

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: June 4, 2024
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Roberto Tinajero, Director of International Bridges (915) 212-7509
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: Goal 1 – Create an Environment Conducive to Strong sustainable Economic Development

SUBGOAL: 1.5 Stimulate economic growth through transit and bridge integration

SUBJECT:

The award of solicitation 2024-0183 Armored Car Services to Trans America Protection Corporation, for an initial term of three (3) years for an estimated amount of \$234,000.00. The award also includes a two (2) year option for an estimated amount of \$156,000.00. The total contract time is for five (5) years for a total estimated amount of \$390,000.00. This contract will provide transportation of monies between three International Bridges and the bank.

BACKGROUND / DISCUSSION:

The services under this contract will provide armored currency transportation services by armed security for the International Bridges Department.

SELECTION SUMMARY:

Solicitation was advertised on February 13, 2024 and February 20, 2024. The solicitation was posted on City website on February 13, 2024. There were a total of thirteen (13) viewers online; four (4) bids was received; three (3) from local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$72,000.00 for the initial term, which represents a 44.44% increase due to current market prices.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$234,000.00
Funding Source: International Bridges Operations
Account: 522120-564-3300-64830

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? ☒ YES ☐ NO

PRIMARY DEPARTMENT: International Bridges
SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing
2024-0183 Armored Car Services

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Roberto Tinajero, Director of International Bridges

Project Form
Low Bid

*****Posting Language Below*****

Please place the following item on the Consent Agenda for the City Council Meeting of May 21, 2024.

Strategic Goal 1 – Create an Environment Conducive to Strong sustainable Economic Development

The linkage to the Strategic Plan is subsection: 1.5 Stimulate economic growth through transit and bridge integration

Award Summary:

The award of solicitation 2024-0183 Armored Car Services to Trans America Protection Corporation, for an initial term of three (3) years for an estimated amount of \$234,000.00. The award also includes a two (2) year option for an estimated amount of \$156,000.00. The total contract time is for five (5) years for a total estimated amount of \$390,000.00. This contract will provide transportation of monies between three International Bridges and the bank.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$72,000.00 for the initial term, which represents a 44.44% increase due to current market prices.

Department:	International Bridges
Award to:	Trans America Protection Corporation
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$78,000.00
Initial Term Estimated Award:	\$234,000.00
Option Term Estimated Award:	\$156,000.00
Total Estimated Award	\$390,000.00
Account(s)	522120-564-3300-64830
Funding Source(s):	International Bridges Operations
District(s):	All Districts

This was a Best Value Procurement - service contract

The Purchasing & Strategic Sourcing Department and International Bridges Department recommend award as indicated to Trans America Protection Corporation highest ranked bidder based on the evaluation criteria for this solicitation.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2024-0182 Security Guard Services - Landfill (Re-Bid)

Evaluation of Submittal

Trans America Protection Corporation
El Paso, TXNight Eyes Protection Services, Inc.
El PasoSoto Enterprises, Inc
dba Miracle Delivery Armored Service
El Paso, TXCarl Wayne Govan
dba Texas Crime Prevention &
Investigation
Dallas, TX

MAX POINTS

Factor A - Price

25

\$ 234,000.00
25.00\$ 363,600.00
16.09\$ 549,000.00
10.66

Factor B - Experience – Comparable Contracts

25

22.00

22.33

15.17

Factor C - References

15

15.00

10.00

15.00

Factor D - Employee Medical Benefit and Incentives

10

2.00

2.00

2.00

Factor E - Work Plan

25

22.00

23.33

19.25

TOTAL SCORE

100

86.00

73.76

62.07

Rank

1

2

3

Offer deemed Non-Responsive.
Not Evaluated



CITY OF EL PASO
BID TABULATION FORM



BID TITLE: Armored Car Services													BID NO: 2024-0183		
BID DATE: March 13, 2024													DEPARTMENT: International Bridges		
				Nighteyes Protective Services, Inc. El Paso, TX Bidder 1 of 4			Soto Enterprises, Inc. dba Miracle Delivery Armored Service El Paso, TX Bidder 2 of 4			Carl Wayne Govan dba Texas Crime Prevention & Investigation Dallas, TX Bidder 3 of 4			Trans America Protection Corporation El Paso, TX Bidder 4 of 4		
Item No.	Description	Unit of Measure	Approximate/ Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Stanton International Bridge - Stanton Toll Plaza	Monthly	12	\$5,500.00	\$ 66,000.00	\$ 198,000.00	\$8,650.00	\$ 103,800.00	\$ 311,400.00	Bid Form Not Provided	Bid Form Not Provided	Bid Form Not Provided	\$ 3,500.00	\$ 42,000.00	\$ 126,000.00
2	Paso del Norte International Bridge - Paso Del Norte Toll Plaza	Monthly	12	\$2,300.00	\$ 27,600.00	\$ 82,800.00	\$3,300.00	\$ 39,600.00	\$ 118,800.00	Bid Form Not Provided	Bid Form Not Provided	Bid Form Not Provided	\$ 1,000.00	\$ 12,000.00	\$ 36,000.00
3	Zaragoza International Bridge - Zaragoza Toll Plaza	Monthly	12	\$2,300.00	\$ 27,600.00	\$ 82,800.00	\$3,300.00	\$ 39,600.00	\$ 118,800.00	Bid Form Not Provided	Bid Form Not Provided	Bid Form Not Provided	\$ 2,000.00	\$ 24,000.00	\$ 72,000.00
Total					\$ 121,200.00	\$ 363,600.00		\$ 183,000.00	\$ 549,000.00		Bid Form Not Provided	Bid Form Not Provided		\$ 78,000.00	\$ 234,000.00
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:															
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)				<div>X</div>			<div>X</div>			<div>Bid Form Not Provided</div>			<div>X</div>		
NO OPTION OFFERED				<div></div>			<div></div>			<div>Bid Form Not Provided</div>			<div></div>		
AMENDMENTS ACKNOWLEDGED:				YES			YES			YES			YES		
BIDS SOLICITED: 4 LOCAL BIDS SOLICITED: 3 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 3 NO BID: 0															
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.															