

REVISED

11:19 am, May 12, 2026

**CITY OF EL PASO, TEXAS
AGENDA SUMMARY FORM**



DEPARTMENT/COUNCIL OFFICE: Streets and Maintenance

AGENDA DATE: May 26, 2026

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON NAME: Randy Garcia, Streets and Maintenance

PHONE NUMBER:(915) 212-7005

2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing **PHONE NUMBER:**(915) 212-0043

DISTRICT(S) AFFECTED: All

AGENDA ITEM:

Discussion and action on the award of solicitation 2026-0250 Preformed Street Markings to Geveko Markings, Inc. for an initial term of three (3) years for an estimated amount of \$1,525,029.30. The award also includes a two (2) year option for an estimated amount of \$1,016,686.20. The total contract time is for five (5) years for a total estimated amount of \$2,541,715.50.

Department:	Streets and Maintenance
Award to:	Geveko Markings Inc.
City & State:	Gainesville, GA
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$508,343.10
Initial Term Estimated Award:	\$1,525,029.30
Option Term Estimated Award:	\$1,016,686.20
Total Estimated Award	\$2,541,715.50
Account(s)	532-1000-531220-32020-P3254.
Funding Source(s):	General Fund
District(s):	All

This was a Low Bid Procurement for a replacement contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance departments recommend award as indicated to Geveko Markings Inc. the lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Additionally, it is requested that the City Attorney's Office review and that the City Manager or designee be authorized to execute any related contract documents and agreements necessary to effectuate this award.

ISSUE STATEMENT:

City Council is asked to approve the award of a replacement contract for preformed street markings. This contract will allow the City to continue the installation and maintenance of durable pavement markings on streets, intersections, and school zones, ensuring compliance with applicable Texas Manual on Uniform Traffic Control Device (TMUTCD) standards and supporting roadway safety and operational efficiency.

BACKGROUND:

The Streets and Maintenance Department utilizes preformed pavement markings as part of its citywide pavement marking maintenance program. Preformed materials are applied at high-wear locations such as crosswalks, stop bars, symbols, legends; where enhanced durability and visibility are required, and in order to comply with the Manual on Uniform Traffic Control Devices (MUTCD). This contract will support both planned maintenance activities, and new installations in coordination with other City of El Paso projects and other City initiatives. Approval of this item will allow the department to procure materials in a timely manner, and continue meeting operational and regulatory requirements for roadway markings.

Solicitation was advertised on February 24, 2026 and March 3, 2026. The solicitation was posted on City website on February 24, 2026. There were a total twenty-eight (28) viewers online; three (3) bids were received; one (1) from a local supplier.

Contract Variance: The difference based in comparison to the previous contract is as follows: An increase of \$1,336,610.70, which represents a 110.91% increase due to:

- 1. Additional materials added to the scope of work due to recent modifications to the MUTCD 11th Edition (Revision 1 – December 2025).
- 2. Previous contract time was for 3 years. Replacement contract includes an option of 2 years for a total estimated time of 5 years total contract time.

No protest received for this requirement.

COUNCIL OPTIONS:

- 1. Award the contract as recommended;
- 2. Deny award if Council determines such action is in the best interest of the City;
- 3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law;
or
- 4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on March 4, 2026. No suppliers were in attendance.

RELATED POLICIES:

- 1. Procurement Sourcing Policy

PRIOR COUNCIL ACTION:

On June 20, 2023 Council approved current contract 2023-0410 Preformed Street Markings

LEGAL REVIEW:

- Legal counsel reviewed as part of the Council packet
- Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$2,541,715.50
Funding Source: General Fund

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

ATTACHMENTS:

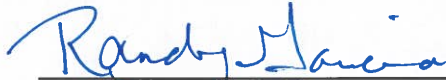
- 1. Tabulation
- 2. View List

FOR MORE INFORMATION:

Randy Garcia	915-212-7000	GarciaRX5@elpasotexas.gov
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*****REQUIRED AUTHORIZATION*****

SIGNATURES:



