

CITY OF EL PASO, TEXAS AGENDA SUMMARY FORM



DEPARTMENT/COUNCIL OFFICE: Parks and Recreation

AGENDA DATE: July 21, 2026

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON NAME: Pablo E. Caballero, Parks and Recreation Director **PHONE NUMBER:** (915) 212-8018

2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing **PHONE NUMBER:** (915) 212-0043

DISTRICT(S) AFFECTED: All

AGENDA ITEM:

Discussion and action on the award of solicitation 2026-0085 Security Guard Services – Parks Utilities to TriCorps Security, Inc. for a term of three (3) year(s) for an estimated amount of \$1,958,130.00.

Department:	Parks and Recreation
Award to:	TriCorps Security, Inc.
City & State:	Oklahoma City, OK
Item(s):	All
Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$652,710.00
Term Estimated Award:	\$1,958,130.00
Option Term Estimated Award:	N/A
Total Estimated Award	\$1,958,130.00
Account(s)	451 – 51230 – 522120 – 1000 – P5106 451 – 51260 – 522120 – 1000 – P5111 451 – 51270 – 522120 – 1000 – P5113 451 – 51295 – 522120 – 1000 – P5116
Funding Source(s):	General Fund
District(s):	All

This was a Best Value Bid Procurement for a replacement contract

The Purchasing & Strategic Sourcing and Parks and Recreation departments recommend award as indicated to TriCorps Security, Inc. the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

ISSUE STATEMENT:

City Council is asked to approve the award of a replacement contract for Security Guard Services – Parks Utilities. This contract will support the Parks and Recreation department in maintaining its facilities safety for the public and employees.

BACKGROUND:

This contract ensures public safety and security for parks and recreation facilities, including recreation centers, aquatic centers, shelters, plazas, pavilions and other various facilities and locations.

Solicitation was advertised on April 28, 2026 and May 5, 2026. The solicitation was posted on City website on April 28, 2026. There were a total twenty five (25) viewers online; Five (5) bids were received; one (1) from a local supplier.

Contract Variance: The difference based in comparison to the previous contract is as follows: An increase of \$254,480.00, which represents a 14.94% increase due to:

- 1. Price increases: Average hourly rate increase from \$13.78 to \$22.33

No protest received for this requirement.

COUNCIL OPTIONS:

- 1. Award the contract as recommended;
- 2. Deny award if Council determines such action is in the best interest of the City;
- 3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law;
or
- 4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on May 6, 2026. Six (6) suppliers were in attendance.

RELATED POLICIES:

- 1. Procurement Sourcing Policy

PRIOR COUNCIL ACTION:

On February 1, 2021 Council approved current contract 2020-1136 Security Guard Services for Parks Utilities.

LEGAL REVIEW:

- ☒ Legal counsel reviewed as part of the Council packet
- ☐ Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,958,130.00
Funding Source: General Fund

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

ATTACHMENTS:

- 1. Tabulation
- 2. View List

FOR MORE INFORMATION:

Pablo Caballero	212-8018	CaballeroPE@elpasotexas.gov
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Final Ranking						
Best Value Bid						
Solicitation: 2026-0085 Security Guard Services - Parks Utilities						
	Points	TriCorps Security, Inc.	Night Eyes Protective Services, Inc.	Security Guards of Texas	Vets Securing America	Silver Shield Inc.
Factor A - Price	30	26.87	30.00	29.21	18.42	Not evaluated due to being deemed non-responsive
Factor B - Experience Comparable Contracts	30	25.00	25.33	22.67	21.33	
Factor C - References	10	9.19	10.00	6.67	8.53	
Factor D - Employee Medical Benefits and Incentives	10	6.00	6.00	0.00	4.00	
Factor E - Bidder's Operational Work Plan	20	20.00	14.67	17.33	16.00	
Total Score	100	87.06	86.00	75.88	68.28	
Ranking		1	2	3	4	



