

CITY OF EL PASO, TEXAS AGENDA SUMMARY FORM



REVISED
11:45 am, May 19, 2026

DEPARTMENT/COUNCIL OFFICE: Strategic & Legislative Affairs
AGENDA DATE: May 26, 2026
PUBLIC HEARING DATE: Not Applicable
CONTACT PERSON NAME: Ian Voglewede, Strategic & Legislative Affairs **PHONE NUMBER:**(915) 212-1299
2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing **PHONE NUMBER:**(915) 212-0043
DISTRICT(S) AFFECTED: All

AGENDA ITEM:

Discussion and action on the award of solicitation 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program to the following suppliers: 1) The George E. Brown United States Mexico Foundation for Science, Inc., 2) National Center for Defense Manufacturing and Machining, 3) El Paso Community College District, 4) El Paso Community Foundation, 5) Alma Edilia Corona Garcia, 6) Laura P. Butler dba Pioneers 21 for the term of the grant for a total estimated amount of \$9,467,394.15.

Department: Strategic & Legislative Affairs

Item: **Task 1**
Award to Supplier 1: The George E. Brown United States Mexico Foundation for Science, Inc.
City & State: Washington, DC
Award to Supplier 2: National Center for Defense Manufacturing and Machining
City & State: Johnstown, PA
Task Estimated Award: \$967,394.15

Item: **Task 2**
Award to Supplier 1: El Paso Community College District
City & State: El Paso, TX
Award to Supplier 2: National Center for Defense Manufacturing and Machining
City & State: Johnstown, PA
Task Estimated Award: \$1,000,000.00

Item: **Task 3**
Award to Supplier 1: The George E. Brown United States Mexico Foundation for Science, Inc.
City & State: Washington, DC
Award to Supplier 2: El Paso Community Foundation
City & State: El Paso, TX
Task Estimated Award: \$2,000,000.00

Item: **Task 4**
Award to Supplier 1: Alma Elidia Corona Garcia
City & State: El Paso, TX
Award to Supplier 2: National Center for Defense Manufacturing and Machining
City & State: Johnstown, PA
Task Estimated Award: \$2,000,000.00

Item: **Task 5**
Award to Supplier 1: National Center for Defense Manufacturing and Machining
City & State: Johnstown, PA
Task Estimated Award: \$1,300,000.00

Item: **Task 6**
Award to Supplier 1: National Center for Defense Manufacturing and Machining
City & State: Johnstown, PA
Task Estimated Award: \$900,000.00

Item: **Task 7**
Award to Supplier 1: National Center for Defense Manufacturing and Machining
City & State: Johnstown, PA
Award to Supplier 2: Laura P. Butler dba Pioneers 21
City & State: El Paso, TX
Task Estimated Award: \$1,300,000.00

Total Estimated Award: \$9,467,394.15

Account(s) 105 – 2223 – 11505 – G0526BBBRC

Funding Source(s): Strategic & Legislative Affairs Grants – Build Back Better Regional Challenge

District(s): All

This was a Request for Proposals Procurement for new contracts

The Purchasing & Strategic Sourcing and Strategic & Legislative Affairs departments recommend award as indicated to 1) The George E. Brown United States Mexico Foundation for Science, Inc., 2) National Center for Defense Manufacturing and Machining, 3) El Paso Community College District, 4) El Paso Community Foundation, 5) Alma Edilia Corona Garcia, 6) Laura P. Butler dba Pioneers 21 the highest ranked offerors based on the evaluation factors established in the evaluation criteria for each task.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

Additionally, it is requested that the City Attorney's Office review and that the City Manager or designee be authorized to execute any related contract documents and agreements necessary to effectuate this award.

ISSUE STATEMENT:

City Council is asked to approve the award of new contracts for Professional Services for Build Back Better Regional Challenge, Advanced Manufacturing and Aerospace and Defense Incubation Program. These contracts will allow the City of El Paso and UTEP to create a business incubator supporting small and medium manufacturers in El Paso County in creating new high-paying jobs and securing workforce training, industry certifications, and business credentials necessary to compete for contracts in targeted sectors including advanced manufacturing, commercial aerospace, and the defense industry.

BACKGROUND:

The Build Back Better Regional Challenge Advanced Manufacturing, Aerospace, and Defense Incubator Program will support the City of El Paso and UTEP in strengthening the region's aerospace and defense manufacturing ecosystem through professional and technical services. The project will help small and medium manufacturers enter and advance within defense and aerospace supply chains by supporting supplier readiness, business growth, workforce development, AS9100, ISO 9001, CMMC, ITAR, cybersecurity, export compliance, facility readiness, and prime contractor qualification activities. The program is intended to position El Paso as a long-term regional hub for advanced manufacturing, defense industry resilience, and economic diversification. Below are the tasks to be completed under the award of this contract:

- Task 1- Advanced Manufacturing, Aerospace, and Defense Program Development
- Task 2- Talent Acquisition and Development
- Task 3- Business Fundamentals and Business Growth
- Task 4- Supplier Development and Manufacturing Certification Readiness: Assessment and Improvement Planning
- Task 5- Supplier Development and Manufacturing Certification Readiness: Compliance and Cybersecurity Training
- Task 6- Supplier Development and Manufacturing Certification Readiness: Facility and Digital Infrastructure Support
- Task 7- Supplier Development and Manufacturing Certification Readiness: Prime Contractor Engagement and Qualification

Solicitation was advertised on January 20, 2026 and January 27, 2026. The solicitation was posted on City website on January 20, 2026. There were a total fifty-one (51) viewers online; seven (7) proposals were received; four (4) from local suppliers.

