

**CITY OF EL PASO, TEXAS
AGENDA SUMMARY FORM**



DEPARTMENT/COUNCIL OFFICE: Fire
AGENDA DATE: June 9, 2026
PUBLIC HEARING DATE: Not Applicable
CONTACT PERSON NAME: Jonathan P. Killings, Fire **PHONE NUMBER:**(915) 212-5665
2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing **PHONE NUMBER:**(915) 212-0043
DISTRICT(S) AFFECTED: All

AGENDA ITEM:

The award of solicitation 2026-0091 Personal Protective Equipment (PPE) Clothing, Cleaning, and Repair to Fire-Dex Inc. dba Fire-Dex GW, LLC dba Gear Wash for an initial term of three (3) years for an estimated amount of \$253,596.00. The award also includes a two (2) year option for an estimated amount of \$253,596.00. The total contract time is for five (5) years for a total estimated amount of \$422,660.00.

Department:	Fire
Award to:	Fire-Dex Inc. dba Fire-Dex GW, LLC dba Gear Wash
City & State:	Dayton, OH
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$84,532.00
Initial Term Estimated Award:	\$253,596.00
Option Term Estimated Award:	\$169,064.00
Total Estimated Award	\$422,660.00
Account(s)	322-1000-22090-522250-P2214
Funding Source(s):	General Fund
District(s):	All

This was a Best Value Bid Procurement for a replacement contract

The Purchasing & Strategic Sourcing and Fire departments recommend award as indicated to Fire-Dex Inc. dba Fire-Dex GW, LLC dba Gear Wash the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

ISSUE STATEMENT:

City Council is asked to approve the award of a replacement contract for Personal Protective Equipment (PPE) Clothing, Cleaning, and Repair. This contract will allow the department to receive services that provide cleaning, maintenance and repair of Firefighter Personal Protective Equipment (PPE).

BACKGROUND:

Firefighter Personal Protective Equipment (PPE) requires routine inspection, cleaning, and repairs on a regular basis to maintain the integrity and the life of the equipment, which is consistent with National Fire Protection Association (NFPA) 1851 standards.

Solicitation was advertised on December 23, 2025 and December 30, 2025. The solicitation was posted on City website on December 23, 2025. There were a total thirty-eight (38) viewers online; two (2) bids were received; none from local suppliers.

An Inadequate Competition Survey was conducted indicating the following:

1. Did not have time to respond
2. Business was permanently closed
3. Could not meet the submission deadline

Contract Variance: The difference based in comparison to the previous contract is as follow an increase of \$204,078.00 which represents a 93.36% increase due to:

1. Increase due to average price increase from \$15.31 to \$21.57.

No protest received for this requirement.

COUNCIL OPTIONS:

1. Award the contract as recommended;
2. Deny award if Council determines such action is in the best interest of the City;
3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law;
or
4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on January 7, 2026. Four (4) suppliers were in attendance.

RELATED POLICIES:

1. Procurement Sourcing Policy
2. National Fire Protection Association (NFPA) 1851 Policy

PRIOR COUNCIL ACTION:

On July 7, 2020, City Council approved prior contract 2020-795 Personal Protective Equipment (PPE) Clothing Cleaning and Repair.

LEGAL REVIEW:

- Legal counsel reviewed as part of the Council packet
 Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$422,660.00

Funding Source: General Fund

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

ATTACHMENTS:

1. Committee Scoresheet
2. Tabulation
3. Views list
4. Inadequate Competition Survey

FOR MORE INFORMATION:


Laura Gardea -Williams	915-323-5606	GardeaLA@lpasotexas.gov
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*****REQUIRED AUTHORIZATION*****

SIGNATURES:



Jonathan P. Killings, Fire Chief



Claudia A. Garcia – Director of Purchasing & Strategic Sourcing

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2026-0091 Personal Protective Equipment (PPE) Clothing, Cleaning, and Repair