City of El Paso
Bid Tabulation Form

Bid Title: Security Guard Services - Park Utilities

Bid Number: 2026-0085

Bid Opening: May 27, 2026

Department: Parks and Recreation

				Night Eyes Protective Services, Inc El Paso, TX			Security Guards of Texas Plano, TX			Silver Shield Inc. Frisco, TX			TriCorps Security, Inc Oklahoma City, OK			Vets Securing America San Antonio, TX		
				Bidder 1 of 5			Bidder 2 of 5			Bidder 3 of 5			Bidder 4 of 5			Bidder 5 of 5		
Item No.	Description	Unit of Measure	Estimated Quantity	Price	Yearly Total (C=AXB)	3-Year Total (D=CX3)	Price	Yearly Total (C=AXB)	3-Year Total (D=CX3)	Price	Yearly Total (C=AXB)	3-Year Total (D=CX3)	Price	Yearly Total (C=AXB)	3-Year Total (D=CX3)	Price	Yearly Total (C=AXB)	3-Year Total (D=CX3)
			(A)	(B)	(C)	(D)	(B)	(C)	(D)	(B)	(C)	(D)	(B)	(C)	(D)	(B)	(C)	(D)
1	Unarmed Non-Commissioned Security Guard Services – Various Parks, Recreation Centers, Aquatic Centers, Shelters, Plazas, and Pavilions	Hourly	12,500	\$19.00	\$237,500.00	\$712,500.00	\$19.45	\$243,125.00	\$729,375.00	\$21.00	\$262,500.00	\$787,500.00	\$21.00	\$262,500.00	\$787,500.00	\$29.74	\$371,750.00	\$1,115,250.00
2	Unarmed Non-Commissioned Security Guard Services – Miscellaneous	Hourly	700	\$19.00	\$13,300.00	\$39,900.00	\$19.45	\$13,615.00	\$40,845.00	\$21.00	\$14,700.00	\$44,100.00	\$21.00	\$14,700.00	\$44,100.00	\$36.46	\$25,522.00	\$76,566.00
3	Unarmed Non-Commissioned Security Guard Services – Rose Garden and Memorial Park Area Reserve	Hourly	2,000	\$18.00	\$36,000.00	\$108,000.00	\$19.45	\$38,900.00	\$116,700.00	\$21.00	\$42,000.00	\$126,000.00	\$21.00	\$42,000.00	\$126,000.00	\$36.46	\$72,920.00	\$218,760.00
4	Unarmed Non-Commissioned Security Guard Services – San Jacinto Plaza and Christmas Display Season (Nov – Jan)	Hourly	12,000	\$19.00	\$228,000.00	\$684,000.00	\$19.45	\$233,400.00	\$700,200.00	\$21.00	\$252,000.00	\$756,000.00	\$21.00	\$252,000.00	\$756,000.00	\$29.74	\$356,880.00	\$1,070,640.00
5	Unarmed Non-Commissioned Security Guard Services – McKelligon Canyon- **Entire Canyon**	Hourly	1,100	\$18.00	\$19,800.00	\$59,400.00	\$19.45	\$21,395.00	\$64,185.00	\$21.00	\$23,100.00	\$69,300.00	\$21.00	\$23,100.00	\$69,300.00	\$36.46	\$40,106.00	\$120,318.00
6	Unarmed Non-Commissioned Security Guard Services – Scenic Drive	Hourly	110	\$18.00	\$1,980.00	\$5,940.00	\$19.45	\$2,139.50	\$6,418.50	\$21.00	\$2,310.00	\$6,930.00	\$21.00	\$2,310.00	\$6,930.00	\$36.46	\$4,010.60	\$12,031.80
7	Unarmed Non-Commissioned Security Guard Services – Marked Patrol Car/Non-Motorized	Hourly	100	\$21.00	\$2,100.00	\$6,300.00	\$19.45	\$1,945.00	\$5,835.00	\$21.00	\$2,100.00	\$6,300.00	\$21.00	\$2,100.00	\$6,300.00	\$36.46	\$3,646.00	\$10,938.00
8	Armed Commissioned Security Guard Services – Various Facilities and Locations	Hourly	1,000	\$25.00	\$25,000.00	\$75,000.00	\$22.45	\$22,450.00	\$67,350.00	\$23.00	\$23,000.00	\$69,000.00	\$22.50	\$22,500.00	\$67,500.00	\$32.70	\$32,700.00	\$98,100.00
9	*On Call*/Holiday/Seasonal Charges	Hourly	1,000	\$21.00	\$21,000.00	\$63,000.00	\$23.45	\$23,450.00	\$70,350.00	\$31.50	\$31,500.00	\$94,500.00	\$31.50	\$31,500.00	\$94,500.00	\$44.61	\$44,610.00	\$133,830.00
Total (Items 1-9)					\$584,680.00	\$1,754,040.00		\$600,419.50	\$1,801,258.50		\$653,210.00	\$1,959,630.00		\$652,710.00	\$1,958,130.00		\$952,144.60	\$2,856,433.80
<u>Option to extend the term of contract</u>																		
The City at its sole discretion, may exercise any option to extend the term of the agreement, by giving the contractor written notice within the time period noted on the selected options. The term of this contract shall be based on one of the selections below and under the same terms and conditions. The city manager or designee may extend the option to extend.																		
Bidder offers the City the option of extending the term of the contract for:																		
Two (2) additional years at the same unit price(s), if the option is exercised prior to the expiration of the original term of the Contract				Left Blank			X			X								
No option offered				Left Blank									X			X		
Amendment acknowledged:				Yes			Yes			Yes			Yes			Yes		
Hire El Paso First Certified:				No			No			No			No			No		
Bids Solicited: 575 Bids Solicited: 173 Bids Received: 5 Local Bids Received: 1 No Bid: 4																		
Note: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.																		

Views list for 2026-0085 Security Guard Services - Parks Utilities

<u>No.</u>	<u>Participant Name</u>	<u>City</u>	<u>State</u>
1	Security Guard of Texas	Plano	TX
2	Silver Shield Inc.	Frisco	TX
3	NIGHT EYES PROTECTIVE SERVICES, INC	El Paso	TX
4	TriCorps Security, Inc	Oklahoma City	OK
5	Vets Securing America, Inc (Vets Securing America)	San Antonio	TX
6	ZeroLogic Systems LLC	Mission	TX
7	Air Comm Corporation	Tempe	AZ
8	ConvergeOne, Inc.	Bloomington	MN
9	Bound Tree Medical, LLC	Chicago	IL
10	915 Maintenance and Contracting (Bustillos & Rojero Enterprises LLC)	El Paso	TX
11	A & ASSOCIATES	DALLAS	TX
12	Construction Reporter	Albuquerque	NM
13	Freddy G International Security LLC	El Paso	TX
14	GOVGUIDE INC	Arlington	VA
15	Kellington Protection Service	pittsburgh	PA
16	Security Reconnaissance Team	Allen	TX
17	Soto Enterprises, Inc. d/b/a Miracle Delivery Armored Service	El Paso	TX
18	Spartan Security Group LLC	Medford	OR
19	Texas Enforcer LLC	El Paso	TX
20	The Kingdom Security Firm LLC	El Paso	TX
21	Unified Protective Services Inc (United Protective Services Inc)	Los Angeles	CA
22	Universal Protection Service, LP dba Allied Universal Security Services	Santa Ana	CA
23	Vigilant Protection Services	El Paso	TX
24	Viking Executive Protection Solutions	Austin	TX
25	ZeroDay Protection Group LLC	Frisco	TX