

Background

Literature on impact of personal crossings:

- Primarily anecdotal information
- Quantitative studies full of assumptions
- Specifics require surveys that are time and labor consuming

International cooperation agreement:

- Collaboration between IBD and Colegio de la Frontera
- First of its kind study started in October 2019 but paused due to COVID
 - 24-week findings presented



Background

International Bridges Crossborder Survey

El Paso-Ciudad Juárez Social and Expenditure Profile



City of El Paso International Bridges Department

pdnuno.com/data/ibcs

Technical Report No. IBD-2020-01 September 2020







- Findings and methodology used by City and academia
- Recruitment, expansion and marketing efforts
- Grant applications and deliverables
- Public information requests



Objectives

Personal crossings database:

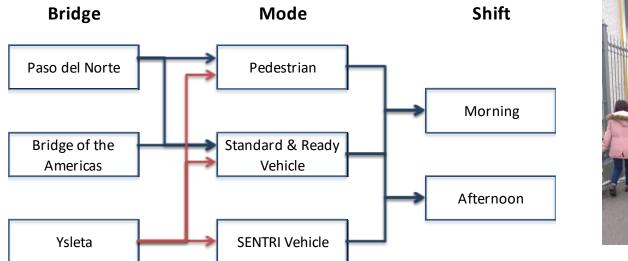
- Quantify crossborder activities
- Who is crossing and why are they crossing?
- Repeated data collection to capture seasonal effects
- Focus on data quality control

Spending activities:

- What are they buying?
- Estimate how much Mexican and U.S. visitors spend
- Estimate economic impact across El Paso economy



Methodology





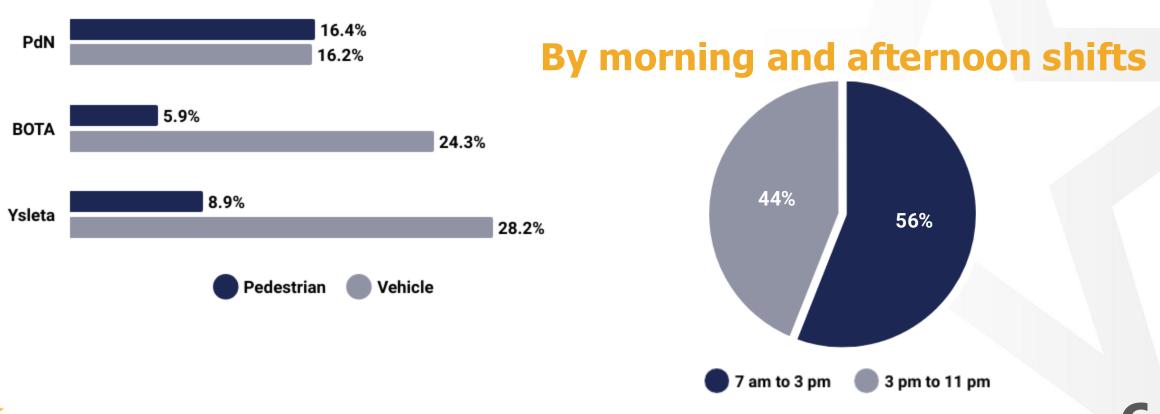
- COLEF interviewers administer exit and entry surveys in Mexico
 - Persons 16 years and older
- Stratified random sampling and sampling weights
 - Sample size 6,858 surveys (answered reason for crossing)
 - Population size 10.8 million personal crossings





