# CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

AGENDA DATE: July 2, 2024

PUBLIC HEARING DATE: Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:** 

Mary L. Wiggins, Chief Human Resources Officer, (915) 212-1267

K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

**STRATEGIC GOAL:** 6 – Set the Standard for Sound Governance and Fiscal Management

**SUBGOAL:** 6.2 – Implement employee benefits and services that promote financial security

#### SUBJECT:

The award of Solicitation No. 2024-0233R Health Insurance & Benefits Administrators for COBRA coverage to Aetna Dental Inc. - Aetna Life Insurance Company for an initial term of three (3) years for an estimated amount of \$65,502.00. The award also includes a two (2), two (2) year option for an estimated amount of \$87,336.00. The total amount of the contract, including the initial term plus the option for a total of seven (7) years, is for an estimated amount of \$152,838.00.

#### BACKGROUND / DISCUSSION:

This award is for a component of solicitation 2024-0233R Health Insurance Benefits Administrators for the continuation of COBRA benefits.

#### **SELECTION SUMMARY:**

Solicitation was advertised on January 30, 2024 and February 6, 2024. The solicitation was posted on City website on January 30, 2024. There was a total of thirty-six (36) viewers online; twenty-three (23) proposals were received; none being local.

#### **CONTRACT VARIANCE:**

Not applicable.

#### **PROTEST**

No protest received for this requirement.

#### PRIOR COUNCIL ACTION:

Award of Solicitation No. 2024-0233R Health Insurance Benefits & Administrators for COBRA coverage to Health Care Service Corporation, a Mutual Legal Reserve Company dba Blue Cross Blue Shield of Texas on June 4, 2024.

Termination for Default of the above award due to refusal to perform by Health Care Service Corporation, a Mutual Legal Reserve Company dba Blue Cross Blue Shield of Texas on July 2, 2024.

#### AMOUNT AND SOURCE OF FUNDING:

Amount: \$65,502.00

Funding Source: Self-Insured Health Insurance Account: 522000-209-3500-14045-P1414

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YESNO										
PRIMARY DEPARTMENT: Human Resources SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing										
**************************************										
DEPARTMENT HEAD:										
Mary Wiggins										
Mary L. Wiggins, Chief Human Resources Officer	_									

### Project Form Request for Proposals

Please place the following item on the Consent Agenda for the City Council Meeting of July 2, 2024.

Select Strategic Goal 6 - Set the Standard for Sound Governance and Fiscal Management

The linkage to the Strategic Plan is subsection: 6.2 Implement employee benefits and services that promote financial security

#### **Award Summary:**

The award of Solicitation No. 2024-0233R Health Insurance & Benefits Administrators the COBRA coverage to Aetna Dental Inc. - Aetna Life Insurance Company for an initial term of three (3) years for an estimated amount of \$65,502.00. The award also includes a two (2), two (2) year option for an estimated amount of \$87,336.00. The total amount of the contract, including the initial term plus the option for a total of seven (7) years, is for an estimated amount of \$152,838.00.

#### **Contract Variance:**

Not applicable.

Department: Human Resources

Award to: Aetna Dental Inc. - Aetna Life Insurance Company

City & State: Hartford, CT Item(s): COBRA Initial Term: 3 Years Option Term: 2 – 2 Years Total Contract Time: 7 Years Annual Estimated Award: \$ 21,834.00 \$ 65,502.00 Initial Term Estimated Award: Option Term Estimated Award: \$ 87,336.00 \$152,838.00 Total Estimated Award:

Account(s) 522000 - 209 - 3500 - 14045 - P1414

Funding Source(s): Self-Insured Health Insurance

District(s):

This was a Request for Proposals Procurement, service contract.

The Purchasing & Strategic Sourcing Department and Human Resources recommend award as indicated to Aetna Dental Inc. - Aetna Life Insurance Company the second highest ranked offeror based on the evaluation criteria for this solicitation.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

