

CITY OF EL PASO, TEXAS AGENDA SUMMARY FORM



DEPARTMENT/COUNCIL OFFICE: Streets and Maintenance

AGENDA DATE: May 26, 2026

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON NAME: Randy Garcia, Streets and Maintenance

PHONE NUMBER:(915) 212-7000

2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing **PHONE NUMBER:**(915) 212-0043

DISTRICT(S) AFFECTED: All

AGENDA ITEM:

Discussion and action on the award of Solicitation 2026-0201 Barricade Rental Services to Contractor's Barricade Service, Inc. dba Apache Barricade & Sign for an initial term of three (3) years for an estimated amount of \$1,368,008.00. The award also includes a two (2) year option for an estimated amount of \$912,005.34. The total contract time is for five (5) years for a total estimated amount of \$2,280,013.34.

Department:	Streets and Maintenance
Award to:	Contractor's Barricade Service, Inc. dba Apache Barricade & Sign
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$456,002.67
Initial Term Estimated Award:	\$1,368,008.00
Option Term Estimated Award:	\$912,005.34
Total Estimated Award	\$2,280,013.34
Account(s)	532 – 1000 – 32120 - 532030 – P3210
Funding Source(s):	General Fund
District(s):	All

This was a Low Bid Procurement for a replacement contract

The Purchasing & Strategic Sourcing and Streets and Maintenance departments recommend award as indicated to Contractor's Barricade Service, Inc. dba Apache Barricade & Sign, the lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

ISSUE STATEMENT:

City Council is asked to approve the award of a replacement contract for Barricade Rental Services. This contract will allow for the continued support of safe and efficient traffic control operations by ensuring the availability of compliant barricades and related devices necessary for Streets and Traffic Operations activities, including maintenance, construction, and emergency response.

BACKGROUND:

This contract ensures that the City maintains a reliable source for barricade rental services to support safe and compliant work zones for maintenance and operational activities within the public right-of-way. These services support roadway maintenance, traffic signal work, emergency repairs, special events, and other field operations in accordance with TMUTCD requirements.

Solicitation was advertised on February 3, 2026 and February 10, 2026. The solicitation was posted on City website on February 3, 2026. There were a total twenty-seven (27) viewers online; Two (2) bids were received; both from local suppliers.

An Inadequate Competition Survey was conducted indicating the following:

1. Could not meet specifications,
2. Does not have equipment, and;
3. Not interested

Contract Variance: The difference based in comparison to the previous contract is as follows: An increase of \$618,045.84, which represents a 37.19% increase due to:

1. Additional Group F for "Chain Link Fence Installations and Repairs" added to the scope of work
2. Average price increases from \$106.22 to \$114.06
3. Annual quantity increase from 13,160 to 15,792

No protest received for this requirement.

COUNCIL OPTIONS:

1. Award the contract as recommended;
2. Deny award if Council determines such action is in the best interest of the City;
3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law;
or
4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on February 11, 2026. Two (2) suppliers were in attendance.

RELATED POLICIES:

1. Procurement Sourcing Policy

PRIOR COUNCIL ACTION:

On August 3, 2021 Council approved current contract 2021-1127 to Leedsman Construction Inc. dba Traffic Control Specialists Sales & Rentals for a three (3) year term and two (2) year option to extend the contract for a total amount of \$1,661,967.50.

On September 12, 2023 Council approved a change order to increase contract 2021-1127 by an amount of \$241,795.13.

On March 3, 2026 Council approved a change order to increase contract 2021-1127 by an amount of \$165,896.75.

LEGAL REVIEW:

- Legal counsel reviewed as part of the Council packet
 Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,368,008.00

Funding Source: General Fund

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

ATTACHMENTS:

1. Tabulation
2. View List
3. Inadequate Competition Survey

FOR MORE INFORMATION:

Randy Garcia	915-212-7000	GarciaRX5@elpasotexas.gov
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*****REQUIRED AUTHORIZATION*****

SIGNATURES:



Randy Garcia – Director of Streets and Maintenance



Claudia A. Garcia – Director of Purchasing & Strategic Sourcing



City of El Paso Bid Tabulation Form

Bid Title: Barricade Rental Services

Solicitation Number: 2026-0201

Bid Date: March 4, 2026

Department: Streets and Maintenance

	Contractor's Barricade Service, Inc dba Apache Barricade & Sign El Paso, TX	Leedsmann Construction Inc. dba TCS El Paso, TX
	Bidder 1 of 2	Bidder 2 of 2

