

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Environmental Services
AGENDA DATE: August 31, 2021
CONTACT PERSON/PHONE: Ellen Smyth, Managing Director, ESD/Sun Metro (915) 212-6060
Bruce D. Collins, Director of Purchasing and Strategic Sourcing (915) 212-1182
DISTRICT(S) AFFECTED: All
STRATEGIC GOAL: **NO. 8: Nurture and Promote a Healthy, Sustainable Community**

The linkage to the Strategic Plan is subsection 8.6 – Provide long-term, cost effective, sustainable regional solid waste solution.

SUBJECT:

Discussion and action on the award of solicitation 2021..1165 Janitorial Services – ESD Various Facilities to Ace Government Services, LLC for an initial term of three (3) years for an estimated amount of \$81,745.20. The award also includes two (2) year option for an estimated amount of \$54,496.80. The total value of the contract including the initial term plus option is five (5) years for an estimated amount of \$136,242.00. The award of this contract will provide janitorial services for the Environmental Service facilities.

BACKGROUND / DISCUSSION:

The City of El Paso solicited Janitorial Services for various Environmental Services Facilities.

SELECTION SUMMARY:

Solicitation was advertised on April 20, 2021 and April 27, 2021. The solicitation was posted on City website on April 20, 2021. The email (Purmail) notification was sent out on April 22, 2021. There were a total of fifty-eight (58) viewers online; Three (3) bids were received; three (3) being local vendors.

PROTEST

No protest received for this requirement.

Protest received.

CONTRACT VARIANCE:

The difference in cost, based on the comparison from previous contract, is as follows: a decrease of \$71,892.00 for the initial term, which represents a 63.76% decrease from the previous contract. The decrease is due to a reduction in the required cleaning hours.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

\$136,242.00

Fund Strings: 334-34100-3100-P3410-522060

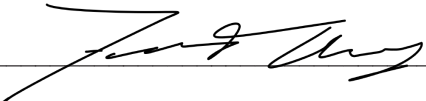
334-34130-3100-P3470-522060

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(Best Value)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **August 31, 2021.**

STRATEGIC GOAL NO. 8: Nurture and Promote a Healthy, Sustainable Community

The linkage to the Strategic Plan is subsection 8.6 – Provide long-term, cost effective, sustainable regional solid waste solution.

Award Summary:

The award of solicitation 2021-1165 Janitorial Services – ESD Various Facilities to Ace Government Services, LLC for an initial term of three (3) years for an estimated amount of \$81,745.20. The award also includes two (2) year option for an estimated amount of \$54,496.80. The total value of the contract including the initial term plus option is five (5) years for an estimated amount of \$136,242.00. The award of this contract will provide janitorial services for the Environmental Service facilities.

Contract Variance:

The difference in cost, based on the comparison from previous contract, is as follows: a decrease of \$71,892.00 for the initial term, which represents a 63.76% decrease from the previous contract. The decrease is due to a reduction in the required cleaning hours

Department:	Environmental Services
Award to:	Ace Government Services, LLC El Paso, TX
Item(s):	ALL
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$27,248.40
Initial Term Estimated Award:	\$81,745.20 (3 years)
Total Estimated Award:	\$136,242.00 (5 years)
Account No.:	334-34100-3100-P3410-522060 334-34130-3100-P3470-522060
Funding Source:	General Funds
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and Environmental Services Departments recommend award as indicated to Ace Government Services, LLC the bidder offering the best value bid.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2021-1231 Household Hazardous Waste Disposal

Evaluation of Submittal

	MAX POINTS	Green Planet, Inc. Royse City, TX	Advanced Chemical Transport, Inc. Chaparral, NM	Clean Environmental Solutions, Inc. King of Prussia, PA
Factor A - Offeror's Fee Proposal	35	29.98	35	21.18
Proposed Cost		\$368,041.00	\$315,207.00	\$520,941.15
Factor B - Offeror's experience (Reference)	25	23.33	16.11	0.00
Factor C - Employee Medical benefits and Incentives	10	2.00	2.00	2.00
Factor C - Reputation (Past Performance)	30	18.67	19.98	16.67
TOTAL SCORE	100	73.98	73.09	39.85
		1	2	3



