

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: November 7, 2023
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Benjamin E. Fyffe, Managing Director (915) 212-1766
K. Nicole Cote, Managing Director, (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 4. Enhance El Paso's Quality of Life through Recreational, Cultural, and Educational Environments

SUBGOAL: 4.2 Create innovative recreational, educational and cultural programs

SUBJECT:

Discussion and action on the award of solicitation No. 2024-0102 Sports Officials and Assigners (Re-Bid) to the vendors indicated below, for an initial term estimated amount of \$3,373,950.00. The award also includes a two (2) year option for an estimated amount of \$915,000.00. The total contract value is, including the initial term plus option is five (5) years, for an estimated amount of \$4,288,950.00.

Group 1 - Volleyball to Isabel Griego, Marcelino Velasquez dba El Paso Umpires Association.

Group 2 – Basketball to Isabel Griego, Marcelino Velasquez dba El Paso Umpires Association.

Group 3 – Youth Baseball to Tommy E Hawkins dba Permian Basin USSSA.

These are three-year contracts with a total estimated amount for all groups and all vendors for an annual amount of \$1,124,650.00 for a total of \$3,373,950.00 for three years.

BACKGROUND / DISCUSSION:

This service is for Sports Officials and Assigners to provide certified sports officials for Volleyball, Basketball and Youth Baseball tournaments leagues scheduled throughout the City of El Paso.

SELECTION SUMMARY:

Solicitation was advertised on September 19, 2023 and September 26, 2023. The solicitation was posted on City website on September 19, 2023. There was a total of eleven (11) viewers online; three (3) bids were received, two (2) being local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An annual increase of \$502,950.00, which represents a 80.90% due to the "not to exceed cost per game" was increased by Parks and Recreation Department for officials, scorekeepers and assigners due to the current wage market for this new contract.

PROTEST

No protest was received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$3,373,950.00

Funding: General Fund

Account: 522110-451-1000-51270-P5113

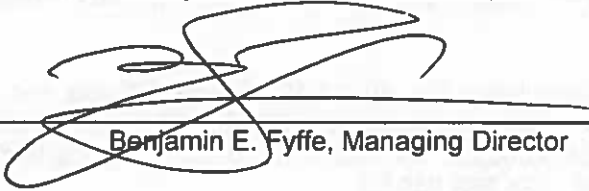
HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? X YES ___ NO

PRIMARY DEPARTMENT: Parks and Recreation Department

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*******REQUIRED AUTHORIZATION*******

DEPARTMENT HEAD:



Benjamin E. Fyffe, Managing Director

**COUNCIL PROJECT FORM
(Low Bid)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **November 7, 2023**.

STRATEGIC GOAL: No. 4. Enhance El Paso's Quality of Life through Recreational, Cultural, and Educational Environments

The linkage to the Strategic Plan is subsection 4.2 Create innovative recreational, educational and cultural programs

Award Summary:

Discussion and action of the award of Solicitation No. 2024-0102 Sports Officials and Assigners (Re-Bid) to the vendors indicated below, for an initial term estimated amount of \$3,373,950.00. The award also includes a two (2) year option for an estimated amount of \$915,000.00. The total contract value is, including the initial term plus option is five (5) years, for an estimated amount of \$4,288,950.00.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An annual increase of \$502,950.00, which represents a 80.90% due to the "not to exceed cost per game" was increased by Parks and Recreation Department for officials, scorekeepers and assigners due to the current wage market for this new contract.

Department: Parks and Recreation
Vendor#1: Isabel Griego
El Paso, TX
Item(s): Group 1 - Volleyball
Group 2 - Basketball
Initial Term: 3 years
Annual Estimated Award: \$457,500.00
Total Estimated Award: \$1,372,500.00 (3 years)

Vendor#2: Marcelino Velasquez dba El Paso Umpires Association
El Paso, TX
Item(s): Group 1 - Volleyball
Group 2 - Basketball
Initial Term: 3 years
Option to Extend: 2 years
Annual Estimated Award: \$457,500.00
Initial Term Estimated Award: \$1,372,500.00 (3 years)
Total Estimated Award: \$2,287,500.00 (5 years)

Vendor#3: Tommy E Hawkins dba Permian Basin USSSA
El Paso, TX
Item(s): Group 3 - Youth Baseball
Initial Term: 3 years
Annual Estimated Award: \$457,500.00
Total Estimated Award: \$1,372,500.00 (3 years)

Total Annual Amount: \$1,124,650.00
Total Initial Term Amount \$3,373,950.00 (3 years) (3 Vendors)
Total Estimated Award (5 yrs.) \$2,287,500.00 (5 years - Vendor #2)
Account No. 522110-451-1000-51270-P5113
Funding Source: General Fund
District(s): All

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing and the Parks and Recreation Departments recommend award as indicated to Isabel Griego dba Chalk it Up! Enterprises LLC., Marcelino Velasquez dba El Paso Umpires Association and Tommy E Hawkins dba Permian Basin USSSA the lowest responsive and responsible bidders.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******



**CITY OF EL PASO
 BID TABULATION FORM**



BID TITLE: SPORTS OFFICIALS AND ASSIGNERS (Re-Bid) BID NO: 2024-0102
 BID DATE: October 4, 2023 DEPARTMENT: PARKS AND RECREATION

