# CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM



**DEPARTMENT:** Sun Metro – Mass Transit

Purchasing & Strategic Sourcing

**AGENDA DATE:** May 13, 2025 **PUBLIC HEARING DATE:** NA

CONTACT PERSON NAME: Anthony R. DeKeyzer, Director of Mass PHONE NUMBER: (915)212-3306

Transit

Claudia A. Garcia, Director PHONE NUMBER (915)212-0043

DISTRICT(S) AFFECTED: All

**STRATEGIC GOAL:** No. 7 Enhance and Sustain El Paso's Infrastructure Network **SUBGOAL:** 7.3 Enhance a regional comprehensive transportation system

#### SUBJECT:

The award of Solicitation 2025-0132R Paratransit Software to Rideco US Inc., for an initial term of three (3) years for an estimated amount of \$634,161.08. The award also includes two (2) terms of two (2) years each for an estimated amount of \$716,510.48. The total contract time is for seven (7) years for a total estimated amount of \$1,350,671.56.

#### **BACKGROUND / DISCUSSION:**

This contract will allow Sun Metro - LIFT to schedule services on a timely manner, respond dynamically to scheduling changes, ensuring that passengers receive timely transportation services, even in unforeseen circumstances.

#### **COMMUNITY AND STAKEHOLDER OUTREACH:**

A pre-bid/proposal meeting was held on February 5, 2025. Five (5) suppliers were in attendance.

#### **SELECTION SUMMARY:**

Solicitation was advertised on January 28, 2025 and February 4, 2025. The solicitation was posted on City website on January 28, 2025. There were twenty (23) viewers online; seven (7) proposal were received, none of them being local.

#### **CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: A decrease of \$120,918.92 for the initial term, which represents a 16.01% decrease due to a decrease in pricing.

#### **PROTEST**

A protest was recieved.

#### PRIOR COUNCIL ACTION:

NA

#### AMOUNT AND SOURCE OF FUNDING:

Amount: 1,350,671.56

Funding Source: Sun Metro Operating Funds Account: 560 – 3200 – 60030 – 522020 – P6005

#### 2025-0132R Paratransit Software

#### REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	NA


**DEPARTMENT HEAD:** 

Jerry DeMuro Deputy Transit Officer for Anthony R. DeKeyzer - Director of Mass Transit

Claudia A. Garcia - Director of Purchasing & Strategic Souring

### Project Form Request for Proposals

Please place the following item on the Consent Agenda for the Mass Transit Board Meeting of May 13, 2025.

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.3 Enhance a regional comprehensive transportation system

#### **Award Summary:**

The award of Solicitation 2025-0132R Paratransit Software to Rideco US Inc., for an initial term of three (3) years for an estimated amount of \$634,161.08. The award also includes a two (2) terms of two (2) years each option for an estimated amount of \$716,510.48. The total contract time is for seven (7) years for a total estimated amount of \$1,350,671.56. This contract will allow Sun Metro - LIFT to schedule services on a timely manner.

#### **Contract Variance:**

The difference based in comparison to the previous contract is as follows: A decrease of \$120,918.92 for the initial term, which represents a 16.01% decrease due to a decrease in pricing.

Department: Sun Metro – Mass Transit

Award to: Rideco US Inc City & State: Los Angeles, CA

Item(s):AllInitial Term:3 YearsOption Term:2 of 2 YearsTotal Contract Time:7 YearsInitial Term Estimated Award:\$634,161.08Option Term Estimated Award:\$716,510.48Total Estimated Award:\$1.350.671.56

Account(s): 560 - 3200 - 60030 - 522020 - P6005

Funding Source(s): Sun Metro Operating Funds

District(s):

This was a Request for Proposals Award – service contract

The Purchasing & Strategic Sourcing Department and Sun Metro – Mass Transit recommend award as indicated to Rideco US Inc., the highest ranked offeror based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Committee Scoreshee						
CITY OF EL PASO RFP SCORESHEET						
PROJECT: 2025-0132R Paratransit Software						
Evaluation of Submittal						
	MAX POINTS	HBSS Connect Corp.	Rideco US Inc.	Spare Labs Inc.	Via Transportation Inc. dba Via Mobility, LLC  Ecolane USA, Inc.  Foxster Opco, LLC Foxster Opco, LLC dba CTS Software  AutoFleet, Inc.	
Factor A - Price						
	25	19.90	25.00	23.30	Proposals deemed Non-responsive	
Factor B - Experience						
	15	13.00	14.33	14.67	Proposals deemed Non-responsive	
Factor C - Reference						
	10	5.06	10.00	6.67	Proposals deemed Non-responsive	
Factor D - Qualification of Staff or Project Personnel						
	10	5.00	10.00	10.00	Proposals deemed Non-responsive	
Factor E - Presentation of Demo						
	15	9.67	13.67	14.67	Proposals deemed Non-responsive	
Factor F - Application Functionality and Alignment with Operational Requirements						
	25	17.67	24.33	24.67	Proposals deemed Non-responsive	
TOTAL SCORE	100.00	70.30	97.33	93.97	Proposals deemed Non-responsive	
Rank		3	1	2		



## CITY OF EL PASO REVISED REQUEST FOR PROPOSALS TABULATION FORM



Title: Paratransit Software Solicitation #: 2025-0132R

Bid Opening: March 12, 2025 Department: Mass Transit (Sun Metro)

OFFEROR'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:	
Autofleet, Inc.	Claymont, DE	YES	
Foxster Opco, LLC	Swansboro, NC	YES	
Ecolane USA, Inc	Wayne, PA	YES	
HBSS Connect Corp.	Lowell, MA	YES	
Rideco US Inc.	Los Angeles, CA	YES	
Spare Labs Inc.	Vancouver, CA	YES	
Via Transportation dba Via Mobility, LLC	New York, NY	No	
RFPs SOLICITED: 509 LOCAL RFPs SOLICITE	D: 195 RFPs RECEIVED: 7 LOCAL RFPs REC	EIVED: 0 NO BIDS: 5	

Approved: /S/ Date: 4/29/2025

### 2025-0132R Paratransit Software Views List

<u>No.</u>	Participant Name	City	<u>State</u>
1	A-1 Auto Body Shop	El Paso	TX
2	All Security Equipment (Hibiscus Road Capital LLC)	Miami Gardens	FL
3	Autofleet	Wilmington	DE
4	Axkan Systems	Plano	TX
5	Barracuda Public Relations	El Paso	TX
6	Construction Reporter	Albuquerque	NM
7	CTS Software (Foxster Opco, LLC)	Swansboro	NC
8	Delegard Tool of Texas	Houston	TX
9	DYER CYCLE	El Paso	TX
10	Ecolane USA, Inc.	Wayne	PA
11	FOX CONSTRUCTOR LLC	El Paso	TX
12	Freightwell Logistics LLC	Sunland Park	NM
13	HBSS Connect Corp	Lowell	MA
14	INTEGRATED MECHANICS, LLC	EL PASO	TX
15	Panchos Home Delivery LLC	El Paso	TX
16	Pwxpress	Jacksonville	FL
17	R-Family Trucking, LLC	EL PASO	TX
18	Rideco US Inc.	Los Angeles	CA
19	Ritz Safety LLC	Dayton	OH
20	Spare Labs Inc.	Vancouver	BC Canada
21	Via Transportation Inc.	New York City	NY
22	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	EL PASO	TX
23	Zeraus Iluminacion	El Paso	TX