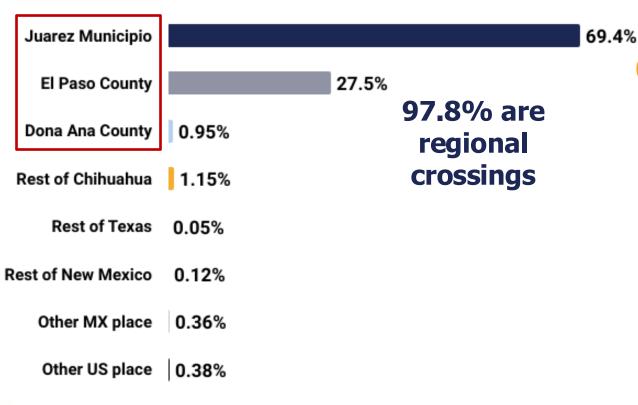
Surveys Administered

By bridge and mode

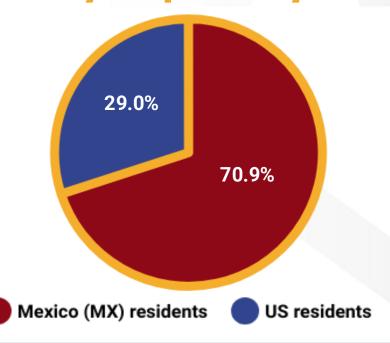




Place of primary residence

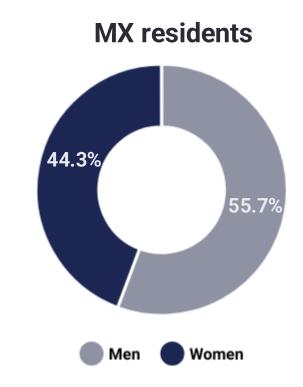


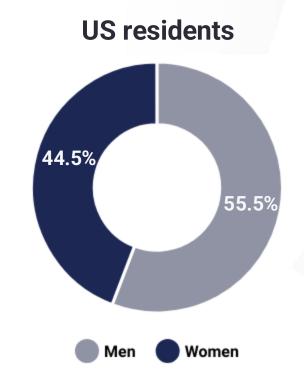
Country of primary residence





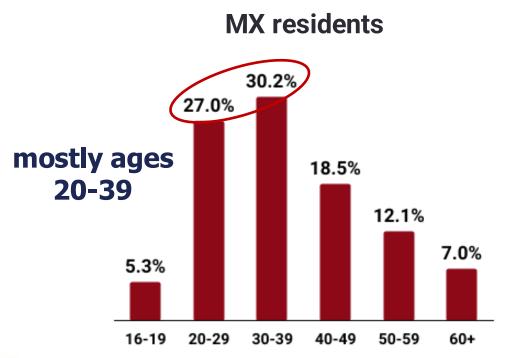
Gender



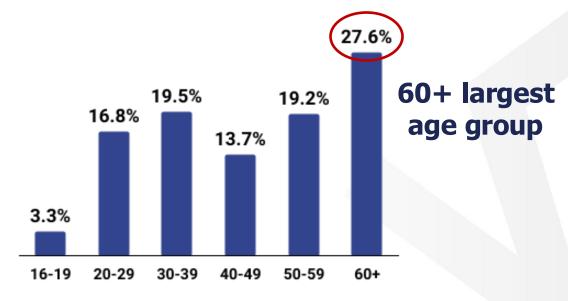




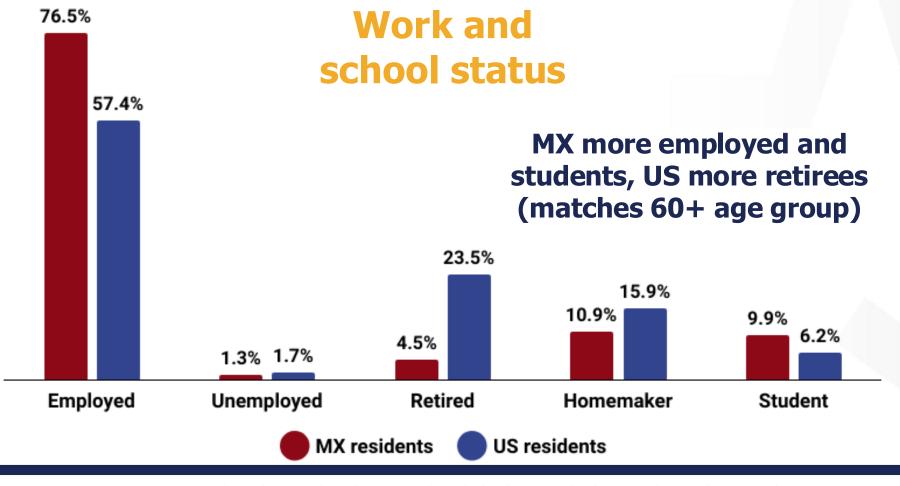
Age Groups



US residents









IVIX (%)	US (%)
12.5	9.9
11.3	13.2
11.6	10.1
8.5	5.6
4.9	1.0
5.2	10.6
4.5	7.2
4.7	5.6
4.3	2.0
3.7	4.0
3.7	3.1
3.0	3.2
3.0	1.2
2.3	3.4
1.5	3.2
	12.5 11.3 11.6 8.5 4.9 5.2 4.5 4.7 4.3 3.7 3.7 3.0 3.0 2.3

