

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** September 12, 2023  
**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**

Anthony R. Dekeyzer, Director of Mass Transit, (915) 212-3306  
K. Nicole Cote, Managing Director (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.3 – Enhance regional comprehensive transportation system

**SUBJECT:**

Discussion and action that the Managing Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Genfare, LLC, the sole and authorized distributor for 2023-0505 Ticket Vending Machine and Farebox Parts for a term of three (3) years for an estimated amount of \$330,000.00, with the stipulation that the vendor provides an updated sole source letter and affidavit each year.

**BACKGROUND / DISCUSSION:**

This contract will allow Sun Metro to purchase proprietary components necessary for the maintenance and repair of the Genfare Ticket Vending Machines and fareboxes.

**SELECTION SUMMARY:**

General Exemption under Texas Local Government Code Section 252.022 Part 7 (A) items that are available from only one source because of patents, copyrights, secret processes, or natural monopolies. Genfare, LLC, is the sole and authorized distributor of Genfare Ticket Vending Machine and farebox parts.

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: An increase of \$120,000.00 for the initial term, which represents a 120% increase due to an increase in the amount of replacement parts needed to maintain the ticket vending machines.

**PROTEST**

N/A

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$330,000.00

Funding Source: Federal Transit Administration Formula 5307 Grant

Account: 560-3210-60080-522140- P6018-P60FTA442-G60205307

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?  YES \_\_\_ NO

PRIMARY DEPARTMENT: Mass Transit (Sun Metro)

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

Deputy Transit Officer

*Jerry DeMuro/for*

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Anthony R. Dekeyzer, Director of Mass Transit

**COUNCIL PROJECT FORM  
(Sole Source)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR AGENDA** for the Mass Transit Board Meeting of **August 29, 2023.**

**STRATEGIC GOAL NO.:** 7 Enhance and Sustain El Paso's Infrastructure Network

**LINKAGE TO STRATEGIC PLAN:** 7.3 – Enhance regional comprehensive transportation system.

Discussion and action on the request that the Managing Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Genfare, LLC the sole and authorized distributor for 2023-0505 Ticket Vending Machine Parts for a term of three (3) years for an estimated amount of \$330,000.00, with the stipulation that the vendor provides an updated sole source letter and affidavit each year. This contract will allow Sun Metro to purchase replacement parts for the Genfare ticket vending machines and farebox parts.

Department:	Mass Transit (Sun Metro)
Award to:	Genfare, LLC Elk Grove Village, IL
Annual Estimated Amount:	\$110,000.00
Total Estimated Amount:	\$330,000.00 (3 years)
Account No.:	560-3210-60080-522140- P6018-P60FTA442-G60205307
Funding Source:	Federal Transit Administration Formula 5307 Grant
District(s)	All
Sole Source No.:	2023-0505

This is a Sole Source contract.

The Purchasing & Strategic Sourcing and Mass Transit (Sun Metro) Departments recommend that the contract be awarded as indicated to Genfare, LLC the sole source and authorized distributor replacement parts for Genfare Ticket Vending Machines and farebox parts .



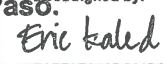
## PURCHASING & STRATEGIC SOURCING DEPARTMENT

### SOLE SOURCE AFFIDAVIT

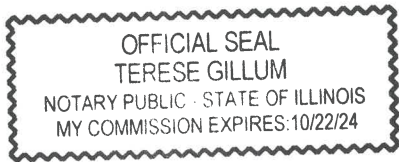
THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

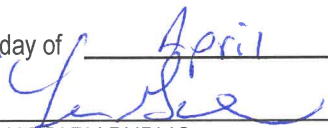
Before me, the undersigned official, on this day, personally appeared \_\_\_\_\_ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Eric Kaled. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Genfare, LLC
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
fare collection hardware, software and technical services
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

DocuSigned by:  
  
 Eric Kaled, President  
 4/13/2023

SUBSCRIBED AND SWORN to before me on this 13th day of April 2023



  
 NOTARY PUBLIC  
 Terese Gillum  
 PRINTED NAME  
 10/22/2024  
 MY COMMISSION EXPIRES

COMPANY NAME: Genfare, LLC  
 ADDRESS, CITY, STATE & ZIP CODE: 800 Arthur Avenue, Elk Grove Village, IL 60007  
 PHONE: 847-871-1126 FAX NUMBER: \_\_\_\_\_  
 CONTACT NAME AND TITLE: Terese Gillum, Sales Operations Specialist  
 WEB ADDRESS: ww.genfare.com EMAIL: genfare.sales@spx.com  
 FEDERAL TAX ID NUMBER: 88-2123131 TEXAS SALES TAX NUMBER: \_\_\_\_\_

April 13, 2023

City of El Paso  
Attn: Mr. Victor Caraveo  
Purchasing Department  
Two Civic Center Plaza  
El Paso, TX 79901

RE: SOLE SOURCE SUPPLIER FOR FARE COLLECTION EQUIPMENT, SPARE PARTS AND COMPONENTS

Dear Mr. Caraveo:

In accordance with your request for information relative to the sole source nature of fare collection equipment, spare parts and components available from Genfare for the Fare Collection equipment in use at the City of El Paso Genfare manufactures all of the parts and components used in the fare collection system equipment in use at the City of El Paso. Many of these parts and components are custom made by Genfare using special production techniques, tooling and set-ups. The mechanical and electrical components and parts are made to our exact specifications and tested by Genfare to assure optimum performance and the highest level of reliability.

For these reasons, it is important that only genuine Genfare parts and components are used in the fare collection system to assure that the system continues to perform at the required level of reliability and accuracy.

Genfare sells fareboxes and its related parts exclusively to Transit Authorities. Due to the nature of our product, Genfare is considered to be sole source supplier of this equipment and their related maintenance parts/service. It is to be noted that these prices represent "Most Favored Customer Prices" and Genfare warrants that the prices charged the City of El Paso will be equal to or less than prices charged to other customers for similar parts or components.

All prices quoted are FOB Destination and our standard method of shipment is UPS Ground. City of El Paso is responsible for all freight charges. Genfare payment terms are Net 30 Days

If you should have any questions please do not hesitate to contact me at 847-871-1126.

Regards,



Terese Gillum  
Sales Operations Specialist