Evaluation of Submittal

	MAX POINTS	Fire-Dex Inc. dba Fire-Dex GW, LLC dba Gear Wash Medina, OH	Lion Total Care, Inc. dba Lion Group, Inc./Lion Dayton, OH
Factor A - Price	35	35.00	25.35
Factor B - Experience – Comparable Contracts	30	27.80	22.60
Factor C - References	10	6.40	6.00
Factor D – Employee Medical Benefits and Incentives	10	8.00	8.00
Factor E - Work Plan	15	13.40	14.20
TOTAL SCORE	100	90.60	76.15
Rank		1	2



**City of El Paso
Bid Tabulation Form**

Title: Personal Protective Equipment (PPE) Clothing, Cleaning, and Repair

Solicitation Number: 2026-0091

Bid Opening: February 4, 2026

Department: Fire

					Fire-Dex Inc. dba Fire-Dex GW, LLC dba Gear Wash Medina, OH			Lion TotalCare, Inc. dba Lion Broup, Inc./Lion Dayton, OH		
					Bidder 1 of 2			Bidder 2 of 2		
Item No.	Description	Unit of Measures	Minimum Approximate Quantities	Maximum Approximate Quantities	Price	Yearly Total C=AXB	3-Year Total D=CX3	Price	Yearly Total C=AXB	3-Year Total D=CX3
				(A)	(B)	(C)	(D)	(B)	(C)	(D)
1	Patch Fabric- Hole or tear in outer shell - Small 2" x 2 "	each	50	200	\$18.40	\$ 3,680.00	\$ 11,040.00	\$10.10	\$ 2,020.00	\$ 6,060.00
2	Patch Fabric- Hole or tear in outer shell - Medium 4" x 4 "	each	50	200	\$22.60	\$ 4,520.00	\$ 13,560.00	\$13.90	\$ 2,780.00	\$ 8,340.00
3	Patch Fabric- Hole or tear in outer shell – Large 6" x 6"	each	25	100	\$27.20	\$ 2,720.00	\$ 8,160.00	\$36.00	\$ 3,600.00	\$ 10,800.00
4	Repair tear around metal hook and latch	each	5	20	\$9.20	\$ 184.00	\$ 552.00	\$10.10	\$ 202.00	\$ 606.00
5	Repair or replace full front zipper of part of structural component	each	5	25	\$40.80	\$ 1,020.00	\$ 3,060.00	\$82.70	\$ 2,067.50	\$ 6,202.50
6	Repair Trim Stitching	each	75	150	\$4.60	\$ 690.00	\$ 2,070.00	\$0.83	\$ 124.50	\$ 373.50
7	Replace Cuffs – Coats	each	25	100	\$4.60	\$ 460.00	\$ 1,380.00	\$31.14	\$ 3,114.00	\$ 9,342.00
8	Replace Cuffs – Pants	each	75	150	\$27.20	\$ 4,080.00	\$ 12,240.00	\$55.25	\$ 8,287.50	\$ 24,862.50
9	Velcro Fly (No hardware) replacement – Coat	each	100	300	\$25.40	\$ 7,620.00	\$ 22,860.00	\$63.95	\$ 19,185.00	\$ 57,555.00
10	Velcro Fly (No hardware) replacement - Pants	each	25	100	\$25.40	\$ 2,540.00	\$ 7,620.00	\$35.87	\$ 3,587.00	\$ 10,761.00
11	Replace 6" of reflective tape	each	5	25	\$27.60	\$ 690.00	\$ 2,070.00	\$16.59	\$ 414.75	\$ 1,244.25
12	Re-furbish pocket	each	20	60	\$90.00	\$ 5,400.00	\$ 16,200.00	\$39.67	\$ 2,380.20	\$ 7,140.60
13	Replace hardware - Button snap	each	75	150	\$4.60	\$ 690.00	\$ 2,070.00	\$7.41	\$ 1,111.50	\$ 3,334.50
14	Replace hardware - Hook and D ring	each	5	10	\$13.20	\$ 132.00	\$ 396.00	\$18.55	\$ 185.50	\$ 556.50
15	Suspender Anchor	each	50	100	\$4.60	\$ 460.00	\$ 1,380.00	\$7.41	\$ 741.00	\$ 2,223.00
16	Repair Thermal Liner	per patch	20	80	\$20.40	\$ 1,632.00	\$ 4,896.00	\$66.45	\$ 5,316.00	\$ 15,948.00
17	Repair Moisture Liner	per patch	75	150	\$25.00	\$ 3,750.00	\$ 11,250.00	\$66.45	\$ 9,967.50	\$ 29,902.50
18	Specialized cleaning - Removal of small (2"x 2" or less) tar or paint stain	each	15	50	\$29.20	\$ 1,460.00	\$ 4,380.00	\$22.50	\$ 1,125.00	\$ 3,375.00
19	Seam Tape for Moisture Barrier	inch	1500	3000	\$6.40	\$ 19,200.00	\$ 57,600.00	\$10.19	\$ 30,570.00	\$ 91,710.00
20	Shorts for Moisture Barrier	each	5	10	\$6.40	\$ 64.00	\$ 192.00	\$66.45	\$ 664.50	\$ 1,993.50
Group I Subtotal						\$ 60,992.00	\$ 182,976.00		\$ 97,443.45	\$ 292,330.35
						Bidder's Price \$12,814.00	Bidder's Price \$38,442.00		Bidder's Price \$10,794.00	Bidder's Price \$32,382.00