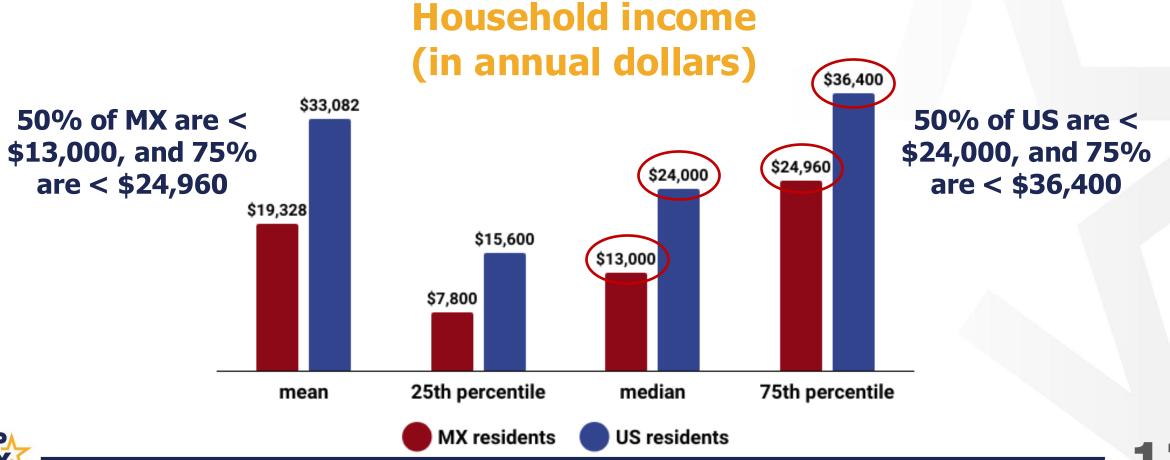
N/V /0/\

110 /0/1

Occupations

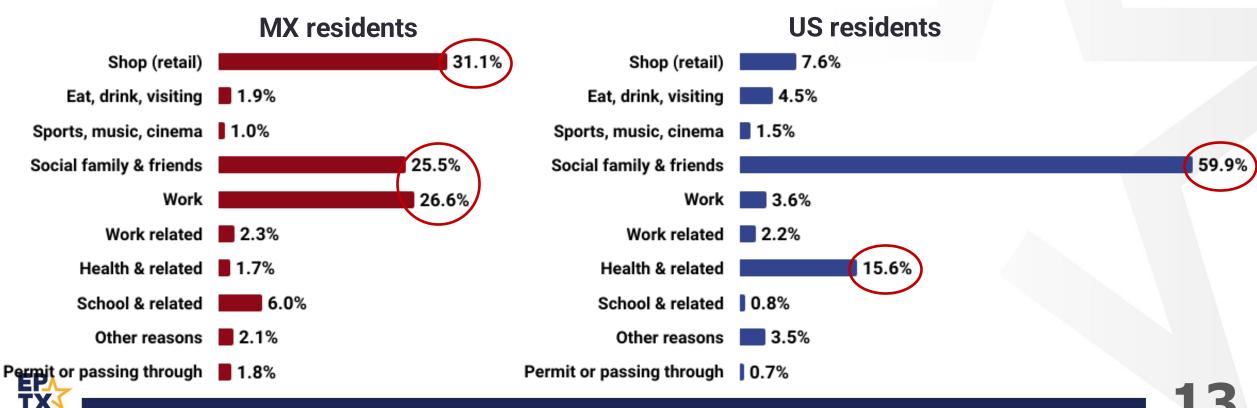
Standard Occupational Classification Major Groups