										CITY OF EL PASO RE	PSCORESHEET												CONTROL CONTROL
PROJECT: 3024-0239R Health Insurance & Benefits Administrators										Evaluation of :	Submittel												
	Autora Sannial Inn. Autora Life Innovenera Company	Cigna Health and Life Insurance	Calonial Life & Assistent Insurance	CIE Flammary, Inc., dia Caramaris PCE		Deer Onles ESSP Services, LLC	Depress Stripts, inc.	Ejeriopia TPA, LLC		ore Service Corporation, a Minimal orner Company the Mine Cross Mine or Man Cross Mine Shinki of MT or La	continue of America, Inc. silva Egermed Vision Care LLC	Melospolkan i da Inauranso Company	Peaksi Inc.	Elenteral Incurance Company	Weinler Earls, N.A. des HEARens	WEX-health, inc.	Continental American Incurance	CoreLine LLC dise CoreLine	historia de la companio de la compan	Independent Bye Care MSO, Inc. siles		Notice Street Street at 115	
	Anina Life Insurance Company Hartland, CT	Cigna Haalth and Life Insurance Company Hardwel, CT	Company Challamoga, TN	CHE Pharmany, Inc., slas Caremanh PCE Health, L.L.C. Westmankel, III	Blue Dress Blue Shinki of TX Lemberd, S.	San Antonio, TE	Si Leale, MO	Battler, TX	Harifund Life and Associated Insurance Company Harifund, CT	n Blue Ethick of Miles Blue Cross (ad Differ Blue Cross Blue Bhisked TX Ohinge, E.	Ejerned Vision Gare LLC Mason, CH	Earliguard Health Plane, Inc. New York, NY Iroles, CA	Spanne, W	Parland, CR	Delegger, M	Parland, ME	Continental American Incurance Company site AFLEC Group Columbia (SC	Constine LLC also Constine Healthcare Chinago, S.	Gernillen, TX	Community Bye Care, LLC Charlette, NC	S. Prod. SN	Kerses City, MO	Labe Perent, S.
Factor A - Fee Proposal																							
ASO Medical	\$ 160,041,537.00									149,997,261.00													
Pharmacy	\$ 21,691,307.00			\$ 22,316,604.00			\$ 34,751,452.00	·	s	30,416,444.00			47,273,934.00										
U65 Medical	\$ 28,452,816.00			3.00			2.0		·	27,842,312.00			25.00										
Medicare Advantage	\$ 2,202,228.00		-		-					2,121,120.00													
COBRA	5 65,502.00								. s	18,000.00			-		s 120,007.00	s 74,235.00							
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Disability Insurance	- :		\$ 423,639.00 3680											\$ 596,673.00 20.00									
Basic Life Insurance					\$ \$14,520.00				\$ 1,691,030.00			\$ 1,553,880.00 H.60		\$ 1,600,422.00 629									
Voluntary Life Insurance					\$ 3,032,320.00				\$ 3,504,014.00 HM		-	\$ 2,091,075.00		\$ 2,504,014.00									
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FI Dental HMO	\$ 563,315.00	\$ 349,153.00										\$ 268,821.00											
ASO Dental	\$ 79,970.00	\$ 140,202.00								140,202.00		\$ 162,620.00											
FIVision	\$ 763,879.00	5 898,621.00			\$ 718,459.00	-		\$ 1,371,636.00		***	817,057.00		-	5 898,621.00									
ASO Vision	50.00	5 19,703.00	-		ма			50.00			34,101.00	***		244	-								
Factor B - Technical Solutions	***	438	-								***												
Factor C - Quality of Response		48	26.00	**	ica	26.00	200	ca .	**	24	26.60		15.00	2.0	24	ne							
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USS Medical	\$ 28,452,816.00						-		- \$	4 27,862,312.00													
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FSA	\$ 3,628.00 82.86	-				-			- \$	3,744.00		-			\$ 2,079.00 83.78	\$ 2,316.00 84.40							
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Disability insurance	\$ 563.315.00		\$ 423.638.00 88.76		:	- :	- :	- :	:		-	- :	-:-	\$ 596.673.00 78.32	-:-	- :							
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Voluntary Life Insurance					\$ 3,032,320.00				\$ 3,504,014.00			\$ 2,091,875.00		\$ 3,504,014.00									
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FI Vision	95.68	\$ 898.621.00 81.52	- :	- :	\$ 718,459,00 91,95	- : -	- :	\$ 1,371,636,00 66.97	- :	. s	817.057.00 82.54	\$ 239.487.00 91.59	- : -	\$ 898.621.00 81.30	- : -	- :							
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## CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Bid Opening Date: February 28, 2024

Solicitation #: 2024-0233R

Project Name: Health Insurance & Benefits Administrators

Department: Human Resources

Project Name: Health Insurance & Benefits Administra	Department: Human Resources	
OFFEROR'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
Aetna Dental Inc.  Aetna Dental Life Insurance Company	Hartford, CT	YES
Cigna Health and Life Insurance Company	Hartford, CT	YES
Colonial Life & Accident Insurance Company	Chattanooga, TN	YES
Continental American Insurance Company dba AFLAC Group	Columbia, SC	YES
CuraLinc LLC dba CuraLinc Healthcare	Chicago, IL	YES
CVS Pharmacy, Inc. dba CareMarkPCS Health, L.L.C.	Woonsocket, RI	YES
Dearborn Life Insurance Company Blue Cross Blue Shield of TX	Lombard, IL	YES
Deer Oaks EAP Services, LLC	San Antonio, TX	YES
Express Scripts, Inc.	St. Louis, MO	YES
Eyetopia TPA, LLC	Sattler, TX	YES
HartfordLife and Accident Insurance Company	Hartford, CT	YES
Health Care Service Corporation, a Mutual Legal Reserve Company dba Blue Cross Blue Shield of IL or Blue Cross Blue Shield of MT or Blue Cross Blue Shield of NM or Blue Cross Blue Shield of OK or Blue Cross Blue Shield of TX	Chicago, IL	YES
Interflex Payments LLC dba Ameriflex	Carrollton, TX	YES

