

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** January 3, 2023

**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**

Richard J. Bristol, Streets and Maintenance Director, (915) 212-7000  
K. Nicole Cote, Managing Director, (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7- Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.5 – Set One Standard for Infrastructure Across the City

**SUBJECT:**

Discussion and action on the award of solicitation 2023-0024 Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils & Fluids to MJ Mader Enterprises, Inc. dba Bio-Dyne Chemical Company for an initial one (1) year term for an estimated amount of \$800,429.20. The award also includes a one (1) year option for an estimated amount of \$800,429.20. The total value of the contract is, including the initial term plus the option, for a total of two (2) years, for an estimated amount of \$1,600,858.40.

**BACKGROUND / DISCUSSION:**

This contract will allow the purchase of lubricants for the Fleet Division.

**SELECTION SUMMARY:**

Solicitation was advertised on October 11, 2022 and October 18, 2022. The solicitation was posted on City website on October 11, 2022. There were a total of twelve (12) viewers online; four (4) bids were received; three (3) from local suppliers.

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: An increase of \$127,632.70 for the initial term, which represents a 18.97% increase due to increased prices.

**PROTEST**

No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$800,429.20

Funding Source: Internal Service Fund

Account: 532 – 3600 – 531240 – 37020 – P3701

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?  YES  NO


PRIMARY DEPARTMENT: Streets and Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

DEPARTMENT HEAD:



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Richard J. Bristol - Streets and Maintenance Director

**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **January 3, 2023**.

**STRATEGIC GOAL: NO. 7 – Enhance and Sustain El Paso's Infrastructure Network**

The linkage to the Strategic Plan is subsection 7.5 – Set One Standard for Infrastructure Across the City.

**Award Summary:**

Discussion and action on the award of solicitation 2023-0024 Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils & Fluids to MJ Mader Enterprises, Inc. dba Bio-Dyne Chemical Company for an initial one (1) year term for an estimated amount of \$800,429.20. The award also includes a one (1) year option for an estimated amount of \$800,429.20. The total value of the contract is, including the initial term plus the option, for a total of two (2) years, for an estimated amount of \$1,600,858.40. This contract will allow for the purchase of lubricants for the Fleet Division.

Department:	Streets and Maintenance
Vendor	MJ Mader Enterprises, Inc. dba Bio-Dyne Chemical Company
	El Paso, TX
Item(s):	All
Initial Term:	1 year
Option to Extend:	1 year
Annual Estimated Award:	\$800,429.20
Initial Term Estimated Award:	\$800,429.20 (1 year)
Total Estimated Award:	\$1,600,858.40 (2 years)
Account No.:	532 – 3600 – 531240 – 37020 – P3701
Funding Source:	Internal Service Fund
District(s):	All

**Contract Variance:**

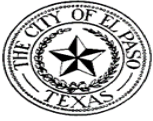
The difference based in comparison to the previous contract is as follows: An increase of \$127,632.70 for the initial term, which represents a 18.97% increase due to increased prices.

This is a Low Bid, Unit Price contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to MJ Mader Enterprises, Inc. dba Bio-Dyne Chemical Company, the bidder offering the lowest prices.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO

## BID TABULATION FORM



BID TITLE: Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils & Fluids BID NO: 2023-0024

