

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**



**DEPARTMENT:** Fire  
Purchasing & Strategic Sourcing  
**AGENDA DATE:** July 22, 2025  
**PUBLIC HEARING DATE:** N/A  
**CONTACT PERSON NAME:** Jonathan P. Killings, Fire Chief  
Claudia A. Garcia, Director  
**DISTRICT(S) AFFECTED:** All

**PHONE NUMBER:** (915) 212-5665  
**PHONE NUMBER:** (915) 212-0043

**SUBJECT:**

The award of solicitation 2025-0297R Domestic Terrorism Consultant to Porsena Solutions, LLC for a one (1) year term for an estimated amount of \$90,000.00.

**BACKGROUND / DISCUSSION:**

This contract will allow the department to develop and implement a Homeland Security Exercise and Evaluation Program.

**COMMUNITY AND STAKEHOLDER OUTREACH:**

A pre-proposal meeting was held on March 26, 2025. Seven (7) suppliers were in attendance.

**SELECTION SUMMARY:**

Solicitation was advertised on March 18, 2025 and March 25, 2025. The solicitation was posted on City website on March 18, 2025. There were a total fifteen (15) viewers online; four (4) proposals were received; none from local suppliers.

**CONTRACT VARIANCE:**

N/A

**PROTEST**

No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$90,000.00  
Funding Source: Homeland Security Grant Program  
Account: 322 – 2720 – 22130 – 522150 – GT2225CDVE

**REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:**

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.


NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
\_\_\_\_\_  
Jonathan P. Killings, Fire Chief

  
\_\_\_\_\_  
Claudia A. Garcia – Director of Purchasing & Strategic Sourcing

Project Form  
Request for Proposals

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Consent Agenda for the City Council of July 22, 2025.

**Award Summary:**

The award of solicitation 2025-0297R Domestic Terrorism Consultant to Porsena Solutions, LLC for a one (1) year term for an estimated amount of \$90,000.00. This contract will allow the department to develop and implement a Homeland Security Exercise and Evaluation Program.

**Contract Variance:**

No prior contract to compare.

Department:	Fire
Award to:	Porsena Solutions, LLC
City & State:	Salt Lake City, UT
Item(s):	All
Initial Term:	1 Year
Option Term:	N/A
Total Contract Time:	1 Year
Annual Estimated Award:	\$90,000.00
Initial Term Estimated Award:	\$90,000.00
Option Term Estimated Award:	N/A
Total Estimated Award	\$90,000.00
Account(s)	322 – 2720 – 22130 – 522150 – GT2225CDVE
Funding Source(s):	Homeland Security Grant Program
District(s):	All

This was a Request for Proposals Procurement – service contract.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to Porsena Solutions, LLC the highest ranked offeror based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

**REQUEST FOR PROPOSAL COMMITTEE SCORESHEET**

**2025-0297R Domestic Terrorism Consultant**

Evaluation Factors	Maximum Points	Porsena Solutions, LLC Salt Lake City, UT	Hagerty Consulting, Inc. Evanston, IL	Lateralus Group, LLC Austin, TX	Perses Consulting, LLC Nokesville, VA
Factor A - Price	35	35.00	24.89	Proposal Deemed Non-Responsive. Therefore, not evaluated.	Proposal Deemed Non-Responsive. Therefore, not evaluated.
		\$90,000.00	\$126,543.00		
Factor B - Experience - Comparable Contracts	30	24.67	30.00		
Factor C - References	10	6.40	6.40		
Factor D - Understanding Scope of Work	25	23.33	25.00		
<b>Total Points</b>	<b>100</b>	<b>89.40</b>	<b>86.29</b>		
<b>Ranking</b>		<b>1</b>	<b>2</b>		



CITY OF EL PASO  
REQUEST FOR PROPOSALS TABULATION FORM



Title: Domestic Terrorism Consultant

Solicitation #: 2025-0297R

Bid Opening: April 16, 2025

Department: Fire

OFFEROR'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
Hagerty Consulting, Inc.	Evanston, IL	YES
Lateralus Group, LLC	Austin, TX	YES
Perses Consulting, LLC	Nokesville, VA	YES
Porsena Solutions, LLC	Salt Lake City, UT	YES

RFPs SOLICITED: 772 LOCAL RFPs SOLICITED: 234 RFPs RECEIVED: 4 LOCAL RFPs RECEIVED: 0 NO BIDS: 2

Approved: /s/

Date: 5/16/2025

2025-0297R Domestic Terrorism Consultant

**Online Views for 2025-0297R Domestic Terrorism Consultant**

<b>No.</b>	<b>Participant Name</b>	<b>City</b>	<b>State</b>
1	Lateralus Group	El Paso	TX
2	Hagerty Consulting, Inc.	Evanston	IL
3	Perses Consulting, LLC	Nokesville	VA
4	Porsena Solutions LLC (Schuld)	Salt Lake City	UT
5	Zeraus Iluminacion	El Paso	TX
6	ChemGiant llc	Anthony, TX	TX
7	Covenant Special Projects, LLC	El Paso	TX
8	Federal Government Advisors	Tampa	FL
9	High Street Consulting, LLC	Reston	VA
10	Johnson, Mirmiran & Thompson, Inc. (JMT)	Hunt Valley	MD
11	Lowery Property Advisors	Irving	TX
12	North America Procurement Council Inc., PBC	Grand Junction	CO
13	Service Star Security Ltd Co	El Paso	TX
14	Solis General Construction	El Paso	TX
15	The Job Connection	El Paso	TX