

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: May 23, 2023
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Richard J. Bristol, Streets & Maintenance Director, (915) 212-7000
K. Nicole Cote, Managing Director, (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.2 – Improve Competitiveness Through Infrastructure Improvements Impacting the Quality of Life

SUBJECT:

Discussion and action on the award of solicitation 2023-0369 Wheel and Axle Alignment, Steering and Suspension Parts and Service (Re-Bid) to Stanley Munro dba Stanley Spring and Suspension for an initial term of three (3) years for an estimated amount of \$360,000.00. The award also includes a two (2) year option for an estimated amount of \$240,000.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$600,000.00.

BACKGROUND / DISCUSSION:

This contract will allow for the servicing of wheel and axle alignment, steering and suspension for all City vehicles.

SELECTION SUMMARY:

Solicitation was advertised on February 21, 2023 and February 28, 2023. The solicitation was posted on City website on February 21, 2023. There were a total of twenty-three (23) viewers online; two (2) bids were received; both being from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: A decrease of \$240,000.00 for the initial term, which represents a 40.00% decrease due to reflection of actual expenditures.

PROTEST

N/A

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$360,000.00
Funding Source: Internal Service Fund
Account: 532 – 3600 – 531250 – 37020 – P3701

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Streets & Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Richard J. Bristol, Streets & Maintenance Director

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **May 23, 2023**.

Strategic Goal 7: Enhance and Sustain El Paso’s Infrastructure Network

The linkage to the strategic plan is subsection 7.2 – Improve Competitiveness Through Infrastructure Improvements Impacting the Quality of Life.

Award Summary:

Discussion and action on the award of solicitation 2023-0369 Wheel and Axle Alignment, Steering and Suspension Parts and Service (Re-Bid) to Stanley Munro dba Stanley Spring and Suspension for an initial term of three (3) years for an estimated amount of \$360,000.00. The award also includes a two (2) year option for an estimated amount of \$240,000.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$600,000.00. This contract will allow for the servicing of wheel and axle alignment, steering and suspension for all City vehicles.

Contract Variance:

The difference based in comparison to the previous contract is as follows: A decrease of \$240,000.00 for the initial term, which represents a 40.00% decrease due to reflection of actual expenditures.

Department:	Streets and Maintenance
Vendor:	Stanley Munro dba Stanley Spring and Suspension
	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Award:	\$120,000.00
Initial Estimated Award:	\$360,000.00 (3 Years)
Total Estimated Award:	\$600,000.00 (5 Years)
Account No.:	532 – 3600 – 531250 – 37020 – P3701
Funding Source:	Internal Service Fund
District(s):	All

This is a Best Value Contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Stanley Munro dba Stanley Spring and Suspension, the highest ranked bidder based on evaluation factors established for this procurement.

*******ADDITIONAL INFO BELOW*******

CITY OF EL PASO BEST VALUE BID SCORESHEET

PROJECT: 2023-0369 Wheel and Axle Alignment, Steering and Suspension Parts and Services (Re-Bid)

Evaluation of Submittal

	MAX POINTS	RJ Border International	Stanley Springs and Suspension
Factor A - Price	35	Non-Responsive	35.00
Factor B - Experience - Comparable Contracts	25	Non-Responsive	22.67
Factor C - References	20	Non-Responsive	13.34
Factor D – Bidder's Operational Plan	20	Non-Responsive	15.00
TOTAL SCORE	100	0.00	86.01



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Wheel and Axle Alignment, Steering and Suspension Parts and Service (Re-Bid) **BID NO:** 2023-0369

BID DATE: March 22, 2023

Department: Streets and Maintenance

	RJ Border International Trucks El Paso, TX Bidder 1 of 2	Stanley Munro dba Stanley Spring & Suspension El Paso, TX Bidder 2 of 2
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Part 1 - Price Adjustment Factor

Item No.	Description	Price Adjustment Factor		Price List or Catalog	Price Adjustment Factor		Price List or Catalog
1	Steering Parts	35% from List Price OEM Parts Only	Net, or;	(note Manufacturer or Brand Name, as applicable) List Number: International Proprietary Parts Dated: 3/21/2023	Cost + 30	Net, or;	DAYTON (note Manufacturer or Brand Name, as applicable) List Number: 81000255 Dated: 2/14/2023
	% Discount, or;		% Discount, or;				
	% Markup		% Markup				