Contract Variance: Not Applicable

No protest received for this requirement.

COUNCIL OPTIONS:

1. Award the contracts as recommended;
2. Deny award if Council determines such action is in the best interest of the City;
3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law; or
4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

COMMUNITY AND STAKEHOLDER OUTREACH:

City staff met with program stakeholders regularly, including UTEP, El Paso County, other public agencies including the U.S. Economic Development Administration, and dozens of small and medium manufacturers that would participate in the program.

A pre-proposal meeting was held on January 28, 2026. Twelve (12) suppliers were in attendance.

RELATED POLICIES:

1. Procurement Sourcing Policy

PRIOR COUNCIL ACTION:

On October 14, 2025, City Council approved a resolution authorizing the mayor to sign an Interlocal Agreement with the University of Texas at El Paso for the Build Back Better Regional Challenge grant.

LEGAL REVIEW:

- Legal counsel reviewed as part of the Council packet
- Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$9,467,394.15

Funding Source: Strategic & Legislative Affairs Grants – Build Back Better Regional Challenge

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

ATTACHMENTS:

1. Committee Scoresheet
2. Tabulation
3. Views List

FOR MORE INFORMATION:

Omar Martinez	915-479-0341	MartinezOL@elpasotexas.gov
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*****REQUIRED AUTHORIZATION*****

SIGNATURES:

Stephen Ian Voglewede

Ian Voglewede – Director of Strategic and Legislative Affairs



Claudia A. Garcia – Director of Purchasing & Strategic Sourcing

CITY OF EL PASO RFP SCORESHEET - TASK 1

PROJECT: 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program

Evaluation of Submittal

	<small>MAX POINTS</small>	The George E. Brown United States Mexico Foundation For Science, Inc.	National Center for Defense Manufacturing and Machining	LJA Engineering, Inc.	Laura P. Butler dba Pioneers 21
Project Manager and Team Experience	40	38.73	37.93	35.80	28.00
Project Understanding and Approach	40	35.03	37.23	32.97	25.57
Price of Services	20	20.00	6.39	9.22	7.24
TOTAL SCORE	100	93.76	81.55	77.99	60.81
Rank		1	2	3	4

CITY OF EL PASO RFP SCORESHEET - Task 2

PROJECT: 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program

Evaluation of Submittal

	MAX POINTS	El Paso Community College	National Center for Defense Manufacturing and Machining
Project Manager and Team Experience	40	38.27	38.87
Project Understanding and Approach	40	35.30	36.73
Price of Services	20	20.00	5.11
TOTAL SCORE	100	93.57	80.71
Rank		1	2

CITY OF EL PASO RFP SCORESHEET - Task 3

PROJECT: 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program

Evaluation of Submittal

	MAX POINTS	The George E. Brown United States Mexico Foundation For Science, Inc.	El Paso Community Foundation	National Center for Defense Manufacturing and Machining	Laura P. Butler dba Pioneers 21
Project Manager and Team Experience	40	38.53	37.00	39.00	29.20
Project Understanding and Approach	40	36.83	35.47	37.80	26.40
Price of Services	20	20.00	10.69	2.92	8.23
TOTAL SCORE	100	95.36	83.16	79.72	63.83
Rank		1	2	3	4

CITY OF EL PASO RFP SCORESHEET - Task 4

PROJECT: 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program

Evaluation of Submittal

	<small>MAX POINTS</small>	Alma Edilia Corona Garcia	National Center for Defense Manufacturing and Machining
Project Manager and Team Experience	40	38.53	37.33
Project Understanding and Approach	40	37.77	37.90
Price of Services	20	20.00	9.78
TOTAL SCORE	100	96.30	85.01
Rank		1	2

CITY OF EL PASO RFP SCORESHEET - Task 5		
PROJECT: 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program		
<i>Evaluation of Submittal</i>		
	MAX POINTS	National Center for Defense Manufacturing and Machining
Project Manager and Team Experience	40	37.47
Project Understanding and Approach	40	37.97
Price of Services	20	20.00
TOTAL SCORE	100	95.43
Rank		1

CITY OF EL PASO RFP SCORESHEET - Task 6

PROJECT: 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program

Evaluation of Submittal

		National Center for Defense Manufacturing and Machining
		<small>MAX POINTS</small>
Project Manager and Team Experience	40	37.33
Project Understanding and Approach	40	35.97
Price of Services	20	20.00
TOTAL SCORE	100	93.30
Rank		1