Approved by: /s/

Date: 3/12/2024



## CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Bid Opening Date: February 28, 2024

Project Name: Health Insurance & Benefits Administrators

Solicitation #: 2024-0233R

Department: Human Resources

rroject Name. Health insurance & Denents Administrat	.013	Department. Human Resources
OFFEROR'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
Independent Eye Care MSO, Inc. dba Community Eye Care, LLC	Charlotte, NC	YES
Luxottica of America, Inc. dba Eyemed Vision Care LLC	Mason, OH	YES
Metropolitan Life Insurance Company Safeguard Health Plans, Inc.	New York, NY Irvine, CA	YES
Minnesota Life Insurance Company	St. Paul, MN	YES
National Benefits Services, LLC	Kansas City, MO	YES
ProAct Inc.	Syracuse, NY	YES
Standard Insurance Company	Portland, OR	YES
Trustmark Insurance Company	Lake Forest, IL	YES
Webster Bank, N.A. dba HSA Bank	Sheboygan, MI	YES
WEX Health, Inc.	Portland, ME	YES
RFPs SOLICITED: 894 LOCAL RFPs SOLICITED: 2	54 RFPs RECEIVED: 23 NO BIDS: 9	9

NOTE: The information contained in this RFQ tabulation is for information only and does not constitute actual award/execution of contract.

Approved by: \_\_\_\_/s/

Date: 3/12/2024

### 2024-0233R Health Insurance & Benefits Administrators Viewer's List

No.	Participant Name	Response Date	Response Status	City	<u>State</u>
1	TEB Benefitts		Viewed	El Paso	TX
2	National Vision Administrators		Unsubmitted	Clifton	NJ
3	Colonial Life (Colonial Life & Accident)		Unsubmitted	El Paso	TX
4	Nodriam LLC		Unsubmitted	Katy	TX
5	Cigna Health and Life Insurance Company	02/28/2024	Submitted	Bloomfield	CT
6	Ameriflex (Interflex Payments LLC)	02/28/2024	Submitted	CARROLLTON	TX
7	Community Eye Care (Community Eye Care, LLC)	02/28/2024	Submitted	Charlotte	NC
8	CuraLinc Healthcare	02/27/2024	Submitted	Chicago	IL
9	Colonial Life and Accident Insurance Company	02/28/2024	Submitted	Columbia	SC
10	Aflac	02/28/2024	Submitted	Columbia	SC
11	The Hartford	02/28/2024	Submitted	Dallas	TX
12	Metlife Insurance	02/28/2024	Submitted	Dallas	TX
13	ProAct Inc.	02/28/2024	Submitted	East Syracuse	NY
14	Aetna, Inc.	02/27/2024	Submitted	Houston	TX
15	National Benefit Services	02/28/2024	Submitted	Kansas City	MO
16	Trustmark Insurance Company	02/27/2024	Submitted	Lake Forest	IL
17	Blue Cross and Blue Shield of Texas (Dearborn Life Insurance Company)	02/28/2024	Submitted	Lombard	IL
18	EyeMed Vision Care	02/28/2024	Submitted	Mason	OH
19	HSA Bank, a division of Webster Bank, N.A.	02/28/2024	Submitted	Milwaukee	WI
20	Eyetopia TPA, LLC	02/27/2024	Submitted	New Braunfels	TX
21	The Standard	02/27/2024	Submitted	Plano	TX
22	Blue Cross Blue Shield of Texas	02/28/2024	Submitted	Richardson	TX
23	Deer Oaks EAP Services, LLC	02/28/2024	Submitted	San Antonio	TX
24	Express Scripts, Inc.	02/28/2024	Submitted	St Louis	MO
25	Minnesota Life	02/28/2024	Submitted	St. Paul	MN
26	WEX Health, Inc	02/28/2024	Submitted	West Fargo	ND
27	CaremarkPCS Health L.L.C.	02/27/2024	Submitted	Woonsocket	RI
28	Textbook Warehouse (Textbook Warehouse, LLC)	01/30/2024	No Bid	Alpharetta	GA
29	Symetra Life Insurance Company	01/31/2024	No Bid	Bellevue	WA
30	The Ionado Group (The Ionado Group, Inc.)	02/15/2024	No Bid	Chattanooga	TN
31	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	02/16/2024	No Bid	EL PASO	TX
32	DSI Medical Services Inc	02/07/2024	No Bid	Horsham	PA
33	GC Services Limited Partnership	01/30/2024	No Bid	Houston	TX
34	Unum Life Insurance Company of America	02/20/2024	No Bid	Houston	TX
35	Lobdock, Inc.	02/20/2024	No Bid	Oklahoma City	OK
36	Group Travel Consultants, Inc	01/30/2024	No Bid	Orlando	FL