CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

AGENDA DATE: November 7, 2023
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Terry K. Kebschull, Animal Services Director (915) 212-8742

K. Nicole Cote, Managing Director of Purchasing & Strategic Sourcing (915) 212-

1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 8 - Nurture and Promote a Healthy, Sustainable Community

SUBGOAL: 8.3 Enhance animal services to ensure El Paso's pets are provided a safe and

healthy environment

SUBJECT:

The award of solicitation No. 2023-0623 Animal Narcotics to Midwest Veterinary Supply, Inc., for a term of three (3) years for an estimated amount of \$376,118.97. This contract will allow the Animal Services department to purchase narcotic medications to treat shelter animals.

BACKGROUND / DISCUSSION:

This contract will provide medications to treat animal illnesses, surgeries and to humanely euthanize those animals that have incurable (and especially painful) conditions or diseases. This also provides staff the tools at the shelter to get the animals healthy for the best re-homing opportunities for pets with health issues and are crucial to El Paso Animal Services goal in finding forever homes for adoptable animals.

SELECTION SUMMARY:

Solicitation was advertised on July 25, 2023 and August 1, 2023. The solicitation was posted on City website on July 25, 2023. There were a total twenty-two (22) viewers online; one (1) bid was received; none from local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$262,678.86 for the initial term which represents 231.56%. This is due to the addition of new medications and an increase in the price of medications.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$376,118.97

Funding Source: Clinical Medical Supplies

Account: 225-531120-2580-25120

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? _X__ YES ___NO

COUNCIL PROJECT FORM (Low Bid)

Please place the following item on the CONSENT agenda for the Council Meeting of November 7, 2023.

STRATEGIC GOAL No. 8 - Nurture and Promote a Healthy, Sustainable Community

The linkage to the Strategic Plan is subsection 8.3 Enhance animal services to ensure El Paso's pets are provided a safe and healthy environment

Award Summary:

The award of solicitation No. 2023-0623 Animal Narcotics to Midwest Veterinary Supply, Inc., for a term of three (3) years for an estimated amount of \$376,118.97. This contract will allow the Animal Services department to purchase narcotic medications to treat shelter animals.

Contract Variance:

The difference based in comparison to the previous contract is as follows: There was an increase of \$262,678.86 which represents 231.56%. This is due to the addition of new medications and an increase in the price of medications.

Department: Animal Services

Vendor: Midwest Veterinary Supply, Inc.

Lakeville, MN

Item(s): All Term: 3 Years

Annual Estimated Award: \$ 125,372.99 Total Estimated Award: \$ 376,118.97 (3

Total Estimated Award: \$ 376,118.97 (3 Years)
Account No.: 225-531120-2580-25120
Funding Source: Clinical Medical Supplies

District(s):

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing and Animal Services Departments recommend award as indicated to Midwest Veterinary Supply, Inc., the lowest responsive and responsible bidder. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.



CITY OF EL PASO BID TABULATION FORM



BID TITLE: ANIMAL NARCOTICS
BID NO: 2023-0623

BID DATE: AUGUST 24, 2023

DEPARTMENT: ANIMAL SERVICES

BID DATE: AUGUST 24, 2023				Midw	est Veterinary Supp Lakeville, MN Bidder 1 of 1	ly, Inc.			1: ANIMAL SERVICES
Item No.	Description	Unit of Measure	Approximate / Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Atropine Sulfate 1/120 gr, 0.54mg/ml 100ml/bottle	Bottles	5	\$ 22.07	\$ 110.35	\$ 331.05	\$ -	\$ -	\$ -
2	Bupivacaine 0.5% injection, 30ml/bottle 25/package	Bottles	30	\$ 95.93	\$ 2,877.90	\$ 8,633.70	\$ -	\$ -	\$ -
3	Buprenorphine HCL Injection, 0.3mg/ml, 5x1ml/box C-III	Boxes	3	\$ 84.88	\$ 254.64	\$ 763.92	\$ -	\$ -	\$ -
4	Dexdormitor infjection 0.5 mg/ml, 10ml/bottle	Bottles	150	\$ 108.87	\$ 16,330.50	\$ 48,991.50	\$ -	\$ -	\$ -
5	Fentanyl Patch 12mcg/patch, 5ct/pack C-II	Packs	10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	Fentanyl Patch 25mcg/patch, 5ct/pack C-II	Packs	10	\$ 18.93	\$ 189.30	\$ 567.90	\$ -	\$ -	\$ -
7	Fentanyl Patch 50mcg/patch, 5ct/pack C-II	Packs	10	\$ 28.50	\$ 285.00	\$ 855.00	\$ -	\$ -	\$ -
8	Isolfurane Gas 250ml/bottle	Bottles	300	\$ 29.71	\$ 8,913.00	\$ 26,739.00	\$ -	\$ -	\$ -
9	Ketamine 100mg/ml, 10ml/bottle C-III	Bottles	300	\$ 7.07	\$ 2,121.00	\$ 6,363.00	\$ -	\$ -	\$ -



