

**CITY OF EL PASO, TEXAS
AGENDA SUMMARY FORM**



DEPARTMENT/COUNCIL OFFICE: Streets and Maintenance

AGENDA DATE: June 9, 2026

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON NAME: Randy Garcia, Streets and Maintenance

PHONE NUMBER:(915) 212-7005

2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing **PHONE NUMBER:**(915) 212-0043

DISTRICT(S) AFFECTED: All

AGENDA ITEM:

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2026-0231 Volvo, Doosan and Superior Broom Parts and Service to Romco Inc, dba ROMCO Equipment Co, LLC the sole source and authorized distributor of Volvo, Doosan and Superior Broom Parts and Service for a term of three (3) years for an estimated amount of \$750,000.00. Supplier will be required to provide an updated sole source letter and affidavit each year.

Department:	Streets and Maintenance
Award to:	Romco Inc, dba ROMCO Equipment Co, LLC
City & State:	Carrollton, TX
Items:	All
Initial Term:	3 Years
Option Term:	NA
Total Contract Time:	3 Years
Annual Estimated Award:	\$250,000.00
Initial Term Estimated Award:	\$750,000.00
Option Term Estimated Award:	NA
Total Estimated Award	\$750,000.00
Accounts	532 - 3600 - 531210 - 37020 - P3701 (Parts) 532 - 3600 - 531250 - 37020 - P3701 (Service)
Funding Source:	Internal Service Fund
Districts:	All

Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend a non-competitive award under Local Government General Exemption: Section 252.022 - (7) a procurement of items that are available from only one source, including:

(D) captive replacement parts or components for equipment;

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

Additionally, it is requested that the City Attorney's Office review and that the City Manager or designee be authorized to execute any related contract documents and agreements necessary to effectuate this award.

ISSUE STATEMENT:

City Council is asked to approve the award of a replacement contract for Volvo, Doosan and Superior Broom parts and service. This contact will allow the Fleet Maintenance Division to repair and maintain the City owned equipment that is necessary for the City to complete the tasks and duties assigned to the different departments that use these pieces of equipment.

BACKGROUND:

This contract will allow the purchase of parts for in-house repairs and preventive maintenance on the above-mentioned equipment for 31 pieces of equipment manufactured by Volvo, Doosan and Superior Broom. It will also allow for service of this equipment by the vendor in the event that manufacturer specific tools, software or equipment are required for repair.

Contract Variance: The difference based in comparison to the previous contract is as follows: An increase of \$30,000.00 which represents a 4.17% Increase due to:

- 1. Increase in the annual budget amount from \$240,000.00 to \$250,000.00.
- 2. Additional scope to include after hours, weekends and holidays for emergency repairs.
- 3. Average price increase for standard hours from \$150.00 to \$210.00.

No protest received for this requirement.

COUNCIL OPTIONS:

- 1. Award the contract as recommended;
- 2. Deny award if Council determines such action is in the best interest of the City;
- 3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law;
or
- 4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

RELATED POLICIES:

- 1. Procurement Sourcing Policy

PRIOR COUNCIL ACTION:

On March 14, 2023 City Council approved prior contract 2023-0157 Volvo Gradall and Doosan Parts and Service.

LEGAL REVIEW:

- Legal counsel reviewed as part of the Council packet
- Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$750,000.00

Funding Source: Internal Service Fund

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

ATTACHMENTS:

- 1. Sole Source Letter
- 2. Sole Source Affidavit

FOR MORE INFORMATION:

Randy Garcia	915-272-7005	GarciaRX5@elpasotexas.gov
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V O L V O

April 8, 2025

Requesting Municipality
Texas, United States

RE: Volvo Construction Equipment North America, LLC (“Volvo CE”)

To Whom it May Concern:

Please be advised that ROMCO Equipment Co., LLC (“ROMCO”) is currently the only authorized Volvo CE dealer serving in the State of Texas.

In that capacity, ROMCO is the sole authorized dealer for all construction equipment manufactured by Volvo CE, including parts and services for Volvo CE products.