CITY OF EL PASO
BID TABULATION FORM



Project Name: Household Hazardous Waste Disposal
Bid Opening: June 16, 2021

Solicitation Number: 2021-1231
Department: Environmental Services

GROUP A

ITEM No.	DESCRIPTION	UNIT OF MEASURE (A)	ANNUAL ESTIMATED QUANTITY (B)	Advanced Chemical Transport, Inc. Chaparral, NM			Clean Earth Environmental Solutions, Inc. King of Prussia, PA			Green Planet, Inc. Royse City, TX		
				PRICE PER UNIT (C)	ANNUAL COST (D)	3 YEARS COST (DX3)	PRICE PER UNIT (C)	ANNUAL COST (D)	3 YEARS COST (DX3)	PRICE PER UNIT (C)	ANNUAL COST (D)	3 YEARS COST (DX3)
1	Aerosols Flammable (processable)	Drums	24	\$165.00	\$3,960.00	\$11,880.00	\$190.00	\$4,560.00	\$13,680.00	\$200.00	\$4,800.00	\$14,400.00
2	Ballasts (Non-PCB)	Each	10	\$3.00	\$30.00	\$90.00	\$3.00 5g min \$37.50	\$30.00	\$90.00	\$2.50	\$25.00	\$75.00
3	Ballasts (PCB)	Each	10	\$5.00	\$50.00	\$150.00	\$9.92 \$148.75 min	\$99.20 Vendor Price: \$1,487.5	\$297.60 Vendor Price: \$4,462.5	\$8.00	\$80.00	\$240.00
4	Batteries (Household- NiCad, alkaline, NiNH, Lithium)	Pounds	300	\$0.90	\$270.00	\$810.00	\$1.05 \$25 minimum	\$315.00	\$945.00	\$0.65	\$195.00	\$585.00
5	Corrosive Liquid pH-4	Gallons	200	\$5.00	\$1,000.00	\$3,000.00	\$5.66 30g minimum	\$1,132.00	\$3,396.00	\$6.00	\$1,200.00	\$3,600.00
6	Corrosive Liquid -Base pH>12.5	Gallons	275	\$5.00	\$1,375.00	\$4,125.00	\$6.6 30g minimum	\$1,815	\$5,445.00	\$6.00	\$1,650.00	\$4,950.00
7	Corrosive Liquid -Base pH>12.5	Drums	5	\$275.00	\$1,375.00	\$4,125.00	\$340.00	\$1,700.00	\$5,100.00	\$250.00	\$1,250.00	\$3,750.00
8	Corrosive Liquid -Base pH>12.5	Drums	5	\$275.00	\$1,375.00	\$4,125.00	\$340.00	\$1,700.00	\$5,100.00	\$250.00	\$1,250.00	\$3,750.00
9	Diesel & Solid Sorbent	Drums	1	\$150.00	\$150.00	\$450.00	\$270.00	\$270.00	\$810.00	\$125.00	\$125.00	\$375.00
10	Flammable Liquid, Solids <10%	Gallons	3520	\$3.00	\$10,560.00	\$31,680.00	\$3.16 55g min	\$11,123.20	\$33,369.60	\$3.00	\$10,560.00	\$31,680.00
11	Flammable Liquid, Solids >10%	Gallons	2710	\$3.30	\$8,943.00	\$26,829.00	\$3.16 55g min	\$8,563.60	\$25,690.80	\$5.00	\$13,550.00	\$40,650.00
12	Flammable Solid Compounds	Drums	28	\$185.00	\$5,180.00	\$15,540.00	\$174.00	\$4,872.00	\$14,616.00	\$250.00	\$7,000.00	\$21,000.00
13	Gasoline & Solid Sorbent	Drums	1	\$160.00	\$160.00	\$480.00	\$179.30	\$179.30	\$537.90	\$125.00	\$125.00	\$375.00
14	Latex Paint	Gallons	5500	\$2.70	\$14,850.00	\$44,550.00	\$3.72 55g min	\$20,460.00	\$61,380.00	\$2.50	\$13,750.00	\$41,250.00
15	Mercury-Liquid/Switches/Batteries	Gallons	55	\$31.00	\$1,705.00	\$5,115.00	\$39.6 55g min	\$2,178.00	\$6,534.00	\$12.00	\$660.00	\$1,980.00
16	Mercury- Containing Fluorescent Lamps	Linear Feet	1400	\$0.13	\$182.00	\$546.00	\$0.13 115' minimum/b ox	\$182.00	\$546.00	\$6.00	\$8,400.00	\$25,200.00
17	Oil Based Paint Related Materials	Gallons	1825	\$3.16	\$5,767.00	\$17,301.00	\$3.16 55g min	\$5,767.00	\$17,301.00	\$3.50	\$6,387.50	\$19,162.50
18	Oil Contaminated Soil	Drums	6	\$120.00	\$720.00	\$2,160.00	\$262.50	\$1,575.00	\$4,725.00	\$150.00	\$900.00	\$2,700.00
19	Oxidizer Liquid	Gallons	275	\$6.00	\$1,650.00	\$4,950.00	\$10.4 55g min	\$2,860.00	\$8,580.00	\$18.00	\$4,950.00	\$14,850.00
20	Oxidizer Solid	Drums	1	\$345.00	\$345.00	\$1,035.00	\$551.00	\$551.00	\$1,653.00	\$550.00	\$550.00	\$1,650.00
21	Pesticides and Fertilizers - Liquid	Gallons	1980	\$4.80	\$9,504.00	\$28,512.00	\$6.13 55g min	\$12,137.40	\$36,412.20	\$5.00	\$9,900.00	\$29,700.00
22	Pesticides and Fertilizers - Solid	Drums	22	\$255.00	\$5,610.00	\$16,830.00	\$407.00	\$8,954.00	\$26,862.00	\$250.00	\$5,500.00	\$16,500.00
23	Propane Tanks - Small	Each	180	\$18.00	\$3,240.00	\$9,720.00	\$22.00	\$3,960.00	\$11,880.00	\$30.00	\$5,400.00	\$16,200.00
24	Propane Tanks - Large	Each	30	\$38.00	\$1,140.00	\$3,420.00	\$22.00	\$660.00	\$1,980.00	\$50.00	\$1,500.00	\$4,500.00
25	Regulated Medical Waste	Drums	20	\$105.00	\$2,100.00	\$6,300.00	\$3,016.00	\$60,320.00	\$180,960.00	\$275.00	\$5,500.00	\$16,500.00
26	Waste Oil- Halogenated	Gallons	330	\$6.00	\$1,980.00	\$5,940.00	\$1.6 55g min	\$528.00	\$1,584.00	\$3.00	\$990.00	\$2,970.00
27	Waste Oil - PSP Contaminated	Gallons	55	\$200.00	\$11,000.00	\$33,000.00	\$1.6 55g min	\$88.00	\$264.00	\$3.00	\$165.00	\$495.00
Total Group A (Items 1-27)					\$94,221.00	\$282,663.00		\$156,579.70 Vendor Price \$103,968	\$469,739.10 Vendor Price \$311,904.00		\$106,362.50	\$319,087.50
PAYMENT TERMS: UNLESS A PROMPT PAYMENT DISCOUNT IS OFFERED AND ACCEPTED BY THE CITY OF EL PASO, PAYMENTS WILL BE MADE TO THE CONTRACTOR WITHIN THIRTY (30) DAYS FOLLOWING ACCEPTANCE OF GOOD OR SERVICES				Net 30			Net 30			Net 30		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				N/A			N/A			N/A		

