

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: Sun Metro – Mass Transit
Purchasing & Strategic Sourcing

AGENDA DATE: October 14, 2025

PUBLIC HEARING DATE: NA

CONTACT PERSON NAME: Anthony R. DeKeyzer, Director of Mass Transit **PHONE NUMBER:** (915)212-3306

Claudia A. Garcia, Director **PHONE NUMBER** (915)212-0043

DISTRICT(S) AFFECTED: All

SUBJECT:

Discussion and action on the award of Solicitation 2025-0089R Transit Fixed Route Service to LULAC Project Amistad dba Project Amistad, for an initial term of three (3) years for an estimated amount of \$16,083,540.00. The award also includes two (2) years option for an estimated amount of \$11,375,760.00. The total contract time is for five (5) years for a total estimated amount of \$27,459,300.00.

BACKGROUND / DISCUSSION:

This contract will allow Sun Metro to provide reliable and consistent transportation options for residents.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-proposal meeting was held on December 4, 2024, six (6) suppliers were in attendance.

SELECTION SUMMARY:

Solicitation was advertised on November 26, 2024 and December 3, 2024. The solicitation was posted on City website on November 26, 2024. There were twenty-six (26) viewers online; one (1) proposal was received, from a local supplier and an inadequate competition survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$8,114,831.67 for the initial term, which represents a 100.83% increase due to the previous contract being funded for two years. This contract is funded for 3 years. The annual increase stands at 34.55%, attributed to the rising costs in the current market prices.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$27,459,300.00

Funding Source: Sun Metro Operating Funds

Account: 560 – 3200 – 60010 – 522150 – P6006

2025-0089R Transit Fixed Route Service

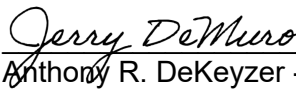
REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:


Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

 Deputy Transit Officer for
Anthony R. DeKeyzer - Director of Mass Transit


Claudia A. Garcia – Director of Purchasing & Strategic Sourcing

Project Form
Request for Proposals

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the Mass Transit Board Meeting of October 14, 2025.

Award Summary:

Discussion and action on the award of Solicitation 2025-0089R Transit Fixed Route Service LULAC Project Amistad dba Project Amistad., for an initial term of three (3) years for an estimated amount of \$16,083,540.00. The award also includes two (2) years option for an estimated amount of \$11,375,760.00. The total contract time is for five (5) years for a total estimated amount of \$27,459,300.00. This contract will allow Sun Metro to provide reliable and consistent transportation options for residents.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$8,114,831.67 for the initial term, which represents a 100.83% increase due to the previous contract being funded for two years. This contract is funded for 3 years. The annual increase stands at 34.55%, attributed to the rising costs in the current market prices.

Department:	Sun Metro – Mass Transit
Award to:	LULAC Project Amistad dba Project Amistad
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Initial Term Estimated Award:	\$16,083,540.00
Option Term Estimated Award:	\$11,375,760.00
Total Estimated Award:	\$27,459,300.00
Account(s):	560 – 3200 – 60030 – 522020 – P6006
Funding Source(s):	Sun Metro Operating Funds
District(s):	All

This was a Request for Proposals Award – service contract

The Purchasing & Strategic Sourcing and Sun Metro – Mass Transit departments recommend award as indicated to LULAC Project Amistad dba Project Amistad, the sole highest ranked offeror based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

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Request for Proposals- Final Ranking		
PROJECT: 2025-0089R Transit Fixed Route Service		
		Lulac Project Amistad dba Project Amistad
		MAX POINTS
Factor A - Price	35	35.00
Factor B - Experience	30	18.94
Factor C - References	15	12.97
Factor D - Proposed Services Plan Comprehension	20	17.03
Totals	100	83.94



CITY OF EL PASO
REQUEST FOR PROPOSALS TABULATION FORM



Title: Transit Fixed Route Service

Solicitation #: 2025-0089R

Bid Opening: January 22, 2025

Department: Mass Transit (Sun Metro)

OFFEROR'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
Lulac Project Amistad dba Project Amistad	El Paso, TX	YES

RFPs SOLICITED: 468 LOCAL RFPs SOLICITED: 186 RFPs RECEIVED: 1 LOCAL RFPs RECEIVED: 1 NO BIDS: 3

Approved: 1/23/2025

Date: /s/

2025-0089R Transit Fixed Route Service

Views List
2025-0089R Transit Fixed Route Service

No.	Participant Name	City	State
1	Project Amistad	El Paso	TX
2	Paso-Tex Industries LLC	El Paso	TX
3	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	EL PASO	TX
4	INTEGRATED MECHANICS, LLC	EL PASO	TX
5	Delegard Tool of Texas	Houston	TX
6	Zeraus Iluminacion	El Paso	TX
7	2H LLC	Horizon City	TX
8	915 hauler	el paso	TX
9	Brock & Bustillos Inc.	El Paso	TX
10	Casa Ford	el paso	TX
11	Chacon Towing (Chacon business Group INC)	El paso	TX
12	FOX CONSTRUCTOR LLC	El Paso	TX
13	Hachar Media (Hachar Billboards)	Laredo	TX
14	In.Tune & Associates Inc.	El Paso	TX
15	JC LANDSCAPING (GARNICA CORPORATION)	EL PASO	TX
16	Jet Security, LLC	Arlington	TX
17	Liberty Office Products	HOUSTON	TX
18	Martinez Bros. Contractors, LLC	El Paso	TX
19	North America Procurement Council Inc., PBC	Grand Junction	CO
20	Optibus (Optibus Inc.)	New York	NY
21	PICO BROS COMPANY	ORLANDO	FL
22	REYEZ Concrete (Gonzalo Reyez)	El Paso	TX
23	RTW Management Inc	Salt Lake City	UT
24	Walter P Moore	El Paso	TX
25	World Fuel Services	Miami	FL
26	ZTEX Construction, Inc.	El Paso	TX

Inadequate Competition Survey

2025-0089R Transit Fixed Route Service

Number of vendors Solicited - Please enter
Sample Size Scale

26	
17 or less - Contact	4
18 to 23 - Contact	5
24 to 27 - Contact	6
28 or More - Contact	25%
6	

Sample Size Selected

Survey Questions:

Please indicate, why you did not respond to our solicitation?	Number of Responses	Pct
Did not receive the Bid Notification (Confirm address on file)	2	33%
Did not have time to respond		0%
Could not provide competitive pricing		0%
Could not meet the submission deadline	1	17%
Not interested	3	50%
Does not have equipment		0%
Out of business		0%
No response		0%
Total	6	100%

Please provide feedback to our Specification	Number of Responses	Pct
Specifications were good or adequate	1	17%
Specifications were not clear	1	17%
Could not meet specifications	1	17%
Specifications were limited or closed		0%
Did not receive/no opinion	1	17%
Just needed more time to review.		0%
Did not receive bid notification.	2	33%
Total	6	100%