BID DATE: November 09, 2022 DEPARTMENT: Streets and Maintenance

				C&R Distributing El Paso, TX  Bidder 1 of 4		MJ Mader Enterprises Inc. dba Bio Dyne Chemical Co. El Paso, TX Bidder 2 of 4		Safety-Kleen Systems, Inc. El Paso, TX Bidder 3 of 4		Senergy Petroleum LLC Phoenix, AZ Bidder 4 of 4	
Item No.	Description	Unit of Measure	Approximate / Estimate Quantity (A)	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B
<b>Group A - Antifreeze, Motor Oil and Lubricants</b>											
1	Premix 50/50 Antifreeze Yellow	55 gal.	2,200	\$ 5.25	\$ 11,550.00	\$ 8.75	\$ 19,250.00	\$ 5.67	\$ 12,474.00 <i>Contractor's price: \$12,464.40</i>	\$ 4.83	\$ 10,626.00
2	Premix 50/50 Antifreeze Red / Extended Life	55 gal.	2,200	\$ 6.45	\$ 14,190.00	\$ 8.00	\$ 17,600.00	\$ 5.50	\$ 12,100.00 <i>Contractor's price: \$12,094.80</i>	\$ 5.60	\$ 12,320.00
3	15W-40 CK-4 Diesel Conventional Motor Oil	Bulk gal.	15,000	\$ 11.60	\$ 174,000.00	\$ 11.00	\$ 165,000.00	\$ 10.89	\$ 163,350.00	\$ 11.90	\$ 178,500.00
4	15W-40 Low Ash Natural Gas Motor Oil	55 gal.	1,100	\$ 23.90	\$ 26,290.00	\$ 16.00	\$ 17,600.00	\$ 13.35	\$ 14,685.00 <i>Contractor's price: \$14,689.40</i>	\$ 11.30	\$ 12,430.00
5	SAE 5W-20 Conventional Motor Oil	55 gal.	4,300	\$ 9.35	\$ 40,205.00	\$ 10.30	\$ 44,290.00	\$ 10.80	\$ 46,440.00 <i>Contractor's price: \$46,448.60</i>	\$ 10.32	\$ 44,376.00
6	SAE 5W-30 Conventional Motor Oil	55 gal.	4,000	\$ 9.35	\$ 37,400.00	\$ 10.30	\$ 41,200.00	\$ 10.80	\$ 43,200.00 <i>Contractor's price: \$43,208.00</i>	\$ 11.70	\$ 46,800.00
7	SAE 5W-20 Synthetic Blend Motor Oil	55 gal.	4,000	\$ 9.35	\$ 37,400.00	\$ 10.30	\$ 41,200.00	\$ 10.80	\$ 43,200.00 <i>Contractor's price: \$43,208.00</i>	\$ 10.32	\$ 41,280.00
8	SAE 5W-30 Synthetic Blend Motor Oil	55 gal.	4,000	\$ 9.35	\$ 37,400.00	\$ 10.30	\$ 41,200.00	\$ 10.80	\$ 43,200.00 <i>Contractor's price: \$43,208.00</i>	\$ 11.70	\$ 46,800.00
9	SAE 80W-140 Synthetic Gear Oil	55 gal.	1,500	\$ 18.35	\$ 27,525.00	\$ 5.40	\$ 8,100.00	\$ 48.45	\$ 72,675.00	\$ 32.28	\$ 48,420.00
<b>TOTAL</b>						\$ 405,960.00		\$ 395,440.00	\$ 451,324.00 <i>Contractor's price: \$451,346.20</i>		\$ 441,552.00