	El Paso, TX Isabel Griego Bidder 1 of 3	Marcelino Velasquez El Paso dba El Paso Umpires Association El Paso, TX Bidder 2 of 3	Permian Basin USSSA Midland, TX Bidder 3 of 3
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Group 1 - Volleyball																
Item No.	Description	Not to Exceed Cost per Game	Approximate/ Estimated Games	Unit of Measure (Officials Required per	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)
1	Volleyball Official	\$ 40.00	2,500	1	\$ 40.00	\$ 100,000.00	\$ 300,000.00	\$ 40.00	\$ 100,000.00	\$ 300,000.00			\$ -	\$ -	\$ -	\$ -
2	Volleyball Scorekeeper	\$ 14.00	2,500	1	\$ 14.00	\$ 35,000.00	\$ 105,000.00	\$ 14.00	\$ 35,000.00	\$ 105,000.00			\$ -	\$ -	\$ -	\$ -
3	Volleyball Assigner	\$ 6.00	2,500	1	\$ 6.00	\$ 15,000.00	\$ 45,000.00	\$ 6.00	\$ 15,000.00	\$ 45,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Group 1 Total						\$ 150,000.00	\$ 450,000.00		\$ 150,000.00	\$ 450,000.00			\$ -	\$ -	\$ -	\$ -

Group 2 - Basketball																
Item No.	Description	Not to Exceed Cost per Game	Approximate/ Estimated Games	Unit of Measure (Officials Required per	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Basketball Official	\$ 40.00	3,000	2	\$ 40.00	\$ 240,000.00	\$ 720,000.00	\$ 40.00	\$ 240,000.00	\$ 720,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	BasketBall Scorekeeper	\$ 16.50	3,000	1	\$ 16.50	\$ 49,500.00	\$ 148,500.00	\$ 16.50	\$ 49,500.00	\$ 148,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3	Basketball Assigner	\$ 6.00	3,000	1	\$ 6.00	\$ 18,000.00	\$ 54,000.00	\$ 6.00	\$ 18,000.00	\$ 54,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Group 2 Total						\$ 307,500.00	\$ 922,500.00		\$ 307,500.00	\$ 922,500.00			\$ -	\$ -	\$ -	\$ -

Group 3 - Youth Baseball																
Item No.	Description	Not to Exceed Cost per Game	Approximate/ Estimated Games	Unit of Measure (Officials Required per	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)
1	Tee Ball Official	\$ 41.00	200	1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 41.00	\$ 8,200.00	\$ 24,600.00	\$ -	\$ -	\$ -
2	8 & Under Official	\$ 41.00	450	1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 41.00	\$ 18,450.00	\$ 55,350.00	\$ -	\$ -	\$ -
3	10 & Under Official	\$ 45.00	450	2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 45.00	\$ 40,500.00	\$ 121,500.00	\$ -	\$ -	\$ -
4	12 & Under Official	\$ 45.00	450	2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 45.00	\$ 40,500.00	\$ 121,500.00	\$ -	\$ -	\$ -
5	14 & Under Assigner	\$ 50.00	450	2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.00	\$ 45,000.00	\$ 135,000.00	\$ -	\$ -	\$ -
6	High School Official	\$ 50.00	450	2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.00	\$ 45,000.00	\$ 135,000.00	\$ -	\$ -	\$ -
7	Baseball Assigner	\$ 6.00	2,000	1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6.00	\$ 12,000.00	\$ 36,000.00	\$ -	\$ -	\$ -
Group 3 Total						\$ -	\$ -		\$ -	\$ -			\$ 209,650.00	\$ 628,950.00	\$ -	\$ -

Approved By: /

Date Approved: 10/11/2023



**CITY OF EL PASO
BID TABULATION FORM**



BID TITLE: SPORTS OFFICIALS AND ASSIGNERS (Re-Bid) BID NO: 2024-0102
 BID DATE: October 4, 2023 DEPARTMENT: PARKS AND RECREATION

	El Paso, TX Isabel Griego 1 of 3 Bidder	Marcelino VelasquezEl Paso dba El Paso Umpires Association El Paso, TX Bidder 2 of 3	Permian Basin USSSA Midland, TX Bidder 3 of 3
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Group 4 - Youth Football																
Item No.	Description	Not to Exceed Cost per Game	Approximate/ Estimated Games	Unit of Measures (Officials Required per	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)	Price (C)	Yearly Total (D=AXBXC) (D)	3 Year Total (E=DX3) (E)
1	Flag Official	\$ 46.00	200	3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	7u Official	\$ 59.00	250	3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3	9u Official	\$ 59.00	250	3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	11u Official	\$ 59.00	250	3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5	13u Official	\$ 61.00	250	3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	High School Official	\$ 61.00	150	3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7	Football Assigner	\$ 6.00	1,300	1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Group 4 Total						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

<p align="center">OPTION TO EXTEND THE TERM OF THE AGREEMENT</p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>				
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
AMENDMENTS ACKNOWLEDGED:	N/A	N/A	N/A	

BIDS SOLICITED: 176 LOCAL BIDS SOLICITED: 70 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 2 NO BID: 1

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved By: / /

Date Approved: 10/11/2023

2024-0102 Sports Officials and Assigners (Re-Bid)

<u>No.</u>	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	West Texas/Permian Basin USSSA	10/04/2023	Submitted	MIDLAND	TX
2	El Paso Umpires Association (Marcelino Velasquez)	09/26/2023	Submitted	El Paso	TX
3	Chalk It Up! Enterprises LLC (Isabel Griego)	09/23/2023	Submitted	El Paso	TX
4	Alkane Midstream	09/22/2023	No Bid	Mendota	MN
5	Riddell (All American Sports Corp.)	09/19/2023	No Bid	Dallas	TX
6	David baray		Viewed	El paso	TX
7	La Estrella Hosiery		Viewed	El Paso	TX
8	Matrix Fitness (Johnson Health Tech North America, Inc.)		Viewed	Cottage Grove	WI
9	North America Procurement Council Inc., PBC		Viewed	Grand Junction	CO
10	Sites Southwest, LLC		Viewed	El Paso	TX
11	Third Gen LLC Triples-S Janitorial		Unsubmitted	El Paso	TX