City of El Paso Bid Tabulation Form

Title: Personal Protective Equipment (PPE) Clothing, Cleaning, and Repair

Solicitation Number: 2026-0091

Bid Opening: February 4, 2026

Department: Fire

	Fire-Dex Inc. dba Fire-Dex GW, LLC dba Gear Wash Medina, OH	Lion TotalCare, Inc. dba Lion Broup, Inc./Lion Dayton, OH
	Bidder 1 of 2	Bidder 2 of 2

Group II - Advanced Cleaning

Item No.	Description	Unit of Measures	Minimum Approximate Quantities	Maximum Approximate Quantities	Price	Yearly Total C=AXB	3-Year Total D=CX3	Price	Yearly Total C=AXB	3-Year Total D=CX3
				(A)						
1	Structural Coat	each	150	250	\$24.20	\$ 6,050.00	\$ 18,150.00	\$25.00	\$ 6,250.00	\$ 18,750.00
2	Structural Pant	each	200	300	\$24.20	\$ 7,260.00	\$ 21,780.00	\$25.00	\$ 7,500.00	\$ 22,500.00
Group II Subtotal						\$ 13,310.00	\$ 39,930.00		\$ 13,750.00	\$ 41,250.00

Group III - Advanced Inspection

Item No.	Description	Unit of Measures	Minimum Approximate Quantities	Maximum Approximate Quantities	Price	Yearly Total C=AXB	3-Year Total D=CX3	Price	Yearly Total C=AXB	3-Year Total D=CX3
				(A)						
1	Structural Coat	each	150	250	\$18.60	\$ 4,650.00	\$ 13,950.00	\$10.00	\$ 2,500.00	\$ 7,500.00
2	Structural Pant	each	200	300	\$18.60	\$ 5,580.00	\$ 16,740.00	\$10.00	\$ 3,000.00	\$ 9,000.00
Group III Subtotal						\$ 10,230.00	\$ 30,690.00		\$ 5,500.00	\$ 16,500.00

Total Group I - III		\$ 84,532.00	\$ 253,596.00		\$ 116,693.45	\$ 350,080.35
		Bidder's Price \$36,354.00	Bidder's Price \$109,062.00		Bidder's Price \$30,044.00	Bidder's Price \$90,132.00