Randy Garcia, Director of Streets and Maintenance



Claudia A. Garcia – Director of Purchasing & Strategic Sourcing



**City of El Paso
Bid Tabulation Form**

Bid Title: **Preformed Street Markings**

Solicitation Number: 2026-0250

Bid Opening: March 25, 2026

Department: Streets and Maintenance

				Ennis-Flint, Inc. Greensboro, NC			Geveko Markings Inc Gainsville, GA			TAO Industries dba HAWK Construction El Paso, TX		
				Bidder 1 of 3			Bidder 2 of 3			Bidder 3 of 3		
Item No.	Description	Unit of Measure	Approximate/ Estimate Quantity	Price	Yearly Total (C = A X B)	3 Year Total (D = C X 3)	Price	Yearly Total (C = A X B)	3 Year Total (D = C X 3)	Price	Yearly Total (C = A X B)	3 Year Total (D = C X 3)
			A	B	C	D	B	C	D	B	C	D
1	8' Right Turn Arrow	Each	100	\$84.15	\$8,415.00	\$25,245.00	\$72.41	\$7,241.00	\$21,723.00	\$100.00	\$10,000.00	\$30,000.00
2	9'10" Straight Arrow	Each	50	\$72.56	\$3,628.00	\$10,884.00	\$62.44	\$3,122.00	\$9,366.00	\$87.00	\$4,350.00	\$13,050.00
3	4" x 1' White	Each	600	\$0.62	\$372.00	\$1,116.00	\$0.64	\$384.00	\$1,152.00	\$1.10	\$660.00	\$1,980.00
4	24" x 1' White	Each	5,000	\$3.74	\$18,700.00	\$56,100.00	\$3.99	\$19,950.00	\$59,850.00	\$7.00	\$35,000.00	\$105,000.00
5	16" x 1' White	Each	30,000	\$2.51	\$75,300.00	\$225,900.00	\$2.59	\$77,700.00	\$233,100.00	\$4.00	\$120,000.00	\$360,000.00
6	8' "ONLY" Lettering	Each	100	\$120.49	\$12,049.00	\$36,147.00	\$103.67	\$10,367.00	\$31,101.00	\$144.50	\$14,450.00	\$43,350.00
7	Bike Symbol	Each	50	\$52.59	\$2,629.50	\$7,888.50	\$71.13	\$3,556.50	\$10,669.50	\$232.00	\$11,600.00	\$34,800.00
8	6' x 2' Bike Lane Straight Arrow	Each	50	\$31.22	\$1,561.00	\$4,683.00	\$27.96	\$1,398.00	\$4,194.00	\$87.00	\$4,350.00	\$13,050.00
9	24" Yield Lane (Shark's Teeth)	Each	100	\$10.34	\$1,034.00	\$3,102.00	\$7.97	\$797.00	\$2,391.00	\$12.50	\$1,250.00	\$3,750.00
10	5" x 5" BUNDY RPM Adhesive White	Each	1,400	\$0.43	\$602.00	\$1,806.00	\$0.65	\$910.00	\$2,730.00	\$4.00	\$5,600.00	\$16,800.00
11	5" x 5" BUNDY RPM Adhesive Yellow	Each	1,400	\$0.43	\$602.00	\$1,806.00	\$0.65	\$910.00	\$2,730.00	\$4.00	\$5,600.00	\$16,800.00
12	48" x 48" Handicap Symbol White on Blue	Each	20	\$83.85	\$1,677.00	\$5,031.00	\$77.62	\$1,552.40	\$4,657.20	\$106.00	\$2,120.00	\$6,360.00
13	8' "AHEAD" Lettering	Each	10	\$167.23	\$1,672.30	\$5,016.90	\$143.89	\$1,438.90	\$4,316.70	\$200.00	\$2,000.00	\$6,000.00
14	8' "STOP" Lettering	Each	10	\$119.45	\$1,194.50	\$3,583.50	\$102.79	\$1,027.90	\$3,083.70	\$145.00	\$1,450.00	\$4,350.00
15	6'6" x 20' RXR (Railroad Crossing)	Each	10	\$230.65	\$2,306.50	\$6,919.50	\$198.47	\$1,984.70	\$5,954.10	\$275.00	\$2,750.00	\$8,250.00
16	13'2" x 11'6" Combination Left/Right/Straight Arrow	Each	10	\$186.66	\$1,866.60	\$5,599.80	\$151.94	\$1,519.40	\$4,558.20	\$225.00	\$2,250.00	\$6,750.00
17	8'2" x 11'6" Combination Left/Right/Straight Arrow	Each	15	\$155.57	\$2,333.55	\$7,000.65	\$122.82	\$1,842.30	\$5,526.90	\$190.00	\$2,850.00	\$8,550.00
18	Shared Lane Symbol	Each	25	\$103.01	\$2,575.25	\$7,725.75	\$84.04	\$2,101.00	\$6,303.00	\$250.00	\$6,250.00	\$18,750.00
19	24" x 36" 90 mil Light Green	Each	20,000	\$13.36	\$267,200.00	\$801,600.00	\$13.80	\$276,000.00	\$828,000.00	\$22.00	\$440,000.00	\$1,320,000.00
20	8' Left Turn Arrow	Each	100	\$84.15	\$8,415.00	\$25,245.00	\$72.41	\$7,241.00	\$21,723.00	\$200.00	\$20,000.00	\$60,000.00
21	18" x 1' White	Each	30,000	\$8.44	\$253,200.00	\$759,600.00	\$2.91	\$87,300.00	\$261,900.00	\$5.00	\$150,000.00	\$450,000.00
Total (Items 1-21)					\$667,333.20	\$2,001,999.60		\$508,343.10	\$1,525,029.30		\$842,530.00	\$2,527,590.00

