

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: December 12, 2023
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Norma Martinez, Director of Library Services (915) 212-3200
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 5: Promote Transparent and Consistent Communication amongst all Members of the Community.

SUBGOAL: 5.3 Promote a well-balanced customer service philosophy throughout the organization.

SUBJECT:

Discussion and action that the Managing Director of the Purchasing & Strategic Sourcing Department be authorized to issue Purchase Order(s) to AWE Acquisition, Inc. dba AWE Learning, the sole authorized dealer and provider of Early Literacy Station Computers with Bi-lingual Capability Software for a one-time purchase for an estimated amount of \$77,755.00. This contract will allow the Libraries Department to purchase bilingual computer stations for kids.

BACKGROUND / DISCUSSION:

This purchase will allow to purchase computer stations for kids that has bi-lingual capability that is a requisite for a border city such as El Paso. This will attract pre-school and school age children to use the El Paso Public Library with their families.

SELECTION SUMMARY:

AWE Acquisition, Inc. dba AWE Learning is the only authorized provider and distributor of AWE Learning Products, that are all protected proprietary products that they have developed exclusively.

CONTRACT VARIANCE:

No contract variance, new purchase of equipment of this sort.

PROTEST

N/A

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$77,755.00

Funding Source: Libraries – Capital Projects - Internal

Account: 533020-453-4930-53000-P22ROLLIBCOMPLAB

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Libraries

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Norma Martinez, Director of Library Services

Project Form
Non-Competitive

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council of December 12, 2023.

Strategic Goal 5 - Promote Transparent and Consistent Communication amongst all Members of the Community

The linkage to the Strategic Plan is subsection: 5.3 Promote a well-balanced customer service philosophy throughout the organization

Award Summary:

Discussion and action on the Request that the Managing Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2024-0152 Digital Learning Computers for Kids to AWE Acquisition, Inc. dba AWE Learning the (sole source/ sole and/or authorized distributor) for a one-time purchase for an estimated amount of \$77,755.00. This contract will allow the Libraries Department to purchase bi-lingual computer stations for kids.

Contract Variance:

No contract variance, new purchase of equipment of this sort.

Department:	Libraries
Award to:	AWE Acquisition, Inc. dba AWE Learning
City & State:	Chester, PA
Item(s):	All
Term:	One time
Total Estimated Award:	\$77,755.00
Account(s):	533020-453-4930-53000-P22ROLLIBCOMPLAB
Funding Source(s):	Libraries – Capital Projects - Internal
District(s):	ALL

This is a Sole Source, unit price contract.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.



PURCHASING & STRATEGIC SOURCING DEPARTMENT
SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Jennifer Dembeck. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: AWE Acquisition, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
ASE, ELS, BLE, BLS - all customized components and user interfaces
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Jennifer Dembeck
 Signature

SUBSCRIBED AND SWORN to before me on this 8 day of August
Denise M. Osifat

Commonwealth of Pennsylvania - Notary Seal
 Denise M. Osifat, Notary Public
 Delaware County
 My Commission Expires June 9, 2027
 Commission Number 1123935

 NOTARY PUBLIC

 PRINTED NAME

 MY COMMISSION EXPIRES

COMPANY NAME: AWE ACQUISITION, Inc
 ADDRESS, CITY, STATE & ZIP CODE: 2501 Seaport Dr, Suite 4105 H, Chester, PA 19013
 PHONE: 610-833-6416 FAX NUMBER: _____
 CONTACT NAME AND TITLE: Jennifer Dembeck
 WEB ADDRESS: awelearning.com EMAIL: dembeckj@awelearning.com
 FEDERAL TAX ID NUMBER: 47-3506401 TEXAS SALES TAX NUMBER: 3-20572-0516-6

August 1, 2023

El Paso Public Library
501 N Oregon Street
El Paso, TX 77901

Ref: Sole Source Letter

To Whom It May Concern:

AWE Learning's Products are all protected propriety products developed exclusively by AWE Learning. These include:

- Early Literacy Station™ Platinum
- Bilingual Spanish Early Literacy Station Platinum
- Bilingual French Early Literacy Station Platinum
- AfterSchool Edge™ Platinum
- Platinum Online

AWE Acquisition, Inc. is the sole source for these digital learning solutions. These products include, but are not limited to, the following proprietary and exclusive features:

- Customized hardware components (excluding Platinum Online)
- Proprietary user interface designs
- Proprietary application management environment (PEP)
- Proprietary administrative control panel
- Time and session management
- Utilization tracking
- Reports
- Educational titles lookup matrix
- Unique software integration methodologies

AWE Acquisition, Inc. has exclusive rights to develop and deliver products listed above. These products can only be purchased through AWE Learning.

Sincerely yours,



Deborah B. Sorgi, Ed.D.
President & Chief Executive Officer