Group A: Traffic Control Barricade

Item No.	Description	Unit of Measure	Annual Estimated Quantity	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3
			(A)	(B)	(C)	(D)	(B)	(C)	(D)
1	Sign Stand - Regular	Daily	120	\$0.25	\$30.00	\$90.00	\$0.60	\$72.00	\$216.00
2	Sign Stand - 4 Foot X 4 Foot	Daily	120	\$0.25	\$30.00	\$90.00	\$0.60	\$72.00	\$216.00
3	Sign, Less Than 48" Reflective	Daily	120	\$0.25	\$30.00	\$90.00	\$0.70	\$84.00	\$252.00
4	Sign, 48" Reflective	Daily	120	\$0.25	\$30.00	\$90.00	\$0.70	\$84.00	\$252.00
5	Portable Light Towers	Daily	30	\$50.00	\$1,500.00	\$4,500.00	\$50.00	\$1,500.00	\$4,500.00
6	Reflective Barrel Engineer Grade	Daily	1800	\$0.25	\$450.00	\$1,350.00	\$0.60	\$1,080.00	\$3,240.00
7	Reflective Barrel High Intensity	Daily	3000	\$0.25	\$750.00	\$2,250.00	\$0.60	\$1,800.00	\$5,400.00
8	Truck Mounted Attenuators	Daily	30	\$195.00	\$5,850.00	\$17,550.00	\$355.00	\$10,650.00	\$31,950.00
9	28 Inch Cones - 10 Pound	Daily	1800	\$0.25	\$450.00	\$1,350.00	\$0.45	\$810.00	\$2,430.00



City of El Paso Bid Tabulation Form

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Bid Date: March 4, 2026

Department: Streets and Maintenance

				Contractor's Barricade Service, Inc dba Apache Barricade & Sign El Paso, TX			Leedsmann Construction Inc. dba TCS El Paso, TX		
				Bidder 1 of 2			Bidder 2 of 2		
10	Flags	Daily	1200	\$0.10	\$120.00	\$360.00	\$0.00	\$0.00	\$0.00
11	Type Iii Barricade	Daily	1800	\$0.95	\$1,710.00	\$5,130.00	\$1.85	\$3,330.00	\$9,990.00
12	Three (3) Foot Barricade And Light	Daily	60	\$0.25	\$15.00	\$45.00	\$0.00	\$0.00	\$0.00
13	Twelve (12) Foot Barricade And Light	Daily	24	\$0.25	\$6.00	\$18.00	\$1.85	\$44.40	\$133.20
14	Eighteen (18) Foot Barricade And Light	Daily	24	\$0.25	\$6.00	\$18.00	\$0.00	\$0.00	\$0.00
15	Vertical Panel	Daily	24	\$0.25	\$6.00	\$18.00	\$0.60	\$14.40	\$43.20
16	Sandbags	Daily	600	\$1.25	\$750.00	\$2,250.00	\$0.29	\$174.00	\$522.00
17	Barricade Lights, 6 Volt (Only)	Daily	60	\$0.25	\$15.00	\$45.00	\$0.00	\$0.00	\$0.00
18	Safety Fencing (Orange Plastic Mesh 4' X 100 Roll)	Daily	60	\$2.00	\$120.00	\$360.00	\$0.75	\$45.00	\$135.00
19	Safety Water Barrier (Empty)	Daily	90	\$2.00	\$180.00	\$540.00	\$5.00	\$450.00	\$1,350.00
20	Arrow Board	Daily	300	\$15.00	\$4,500.00	\$13,500.00	\$18.00	\$5,400.00	\$16,200.00
21	Message Board - Small	Daily	300	\$25.00	\$7,500.00	\$22,500.00	\$30.00	\$9,000.00	\$27,000.00



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				Bidder 1 of 2			Bidder 2 of 2		
22	Message Board - Large	Daily	120	\$25.00	\$3,000.00	\$9,000.00	\$30.00	\$3,600.00	\$10,800.00
Group A Total:					\$27,048.00	\$81,144.00		\$38,209.80	\$114,629.40