<p style="text-align: center;"><u>Option to extend the term of the agreement</u></p> <p>The City at its sole discretion, may exercise any option to extend the term of agreement, by giving the contractor written notice within the time period noted on the selected options. The term of this contract shall be based on one of the selections below and under the same terms and conditions. The city manager or designee may extend the options to extend.</p> <p style="text-align: center;">Bidders offers the City the option of extending the term of the contract for:</p>		
Two (2) Additional Years At The Same Unit Price(s)	X	X
No Option Offered		
Amendments Acknowledged:	Yes	Yes

Bids Solicited: 491 Local Bids Solicited: 189 Bids Received: 2 Local Bids Received: 0 No Bid: 3

Note: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Online Views for 2026-0091 Personal Protective Equipment (PPE) Clothing, Cleaning, and Repair			
No.	Participant Name	City	State
1	Gear Wash (Fire-Dex GW, LLC)	Medina	OH
2	LION TotalCare (LION Group, Inc.)	Albany	NY
3	Zeraus Iluminacion	El Paso	TX
4	Unipak Corp.	West Long Branch	NJ
5	Bound Tree Medical, LLC	Chicago	IL
6	AEH Solutions (Amy E. Harmon)	El Paso	TX
7	betabros LLC	FORT WORTH	TX
8	Bright Masters Cleaning Services (Alphabird M&C LLC)	El Paso	TX
9	BZ DEFENSE LLC	ROUND ROCK	TX
10	Cat 5 Excavation & Demolition	El Paso	TX
11	data center warehouse llc	laguna hills	CA
12	DISCOUNT SAFETY	EL PASO	TX
13	EcoBio CLean	El Paso	TX
14	El Paso Community Foundation	El Paso	TX
15	El Paso Trench Safety, Inc.	El Paso	TX
16	FarrWest Environmental Supply	Universal City	TX
17	FOCALPOINT El Paso TX	El Paso	TX
18	HMART UNIFORM AND TACTICAL SUPPLY	El Paso	TX
19	Industrial Sales	El Paso	TX
20	Interboro Packaging Corp.	montgomery	NY
21	La Estrella Hosiery	El Paso	TX
22	LubeDash LLC	El Paso	TX
23	NAFECO (North American Fire Equipment Co. Inc.)	Decatur	AL
24	Nickes Medical Supply,LLC	El Paso	TX
25	Pro-Action, Inc. (ProAction Emergency Services Institute)	El Paso	TX
26	Promo Solutions	Frisco	TX
27	Proper Printshop Productions LLC	El Paso	TX
28	Queen Aesthetics	Houston	TX
29	RH Industries	El Paso	TX
30	Sandia International, Inc	Grand Prairie	TX
31	SCAN-LINK Technologies Inc.	Grimsby	ON Canada
32	Sellmark Corporation	Mansfield	TX
33	Selrico Services, Inc.	San Antonio	TX
34	Spark Multinational, LLC	El Paso	TX
35	Starbucks4321	El Paso	TX
36	The PlanIt Room	El Paso	TX
37	Totalskincare.com, LLC	Rockville	MD
38	Walker Systems78 LLC	Horizon City	TX

Inadequate Competition Survey

Number of views

38

Sample Size Scale

17 or less - Contact

4

18 to 23 - Contact

5

24 to 27 - Contact

6

28 or More - Contact

25%

Sample Size Selected

4

Survey Questions:

Please indicate, why you did not respond to our solicitation?	Number of Responses	Pct
Did not receive the Bid Notification (Confirm address on file)	0	0%
Did not have time to respond	1	25%
Could not provide competitive pricing		0%
Could not meet the submission deadline	1	25%
Not interested		0%
Does not have equipment		0%
Out of business	1	25%
No response	1	25%
Total	4	100%
Please provide feedback to our Specification	Number of Responses	Pct
Specifications were good or adequate	2	50%
Specifications were not clear		0%
Could not meet specifications		0%
Specifications were limited or closed		0%
Did not receive/no opinion	2	50%
Just needed more time to review.		0%
Did not receive bid notification.		0%
Total	4	100%