

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Police Department

AGENDA DATE: February 2, 2021

CONTACT PERSON NAME/PHONE: Gregory Allen, Chief of Police, El Paso Police Department 915-212-4302
Bruce D. Collins, Director, Purchasing & Strategic Sourcing, 915-212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL NO.2: Set the Standard for a Safe and Secure City

The linkage to Strategic Plan is subsection 2.1 – Maintain standing as one of the nation's top safest cities. This contract will support the Police Department's efforts to comply with S.B. 944 which requires law enforcement to preserve public information stored on an electronic device and forward that information to a governmental body server to be preserved based on standard governmental document storage guidelines. This service provides group messaging, person-to-person communication and the capability to send and receive photos and documents in real time situation.

SUBJECT:

The award of Solicitation No. 2020-975R Secure Messaging for First Responders to Infinite Convergence Solutions, Inc. for an initial three (3) year term estimated award of \$202,500.00. The award is to include a two (2) year option amount for \$135,000.00 for a total five (5) year award of \$337,500.00.

BACKGROUND/ DISCUSSION:

The Police Department has reviewed Solicitation No. 2020-975R Secure Messaging for First Responders and recommends the contract be awarded to Infinite Coverage Solutions, Inc. the bidder offering the best value bid to the City.

The Police Department requires a solution for a real-time exchange of information in order to comply with S.B. 944. This solution will allow officers to be able to share group messaging, person-to-person communication and the capability to send and receive photos and documents in real time situation. Most importantly, this contract will provide the appropriate retention, storage and security as required by the city and by law.

SELECTION SUMMARY:

Solicitation was advertised on 5/12/2020 and 5/19/2020. The solicitation was posted on City website on 5/19/2020. The email (Purmail) notification was sent out on 5/14/2020. Solicitation had fifty- four views. Four (4) bids were received, one (1) being a local vendor.

PROTEST

No protest received for this requirement.

Protest received.

CONTRACT VARIANCE:

No contract variance.

PRIOR COUNCIL ACTION:

None

AMOUNT AND SOURCE OF FUNDING:

Estimated Award: \$202,500.00 (3 years)
Funding Source: 321-21280-2811-522150 - Confiscated Fund

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

COUNCIL PROJECT FORM

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **February 2, 2021**.

STRATEGIC GOAL NO.2: Set the Standard for a Safe and Secure City

The linkage to Strategic Plan is subsection 2.1 – Maintain standing as one of the nation’s top safest cities. This contract will support the Police Department’s efforts to comply with S.B. 944 which requires law enforcement to preserve public information stored on an electronic device and forward that information to a governmental body server to be preserved based on standard governmental document storage guidelines. This service provides group messaging, person-to-person communication and the capability to send and receive photos and documents in real time situation.

Award Summary:

The award of Solicitation No. 2020-975R Secure Messaging for First Responders to Infinite Convergence Solutions, Inc. for an initial three (3) year term estimated award of \$202,500.00. The award is to include a two (2) year option amount for \$135,000.00 for a total five (5) year award of \$337,500.00.

Contract Variance:

No contract variance.

Department:	Police Department
Award to:	Infinite Convergence Solutions, Inc. Rockville, MD
Item(s):	ALL
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$67,500.00
Initial Term Estimated Award:	\$202,500.00 (3 years)
Total Estimated Award:	\$337,500.00 (5 years)
Account No.:	321-21280-2811-522150
Funding Source:	Confiscated Fund
District(s):	All

This is a Request for Proposal, service contract.

