

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: January 18, 2023

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Lili Worrell, Municipal Court Director (915) 212-5822

K. Nicole Cote, Managing Director, (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 2. Set the Standard for a Safe and Secure City

SUBGOAL: 2.3: Increase public safety operational efficiency

SUBJECT:

Discussion and action on the award of Solicitation No. 2023-0054 – Security Guard Services – Municipal Court to TriCorps Security, Inc., for an initial term of three (3) years for an initial estimated amount of \$1,642,980.00. The award also includes a two (2) year option for an estimated amount of \$1,095,320.00. The total amount of the contract is, including the initial term plus the option for a total of five (5) years, for an estimated amount of \$2,738,300.00.

BACKGROUND / DISCUSSION:

This contract will provide security guard services that will cover 24-hour weekday, weekend, and holiday; and bailiff and prisoner transport services.

SELECTION SUMMARY:

Solicitation was advertised on October 25, 2022 and November 2, 2022. The solicitation was posted on City website on October 25, 2022. The email (Purmail) notification was sent out on October 27, 2022. There was a total of twenty-six (26) viewers online; four (4) bids were received; two being local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$493,294.80 for the initial term, which represents a 42.91% increase due to an increase in hourly rates.

PROTEST

No protest was received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,642,980.00

Funding: Restrictive Fund for Court Security

Account: 111-2532-522120-11030-P1137

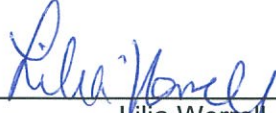
HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Municipal Court Department

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Lilia Worrell, Municipal Court Director

**COUNCIL PROJECT FORM
(Best Value)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **January 18, 2023**.

STRATEGIC GOAL NO. 2: Set the Standard for a Safe and Secure City

The linkage to Strategic Plan is subsection 2.3 – Increase public safety operational efficiency

Award Summary:

Discussion and action on the award of Solicitation No. 2023-0054 – Security Guard Services – Municipal Court to TriCorps Security, Inc., for an initial term of three (3) years for an initial estimated amount of \$1,642,980.00. The award also includes a two (2) year option for an estimated amount of \$1,095,320.00. The total amount of the contract is, including the initial term plus the option for a total of five (5) years, for an estimated amount of \$2,738,300.00. This contract will provide security guard services that will cover 24-hour weekday, weekend, and holiday; and bailiff and prisoner transport services.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$493,294.80 for the initial term, which represents a 42.91% increase due to an increase in hourly rates.

| | |
|-------------------------------|--|
| Department: | Municipal Court |
| Award to: | TriCorps Security, Inc. Oklahoma City, Ok |
| Item(s): | All |
| Initial Term: | 3 Years |
| Option to Extend: | 2 Years |
| Annual Estimated Award: | \$547,660.00 |
| Initial Term Estimated Award: | \$1,642,980.00 |
| Option Term Estimated Award: | \$1,095,320.00 |
| Total Estimated Award: | \$2,738,300.00 |
| Account No.: | 111-2532-522120-11030-P1137 |
| Funding Source | Restrictive Fund for Court Security |
| District(s): | All |

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and the Municipal Court Departments recommend award as indicated to TriCorps Security, Inc., the highest ranked bidder based on evaluation factors established for this procurement. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******