Approved by X                      /s/  
Date 11/10/22



# CITY OF EL PASO

## BID TABULATION FORM



**BID TITLE:** Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils & Fluids **BID NO:** 2023-0024

**BID DATE:** November 09, 2022 **DEPARTMENT:** Streets and Maintenance

				C&R Distributing El Paso, TX  Bidder 1 of 4		MJ Mader Enterprises Inc. dba Bio Dyne Chemical Co. El Paso, TX  Bidder 2 of 4		Safety-Kleen Systems, Inc. El Paso, TX  Bidder 3 of 4		Senergy Petroleum LLC Phoenix, AZ  Bidder 4 of 4	
Item No.	Description	Unit of Measure	Approximate / Estimate Quantity (A)	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B
<b>Group B - Transmission and Hydraulic Oils, Fluids, Grease, DEF and Sample Kits</b>											
1	Transynd Oil - to meet TES 295 & TES 296	55 gal.	1,400	\$ 38.00	\$ 53,200.00	\$ 32.00	\$ 44,800.00	\$ -	\$ -	\$ 32.00	\$ 44,800.00
2	LV Multi-Vehicle Full Synthetic ATF	55 gal.	1,100	\$ 13.05	\$ 14,355.00	\$ 17.50	\$ 19,250.00	\$ -	\$ -	\$ 18.00	\$ 19,800.00
3	Multi-Vehicle Synthetic Blend ATF	55 gal.	1,400	\$ 13.05	\$ 18,270.00	\$ 15.00	\$ 21,000.00	\$ -	\$ -	\$ 17.49	\$ 24,486.00
4	Hydraulic Oil Grade ISO 46	Bulk gal.	12,000	\$ 8.50	\$ 102,000.00	\$ 10.25	\$ 123,000.00	\$ 8.89	\$ 106,680.00	\$ 10.65	\$ 127,800.00
5	CITGO Hytherm Oil 46 Heat Transfer Oil	55 gal.	330	\$ 12.50	\$ 4,125.00	\$ 3.10	\$ 1,023.00	\$ -	\$ -	\$ 14.80	\$ 4,884.00
6	UCON 500 Heat Transfer Oil	55 gal.	440	\$ 59.00	\$ 25,960.00	\$ 6.78	\$ 2,983.20	\$ -	\$ -	\$ 55.00	\$ 24,200.00
7	CP Non-Conductive Hydraulic Fluid ISO-100	55 gal.	220	\$ 9.60	\$ 2,112.00	\$ 3.50	\$ 770.00	\$ -	\$ -	\$ 14.10	\$ 3,102.00
8	Quintolubric 888-46 HFDu Fire Resistant Hydraulic Oil	55 gal.	1,100	\$ 47.00	\$ 51,700.00	\$ 6.78	\$ 7,458.00	\$ -	\$ -	\$ 33.00	\$ 36,300.00
9	Moly Extreme Pressure NL GI Grade 2 Based Grease	55 gal.	8,000	\$ 4.17	\$ 33,360.00	\$ 3.95	\$ 31,600.00	\$ -	\$ -	\$ 33.09	\$ 264,720.00
10	Moly Extreme Pressure NL GI Grade 2 Based Grease	120 lbs.	600	\$ 4.48	\$ 2,688.00	\$ 4.05	\$ 2,430.00	\$ -	\$ -	\$ 4.25	\$ 2,550.00
11	Heavy Duty Degreaser w/ Dispensing System	55 gal.	4,400	\$ 7.65	\$ 33,660.00	\$ 5.75	\$ 25,300.00	\$ -	\$ -	\$ 7.50	\$ 33,000.00
12	Heavy Duty Degreaser w/ Dispensing System	330 gal.	4,900	\$ 7.65	\$ 37,485.00	\$ 5.75	\$ 28,175.00	\$ -	\$ -	\$ 7.50	\$ 36,750.00
13	DEF - Diesel Exhaust Fluid	330 gal.	30,000	\$ 1.75	\$ 52,500.00	\$ 2.85	\$ 85,500.00	\$ -	\$ -	\$ 2.25	\$ 67,500.00
14	Oil Sample Kits & Analysis	1 Unit	900	\$ 8.75	\$ 7,875.00	\$ 13.00	\$ 11,700.00	\$ -	\$ -	\$ 13.00	\$ 11,700.00
<b>TOTAL</b>						\$ 439,290.00	\$ 404,989.20		\$ 106,680.00		\$ 701,592.00

Approved by X            /s/             
 Date 11/10/22



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## BID TABULATION FORM



BID TITLE: Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils & Fluids			BID NO: 2023-0024			
BID DATE: November 09, 2022			DEPARTMENT: Streets and Maintenance			
	C&R Distributing El Paso, TX  Bidder 1 of 4	MJ Mader Enterprises Inc. dba Bio Dyne Chemical Co. El Paso, TX Bidder 2 of 4	Safety-Kleen Systems, Inc. El Paso, TX Bidder 3 of 4	Senergy Petroleum LLC Phoenix, AZ Bidder 4 of 4		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:						
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED			<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
AMENDMENTS ACKNOWLEDGED:			YES	YES	YES	YES
BIDS SOLICITED: 94    LOCAL BIDS SOLICITED: 46			BIDS RECEIVED: 4    LOCAL BIDS RECEIVED: 3		NO BID: 1	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by X \_\_\_\_\_ /s/\_\_\_\_\_  
Date 11/10/22