Group B: The Following Equipment Is For A State of Right of Way - High Intensity Items Requested Services To Be Performed On State Owned Right of Way

Item No.	Description	Unit of Measure	Annual Estimated Quantity	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3
			(A)	(B)	(C)	(D)	(B)	(C)	(D)
1	One Lane Closure - Regular Hours	Daily	60	\$140.00	\$8,400.00	\$25,200.00	\$170.00	\$10,200.00	\$30,600.00
2	One Lane Closure - Overnight	Daily	60	\$140.00	\$8,400.00	\$25,200.00	\$180.00	\$10,800.00	\$32,400.00
3	Two Lane Closure - Regular Hours	Daily	60	\$170.00	\$10,200.00	\$30,600.00	\$220.00	\$13,200.00	\$39,600.00
4	Two Lane Closure - Overnight	Daily	60	\$170.00	\$10,200.00	\$30,600.00	\$250.00	\$15,000.00	\$45,000.00
5	Three Lane Closure - Regular Hours	Daily	60	\$320.00	\$19,200.00	\$57,600.00	\$355.00	\$21,300.00	\$63,900.00
6	Three Lane Closure - Overnight	Daily	60	\$320.00	\$19,200.00	\$57,600.00	\$355.00	\$21,300.00	\$63,900.00
7	Full Closure - Regular Hours	Daily	60	\$670.00	\$40,200.00	\$120,600.00	\$625.00	\$37,500.00	\$112,500.00



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Department: Streets and Maintenance

				Contractor's Barricade Service, Inc dba Apache Barricade & Sign El Paso, TX			Leedsmann Construction Inc. dba TCS El Paso, TX		
				Bidder 1 of 2			Bidder 2 of 2		
8	Full Closure - Overnight	Daily	60	\$670.00	\$40,200.00	\$120,600.00	\$875.00	\$52,500.00	\$157,500.00
9	Ramp Closure - Regular Hours	Daily	30	\$120.00	\$3,600.00	\$10,800.00	\$150.00	\$4,500.00	\$13,500.00
10	Ramp Closure - Overnight	Daily	24	\$120.00	\$2,880.00	\$8,640.00	\$165.00	\$3,960.00	\$11,880.00
11	Street Closure - Regular Hours	Daily	24	\$140.00	\$3,360.00	\$10,080.00	\$275.00	\$6,600.00	\$19,800.00
12	Street Closure - Overnight	Daily	24	\$140.00	\$3,360.00	\$10,080.00	\$275.00	\$6,600.00	\$19,800.00
13	Emergency Lane Closure	Daily	30	\$470.00	\$14,100.00	\$42,300.00	\$325.00	\$9,750.00	\$29,250.00
14	Emergency Street Closure	Daily	30	\$470.00	\$14,100.00	\$42,300.00	\$215.00	\$6,450.00	\$19,350.00
Group B Total:					\$197,400.00	\$592,200.00		\$219,660.00	\$658,980.00

Group C: The Following Equipment Is For City Right of Way - High Intensity Items Requested Service To Be Performed On City Owned Right of Way

Item No.	Description	Unit of Measure	Annual Estimated Quantity	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3
			(A)	(B)	(C)	(D)	(B)	(C)	(D)
1	One Lane Closure - Regular Hours	Daily	240	\$110.00	\$26,400.00	\$79,200.00	\$67.50	\$16,200.00	\$48,600.00