Sincerely,



Casey Maun
District Sales Manager
Volvo Construction Equipment North America, LLC



2000 Bobcat Way
West Fargo, ND 58078
701-241-8200

April, 2025

To whom it may concern,

Please be advised that ROMCO/Sierra Machinery, Inc., with locations in El Paso, TX and Artesia, NM is the authorized distributor for Doosan/Bobcat Portable Power products including air compressors, light towers, and generators. As an authorized distributor, ROMCO/Sierra Machinery has responsibility for sales, service, parts, and warranty for these product lines in selected counties of west Texas and southern New Mexico.

Sincerely,

A handwritten signature in black ink, appearing to read "John Hargett", written over a horizontal line.

John Hargett
District Sales Manager
Doosan/Bobcat Portable Power

DOOSAN



1333 S Daysville Road Oregon, IL 61061 • Phone: (815) 732-2116
www.etnyreinternational.com

Date: April 1st, 2025

RE: Etnyre International (Etnyre and Bearcat Product)

To Whom it May Concern:

Please be advised that ROMCO Equipment Co, LLC/Sierra Machinery is currently the only authorized Etnyre and Bearcat dealer for General Purchase Equipment products in the following Territory; Etnyre Product The State of Texas Counties of: El Paso, Culberson, Hudspeth, and Jeff Davis and New Mexico Counties of: Chaves, Dona Ana, Eddy, Grant, Hidalgo, Lea, Lincoln, Luna, Otero, and Sierra: Bearcat Product The entire State of Texas and New Mexico Counties of: Chaves, Dona Ana, Eddy, Grant, Hidalgo, Lea, Lincoln, Luna, Otero, and Sierra. ROMCO Equipment Co, LLC/Sierra Machinery is currently the only authorized Etnyre and Bearcat dealer for products in the following Territory; Etnyre Product The State of Texas Counties of: El Paso, Culberson, Hudspeth, and Jeff Davis and New Mexico Counties of: Chaves, Dona Ana, Eddy, Grant, Hidalgo, Lea, Lincoln, Luna, Otero, and Sierra: Bearcat Product The entire State of Texas and New Mexico Counties of: Chaves, Dona Ana, Eddy, Grant, Hidalgo, Lea, Lincoln, Luna, Otero, and Sierra. In that capacity, ROMCO Equipment Co, LLC/Sierra Machinery is the sole authorized dealer for all equipment manufactured by Etnyre International, including parts and services for Etnyre and Bearcat products.

Sincerely,
Doug Legg
Doug Legg
Director of Field Sales
Etnyre International

4-3-2025

Superior Broom
3707 W. McCormick
Wichita, KS 67213

To Whom it may concern,

This letter is to confirm that ROMCO/Sierra Machinery is the licensed/authorized dealer for Superior Brooms for parts and service for El Paso County Texas.

Regards,

Roger Terry
Roger Terry
SE Territory Sales Mgr.
Cell: 316-644-3428
rterry@sbfmg.com



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

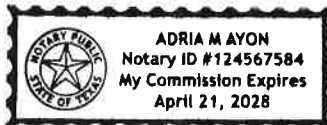
THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Robert Wrinkle. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: ROMCO Equipment Co., LLC.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Volvo, Bobcat (Doosan), Etnyre, and Superior Broom
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Robert Wrinkle
Signature

SUBSCRIBED AND SWORN to before me on this 28th day of AUGUST 2025



Adria M. Ayon
NOTARY PUBLIC
ADRIA M. AYON
PRINTED NAME
APRIL 21, 2028
MY COMMISSION EXPIRES

COMPANY NAME: ROMCO EQUIPMENT CO.
 ADDRESS, CITY, STATE & ZIP CODE: 939 HAWKINS BLVD.
 PHONE: 915-772-0613 FAX NUMBER: _____
 CONTACT NAME AND TITLE: ROBERT WRINKLE - BRANCH MANAGER
 WEB ADDRESS: WWW.ROMCO.COM EMAIL: robert.wrinkle@smc.network
 FEDERAL TAX ID NUMBER: 75-1316474 TEXAS SALES TAX NUMBER: 1-7513164743-00