2023-0024 Bidder's List

	<u>Participant Name</u>	<u>City</u>	<u>State</u>
1	ABBA CONSTRUCTION, LLC	LAREDO	TX
2	abood wheels	el paso	TX
3	Alon Brands, Inc.	Dallas	TX
4	Amtek USA, Austin	Houston	TX
5	APFELBAUM INDUSTRIAL, INC.	EL PASO	TX
6	Aztec Contractors Inc	EL PASO	TX
7	Bella Luna Engineering and Building Maintenance	El Paso	TX
8	Bio Dyne Chemical Co. (MJ Mader Enterprises Inc.)	El Paso	TX
9	Border International Trucks (RJ Border International)	El Paso	TX
10	Border Tire	El Paso	TX
11	borderland services inc	el paso	TX
12	Burton Enterprises LLC	Chesapeake	VA
13	C&R Distributing	el paso	TX
14	Casa Ford	el paso	TX
15	City of El Paso Strategic Partners	El Paso	TX
16	Colliers (New Mexico Real Estate Advisors Inc)	Albuquerque	NM
17	Colonial Oil Industries, Inc.	Savannah	GA
18	Construction Reporter	Albuquerque	NM
19	Controllix Corporation	Walton Hills	OH
20	Coretech	El Paso	TX
21	Cummins Sales and Service (Cummins Inc)	St. Louis	MO
22	D&H United Fueling Solutions	El Paso	TX
23	Delgado's Repair and Maintenance	El Paso	TX
24	Denoyer-Geppert Science	Skokie	IL
25	DUMMIES UNLIMITED INC.	POMONA	CA
26	Dunn-Edwards Corportation	Vernon	CA
27	EARLE KINLAW AND ASSO., INC. dba EKA	Grayson	GA
28	Efficio Construction Services LLC	El Paso	TX
29	EL PASO CASTERS & MATERIAL HANDLING (CASTERS UNLIMITED)	EL PASO	TX
30	EL PASO METALS & SUPPLY,INC	El Paso	TX
31	el paso trench safety inc	El Paso	TX
32	ERMC Aviation Services	GRAND PRAIRIE	TX
33	FAAC Incorporated	Ann Arbor	MI
34	Ferrellgas, LP	Liberty	MO
35	Fireblast Global	Corona	CA
36	Gearing Up Logistics LLC	El Paso	TX
37	Giant Electrical Services	Canutillo	TX
38	Gladieux Trading & Marketing Company, LP	Fort Wayne	IN
39	GLOBAL SUPPLY & SERVICE INC.	EL PASO	TX
40	Graybar electric	El Paso	TX
41	HITEQ COMPUTER SYSTEMS (PROLEAF CORPORATION)	PLANO	TX
42	Holiday Inn Express & Suites- Sunland Park Area	El Paso	TX
43	Internal Audit Office	El Paso	TX
44	Kimball Midwest (Midwest Motor Supply Co. Inc.)	Columbus	OH
45	LABSOURCE INC	NORTHLAKE	IL
46	Li-Neon Media Group	El Paso	TX
47	Lobo Distribution LLC	El Paso	TX
48	Lower Valley Water District	Clint	TX
49	Mansfield Oil Company of Gainesville	Gainesville	GA
50	Marrs Embroidery and Screen Printing Inc	El Paso	TX
51	Mayfield Pool Supply, LP	El Paso	TX
52	MILESTONE HYDRAULICS (MILESTONE INDUSTRIAL, INC.)	El Paso	TX
53	Mission Linen Supply	El Paso	TX
54	Mohawk Mfg. & Supply Co.	Niles	IL
55	Momar Inc	Atlanta	GA

56	NAPA Auto Parts	Albuquerque	NM
57	NorrisLeal, LLC	Harlingen	TX
58	North America Procurement Council Inc., PBC	Grand Junction	CO
59	Otto Environmental Systems North America, Inc.	Charlotte	NC
60	P&V Distributing	El Paso	TX
61	Petroleum Traders Corporation	Fort Wayne	IN
62	Pollock Investments Inc (Pollock Orora)	Grand Prairie	TX
63	PROCON JCB	Las Cruces	NM
64	Professional Service Industries, Inc.	El Paso	TX
65	Prudential Overall Supply	Irvine	CA
66	RAD Painting (Ricardo DeLucio)	El Paso	TX
67	Reflective Apparel	Marietta	GA
68	RelaDyne	Des Plaines	IL
69	Royal Imaging Solutions (Royal Media Network, Inc.)	Windsor Mill	MD
70	Saenz Material & Handling of El Paso Inc	El Paso	TX
71	Safety-Kleen	el paso	TX
72	Saratoga Rack Marketing LLC	Knoxville	TN
73	SATEC Inc	Union	NJ
74	Scotwood Industries, LLC	Overland Park	KS
75	Senergy Petroleum LLC	PHOENIX	AZ
76	SJI and Associates LLC	El Paso	TX
77	Socorro ISD	El Paso	TX
78	Southern Counties Oil Co., a CA Limited Partnership dba SC Fuels	Orange	CA
79	Southwestern Industrial	El Paso	TX
80	Spartan Construction of TX, Inc.	EL PASO	TX
81	Sunset Brokers LLC	San Antonio	TX
82	SYOXSA, Inc.	El Paso	TX
83	TELSUPPLIERS LLC	PLANO	TX
84	The Culinary Factory	Lockhart	TX
85	The Outsource Connection, Inc	El Paso	TX
86	The PlanIt Room	El Paso	TX
87	Totowa Systems Inc.	Totowa	NJ
88	TruckPro, LLC (TruckPro Holding Corporation)	Cordova	TN
89	UebelKorp industries	El Paso	TX
90	UNIK-TECH LLC	EL PASO	TX
91	VersaTables	Los Angeles	CA
92	wesco distribution	el paso	TX
93	Wood Environment & Infrastrucure Solutions, Inc.	El Paso	TX
94	WW Grainger	El Paso	TX