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				Bidder 1 of 2			Bidder 2 of 2		
2	One Lane Closure - Overnight	Daily	120	\$110.00	\$13,200.00	\$39,600.00	\$75.00	\$9,000.00	\$27,000.00
3	Shoulder Work - Regular Hours	Hourly	120	\$25.00	\$3,000.00	\$9,000.00	\$10.00	\$1,200.00	\$3,600.00
4	Shoulder Work - Overnight	Hourly	120	\$25.00	\$3,000.00	\$9,000.00	\$15.00	\$1,800.00	\$5,400.00
5	Street Closure - Regular Hours	Daily	24	\$120.00	\$2,880.00	\$8,640.00	\$150.00	\$3,600.00	\$10,800.00
6	Street Closure - Overnight	Daily	24	\$120.00	\$2,880.00	\$8,640.00	\$165.00	\$3,960.00	\$11,880.00
7	Emergency Lane Closure	Daily	30	\$370.00	\$11,100.00	\$33,300.00	\$147.50	\$4,425.00	\$13,275.00
8	Emergency Street Closure	Daily	30	\$370.00	\$11,100.00	\$33,300.00	\$150.00	\$4,500.00	\$13,500.00
9	Set Up Charge - Small	Daily	180	\$45.00	\$8,100.00	\$24,300.00	\$45.00	\$8,100.00	\$24,300.00
10	Set Up Charge - Large	Hourly	180	\$35.00	\$6,300.00	\$18,900.00	\$65.00	\$11,700.00	\$35,100.00
11	Small Channel Set Up	Hourly	180	\$35.00	\$6,300.00	\$18,900.00	\$45.00	\$8,100.00	\$24,300.00
12	Large Channel Set Up	Hourly	180	\$35.00	\$6,300.00	\$18,900.00	\$65.00	\$11,700.00	\$35,100.00
13	Weekend Delivery	Hourly	180	\$35.00	\$6,300.00	\$18,900.00	\$45.00	\$8,100.00	\$24,300.00



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				Bidder 1 of 2			Bidder 2 of 2		
14	Weekend Pick-Up	Hourly	180	\$35.00	\$6,300.00	\$18,900.00	\$45.00	\$8,100.00	\$24,300.00
15	Delivery - After Hours	Hourly	120	\$45.00	\$5,400.00	\$16,200.00	\$60.00	\$7,200.00	\$21,600.00
16	Pick-Up After Hours	Hourly	120	\$45.00	\$5,400.00	\$16,200.00	\$45.00	\$5,400.00	\$16,200.00
17	Stand -By Charge Hour Increments	Hourly	60	\$65.00	\$3,900.00	\$11,700.00	\$50.00	\$3,000.00	\$9,000.00
18	Flagger In One Hour Increments	Hourly	60	\$65.00	\$3,900.00	\$11,700.00	\$50.00	\$3,000.00	\$9,000.00
Group C Total:					\$131,760.00	\$395,280.00		\$119,085.00	\$357,255.00

Group D: The Following Items Are For Special Events

Item No.	Description	Unit of Measure	Annual Estimated Quantity	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3
			(A)	(B)	(C)	(D)	(B)	(C)	(D)
1	32' Safety Water Barrier - Filled, Placed, Emptied, Removed	Daily	600	\$65.00	\$39,000.00	\$117,000.00	\$30.00	\$18,000.00	\$54,000.00
2	Truck Mounted Attenuator - Manned	Daily	60	\$420.00	\$25,200.00	\$75,600.00	\$450.00	\$27,000.00	\$81,000.00
3	Mobilization/Demobilization Charges Per Hour	Hourly	180	\$95.00	\$17,100.00	\$51,300.00	\$175.00	\$31,500.00	\$94,500.00



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Department: Streets and Maintenance

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				Bidder 1 of 2			Bidder 2 of 2		
4	Stand-By Charge In Hour Increments Per Man	Hourly	300	\$55.00	\$16,500.00	\$49,500.00	\$40.00	\$12,000.00	\$36,000.00
Group D Total:					\$97,800.00	\$293,400.00		\$88,500.00	\$265,500.00

Group E: The Following Items Are For Engineering Services

Item No.	Description	Unit of Measure	Annual Estimated Quantity	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3	Unit Price	Estimated Annual Amount C=AXB	Estimated 3 -Year Total D=CX3
			(A)	(B)	(C)	(D)	(B)	(C)	(D)
1	Traffic Control Plan Design	Hourly	60	\$25.00	\$1,500.00	\$4,500.00	\$50.00	\$3,000.00	\$9,000.00
Group E Total:					\$1,500.00	\$4,500.00		\$3,000.00	\$9,000.00

Group F: The following items are permanent and rental fencing

***Note Any chain link fence needing to be installed or repaired will be paid at net pricing when invoices are submitted. Estimated annual budget: \$35,000.00

Item No.	Description	Unit of Measure	Price	Price
1	4' Chain Link Fence - Repair	LF	\$45.00	\$50.00
2	4' Chain Link Fence - Install	LF	\$45.00	\$55.00
3	6' Chain Link Fence - Repair	LF	\$55.00	\$55.00



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Department: Streets and Maintenance

