CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM



DEPARTMENT: Parks & Recreation Purchasing & Strategic Sourcing AGENDA DATE: June 24, 2025 PUBLIC HEARING DATE: N/A CONTACT PERSON NAME: Pablo E. Caballero, Director Claudia A. Garcia, Director

PHONE NUMBER:(915)212-8018PHONE NUMBER:(915)212-0043

DISTRICT(S) AFFECTED: All

SUBJECT:

The award of solicitation 2025-0345 Infield Baseball Mix to Desert Rock Co. for a term of three (3) years for an estimated amount of \$137,700.00.

BACKGROUND / DISCUSSION:

Infield mix is the soil used to build and maintain optimal playing conditions for the field. It is made up of several components: sand and clay. Sand provides structural integrity while clay contribute to optimal playing conditions.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on April 23, 2025. No suppliers were in attendance.

SELECTION SUMMARY:

Solicitation was advertised on April 15, 2025 and April 22, 2025. The solicitation was posted on City website on April 15, 2025. There were a total eighteen (18) viewers online; two (2) bids were received; two (2) from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$87,701.00, for the initial term, which represents a 175.41% increase due to price increases, an additional year to the term of the contract and additional quantities.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION: N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$137,700.00 Funding Source: General Fund Account: 451-1000-51270-531130-P5114

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	N/A
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	COULT PS BILLS
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DEPARTMENT HEAD:

Pablo E. Caballero - Parks & Recreation Director

Claudia A. Garcia – Director of Purchasing & Strategic Souring

Project Form Low Bid

Award Summary:

The award of solicitation 2025-0345 Infield Baseball Mix to Desert Rock Co. for a term of three (3) years for an estimated amount of \$137,700.00. This contract will allow the purchase of infield mix used to build and maintain optimal playing conditions at park fields.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$87,701.00, for the initial term, which represents a 175.41% increase due to price increases, an additional year to the term of the contract and additional quantities.

Department:	Parks & Recreation
Award to:	Desert Rock Co.
City & State:	El Paso, TX
Item(s):	ALL
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Year 1:	\$43,800.00
Year 2:	\$45,900.00
Year 3:	\$45,900.00
Initial Term Estimated Award:	\$137,700.00
Option Term Estimated Award:	N/A
Initial Term Estimated Award:	\$137,700.00

This was a Low Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing and Parks and Recreation Departments recommend award as indicated to Desert Rock Co., the lowest responsive responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.





BID NO: 2025-0345

BID TITLE: Infield Baseball Mix

							55545	
	: May 21, 2025						DEPAR	RTMENT: Parks and Recreation
					El Pa	Rock Co. so ,TX r 1 of 2	El Pa	erials, L.P. so, TX r 2 of 2
Year 1							•	
Item No.	Description	Unit of Measure	Approximate/E stimate Quantity	Pr	ice	Yearly Total D=AXBXC	Price	Yearly Total D=AXBXC
			(A)	(1	3)	(C)	(B)	(C)
1	Infield Baseball Mix	Ton	300	\$	102.00	\$ 30,600.00	\$ 150.68	\$ 45,204.00
2	Fill Sand	Ton	600	\$	22.00	\$ 13,200.00	\$ 27.30	\$ 16,380.00
	Total		•			\$ 43,800.00		\$ 61,584.00
Year 2								
ltem No.	Description	Unit of Measure	Approximate/E stimate Quantity	Pr	ice	Yearly Total D=AXBXC	Price	Yearly Total D=AXBXC
		mououro	(A)	(3)	(C)	(B)	(C)
1	Infield Baseball Mix	Ton	300	\$	107.00	\$ 32,100.00	\$ 226.02	\$ 67,806.00
2	Fill Sand	Ton	600	\$	23.00	\$ 13,800.00	\$ 32.30	\$ 19,380.00
	Total	1				\$ 45,900.00		\$ 87,186.00
Year 3								
Item No.	Description	Unit of Measure	Approximate/E stimate Quantity	Pr	ice	Yearly Total D=AXBXC	Price	Yearly Total D=AXBXC
			(A)	(3)	(C)	(B)	(C)
1	Infield Baseball Mix	Ton	300	\$	112.00	\$ 33,600.00	\$ 339.03	\$ 101,709.00
2	Fill Sand	Ton	600	\$	24.00	\$ 14,400.00	\$ 37.30	\$ 22,380.00
Total					\$ 48,000.00		\$ 124,089.00	
Initial Terr	m Grand Total (3-Year Total)							
	Grand Total Year	1-3				\$ 137,700.00		\$ 272,859.00 Bidder left blank