CITY OF EL PASO RFP SCORESHEET - Task 7

PROJECT: 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program

Evaluation of Submittal

	<small>MAX POINTS</small>	National Center for Defense Manufacturing and Machining	Laura P. Butler dba Pioneers 21
Project Manager and Team Experience	40	38.47	28.47
Project Understanding and Approach	40	37.03	29.13
Price of Services	20	13.56	20.00
TOTAL SCORE	100	89.06	77.60
Rank		1	2



City of El Paso Request for Proposals Tabulation

Title: Professional Services for Build Back Better Regional Challenge, Advance Manufacturing
Aerospace and Defense Program

Solicitation Number: 2026-0247R

Bid Opening: February 25, 2026

Department: Strategic and Legislative Affairs

Offerors Name:	Location:	Amendment(s) Acknowledged:
El Paso Community College District	El Paso, TX	Yes
El Paso Community Foundation	El Paso, TX	Yes
The George E. Brown United States Mexico Foundation for Science Inc.	Washington, DC	Yes
Alma Edilia Corona Garcia	El Paso, TX	Yes
LJA Engineering, Inc.	Houston, TX	Yes
National Center for Defense Manufacturing and Machining	Johnstown, PA	Yes
Laura P. Buttler dba Pioneers 21	El Paso, TX	Yes

Solicitation Invites: 2,988

Local Bids Solicited: 812

Proposals Received: 7

Local Proposals Received: 4

No Bid: 13

2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program Views List

	<u>Participant Name</u>	<u>City</u>	<u>State</u>
1	El Paso Community College (El Paso County Community College District)	El Paso	TX
2	El Paso Community Foundation	El Paso	TX
3	ISO el paso	el paso	TX
4	LJA Engineering, Inc.	El Paso	TX
5	National Center for Defense Manufacturing and Machining	Johnstown	PA
6	FUMEC (The George E. Brown United States Mexico Foundation for Science Inc.)	WASHINGTON	DC
7	PIONEERS 21	El Paso	TX
8	Tall City Cyber LLC	Midland	TX
9	RTS Tactical (Ambitec INC)	MIAMI	TX
10	StageSpot / Olden Lighting (We Get Lit)	Austin	TX
11	MP Healthcare Medical Supply (Procure Mobility and Medical Supply)	San Antonio	TX
12	Zeraus Iluminacion	El Paso	TX
13	Crisis Prevention Institute, Inc.	Milwaukee	WI
14	Allometrics Inc.	Webster	TX
15	Blick Art Materials LLC	Galesburg	IL
16	Delegard Tool of Texas	Houston	TX
17	Electrical Power Products, Inc.	Des Moines	IA
18	GOOGOZ.COM, INC.	Walnut Creek	CA
19	Textbook Warehouse (Textbook Warehouse, LLC)	Alpharetta	GA
20	Bound Tree Medical, LLC	Chicago	IL
21	915 Gypsy LLC	El Paso	TX
22	Acceleration Reach Transition, LLC	Kyle	TX
23	AERO Specialties, Inc. (Rose)	Boise	ID
24	Bath Group, LLC	Corpus Christi	TX
25	C&C Industrial solutions LLC (C&C Industrial solutions LLC)	El Paso	TX
26	CFP Engineering & Solutions (Gilbert Esparza)	El Paso	TX
27	City of El Paso Accounting	El Paso	TX
28	CMG Construction Project Management Group	El Paso	TX
29	Construction Reporter	Albuquerque	NM
30	data center warehouse llc	laguna hills	CA
31	DSEngineering, PLLC	El Paso	TX
32	EHG Alloy Group	morrisville	NC
33	El Paso CWI & NDE Inspection Services, LLC	El Paso	TX
34	Exigo Architecture, LLC	El Paso	TX
35	Foresight AI Partners	El Paso	TX
36	FRENCH Real Estate Appraisal Firm (FRENCH Real Estate Appraisal Firm LLC)	Fabens	TX
37	Green Point Property Company (GPPC, LLC)	Dallas	TX
38	Huitt-Zollars, Inc.	El Paso, TX	TX
39	INNOVEI TECHNOLOGIES	EL PASO	TX
40	Lucero Scrap LLC	El Paso	TX
41	MILLER PRO AUDIO, LLC	Del Valle	TX
42	Mirador Enterprises, Inc. (Mirador Enterprises)	EL PASO	TX
43	MNK Architects	El Paso	TX
44	MTST Distribution LLC	Albuquerque	NM
45	Phi-Tech, LLC.	El Paso	TX
46	Powers & Co. Media	El Paso	TX
47	Reed and Associates LLC DBA Go-to-Market Solutions	HUNTSVILLE	AL
48	Rio Grande Council of Governments	El Paso	TX
49	Rolando Vivas	EL PASO	TX
50	Texas Space Coalition	Augusta	GA
51	WSP USA INC.	New York	NY