<u>Option to extend the term of the agreement</u>			
<p>The City at its sole discretion, may exercise any option to extend the term of the agreement, by giving the contractor written notice within the time period noted on the selected options. The term of this contract shall be based on one of the selections below and under the same terms and conditions. The city manager or designee may extend the option to extend.</p> <p>Bidder offers the City the option of extending the term of the contract for:</p>			
Two (2) additional years at the same unit price(s)		Left Blank	X
No option offered		Left Blank	
Amendment's Acknowledged		Yes	Yes
Hire El Paso First Certified:		No	No

Bids Solicited: 1,589 Local Bids Solicited: 720 Bids Received: 3 Local Bids Received: 1 No Bid: 8

Note: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

View List for 2026-0250 Preformed Street Markings

No.	Participant Name	City	State
1.	Hawk Construction	El Paso	TX
2.	Ennis-Flint, Inc.	Greensboro	NC
3.	Geveko Markings	Gainesville	GA
4.	915 Maintenance and Contracting (Bustillos & Rojero Enterprises LLC)	El Paso	TX
5.	American Facilities Professionals	Derry	NH
6.	Amtek USA, Austin	Houston	TX
7.	Belt Construction	Texarkana	TX
8.	Clarke Mosquito Control Products, Inc.	St. Charles	IL
9.	CMG Construction Project Management Group	El Paso	TX
10.	ConstructConnect	Cincinnati	OH
11.	Construction Reporter	Albuquerque	NM
12.	Dodge Data & Analytics	Hamilton	NJ
13.	Los Arango Consulting, LLC	Chama	NM
14.	MG Evergreen LLC	EL PASO	TX
15.	One Stop Janitorial Services LLC	La Feria	TX
16.	Reyes Sports Surfacing	E Paso	TX
17.	The PlanIt Room	El Paso	TX
18.	Walker Systems78 LLC	Horizon City	TX
19.	West Texas Chapter AGC	Abilene	TX
20.	Wright & Dalbin Architects, Inc.	El Paso	TX
21.	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	EL PASO	TX
22.	Cerris Builders Inc	Plano	TX
23.	Filterbuy Incorporated	Talladega	AL
24.	RBM Engineering, Inc.	El Paso	TX
25.	CONSTRUCTION SOLUTION USA LLC	CARROLLTON	TX
26.	Allometrics Inc.	Webster	TX
27.	Complete Supply Inc	Farmers Branch	TX
28.	Delegard Tool of Texas	Houston	TX