CITY OF EL PASO BID TABULATION FORM



BID TITLE: ANIMAL NARCOTICS
BID NO: 2023-0623

BID DATE: AUGUST 24, 2023

DEPARTMENT: ANIMAL SERVICES

DID DATE: AUGUST 24, 2025				Midw	est Veterinary Supp Lakeville, MN Bidder 1 of 1	ly, Inc.			: ANIMAL SERVICES
Item No.	Description	Unit of Measure	Approximate / Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C=AXB) (C)	3 Year Total (D = C X 3) (D)
10	Lidocaine Injection 2%, 100ml/bottle	Bottles	50	\$ 3.00	\$ 150.00	\$ 450.00	\$ -	\$ -	\$ -
11	Pentobarbital Sodium 390mg/ml, 250ml/bottle	Bottles	300	\$ 104.00	\$ 31,200.00	\$ 93,600.00	\$ -	\$ -	\$ -
12	Revertidine 5mg/ml, 10ml/bottle	Bottles	80	\$ 153.21	\$ 12,256.80	\$ 36,770.40	\$ -	\$ -	\$ -
13	Simbadol Injection for Cats 1.8mg/ml, 10ml/bottle C-III	Bottles	15	\$ 285.30	\$ 4,279.50	\$ 12,838.50	\$ -	\$ -	\$ -
14	Telazol Injection 100mg/ml, 5ml/bottle C-III (N)	Bottles	600	\$ 56.75	\$ 34,050.00	\$ 102,150.00	\$ -	\$ -	\$ -
15	Torbugesic Injection 10mg/ml, 10ml bottle, C-IV	Bottles	150	\$ 68.88	\$ 10,332.00	\$ 30,996.00	\$ -	\$ -	\$ -
16	Xylazine 100mg/ml, 50ml/bottle	Bottles	70	\$ 28.90	\$ 2,023.00	\$ 6,069.00	\$ -	\$ -	\$ -
	Total				\$ 125,372.99	\$ 376,118.97		\$ -	\$ -



CITY OF EL PASO BID TABULATION FORM



BID TITLE: ANIMAL NARCOTICS		BID NO: 2023-0623
BID DATE: AUGUST 24, 2023	Midwest Veterinary Supply, Inc. Lakeville, MN Bidder 1 of 1	DEPARTMENT: ANIMAL SERVICES
OPTION TO EXTEND THE TERM OF THE		
<u>AGREEMENT</u>		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.		
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)		
NO OPTION OFFERED	Х	
AMENDMENTS ACKNOWLEDGED:	N/A	N/A
BIDS SOLICITED: 194 LOCAL BIDS SOLICITED: 61 BIDS RECEIVED:	1 LOCAL BIDS RECEIVED: 0 NO	BID: 3
NOTE: The information contained in this bid tabulation is for information only and does not co	nstitute actual award/execution of contract.	

2023-0623 Animal Narcotics

No.	Participant Name	Response Dat	Response Status	Contact	City	State
1	Mattingly Low Vision, Inc	08/22/2023	No Bid	Elena King	El Paso	TX
2	Midwest Veterinary Supply	08/22/2023	Submitted	Ali Davis	Lakeville	MN
3	Paso-Tex Industries LLC	08/15/2023	No Bid	Kelly Shankles	El Paso	TX
4	Unipak Corp.	08/15/2023	No Bid	Brian Marcus	West Long NJ	
5	Albie's Foods Products, LLC (AFP Holding, LLC)	08/01/2023	No Bid	Heather Sawicki	Gaylord	MI
6	Bound Tree Medical, LLC	07/25/2023	No Bid	Accounts Receivable	Chicago	IL
7	C&R Distributing		Viewed	Keith Kirkpatrick	el paso	TX
8	Clinical Reference Laboratory, Inc.		Viewed		Kansas Cit MO	
9	Curascript SD Specialty Distribution (Priority Healthcare	Viewed	Michael Fix	Lake Mary FL		
10	Dixon Shane LLC DBA R&S Northeast LLC		Viewed	Kala Holland	PHILADEL PA	
11	Fastest Labs of El Paso (P & N Ventures LLC)	Viewed	Muhammad S Kahn	El Paso	TX	
12	Prirst Veterinary Supply (The Harvard Drug Group)	Viewed	Mark Frank	Dublin	OH	
	GMJR ENTERPRISES, LLC		Viewed	Gerardo Montes	El Paso	TX
14	Key Reliable Services (Key Reliable Services LLC)		Viewed	Jack Roberto	LAS VEGANV	
15	linde gas and equipment inc.		Viewed	william culver	El Paso	TX
16	Moreno Cardenas Inc.		Viewed	Veronica Quintanilla	El Paso	TX
17	North America Procurement Council Inc., PBC	Viewed	ïewed		Grand Jun CO	
18	Rio Seco Ag and Supply		Viewed	Luz Ayala	Clint	TX
19	Stantec (Stantec Consulting Services, Inc)	Viewed	Lydia Pierce	Plano	TX	
20	Tiger Traffic, Inc.	Viewed	John Clay	Houston	TX	
21	Wedgewood Pharmacy (Wedgewood Village Pharmacy)	Unsubmitted	Richard Smith	Swedesbo	ıNJ	
22	ZTEX Construction, Inc.		Viewed		El Paso	TX