

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: July 7, 2021
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Richard J. Bristol, Streets and Maintenance Director, (915) 212-7000
Bruce D. Collins, Director of Purchasing & Strategic Sourcing, (915) 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 - Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.2 – Improve competitiveness through infrastructure improvements impacting the quality of life

SUBJECT:

The award of solicitation 2021-1117 Fertilizer (Re-Bid II) to the Justin Seed Company for a three (3) year initial term estimated amount of \$86,772.60. The award also includes a two (2) year option for an estimated amount of \$57,848.40. The total value of the contract is, including the initial term plus the option for a total of five (5) years, for an estimated amount of \$144,621.00.

BACKGROUND / DISCUSSION:

This contract will provide Fertilizer products, needed for the city's parks.

SELECTION SUMMARY:

Solicitation was advertised on March 30, 2021 and April 6, 2021. The solicitation was posted on City website on March 30, 2021. The email (Purmail) notification was sent out on April 1, 2021. There were a total twenty-nine (29) viewers online; two (2) bids were received; none being from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference in price, based on comparison to the previous contract is as follows: A decrease of \$167,174.40 for the initial term, which represents a 66% decrease due to a reduction in quantities for one of the items being awarded.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$86,772.60
Funding Source: General Fund
Account: 451 – 1000 – 51295 – 531130 – P5120

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Streets & Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

 622-2

Richard J. Bristol, Streets and Maintenance Director

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **July 7, 2021**.

STRATEGIC GOAL: NO. 7 – Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection 7.2 – Improve competitiveness through infrastructure improvements impacting the quality of life).

Award Summary:

The award of solicitation 2021-1117 Fertilizer (Re-Bid II) to the Justin Seed Co. for a three (3) year initial term estimated amount of \$86,772.60. The award also includes a two (2) year option for an estimated amount of \$57,848.40. The total value of the contract is, including the initial term plus the option for a total of five (5) years, for an estimated amount of \$144,621.00. This contract will provide fertilizer products, needed for the city's parks.

Contract Variance:

The difference in price, based on comparison to the previous contract is as follows: A decrease of \$167,174.40 for the initial term, which represents a 66% decrease due to a reduction in quantities for one of the items being awarded.

Department:	Streets and Maintenance
Vendor:	Justin Seed Co. Justin, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$28,924.20
Initial Term Estimated Award:	\$86,772.60 (3 years)
Total Estimated Award:	\$144,621.00 (5 years)
Account No.:	451 – 1000 – 51295 – 531130 – P5120
Funding Source:	General Fund
District(s):	All

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Justin Seed Co. the lowest responsive responsible bidder.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO REVISED BID TABULATION FORM



Project Name: Fertilizer (Re-Bid II)

Solicitation #: 2021-1117

Bid Opening Date: April 28, 2021

Department: Streets & Maintenance

	C.M.C. Agronomy, LLC McKinney, TX Bidder 1 of 2	Justin Seed Company Justin, TX Bidder 2 of 2
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ITEM	DESCRIPTION	Unit Of Measure	(A) Estimated Annual Quantity		QPL Brand: Stock #: Pkg size:	(B) Unit Price	(C) Annual Estimated Total (A X B = C)	3 Year Estimated Total (C X 3 Yrs)	QPL Brand: Stock #: Pkg size:	(B) Unit Price	(C) Annual Estimated Total (A X B = C)	3 Year Estimated Total (C X 3 Yrs)
			MIN	MAX (A)								
1.	ORGANIC BLEND	ONE 50 LB BAG	300 BAGS	700 BAGS	QPL Brand: Earthworks Stock# 10-2-5	\$62.20	\$43,540.00	\$130,620.00	QPL Brand: Dr. Grow Stock# 6-2-2	\$11.65	\$8,155.00 Bidder's Price: \$3,494.66	\$24,465.00 Bidder's Price: \$10,483.98
2.	ORGANIC BLEND	ONE 500 LB BAG	30 BAGS	70 BAGS	QPL Brand: Earthworks Stock# 10-2-5	\$62.20	\$4,354.00	\$13,062.00	QPL Brand: Dr. Grow Stock# 6-2-2	\$98.36	\$6,885.20 Bidder's Price: \$2,950.76	\$20,655.60 Bidder's Price: \$8,852.28
3.	NON ORGANIC BLEND	ONE 50 LB BAG	200 BAGS	600 BAGS	QPL Brand: Green mth's Stock# 21-7-14	\$44.20	\$26,520.00	\$79,560.00	QPL Brand: Dr. Grow Stock# 21-5-10	\$23.14	\$13,884.00 Bidder's Price: \$4,627.27	\$41,652.00 Bidder's Price: \$13,881.82

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ___/s/_____
DATE: 6/14/2021



CITY OF EL PASO REVISED BID TABULATION FORM



Project Name: Fertilizer (Re-Bid II)
Bid Opening Date: April 28, 2021

Solicitation #: 2021-1117
Department: Streets & Maintenance

	C.M.C. Agronomy, LLC McKinney, TX Bidder 1 of 2	Justin Seed Company Justin, TX Bidder 2 of 2
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT. BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEEMAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>BIDDER'S PROMISED DELIVERY:</p> <p>Within _____ consecutive calendar days</p>	7	6
<p>Within _____ hours or overnight after receipt of verbal order in cases of emergency</p>	48	Left Blank
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</p>		
<p>Amendments Acknowledged:</p>	N/A	N/A
<p>BIDS SOLICITED: 14 LOCAL BIDS SOLICITED: 6 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 0 NO BID: 0</p>		

BID WITHDRAWN

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APPROVED BY: _____/s/_____
DATE: 6/14/2021

2021-1117 Fertilizer (Re-Bid II)

View List

1	Hernandez, Cecilia	The PlanIt Room
2	Management, Source	Deltek
3	Kyle, Bellomy	ConstructConnect
4	Balai, Rakesh	i- Sourcing Technolo
5	Austin, Fork	Wayne Enterprises
6	Deg, Maria	Contractors Register
7	Hudson, Brad	Direx Construction,
8	Banquil, Lovely	
9	Jones, Kim	Prime Vendor Inc.
10	Bjornsson, Ron	Smartprocure
11	Ramirez, Christina	Emerald Mechanical C
12	Fraga, Miguel	Quantum Engineering
13	Pitzter, Kurt	Bidnet
14	Delgado, Alberto	Delgado's Repair
15	Cichuniec, Bo	Red Hawk Golf Club
16	Gilpin, Clay	Manda Fermentation U
17	Choe, Jose	Quickbook
18	MITCHELL, TIM	CMC AGRONOMY
19	Aceves, Victor	Acebo Solutions, LLC
20	Torres, Lorraine	Mainscape
21	Tally, Tracy	Justin Seed Co.
22	Watson, Frank	
23	Gilmour, Todd	Turf Care of Texas
24	McGinty, Keith	SiteOne Landscape Su
25	Banks, Archie	Globe Builders, LLC
26	Jones, Bobby	The Growing Concern
27	Porras, Aglae	The Hispanic Chamber
28	Chapman, Gabriel	Xceed Resources
29	Castro, John	B And C Turf Equipme