

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: Streets and Maintenance
Purchasing & Strategic Sourcing
AGENDA DATE: December 16, 2025
PUBLIC HEARING DATE: NA
CONTACT PERSON NAME: Randy Garcia, Director
Claudia A. Garcia, Director
DISTRICT(S) AFFECTED: All

PHONE NUMBER: (915) 212-7005
PHONE NUMBER: (915) 212-0043

SUBJECT:

Discussion and action on the award of solicitation 2025-0452 Speed Cushions - to Traffic Logix Corporation for an initial term of three (3) years for an estimated amount of \$972,000.00. The award also includes a two (2) year option for an estimated amount of \$648,000.00. The total contract time is for five (5) years for a total estimated amount of \$1,620,000.00.

BACKGROUND / DISCUSSION:

This contract will allow the Streets and Maintenance to purchase speed cushions designed to reduce traffic speeds to the 15-25 mph range.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid/proposal meeting was held on July 23, 2025. Two (2) suppliers were in attendance.

SELECTION SUMMARY:

Solicitation was advertised on July 15, 2025 and July 22, 2015. The solicitation was posted on City website on July 15, 2025. There were a total fifteen (15) viewers online; two (2) bids were received; none from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$651,625.00 for the initial term, representing 67.29% increase, due to an increase in quantities and additional items included as part of the scope of work.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,620,000.00
Funding Source: General Fund
Account: 522270-532-1000-32020-P3250

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Randy Garcia, Director of Streets and Maintenance



Claudia A. Garcia – Director of Purchasing & Strategic Sourcing

Project Form
Low Bid

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council of December 16, 2025

Award Summary:

Discussion and action on the award of solicitation 2025-0452 to Traffic Logix Corporation for an initial term of three (3) year(s) for an estimated amount of \$972,000.00. The award also includes a two (2) year option for an estimated amount of \$648,000.00. The total contract time is for five (5) years for a total estimated amount of \$1,620,000.00. This contract will allow Streets and Maintenance to purchase speed cushions to slow traffic down to the 15-25 mph range.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$651,625.00 for the initial term, which represents a 67.29% increase due to an increase in quantities and additional section panels for speed cushions added to the scope of work.

Department:	Streets and Maintenance
Award to:	Traffic Logix Corporation
City & State:	Spring Valley, NY
Item(s):	ALL
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$324,000.00
Initial Term Estimated Award:	\$972,000.00
Option Term Estimated Award:	\$648,000.00
Total Estimated Award	\$1,620,000.00
Account(s)	522270-532-1000-32020-P3250
Funding Source(s):	General Fund
District(s):	All

This was a Low Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Traffic Logix Corporation the lowest responsive and responsible bidder

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Speed Cushions	BID NO: 2025-0452
BID DATE: August 13, 2025	DEPARTMENT: Streets and Maintenance

		Rubberform Recycled Products,LLC Lockport, NY					Traffic Logix Corporation Spring Valley, NY				
		Bidder 1 of 2					Bidder 2 of 2				
Item No.	Description	Manufacturer and Model	Approximate Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Manufacturer and Model	Approximate Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Speed Cushion Full Set with Directional Arrowheads – Typical 7’x 6’; Including All Hardware	RubberForm Recycled Products - 10 Piece 78"W x 80"L (2 Arrow) Speed Cushion	350	\$ 689.06	\$ 241,171.00	\$ 723,513.00	SCV3-070603 A & B	350	\$ 600.00	\$ 210,000.00	\$ 630,000.00
2	Section Panels with Directional Arrowheads from Speed Cushion Set – Including All Hardware	RubberForm Recycled Products - RF-SCRPA - Speed Cushion Ramp with White Arrow and install hardware	500	\$ 107.08	\$ 53,540.00	\$ 160,620.00	MSH03V-L & R Arrows Up	500	\$ 72.00	\$ 36,000.00	\$ 108,000.00
3	Section Panels with No Markings from Speed Cushion Set – Including All Hardware	RubberForm Recycled Products - RF-SCRPA - Speed Cushion Ramp No Arrow with install hardware	1000	\$ 71.64	\$ 71,640.00	\$ 214,920.00	RSH03V & LSH03V	1000	\$ 78.00	\$ 78,000.00	\$ 234,000.00
Total						\$ 1,099,053.00					\$ 972,000.00

OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:								
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)			YES			YES		
NO OPTION OFFERED								
AMENDMENTS ACKNOWLEDGED:			YES			YES		

BIDS SOLICITED:	15	LOCAL BIDS SOLICITED:	8	BIDS RECEIVED:	2	LOCAL BIDS RECEIVED:	0	NO BID:	0
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.									

Views List 2025-0429 Speed Cushions

<u>No.</u>	<u>Participant Name</u>	<u>City</u>	<u>State</u>
1	RubberForm Recycled Product	Lockport	NY
2	Traffic Logix Corporation	Chantilly	VA
3	Adis Construction Management	Dallas	TX
4	Consilio Mentis LLC	El Paso	TX
5	ConstructConnect	Cincinnati	OH
6	Construction Reporter	Albuquerque	NM
7	Deltek	Herndon	VA
8	FOX TECH SOL LLC	BROADLANDS	VA
9	International Eagle Enterprises	El Paso	TX
10	NEXCIV ENGINEERING LLC	EL PASO	TX
11	Proclean, LLC	El Paso	TX
12	Rhino Industrial Supply Inc.	El Paso	TX
13	Technology World LLC Dba Se	El Paso	TX
14	The PlanIt Room	El Paso	TX
15	Tres Pesetas LLC	El Paso, TX	TX

Inadequate Competition Survey

2025-0452 Speed Cushions

Number of views

Sample Size Scale

Sample Size Selected

15	
17 or less - Contact	4
18 to 23 - Contact	5
24 to 27 - Contact	6
28 or More - Contact	25%
4	

Survey Questions:

Please indicate, why you did not respond to our solicitation?	Number of Responses	Pct
Did not receive the Bid Notification (Confirm address on file)		0%
Did not have time to respond		0%
Could not provide competitive pricing		0%
Could not meet the submission deadline		0%
Not interested	2	50%
Does not have equipment	1	25%
Out of business		0%
No response	1	25%
Total	4	100%
Please provide feedback to our Specification	Number of Responses	Pct
Specifications were good or adequate	1	25%
Specifications were not clear		0%
Could not meet specifications		0%
Specifications were limited or closed		0%
Did not receive/no opinion	3	75%
Just needed more time to review.		0%
Did not receive bid notification.		0%
Total	4	100%