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			Bidder 1 of 2	Bidder 2 of 2
4	6' Chain Link Fence - Install	LF	\$55.00	\$60.00
5	8' Chain Link Fence - Repair	LF	\$65.00	\$60.00
6	8' Chain Link Fence - Install	LF	\$65.00	\$65.00
7	6' X 14' Gate - Double - Install	EA	\$1,100.00	\$1,825.00
8	Chain Link Fence Removal	LF	\$9.00	\$35.00
9	Temporary Fence Panel - Rental	Daily	\$45.00	\$0.35
Group F Total:			\$1,484.00	\$2,205.35
3 - Year Total: Groups A+ B + C + D + E + F			\$1,368,008.00	\$1,407,569.75
<p style="text-align: center;"><u>Option to extend the term of the agreement</u></p> <p>The City at its sole discretion, may exercise any option to extend the term of the agreement, by giving the contractor written notice within the time period noted on the selected options. The term of this contract shall be based on one of the selections below and under the same terms and conditions. The city manager or designee may extend the option to extend.</p> <p>Bidder offers the City the option of extending the term of the contract for:</p>				



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	Bidder 1 of 2	Bidder 2 of 2
Two (2) additional years at the same unit price(s)	X	X
No option offered		
Amendment acknowledged	Yes	Yes
Hire El Paso First Certified:	No	No

Bids Solicited: 2,078 Local Bids Solicited: 834 Bids Received: 2 Local Bids Received: 2 No Bid: 9

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Online views for 2026-0201 Barricade Rental Services

<u>No.</u>	<u>Participant Name</u>	<u>City</u>	<u>State</u>
1	APACHE BARRICADE & SIGN (Contractor's Barricade Service, Inc)	El Paso	TX
2	Traffic control specialists (Leedsmann Construction Inc.)	El Paso	TX
3	Cerris Builders Inc	Plano	TX
4	RTS Tactical (Ambitec INC)	Miami	TX
5	Filterbuy Incorporated	Talladega	AL
6	Zeraus Iluminacion	El Paso	TX
7	Complete Supply Inc	Farmers Branch	TX
8	Allometrics Inc.	Webster	TX
9	CONSTRUCTION SOLUTION USA LLC	Carrollton	TX
10	Delegard Tool of Texas	Houston	TX
11	Bound Tree Medical, LLC	Chicago	IL
12	Alpha Group Construction LLC	El Paso	TX
13	APEX Vital Security Solutions, LLC	El Paso	TX
14	Color Tone Paint Inc.	San Antonio	TX
15	Construction Reporter	Albuquerque	NM
16	FANAR 1 ENTERPRISE LLC	Spring	TX
17	JC LANDSCAPING (GARNICA CORPORATION)	El Paso	TX
18	Keystone Contractors and Engineers (Keystone GC, LLC.)	El Paso	TX
19	Lindenmeyr Munroe (CENTRAL NATIONAL GOTTESMAN)	Dallas	TX
20	LM Endeavor	El Paso	TX
21	LubeDash LLC	El Paso	TX
22	One Stop Janitorial Services LLC	La Feria	TX
23	Optimized Welding Services, LLC	El Paso	TX
24	PMI Pavement Marking, LLC (Pavement Marking, LLC)	El Paso	TX
25	SCM Consultants Inc.	Houston	TX
26	The PlanIt Room	El Paso	TX
27	Walker Systems78 LLC	Horizon City	TX

Inadequate Competition Survey

2026-0201 Barricade Rental Services

Number of Views

27

Sample Size Scale

17 or less - Contact 4

18 to 23 - Contact 5

24 to 27 - Contact 6

28 or More - Contact 25%

Sample Size Selected

6

Survey Questions:

Please indicate, why you did not respond to our solicitation?	Number of Responses	Pct
Did not receive the Bid Notification (Confirm address on file)		0%
Did not have time to respond		0%
Could not provide competitive pricing		0%
Could not meet the submission deadline		0%
Not interested	3	50%
Does not have equipment	1	17%
Out of business		0%
No response	2	33%
Total		100%

Please provide feedback to our Specification		Pct
Specifications were good or adequate	1	17%
Specifications were not clear		0%
Could not meet specifications	3	50%
Specifications were limited or closed		0%
Did not receive/no opinion	1	17%
Just needed more time to review.		0%
Did not receive bid notification.	1	17%
Total		100%