Item No.	Description	Price Adjustment Factor		Price List or Catalog	Price Adjustment Factor		Price List or Catalog
2	Suspension Parts	35% from List Price OEM Parts Only	Net, or;	(note Manufacturer or Brand Name, as applicable) List Number: International Proprietary Parts Dated: 3/21/2023	Cost + 30	Net, or;	DAYTON (note Manufacturer or Brand Name, as applicable) List Number: 81000255 Dated: 2/14/2023
	% Discount, or;		% Discount, or;				
	% Markup		% Markup				

Part 2 - Sample List

Item No.	Description	Manufacturer Part Number	Bidder Part Number	Price List Cost (Net)	City's Cost (After Discount or Mark-Up)	Bidder Part Number	Price List Cost (Net)	City's Cost (After Discount or Mark-Up)
1	Hanger Assembly - International	1664263C1	Same # OEM / Each	\$ 242.50	\$ 157.63 Bidder's Price: \$159.58	338-1218	\$ 115.00	\$ 149.50 Bidder's Price: \$55.25
2	King Pin Set - Triangle Suspension System	FKP99-C	Same # A/M Set	\$ 815.00	\$ 529.75	300-216	\$ 495.00	\$ 643.50 Bidder's Price: \$257.01
3	Spring Pin - Triangle Suspension System	B1408-46	Same # A/M Each	\$ 95.00	\$ 61.75	327-487	\$ 30.00	\$ 39.00 Bidder's Price: \$14.94
4	Side Bar - International	1654690C1	Same # A/M Each	\$ 208.00	\$ 135.20	330-157	\$ 35.00	\$ 45.50 Bidder's Price: \$17.11
5	Tie Rod Right - Moog	ES3030R	Same # A/M Each	\$ 345.00	\$ 224.25	310-395	\$ 227.50	\$ 295.25 Bidder's Price: \$118.11
Total					\$ 1,108.58 Bidder's Price: \$1110.53			\$ 1,172.75 Bidder's Price: \$462.42

Approved by X /s/
 Date Approved 04/10/23



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BID TABULATION FORM



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Part 3 - Labor Rates

Wheel and Axle Alignment Services

Item No.	Description	Cost per Service	Cost per Service
1	Light Duty Vehicles	\$135.00	\$50.00
2	Heavy Duty Vehicles	\$135.00	\$90.00

Steering and Suspension Services

Item No.	Description	Regular Hourly Rate (per Vehicle)	Holiday/ After Hours/ Emergency Hourly Rate (per Vehicle)	Regular Hourly Rate (per Vehicle)	Holiday/ After Hours/ Emergency Hourly Rate (per Vehicle)
1	Light Duty Vehicles	\$135.00	Not Available at This Time	\$65.00	\$65.00
2	Heavy Duty Vehicles	\$135.00	Not Available at This Time	\$65.00	\$65.00

