

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: September 24, 2024
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Pablo Caballero, Parks & Recreation Director (915) 212-8018
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: Goal 4 – Enhance El Paso's Quality of Life through Recreational, Cultural and Educational Environments.

SUBGOAL: 4.1 Deliver bond projects impacting quality of life across the city in a timely, efficient manner.

SUBJECT:

The award of Solicitation 2024-0520 Armored Car Services to Trans America Protection Corporation, for an initial term of three (3) year term for an estimated amount of \$136,773.15. The award includes a two (2) year option for and estimated amount of \$91,182.10. The total value of the contract for five (5) years, including the initial term and the option is a total estimated amount of \$227,955.25. This contract will provide armored car services for the Parks & Recreation Department and the Police Department.

BACKGROUND / DISCUSSION:

This contract will provide armored car services for the Parks & Recreation Department and the Police Department to transport cash between facilities, designated exchange locations and the bank.

SELECTION SUMMARY:

Solicitation was advertised on May 29, 2024 and June 6, 2024. The solicitation was posted on the city's website on May 29, 2024. There was a total of four (4) viewers online; two (2) bids were received; all two (2) being local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$19,746, for the initial term, which represents a 16.87% increase due to the changes on the frequency, schedule of pickups, and the addition of new locations.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$136,773.15

Funding Source: General Fund

Account: 321-1000-21100-522150

451-1000-51220-522150-P5103

2024-0520 Armored Car Services

Revised 1/23/2023-V3 – Previous Versions Obsolete

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Parks & Recreation

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Pablo Caballero, Parks & Recreation Director

Project Form
Select One

*****Posting Language Below*****

Please place the following item on the Consent Agenda for the City Council Meeting of September 24, 2024

Strategic Goal 4 - Enhance El Paso's Quality of Life through Recreational, Cultural, and Educational Environments

The linkage to the Strategic Plan is subsection: 4.1 Deliver bond projects impacting quality of life across the city in a timely, efficient manner

Award Summary:

The award of solicitation 2024-0520 Armored Car Services to Trans America Protection Corporation, for an initial term of three (3) years for an estimated amount of \$136,773.15. The award includes a two (2) year option for an estimated amount of \$91,182.10. The total value of the contract for five (5) years, including the initial term and the option is a total estimated amount of \$227,955.25. This contract will provide armored car services for the Parks & Recreation Department and the Police Department to transport cash between facilities, designated exchange locations and the bank.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$19,746, for the initial term, which represents a 16.87% increase due to the changes on the frequency, schedule of pickups, and the addition of new locations.

Department:	Parks and Recreation Department
Award to:	Trans America Protection Corporation
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$45, 591.05
Initial Term Estimated Award:	\$136,773.15
Option Term Estimated Award:	\$91,182.10
Total Estimated Award	\$227,955.25
Account(s)	321-1000-21100-522150 451-1000-51220-522120-P5103
Funding Source(s):	General Fund
District(s):	All

This was a Best Value Bid Procurement – service contract

The Purchasing & Strategic Sourcing Department and Parks & Recreation Department recommend award as indicated to Trans America Protection Corporation the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2024-0520 Armored Car Services

Evaluation of Submittal

	Trans America Protection Corporation El Paso, Texas	Soto Enterprises, Inc. dba Miracle Delivery Armored Service El Paso, TX
MAX POINTS		

Factor A - Price			
	35	\$ 136,773.15	\$ 293,932.50
		35.00	16.29
Factor B - Experience – Comparable Contracts			
	30	24.67	14.00
Factor C - References			
	25	16.67	25.00
Factor D - Employee Medical Benefit and Incentives			
	10	2.00	2.00
TOTAL SCORE	100	78.34	57.29
Rank		1	2



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Armored Car Services

BID NO: 2024-0520

BID DATE: June 26, 2024

DEPARTMENT: Parks and Recreation

	Soto Enterprises, Inc. dba Miracle Delivery Armored Service El Paso, TX Bidder 1 of 2	Trans America Protection Corporation El Paso, TX Bidder 2 of 2
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GROUP 1 - Parks and Recreation Department Armored Car Services