The Purchasing & Strategic Sourcing and Police Departments recommend award as indicated to Infinite Convergence Solutions, Inc. the highest ranked proposer based on evaluation factors established for this procurement. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******

CITY OF EL PASO RFP SCORESHEET

PROJECT: 2020-975R Secure Messaging for First Responders

Evaluation of Submittal

	MAX POINTS	INFINITE CONVERGENCE SOLUTIONS, INC. Rockville, MD	EVERTEL TECHNOLOGIES, LLC Las Vegas, NV	SELECTPATH, INC. ALBUQUERQUE, NM	SECURITYZEAL, LLC EL PASO, TX
Factor A - Proposal Cost	35	\$202,500.00	\$153,900.00	\$200,552.40	\$1,440,000.00
Proposal Cost		26.60	35.00	26.86	3.74
Factor B - Quality of Response and Presentation-Respondents evaluated on responsiveness to proposal request	20	19.00	17.67	17.00	14.67
Factor C - Experience and Qualifications	20	18.67	18.00	16.33	15.33
Factor D - Response of References	15	15.00	10.00	5.00	10.00
Factor E. Past Performace	10	10.00	6.66	3.33	6.66
TOTAL SCORE	100	89.27	87.33	68.52	50.40
Rank		1	2	3	4



**CITY OF EL PASO
REQUEST FOR PROPOSALS TABULATION FORM**



Bid Opening Date: June 10, 2020

Solicitation #: 2020-975R

Project Name: Secure Messaging for First Responders

Department: Police

BIDDER'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
SECURITYZEAL, LLC	EL PASO, TX	YES
SELECTPATH INC. DBA CONTACT WIRELESS	ALBUQUERQUE, NM	YES
INFINITE CONVERGENCE SOLUTIONS, INC.	ROCKVILLE, MD	YES
EVERTEL TECHNOLOGIES, LLC	LAS VEGAS, NV	NO
RFPs SOLICITED: 15 LOCAL RFPs SOLICITED: 8 RFPs RECEIVED: 4 LOCAL RFPs RECEIVED: 1 NO BIDS: 0		

NOTE: The information contained in this RFP tabulation is for information only and does not constitute actual award/execution of contract.

Approved: /s/

Date: 06/15/2020

2020-975R Secure Messaging for First Responders

UPLAND SOFTWARE, INC
ATTN: BRIAN GRUSHCOW
401 CONGRESS AVENUE,
SUITE 1850
AUSTIN, TX 78701-3788

HELLO AMIGO
1002 ARIZONA AVE
SUITE 2
EL PASO TX, 79902

AMOBIA PPS
221 N. KANSAS ST, ST 700,
EL PASO, TX 79901

SWN COMMUNICATIONS INC DBA ONE
CALL NOW
ATTN: KIM GUSTAFSON
6450 POE AVE SUITE 500
DAYTON, OH 45414

PHIDEV INC.
500 W OVERLAND AVE #230
EL PASO, TX 7990

SPECTRUM TECHNOLOGIES
5900 GATEWAY BLVD E.
EL PASO, TX 79905

STANTON STREET
500 W. OVERLAND, SUITE 200.
EL PASO, TX 79901

BOOST HUMAN
500 W OVERLAND AVE #230
EL PASO, TX 79901

MODERN TRIBE
80 SOUTH 8TH STREET SUITE 990 87810
MINNEAPOLIS, MN 55402

SALESFORCE
415 MISSION STREET, 3RD FLOOR
SAN FRANCISCO, CA 94105

METI
ATTN: RENARD JOHNSON
8600 BOEING DR
EL PASO, TX 79925

GOOD EGG MEDIA LLC DBA AGENT511
ATTN: JAY MALIN
425 HUEHL ROAD #118
NORTHBROOK, IL 60062

ESEI
ATTN: ANTONIO RICO
5400 SUNCREST DR B3
EL PASO, TX 79912

DIRAD TECHNOLOGIES, INC. ATTN: JOHN
MICHNE
9 CORPORATE DRIVE
CLIFTON PARK, NY 12065

INTOUCH CONNECTIONS
ATTN: JANE SADING
730 W RANDOLPH, STE. 400
CHICAGO, IL 60661

CONTACT WIRELESS
ATTN: LESLIE PRICHARD
1600 EUBANK BLVD. NE
ALBUQUERQUE, NM 87112