Part 4 - Sample List with Labor

Item No.	Description	Bidder Part Number	City's Cost (After Discount or Mark-Up) (A)	Hourly Labor Rate (Refer to Heavy Duty Vehicle - Regular Hourly Rate) (B)	Total (A+B)	Bidder Part Number	City's Cost (After Discount or Mark-Up) (A)	Hourly Labor Rate (Refer to Heavy Duty Vehicle - Regular Hourly Rate) (B)	Total (A+B)
1	Hanger Assembly - International	Same # OEM / Each	157.63	\$ 135.00	\$ 292.63	0	\$ 149.50	\$ 65.00	\$ 214.50
			Bidder's Price: \$159.58	Bidder's Price: \$135.00 Labor Hr. Repair 2.5 hr = \$337.50	Bidder's Price: \$497.08		Bidder's Price: \$55.25	Bidder's Price: \$65.00 x 1.5 = \$97.50	Bidder's Price: \$152.75
2	King Pin Set - Triangle Suspension System	Same Part # A/M Set	\$ 529.75	\$ 135.00	\$ 664.75	0	\$ 643.50	\$ 65.00	\$ 708.50
				Bidder's Price: \$135 x Labor Hr. Repair 7.0 hr = \$945.00	Bidder's Price: \$1474.75		Bidder's Price: \$257.01	Bidder's Price: \$65.00 x 6.0 = \$390	Bidder's Price: \$647.01
3	Spring Pin - Triangle Suspension System	Same Part # A/M Each	\$ 61.75	\$ 135.00	\$ 196.75	0	\$ 39.00	\$ 65.00	\$ 104.00
				Bidder's Price: \$135 x Labor Hr. Repair 5.5 hr = \$742.50	Bidder's Price: 804.25		Bidder's Price: \$14.94	Bidder's Price: \$65.00 x 1.0 = \$65.00	Bidder's Price: \$79.94
4	Side Bar - International	Same Part # A/M Each	\$ 135.20	\$ 135.00	\$ 270.20	0	\$ 45.50	\$ 65.00	\$ 110.50
				Bidder's Price: \$135.00 Labor Hr. Repair 2.5 hr = \$337.50	Bidder's Price: \$472.70		Bidder's Price: \$17.11	Bidder's Price: \$65.00 x 1.0 = \$65.00	Bidder's Price: \$82.11
5	Tie Rod Right - Moog	Same Part # A/M Each	\$ 224.25	\$ 135.00	\$ 359.25	0	\$ 295.25	\$ 65.00	\$ 360.25
				Bidder's Price: \$135.00 Labor Hr. Repair 2.5 hr = \$337.50	Bidder's Price: \$1034.45		Bidder's Price: \$118.11	Bidder's Price: \$65.00 x 1.0 = \$65.00	Bidder's Price: \$183.11
Total					\$ 1,783.58				\$ 1,497.75
					Bidder's Price: \$4283.23				Bidder's Price: \$1144.92

Approved by X /SL/
 Date Approved 04/10/23



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Wheel and Axle Alignment, Steering and Suspension Parts and Service (Re-Bid) **BID NO:** 2023-0369

BID DATE: March 22, 2023

Department: Streets and Maintenance

	RJ Border International Trucks El Paso, TX Bidder 1 of 2	Stanley Munro dba Stanley Spring & Suspension El Paso, TX Bidder 2 of 2
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
AMENDMENTS ACKNOWLEDGED:	N/A	N/A

BIDS SOLICITED: 181 **LOCAL BIDS SOLICITED:** 76 **BIDS RECEIVED:** 2 **LOCAL BIDS RECEIVED:** 2 **NO BID:** 7

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by X /s/
 Date Approved 04/10/23

2023-0369 Wheel and Axle Alignment, Steering and Suspension Parts and Service (Re-Bid)
Online Views

	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	Ace Government Services LLC		Viewed	El Paso	TX
2	Advance Auto Parts (Advance Stores Company, Inc.)		Viewed	Raleigh	NC
3	Arnold Machine, Inc.	02/21/2023	No Bid	Tiffin	OH
4	Bill Williams Tire Center		Viewed	Midland	TX
5	Border International Trucks (RJ Border International)	03/22/2023	Submitted	El Paso	TX
6	Casa Ford		Viewed	el paso	TX
7	Construction Reporter		Viewed	Albuquerque	NM
8	Continental Kennel Club Inc.	03/07/2023	No Bid	Walker	LA
9	Delegard Tool of Texas	03/07/2023	No Bid	Houston	TX
10	DYER CYCLE	02/23/2023	No Bid	El Paso	TX
11	Gogo Charters		Viewed	Atlanta	GA
12	Group Travel Consultants, Inc	03/14/2023	No Bid	Orlando	FL
13	INTEGRATED MECHANICS, LLC		Viewed	EL PASO	TX
14	MHC Kenworth		Viewed	El Paso	TX
15	Muncie Transit Supply (Muncie Reclamation and Supply)	02/28/2023	No Bid	Muncie	IN
16	Neology, Inc (Neology)		Viewed	Poway	CA
17	O'Reilly Auto Parts (O'Reilly Auto Enterprises, LLC)	02/27/2023	No Bid	Springfield	MO
18	Souder, Miller & Associates		Viewed	Albuquerque	NM
19	Spark Multinational, LLC		Viewed	El Paso	TX
20	Stanley Spring and Suspension	03/16/2023	Submitted	El Paso	TX
21	TIMA UTV SOURCE		Viewed	El Paso	TX
22	Tops Tire & Wheel (Vidal Enterprises Inc)		Viewed	El Paso	TX
23	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	02/21/2023	No Bid	EL PASO	TX