Item No.	Description	Time of Pick Ups	Estimated Annual Pick Up Frequencies (A)	Price	Yearly Total C=AXB	3-Year Total D=CX3	Price	Yearly Total C=AXB	3-Year Total D=CX3	Price	Yearly Total C=AXB	3-Year Total D=CX3
				(B)	(C)	(D)	(B)	(C)	(D)	(B)	(C)	(D)
1	Acosta Sports Center	Mon, Wed, Fri 9AM to 3PM	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
2	Delta Pool, Hilos de Plata Senior Center	Mon, Wed, Fri 9AM to 3PM	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
3	Armijo Rec Center, Armijo Pool	Mon - Fri 12NN to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
4	Don Haskins Rec Center	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
5	Galatzan Rec Center, Westside Natatorium, Polly Harris Senior Center	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
6	Gary Del Palacio Rec Center	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
7	Marty Robbins Rec Center, Marty Robbins Pool	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
8	Multi-Purpose Rec Center, T&I Pool	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
9	Nations Tobin Sports Center	Mon - Fri 11AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
10	Officer David Ortiz Rec Center, Happiness Senior Center	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
11	Pat O'Rourke Rec Center, Pat O'Rourke Pool	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
12	Pavo Real Rec Center, Pavo Real Senior Center	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			
13	Veterans Rec Center, Veterans Pool	Mon - Fri 9AM to 5PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$8.15	\$ 2,119.00	\$ 6,357.00			

Approved by: /s/
 Date Approved: 07/02/2024



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Armored Car Services

BID NO: 2024-0520

BID DATE: June 26, 2024

DEPARTMENT: Parks and Recreation

	Soto Enterprises, Inc. dba Miracle Delivery Armored Service El Paso, TX Bidder 1 of 2	Trans America Protection Corporation El Paso, TX Bidder 2 of 2
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GROUP 1 - Parks and Recreation Department Armored Car Services - Continuation

Item No.	Description	Time of Pick Ups	Estimated Annual Pick Up Frequencies (A)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)
14	Chamizal Community Center	Tue - Thu 9AM to 3PM	104	\$17.50	\$ 1,820.00	\$ 5,460.00	\$8.15	\$ 847.60	\$ 2,542.80			
15	Sylvia Carreon Community Center	Tue - Thu 9AM to 3PM	104	\$17.50	\$ 1,820.00	\$ 5,460.00	\$8.15	\$ 847.60	\$ 2,542.80			
16	Valle Bajo Community Center	Fri 1PM to 5PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			
17	The Beast Eastside Regional Recreation Center	Tue - Thu 9AM to 3PM	104	\$17.50	\$ 1,820.00	\$ 5,460.00	\$8.15	\$ 847.60	\$ 2,542.80			
18	Cowan Pool	Mon, Wed, Fri 6AM to 12NN	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
19	Eastside Senior Center	Thu 9AM to 3PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			
20	Grandview Senior Center	Mon, Wed, Fri 9AM to 3PM	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
21	Hawkins Pool	Mon, Wed, Fri 6AM to 12NN	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
22	Leona Ford Washing Rec Center	Mon, Wed, Fri 1PM to 5PM	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
23	Memorial Pool	Thu 9AM to 3PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			
24	Memorial Senior Center	Mon, Wed, Fri 9AM to 3PM	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
25	Nolan Richardson Rec Center, Wellington Chew Senior Center	Mon, Wed, Fri 9AM to 5PM	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
26	San Juan Rec Center, San Juan Senior Center	Mon, Wed, Fri 12NN to 8PM	156	\$17.50	\$ 2,730.00	\$ 8,190.00	\$8.15	\$ 1,271.40	\$ 3,814.20			
27	Chichuahuita Rec Center	Fri 11AM to 5PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			

Approved by: /s/
Date Approved: 07/02/2024



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Armored Car Services

BID NO: 2024-0520

BID DATE: June 26, 2024

DEPARTMENT: Parks and Recreation

	Soto Enterprises, Inc. dba Miracle Delivery Armored Service El Paso, TX Bidder 1 of 2	Trans America Protection Corporation El Paso, TX Bidder 2 of 2
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GROUP 1 - Parks and Recreation Department Armored Car Services - Continuation

Item No.	Description	Time of Pick Ups	Estimated Annual Pick Up Frequencies (A)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)
28	Eastside Sports Complex	Fri 11AM to 5PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			
29	Rae Gilmore Rec Center	Fri 1PM to 5PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			
30	Seville Rec Center	Fri 11Am to 8PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			
31	South El Paso Senior Center	Fri 9AM to 4PM	52	\$22.50	\$ 1,170.00	\$ 3,510.00	\$8.15	\$ 423.80	\$ 1,271.40			
32	Nations Tobin Pool - Summer Only	Mon-Fri 1PM to 4:30PM	75	\$17.50	\$ 1,312.50	\$ 3,937.50	\$8.15	\$ 611.25	\$ 1,833.75			
33	Pavo Real Pool - Summer Only	Mon-Fri 1PM to 4:30PM	75	\$17.50	\$ 1,312.50	\$ 3,937.50	\$8.15	\$ 611.25	\$ 1,833.75			
34	Grandview Pool - Summer Only	Mon-Fri 1PM to 4:30PM	75	\$17.50	\$ 1,312.50	\$ 3,937.50	\$8.15	\$ 611.25	\$ 1,833.75			
Subtotal Group 1 (Items 1-34)						\$ 87,657.50	\$ 262,972.50		\$ 42,518.55	\$ 127,555.65		