CITY OF EL PASO BV/CSP/RFP/RFQ SCORESHEET

PROJECT: 2023-0054 Security Guard Services - Municipal Court

Evaluation of Submittal

| | MAX POINTS | TriCorps, Inc. | Mike Garcia Merchant Security, LLC | Night Eyes Protective Services, Inc. | Vets Securing America |
|--|------------|-----------------|------------------------------------|--------------------------------------|-----------------------|
| Factor A - Offeror's Fee Proposal | 30 | 29.69 | 30.00 | 22.21 | 16.94 |
| Proposed Cost | | \$ 1,642,980.00 | \$ 1,626,240.00 | \$ 2,196,480.00 | \$ 2,880,439.20 |
| Factor B - Offeror's experience | 15 | 14.00 | 9.67 | 3.89 | 7.67 |
| Factor C - References | 15 | 15.00 | 0.00 | 5.00 | 13.50 |
| Factor D – Employee Medical Benefit and Incentives | 10 | 2.00 | 2.00 | 2.00 | 2.00 |
| Factor E – Work Plan | 30 | 29.67 | 16.67 | 17.33 | 0.00 |
| TOTAL SCORE | 100 | 90.36 | 58.33 | 50.43 | 40.10 |
| Rank | | 1 | 2 | 3 | 4 |



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Security Services for Municipal Court **BID NO: 2023-0054**

BID DATE: November 30, 2022 **DEPARTMENT: Municipal Court**

| | | | Mike Garcia Merchant Security, LLC El Paso, TX | | | | Night Eyes Protective Services, Inc. El Paso, TX | | | Tri-Corps Security, Inc. Oklahoma City, OK | | | Vets Securing America San Antonio, TX | | | | | |
|--------------|--|-----------------------|---|-------------------------------------|--------------------------|-------------|---|-------------------------------------|--------------------------|---|-----------------|-------------------------------------|--|-------------|-----------------|-------------------------------------|--------------------------|-------------|
| Item No. | Location | Est. Annual Hours (A) | Hourly Rate (B) | Estimated Annual Amount (A X B = C) | 3-Year Total (C X 3 = D) | (C X 3 = D) | Hourly Rate (B) | Estimated Annual Amount (A X B = C) | 3-Year Total (C X 3 = D) | (C X 3 = D) | Hourly Rate (B) | Estimated Annual Amount (A X B = C) | 3-Year Total (C X 3 = D) | (C X 3 = D) | Hourly Rate (B) | Estimated Annual Amount (A X B = C) | 3-Year Total (C X 3 = D) | (C X 3 = D) |
| 1 | Municipal Court - 810 E. Overland - Armed Guard Service | 11,490 | \$ 19.25 | \$ 221,182.50 | \$ 663,547.50 | | \$ 26.00 | \$ 298,740.00 | \$ 896,220.00 | | \$ 19.50 | \$ 224,055.00 | \$ 672,165.00 | | \$ 34.43 | \$ 395,600.70 | \$ 1,186,802.10 | |
| 2 | Metal Detector / X-Ray Machine - 810 E. Overland / 9600 Dyer - Armed Guard Service | 6,110 | \$ 19.25 | \$ 117,617.50 | \$ 352,852.50 | | \$ 26.00 | \$ 158,860.00 | \$ 476,580.00 | | \$ 19.50 | \$ 119,145.00 | \$ 357,435.00 | | \$ 34.43 | \$ 210,367.30 | \$ 631,101.90 | |
| 3 | Bailiff Services - 810 E. Overland / 9600 Dyer - Armed Guard Service | 9,100 | \$ 19.25 | \$ 175,175.00 | \$ 525,525.00 | | \$ 26.00 | \$ 236,600.00 | \$ 709,800.00 | | \$ 19.50 | \$ 177,450.00 | \$ 532,350.00 | | \$ 34.43 | \$ 313,313.00 | \$ 939,939.00 | |
| 4 | Prisoner Transport Services - 810 E. Overland - Unarmed Guard Service | 1,460 | \$ 19.25 | \$ 28,105.00 | \$ 84,315.00 | | \$ 26.00 | \$ 37,960.00 | \$ 113,880.00 | | \$ 18.50 | \$ 27,010.00 | \$ 81,030.00 | | \$ 27.99 | \$ 40,865.40 | \$ 122,596.20 | |
| Total | | | | | \$ 1,626,240.00 | | | \$ 2,196,480.00 | | | | \$ 1,642,980.00 | | | | \$ 2,880,439.20 | | |

Approved by X Crystal Paz
Date Approved 12/20/2022



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Security Services for Municipal Court **BID NO:** 2023-0054

