

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**



**DEPARTMENT:** International Bridges  
Purchasing & Strategic Sourcing  
**AGENDA DATE:** September 30, 2025  
**PUBLIC HEARING DATE:** Not Applicable  
**CONTACT PERSON NAME:** Roberto Tinajero, Director  
Claudia A. Garcia, Director  
**DISTRICT(S) AFFECTED:** All

**PHONE NUMBER:** (915) 212-7509  
**PHONE NUMBER:** (915) 212-0043

**SUBJECT:**

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2025-0290 Toll Collection System Upgrade to The Revenue Markets, Inc., dba TRMI Systems Integration, the sole source provider for the toll collection system upgrade and maintenance, for a (3) year term for an estimated amount of \$6,177,406.32, with the stipulation that the vendor provides an updated sole source letter and affidavit each year.

**BACKGROUND / DISCUSSION:**

This contract will provide the upgrade of existing equipment, software applications and allows for their ongoing maintenance.

**COMMUNITY AND STAKEHOLDER OUTREACH:**

N/A

**SELECTION SUMMARY:**

This is a Non-Competitive Procurement under Local Government General Exemption: Section 252.022 - (7) a procurement of items that are available from only one source – (A) items that are available from only one source because of patents, copyrights, secret processes, or natural monopolies. This is to maintain standardization of computerized toll collection system and equipment currently in place. The vendor does not have distributors and will provide the upgrade to existing system to include ongoing warranty services, upkeep, maintenance for parts/mechanisms, repairs/replacements and service connectivity.

**CONTRACT VARIANCE:**

NA

**PROTEST**

No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$6,177,406.32  
Funding Source: \$4,962,407.06 – ITS Projects  
Funding Source: \$1,214,999.26 – P3 Program  
Account: 190 – 4950 – 580270 – 38170 – PCP18IB005  
564 – 3360 – 570020 – 64870

**REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:**

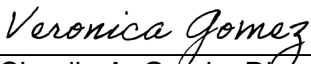
Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
\_\_\_\_\_  
Roberto Tinajero, International Bridges Director

for   
\_\_\_\_\_  
Claudia A. Garcia, Director of Purchasing & Strategic Sourcing

Project Form  
Non-Competitive

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Regular Agenda for the City Council Meeting of September 30, 2025.

**Award Summary:**

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2025-0290 Toll Collection System Upgrade to The Revenue Markets, Inc., dba TRMI Systems Integration, the sole source provider for the toll collection system upgrade and maintenance, for a (3) year term for an estimated amount of \$6,177,406.32, with the stipulation that the vendor provides an updated sole source letter and affidavit each year.

**Contract Variance:**

NA

Department:	International Bridges
Award to:	The Revenue Markets, Inc., dba TRMI Systems Integration
City & State:	Accord, NY
Item(s):	All
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$2,059,135.44
Initial Term Estimated Award:	\$6,177,406.32
Option Term Estimated Award:	N/A
Total Estimated Award	\$6,177,406.32
Account(s)	190 – 4950 – 580270 – 38170 – PCP18IB005 564 – 3360 – 570020 – 64870
Funding Source(s):	\$4,962,407.06 – ITS Projects \$1,214,999.26 – P3 Program
District(s):	All

This is a Non-Competitive Award - Sole Source Contract.

Non-Competitive Procurement under Local Government General Exemption: Section 252.022: (7) a procurement of items that are available from only one source, (A) items that are available from only one source because of patents, copyrights, secret processes, or natural monopolies.

The Purchasing & Strategic Sourcing and International Bridges Departments recommend award as indicated to The Revenue Markets, Inc., dba TRMI Systems Integration, under the exemption listed above.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

5120 US HIGHWAY 209

ACCORD NY 12404

P 845.626.8655

F 845.626.2492

WWW.TRMI.COM



May 20, 2025

Mr. Eddie Romero  
City of El Paso International Bridges  
Purchasing & Strategic Sourcing Department  
300 N. Campbell  
El Paso, Texas 79901

Re: Sole Source Letter

Dear Mr. Romero,

The Revenue Markets, Inc. (TRMI) designed, installed and integrated the computerized toll collection system in use at all three International Bridges for the City of El Paso.

TRMI is the designer and developer for the hardware and software for this system. We are the only integrator of record who can produce, install, and upgrade our software design and specifications. We know of no other system integrator who produces a product of equal design.

Therefore, we submit that TRMI is the sole source provider for El Paso's TCS upgrade.

Sincerely,

A handwritten signature in black ink that reads "Marcy Nigro-Paris". The script is fluid and cursive.

Marcy Nigro-Paris  
Director of Operations



## PURCHASING & STRATEGIC SOURCING DEPARTMENT

### SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared \_\_\_\_\_ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Henry Kroll. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: The Revenue Markets, Inc. (TRMI)
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
TRMI is the designer & developer for the hardware & software for El Paso's toll collection system. Therefore, we submit that TRMI is the sole source for the toll collection system upgrade
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Henry Kroll  
Signature

SUBSCRIBED AND SWORN to before me on this 27 day of May 2025.

MARCY NIGRO-PARIS  
Notary Public, State of New York  
NYC Reg. # 6146020001  
Qualified in Ulster County  
Commission Expires May 17, 2027

Marcy Nigro-Paris  
NOTARY PUBLIC  
Marcy Nigro-Paris  
PRINTED NAME  
05/17/2027  
MY COMMISSION EXPIRES

COMPANY NAME: The Revenue Markets, Inc. dba: TRMI Systems Integration  
ADDRESS, CITY, STATE & ZIP CODE: 5120 US Highway 209, Accord, New York 12404  
PHONE: 845.626.8655 FAX NUMBER: 845.626.2492  
CONTACT NAME AND TITLE: Henry Kroll, CEO  
WEB ADDRESS: www.trmi.com EMAIL: hkroll@trmi.com  
FEDERAL TAX ID NUMBER: 14-1560054 TEXAS SALES TAX NUMBER: \_\_\_\_\_