

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: August 15, 2023
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Jonathan P. Killings, Fire Chief (915) 493-5609
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 2 – Set the Standard for a Safe and Secure City

SUBGOAL: 2.3 – Increase public safety operational efficiency

SUBJECT:

Discussion and action on the award of solicitation No. 2023-0220 Oxygen Cylinders- Rental, Refill and Delivery to Syoxsa, Inc., for an initial three (3) year term for an estimated amount of \$328,663.50. The award also includes a one (1), two (2) year option for an estimated amount of \$219,109.00. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$547,772.50. This contract will allow oxygen to be administrated by first responders.

BACKGROUND / DISCUSSION:

Medical oxygen is administrated by first responders on almost every medical call while on the scene and during transport. It is used to restore oxygen levels in the blood to normal levels in order to treat medical conditions such as: COPD, stroke, cyanosis, shock, severe hemorrhage, carbon monoxide poisoning, major trauma, cardiac / respiratory arrest and many others.

SELECTION SUMMARY:

Solicitation was advertised on April 18, 2023 and April 25, 2023. The solicitation was posted on City website on April 18, 2023. There were a total nine (9) viewers online; two (2) bids were received; one (1) from local suppliers. One (1) vendor was deemed non-responsive. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$127,164.75 for the initial term, which represents a 63.11% increase due to the annual quantity increasing and adding a new cylinder size. There is also an increase on the unit price per cylinder due to the current market conditions.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

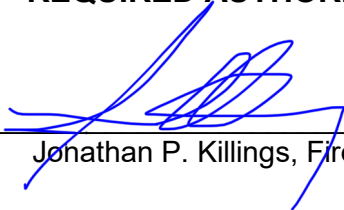
Amount: \$547,772.50
Funding Source: General Fund
Account: 322-1000-22090-522250-P2217

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? ☒ YES ☐ NO

PRIMARY DEPARTMENT: Fire Department
SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Jonathan P. Killings, Fire Chief

**PROJECT FORM
(Low Bid)**

Please place the following item on the **REGULAR** agenda for the Council Meeting of **August 15, 2023**.

STRATEGIC GOAL 2 – Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection 2.3 – Increase public safety operational efficiency

Award Summary:

Discussion and action on the award of solicitation No. 2023-0220 Oxygen Cylinders- Rental, Refill and Delivery to Syoxsa, Inc., for an initial three (3) year term for an estimated amount of \$328,663.50. The award also includes a one (1), two (2) year option for an estimated amount of \$219,109.00. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$547,772.50. This contract will allow oxygen to be administrated by first responders.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$127,164.75 for the initial term, which represents a 63.11% increase due to the annual quantity increasing and adding a new cylinder size. There is also an increase on the unit price per cylinder due to the current market conditions.

Department:	Fire
Vendor:	Syoxsa, Inc. El Paso, TX
Item(s):	All
Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Award:	\$ 109,554.50
Initial Term Estimated Award:	\$ 328,663.50 (3 Years)
Total Estimated Award:	\$ 547,772.50 (5 Years)
Account No.:	322 – 522250 – 1000 – 22090 –P2217
Funding Source:	General Fund
District(s):	All

This is a Low bid, unit price contract.

The Purchasing & Strategic Sourcing and Fire Departments recommend award as indicated to Syoxsa, Inc., the lowest responsive and responsible bidder and to deem Linde Gas & Equipment, Inc., non-responsive due to modifying the bid form. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: OXYGEN CYLINDERS - RENTAL, REFILL AND DELIVERY **BID NO: 2023-0220**
BID DATE: MAY 17, 2023 **DEPARTMENT: FIRE DEPARTMENT**

				LINDE GAS & EQUIPMENT, INC. DANBURY, CT Bidder 1 of 2			SYOXSA, INC. PASO, TX Bidder 2 of 2			EL
Item No.	Description	Unit of Measure	Approximate / Estimate Quantities (A)	Price (B)	Yearly Total (C = A X B) (C)	3-Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3-Year Total (D = C X 3) (D)	
1	Size D Cylinders (425 liters)	each	900	\$ 0.11	\$ 99.00	\$ 297.00	\$ 43.80	\$ 39,420.00	\$ 118,260.00	
					Bidder's Price: \$35,640.00	Bidder's Price: \$106,920.00				
2	Size D Cylinders Refill	each	5350	\$ 3.70	\$ 19,795.00	\$ 59,385.00	\$ 6.05	\$ 32,367.50	\$ 97,102.50	
3	Size H Cylinders (7842 liters)	each	70	\$ 0.11	\$ 7.70	\$ 23.10	\$ 94.90	\$ 6,643.00	\$ 19,929.00	
					Bidder's Price: \$2,772.00	Bidder's Price: \$8,316.00				
4	Size H Cylinders Refill	each	800	\$ 11.15	\$ 8,920.00	\$ 26,760.00	\$ 21.70	\$ 17,360.00	\$ 52,080.00	
5	Size M Cylinders (3455 liters)	each	30	\$ 0.11	\$ 3.30	\$ 9.90	\$ 94.90	\$ 2,847.00	\$ 8,541.00	
					Bidder's Price: \$1,188.00	Bidder's Price: \$3,564.00				
6	Size M Cylinders Refill	each	300	\$ 8.60	\$ 2,580.00	\$ 7,740.00	\$ 13.25	\$ 3,975.00	\$ 11,925.00	
7	Size SS Cylinders (150 CU FT)	each	30	\$ 0.11	\$ 3.30	\$ 9.90	\$ 94.90	\$ 2,847.00	\$ 8,541.00	
					Bidder's Price: \$1,188.00	Bidder's Price: \$3,564.00				
8	Size SS Cylinders Refill	each	300	\$ 9.10	\$ 2,730.00	\$ 8,190.00	\$ 13.65	\$ 4,095.00	\$ 12,285.00	
Total					\$ 34,138.30	\$ 102,414.90		\$ 109,554.50	\$ 328,663.50	
					Bidder's Price: \$74,813.00	Bidder's Price: \$224,439.00				

Approved by X_/s/ _____
Date Approved _7/18/2023_



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: OXYGEN CYLINDERS - RENTAL, REFILL AND DELIVERY
BID DATE: MAY 17, 2023

BID NO: 2023-0220
DEPARTMENT: FIRE DEPARTMENT

	LINDE GAS & EQUIPMENT, INC. DANBURY, CT Bidder 1 of 2	SYOXSA, INC. PASO, TX Bidder 2 of 2	EL
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	
AMENDMENTS ACKNOWLEDGED:	YES	YES	
BIDS SOLICITED: 9 LOCAL BIDS SOLICITED: 1 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 1 NO BID: 2			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by X _____
Date Approved _____

**2023-0220 Oxygen Cylinders- Rental, Refill and Delivery
Viewers List**

<u>Viewers No.</u>	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	linde gas and equipment inc.	05/17/2023	Submitted	El Paso	TX
2	SYOXSA, Inc.	05/17/2023	Submitted	El Paso	TX
3	Univar Solutions USA Inc.	05/16/2023	No Bid	Kent	WA
4	UNIK-TECH LLC	05/11/2023	No Bid	EL PASO	TX
5	ConstructConnect		Viewed	Cincinnati	OH
6	Eleven Four Enterprises, LLC		Viewed	El Paso	TX
7	GUMO COMMERCIAL LLC		Viewed	EL PASO	TX
8	Tetra Tech		Viewed	Maitland	FL
9	Texas Boombox Factory (Texas boombox Factory)		Viewed	El Paso	TX