BID DATE: November 30, 2022 **DEPARTMENT:** Municipal Court

| | Mike Garcia Merchant Security, LLC El Paso, TX | Night Eyes Protective Services, Inc. El Paso, TX | Tri-Corps Security, Inc. Oklahoma City, OK | Vets Securing America San Antonio, TX |
|---|---|---|---|--|
| <p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> | | | | |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S) | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| NO OPTION OFFERED | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| AMENDMENTS ACKNOWLEDGED: | N/A | N/A | N/A | N/A |
| <p>BIDS SOLICITED: 194 LOCAL BIDS SOLICITED: 68 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 2 NO BID: 3</p> | | | | |

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by X Crystal Paz
Date Approved 12/20/2022

Views List
2023-0054 Security Guard Services - Municipal Court

| | <u>Participant Name</u> | <u>Response Status</u> | <u>Contact</u> | <u>City</u> | <u>State</u> |
|----|---|------------------------|------------------------|-----------------|--------------|
| 1 | Advanced Security Contractors, Inc. | Viewed | Thomas Silva | EL PASO | TX |
| 2 | Autoclear LLC | Viewed | Gregory Schaefer | Pine Brook | NJ |
| 3 | Bella Luna Engineering and Building Maintenance | Viewed | Lorenzo Luna | El Paso | TX |
| 4 | Black Fire & Security Services, LLC | Viewed | Rick Black | El Paso | TX |
| 5 | Computers Plus Repair Center | Viewed | Manuel Quintero | El Paso | TX |
| 6 | Construction Reporter | Viewed | Rebecca Taylor | Albuquerque | NM |
| 7 | Deltek | Viewed | Source Management | Herndon | VA |
| 8 | Diamond Business Services, Inc ASI# 550053 | Viewed | Charlia Pence | Amarillo | TX |
| 9 | Freddy G International Security LLC | Viewed | Alfredo Gonzalez | El Paso | TX |
| 10 | Gold Station Medical (Gold Station Capital, LLC) | Viewed | Tola | EL PASO | TX |
| 11 | Goliath Security Services LLC | Viewed | Arnoldo Esparza | El Paso | TX |
| 12 | Henderson Fire Protection Inc. | Viewed | Donna Henderson | El Paso | TX |
| 13 | L & L Special Systems LLC | Viewed | Luis Guardado | EL PASO | TX |
| 14 | Mike Garcia Merchant Security, LLC | Submitted | Yvette Gutierrez | El Paso | TX |
| 15 | MTS CONTRACTOR INC. | Viewed | Mark Reyes | El Paso | TX |
| 16 | NIGHT EYES PROTECTIVE SERVICES, INC | Viewed | BARBARA RODRIGUEZ | El Paso | TX |
| 17 | PREMIER UNIFORMS & TACTICAL SUPPLY (AH ENTERPRISES INC.) | Viewed | Norma Navarette | El Paso | TX |
| 18 | Sequel Data Systems Inc | Viewed | Jonathan Clifton | Austin | TX |
| 19 | Signal 88 Security of El Paso (Woody Family Enterprises, LLC) | Viewed | Rhonda Woody | El Paso | TX |
| 20 | SUN CITY SECURITY SERVICE INC. | Viewed | Norma I Guzman Kennedy | El Paso | TX |
| 21 | System Integrations | Viewed | Michael La Porte | El Paso | TX |
| 22 | TriCorps Security, Inc | Submitted | Sarah Burrows | Oklahoma City | OK |
| 23 | UebelKorp industries | Viewed | | El Paso | TX |
| 24 | Universal Protection Service, LP dba Allied Universal Security Services | Viewed | Candace Kleck | Santa Ana | CA |
| 25 | Vets Securing America, Inc (Vets Securing America) | Submitted | Nagah Abdelshahid | San Antonio | TX |
| 26 | Whoop Wireless | Viewed | Mark Strittmatter | Highlands Ranch | CO |