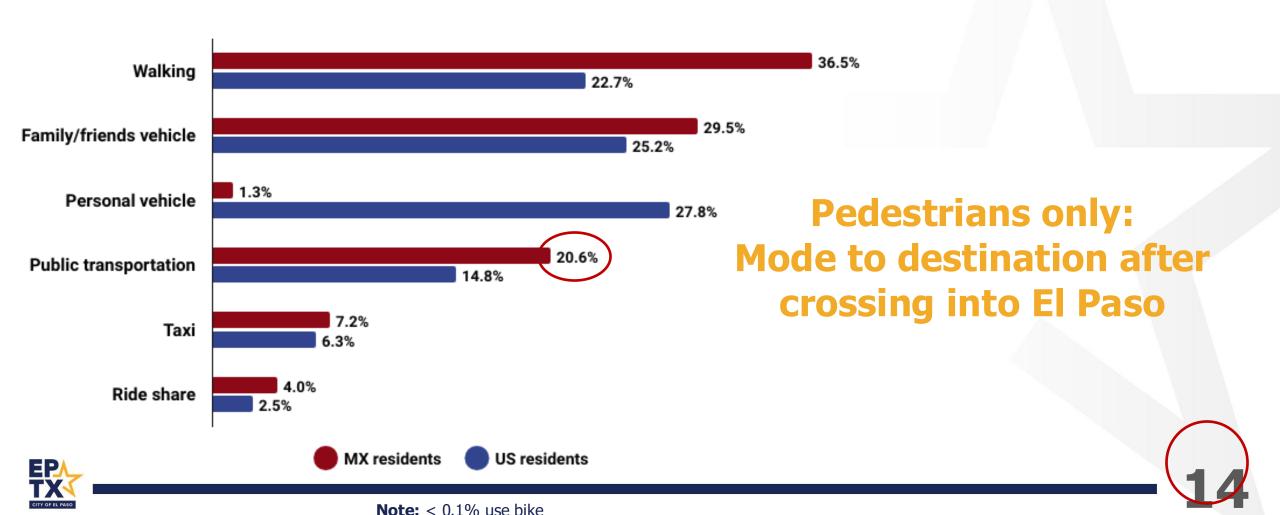


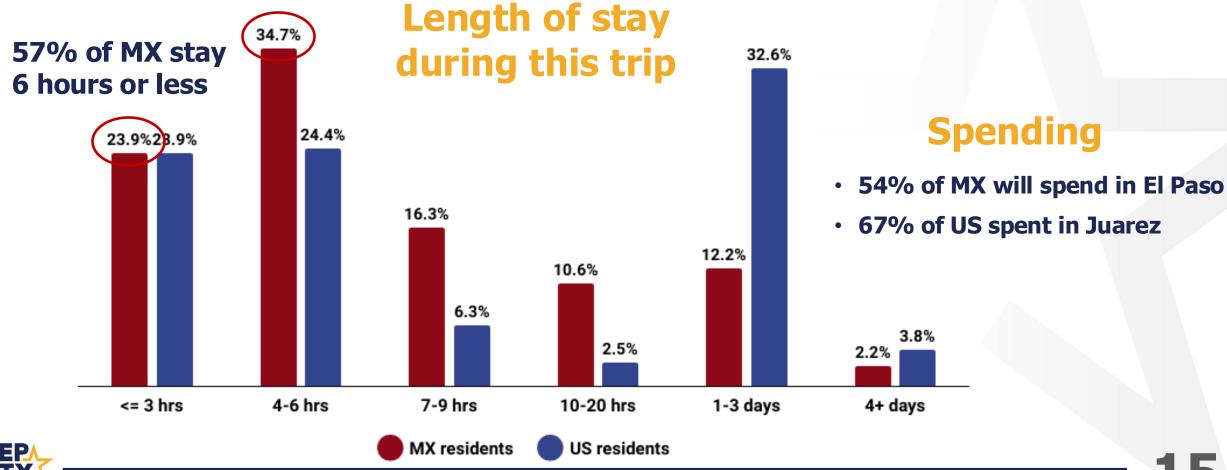




Primary reason for crossing









			% of spending visit		t avg. sp	avg. spending	
North American Industry Classification System		MX	US	MX	US		
	42	Wholesale	0.4	0.1	\$270	\$5,000	
Retail Stores	458	Clothing & accessories	27.4	3.4	\$165	\$129	
	445	Food & beverage	14.6	17.6	\$94	\$141	
	455	General merchandise	10.8	14.7	\$197	\$210	
	459	Sporting, musical & miscellaneous	8.2	4.5	\$206	\$179	
	441	Auto dealers & auto parts	4.6	1.9	\$728	\$403	
	457	Gasoline stations	2.0	3.3	\$50	\$56	
	449	Furniture, electronics & appliances	2.4	0.6	\$408	\$219	
	456	Health & personal care	0.3	2.7	\$111	\$84	
	444	Building materials & garden supply	0.9	1.6	\$281	\$3,200	

Spending

Share of total purchases that are retail goods:

MX 71% vs. US 50%



			% of spending visit		avg. spending	
North American Industry Classification System		MX	US	MX	US	
Services	722	Food & drinking places	20.4	25.8	\$50	\$97
	62	Health care	0.7	14.8	\$88	\$145
	485	Ground transportation	4.4	1.5	\$22	\$70
	81	Other services	1.2	1.9	\$219	\$479
	811	Repair & maintenance	0.7	1.1	\$407	\$321
	812	Personal care	0.3	1.7	\$216	\$88
	541	Professional, scientific & technical	0.02	2.1	\$30	\$123
	52	Financial	0.4	0.4	\$147	\$337
	512	Cinema	0.1	0.3	\$30	\$63
	71	Arts, sports, sites, & entertainment	0.1	0.1	\$16	\$425
	721	Accomodation	0.1	0.1	\$463	\$230

Spending

Share of total purchases that are services:

MX 28% vs. US 50%



MISSION



Deliver exceptional services to support a high quality of life and place for our community.

VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government. For survey findings and methodology visit:

pdnuno.com/data/ibcs



VALUES

Integrity, Respect, Excellence, Accountability, People