GROUP 2 - Parks and Recreation Department Armored Car Services Emergency Pick up

Item No.	Description	Time of Pick Ups	Estimated Annual Pick Up Frequencies (A)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)
1	Unscheduled		50	\$85.00	\$ 4,250.00	\$ 12,750.00	\$8.15	\$ 407.50	\$ 1,222.50			
2	Holidays		10	\$85.00	\$ 850.00	\$ 2,550.00	\$16.30	\$ 163.00	\$ 489.00			
Subtotal Group 2 (Items 1 & 2)						\$ 5,100.00	\$ 15,300.00		\$ 570.50	\$ 1,711.50		



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BID TABULATION FORM



BID TITLE: Armored Car Services

BID NO: 2024-0520

BID DATE: June 26, 2024

DEPARTMENT: Parks and Recreation

	Soto Enterprises, Inc. dba Miracle Delivery Armored Service El Paso, TX Bidder 1 of 2	Trans America Protection Corporation El Paso, TX Bidder 2 of 2
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GROUP 3 - Police Department Armored Car Service

Item No.	Description	Time of Pick Ups	Estimated Annual Pick Up Frequencies (A)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)
1	Police Department Headquarters	Mon - Fri 1PM to 4PM	260	\$15.50	\$ 4,030.00	\$ 12,090.00	\$9.00	\$ 2,340.00	\$ 7,020.00			
Subtotal Group 3						\$ 4,030.00	\$ 12,090.00		\$ 2,340.00	\$ 7,020.00		

GROUP 4 - Police Department Armored Car Service Emergency Pick Up

Item No.	Description	Time of Pick Ups	Estimated Annual Pick Up Frequencies (A)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)
1	Unscheduled		10	\$85.00	\$ 850.00	\$ 2,550.00	\$9.00	\$ 90.00	\$ 270.00			
2	Holidays		4	\$85.00	\$ 340.00	\$ 1,020.00	\$18.00	\$ 72.00	\$ 216.00			
Subtotal Group 4 (Items 1 & 2)						\$ 1,190.00	\$ 3,570.00		\$ 162.00	\$ 486.00		
						Bidder \$340.00	Bidder \$1020.00		Bidder \$72.00	Bidder \$216.00		

Grand Total (Groups 1 - 4)						\$ 97,977.50	\$ 293,932.50		\$ 45,591.05	\$ 136,773.15		
						Bidder \$97,127.50	Bidder \$291,382.50		Bidder \$45,501.05	Bidder \$136,503.15		



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Armored Car Services

BID NO: 2024-0520

BID DATE: June 26, 2024

DEPARTMENT: Parks and Recreation

	Soto Enterprises, Inc. dba Miracle Delivery Armored Service El Paso, TX Bidder 1 of 2	Trans America Protection Corporation El Paso, TX Bidder 2 of 2
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GROUP 1 - Parks and Recreation Department Armored Car Services

Item No.	Description	Time of Pick Ups	Estimated Annual Pick Up Frequencies (A)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)	Price (B)	Yearly Total C=AXB (C)	3-Year Total D=CX3 (D)
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:												
	TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)				<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>				
	NO OPTION OFFERED				<input type="checkbox"/>			<input type="checkbox"/>				
	AMENDMENTS ACKNOWLEDGED:				YES			YES				

BIDS SOLICITED: 12 LOCAL BIDS SOLICITED: 6 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 2 NO BID: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

**2024-0520 Armored Car Services
Viewer's List**

<u>No.</u>	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>	<u>Zip Code</u>
1	TRANS AMERICA PROTECTION CORP	06/24/2024	Submitted	el paso	TX	79912
2	Soto Enterprises, Inc. d/b/a Miracle Delivery Armored Service	06/24/2024	Submitted	El Paso	TX	79901
3	Alkane Midstream	06/06/2024	No Bid	Mendota	MN	55150
4	Zeraus Iluminacion	06/01/2024	No Bid	El Paso	TX	79912