKGROUND / DISCUSSION:

The El Paso International Airport is replacing the existing irrigation system in the Lone Star Golf Club to address the aging and failing irrigation system in the golf course. The project area includes the entire golf course. The project consists of completely replacing the existing irrigation system, to include a new pumping system. This will ensure the continuous maintenance and health of the grass.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting/site visit was held on October 16, 2024. Eleven (11) suppliers were in attendance.

SELECTION SUMMARY:

Solicitation was advertised on October 8, 2024 and October 15, 2024. The solicitation was posted on City website on October 8, 2024. There were a total thirty-three (33) viewers online; four (4) proposals were received; two (2) from local suppliers.

CONTRACT VARIANCE:

N/A

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$3,468,742.39

Funding Source: Airport Enterprise Fund Account: 562-3010-62335-580270-PAP01008

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

AMOUNT (\$)

DEPARTMENT HEAD:

Gilbert Guerrero 2/20/2025
Gilbert Guerrero, Interim Director of Capital Improvement

Claudia A. Garcia, Director of Purchasing & Strategic Sourcing

Project Form Competitive Sealed Proposal

Please place the following item on the RegularAgenda for the City Council Meeting of March 18, 2025.

Strategic Goal 1 - Create an Environment Conducive to Strong sustainable Economic Development

The linkage to the Strategic Plan is subsection: 1.4 Grow the core business of air transportation

Award Summary:

Discussion and action on the award of solicitation 2025-0108 Lone Star Golf Club Irrigation System Improvements to Mid-America Golf and Landscape dba Mid-America Sports Construction for a total estimated amount of \$3,468,742.39. This project will replace the existing irrigation system in the Lone Star Golf Club to address the aging and failing irrigation system in the golf course.

Department: El Paso International Airport

Award to: Mid-America Golf and Landscape dba Mid-America Sports

Construction

City & State: Lee's Summit, MO Item(s): Base Proposal I

Contract Term: 210 Consecutive Calendar Days

Base Bid I: \$3,468,742.39 Total Estimated Award: \$3,468,742.39

Account(s): 562-3010-62335-580270-PAP01008

Funding Source(s): Airport Enterprise Fund

District(s): All

This was a Competitive Sealed Proposal Procurement lump sum contract

The Purchasing & Strategic Sourcing, Capital Improvement and El Paso International Airport Departments recommend award as indicated to Mid-America Golf and Landscape dba Mid-America Sports Construction the highest ranked offeror based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

As a part of this award, upon the review of the City Attorney, the City Engineer may without further authorization from City Council approve contract changes which are necessary for proper execution of the work and carrying out the intent of the project, which are in accordance with applicable law, do not make changes to the prices and are within the appropriate budget.

COMPETITIVE SEALED PROPOSAL (CSP) EVALUATION SHEET

2025-0108 Lone Star Golf Club Irrigation System Improvements

Evaluation Factors	Maximum Points	Mid-America Sports	Allen Concrete, LLC	Accent Landscape Contractors, Inc.	Heritage Links
Factor A - Offeror's Proposed Price	50	50.00	39.07	Proposal Deemed Non-Responsive. Therefore, not evaluated.	
Factor B - Offeror's Experience and Reputation	20	10.49	9.48		
Factor C - Quality of the Offeror's Goods or Services	10	7.22	4.47		
Factor D – Offeror's Proposed Key Personnel	10	8.08	3.42		Proposal Deemed Non-Responsive.
Factor E – Health Insurance	5	2.00	2.00		Therefore, not evaluated.
Factor F - Offeror's Experience and Knowledge of Local Conditions	5	0.00	0.00		
Total Points	100	77.79	58.44		
	Ranking	1	2		

12/18/2024

Purchasing & Strategic Sourcing Director

Date



CITY OF EL PASO PRICE TABULATION



Title: Lone Star Golf Club Irrigation System Improvements Solicitation Number: 2025-0108 Department: El Paso International Airport Deadline Date: November 6, 2024

	Accent Landscape Contractors, Inc. El Paso, TX Offeror 1 of 4	Allen Concrete, LLC El Paso, TX Offeror 2 of 4	Lexicon, Inc. dba Lexicon, Prospect Steel, Custom Metals, Heritage Links, Mill Service Little Rock, AR Offeror 3 of 4	Mid-America Golf and Landscape, Inc. dba Mid-America Sports Construction Lee's Summit, MO Offeror 4 of 4			
Base Proposal:							
The undersigned agrees to perform all of the work required for the total amount of:	\$3,976,842.00	\$4,439,606.00	\$3,313,799.00	\$3,468,742.39			
Bid Bond	NO	YES	YES	YES			
Amendments Acknowledged	YES	YES	YES	YES			
Solicitation Invites: 825 Local Suppliers Invited: 466 Proposals Received: 4 Local Proposals Received: 2							

NOTE: The information contained in this tabulation is for information only and does not constitute actual award/execution of contract.

Approved:

Date: 11/13/2024

2025-0108 Lone Star Golf Club Irrigation System Improvements View List

	Participant Name	City	State
1	AAA General Contractors, LLC	El Paso	TX
2	Abescape Landscaping, LLC	El Paso	TX
3	Accent Landscape	El paso	TX
4	Allen Concrete, LLC	El Paso	TX
5	Amtek USA, Austin	Houston	TX
6	APFELBAUM INDUSTRIAL, INC.	El Paso	TX
7	Aztec Contractors Inc	EL PASO	TX
8	BELLA IRRIGATION, LLC	El Paso	TX
9	Broaddus & Associates	Austin	TX
10	Brunson pump service (Brunson Investment LLC)	El Paso	TX
11	Construction Reporter	Albuquerque	NM
12	CONSTRUCTION SOLUTION USA LLC	CARROLLTON	TX
13	Dodge Data & Analytics	Hamilton	NJ
14	El Paso A.R.C. Electric, Inc.	El Paso	TX
15	EL PASO-PHOENIX PUMPS INC	El Paso	TX
16	Genesis Security L.L.C.	El Paso	TX
17	Hawk Construction	El Paso	TX
18	Heritage Links	Houston	TX
19	JAN Construction (Jose Luis Medina Sr.)	EL PASO	TX
20	Jobe Materials	El Paso	TX
21	Jordan Foster Construction, LLC	El Paso	TX
22	Keystone Contractors and Engineers (Keystone GC, LLC.)	El Paso	TX
23	Martinez Bros. Contractors, LLC	El Paso	TX
24	Mid-America Sports Construction	Lee's Summit	MO
25	North America Procurement Council Inc., PBC	Grand Junction	CO
26	OLIVARES ELECTRIC OF EL PASO, LLC	El Pso	TX
28	Paso-Tex Industries LLC	El Paso	TX
29	RC Enterprises Inc Electrical Contractor	El Paso	TX
30	Simpson Norton Corporation	Goodyear	AZ
31	The PlanIt Room	El Paso	TX
32	Virtual Builders Exchange	San Antonio	TX
33	Zeraus Iluminacion	El Paso	TX