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BID TABULATION FORM



BID TITLE: Infield Baseball Mix

BID DATE: May 21, 2025 DEPARTMENT: Parks and Recreation									
	Desert Rock Co. El Paso ,TX Bidder 1 of 2			El Pa	Jobe Materials, L.P. El Paso, TX Bidder 2 of 2				
Option Ye	Option Year 1 (Option Years (2) Years)								
Item No.	Description	Unit of Measure	Approximate/E stimate Quantity (A)	Price (B)	Yearly Total D=AXBXC (C)	Price (B)	Yearly Total D=AXBXC (C)		
1	Infield Baseball Mix	Ton	300		\$-	\$-	\$-		
2	Fill Sand	Ton	600	\$-	\$-	\$ -	\$-		
	Total	•			\$-		\$-		
Option Ye	par 2				•				
Item No.	Description	Unit of Measure	Approximate/E stimate Quantity (A)	Price (B)	Yearly Total D=AXBXC (C)	Price (B)	Yearly Total D=AXBXC (C)		
1	Infield Baseball Mix	Ton	300	\$-	\$-	\$-	\$ -		
2	Fill Sand	Ton	600	\$-	\$-	\$ -	\$-		
Total				\$-		\$ -			
Grand Total (2 Year Total)				\$-		\$ -			
Grand Total (5 Year Total)				\$-		\$-			



BID TABULATION FORM



BID TITLE: Infield Baseball Mix		BID NO: 2025-0345
BID DATE: May 21, 2025		DEPARTMENT: Parks and Recreation
	Desert Rock Co. El Paso ,TX Bidder 1 of 2	Jobe Materials, L.P. El Paso, TX Bidder 2 of 2
OPTION TO EXTEND THE TERM OF THE AGREEMENT		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)		Left Blank
NO OPTION OFFERED	x	Left Blank
AMENDMENTS ACKNOWLEDGED:		
BIDS SOLICITED: 425 LOCAL BIDS SOLICITED:	260 BIDS RECEIVED: 2 LOCAL BIDS R	ECEIVED: 2 NO BID: 3
NOTE: The information contained in this bid tabulation is for information only an	d does not constitute actual award/execution of contract.	



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	2025-0345 Infield Baseball Mix						
	View List						
<u>No.</u>	Participant Name	<u>City</u>	<u>State</u>				
1	Jobe Materials	El Paso	ΤX				
2	Desert Rock Co.	El Paso	ΤX				
3	AMERICAN PACKAGING AND SUPPLY	El Paso	ΤX				
4	G&S Diesel Services	El Paso	ΤX				
5	Inter Precision Mold Inc.	El Paso	ΤX				
6	J Carrizal General Constructio	El Paso	ΤX				
7	MTS CONTRACTOR INC.	El Paso	ΤX				
8	Nine Degrees Architecture + Design, Inc.	El Paso	ΤX				
9	Phoenix General Contractors LLC	El Paso	ΤX				
10	QANNEX CORP	El Paso	ΤX				
11	The PlanIt Room	El Paso	ΤX				
12	WinSupply of El Paso (WinSupply of El Paso TX Co)	El Paso	ΤX				
13	Walker Systems78 LLC	Horizon City	ΤX				
14	North America Procurement Council Inc., PBC	Grand Junction	CO				
15	SiteOne Landscape Supply	Cleveland	OH				
16	Construction Reporter	Albuquerque	NM				
17	Constructors, Inc.	Carlsbad	NM				
18	Ephesus Sports Lighting (Cooper Lighting Solutions)	Peachtree City	GA				

Inadequate Competition Survey

2025-0345 Infield Baseball Mix

Number of vendors Solicited - Please enter 18 17 or less -Sample Size Scale Contact 18 to 23 -Contact 24 to 27 -Contact 28 or More -

5

5

5

25%

Contact

5

Sample Size Selected

Survey Questions:

		Number of	
	Please indicate, why you did not respond to our soliciation?	Responses	Pct
1	Did not receive the Bid Notification (Confirm address on file)		0%
2	Did not have time to respond		0%
3	Could not provide competitive pricing		0%
4	Could not meet the submission deadline		0%
5	Not interested does not provide that kind of good	4	80%
6	Does not have equipment	1	20%
7	Out of business		0%
8	No response		0%
	Total	5	100%
	Please provide feedback to our Specification		Pct
9	Specifications were good or adequate	1	20%
10	Specifications were not clear		0%
11	Could not meet specifications	1	20%
12	Specifications were limited or closed		0%
13	Did not receive/no opinion	3	60%
14	Other Price set by department		0%
	Total	5	100%