BIDS SOLICITED: 3 LOCAL BIDS SOLICITED: 0 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 0 NO BID: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by: ___/S/

Date: 7/21/2021



CITY OF EL PASO
 BID TABULATION FORM



Project Name: Household Hazardous Waste Disposal
 Bid Opening: June 16, 2021

Solicitation Number: 2021-1231
 Department: Environmental Services

GROUP B

ITEM No.	DESCRIPTION	UNIT OF MEASURE (A)	ANNUAL ESTIMATED QUANTITY (B)	Advanced Chemical Transport, Inc. Chaparral, NM			Clean Earth Environmental Solutions, Inc. King of Prussia, PA			Green Planet, Inc. Royse City, TX		
				PRICE PER UNIT (C)	ANNUAL COST (D)	3 YEARS COST (DX3)	PRICE PER UNIT (C)	ANNUAL COST (D)	3 YEARS COST (DX3)	PRICE PER UNIT (C)	ANNUAL COST (D)	3 YEARS COST (DX3)
1	85 Gallon Over-pack Drum	Drums	5	\$150.00	\$750.00	\$2,250.00	\$150.00	\$750.00	\$2,250.00	\$125.00	\$625.00	\$1,875.00
2	55 Gallon Metal Drum - Closed Head	Drums	5	\$60.00	\$300.00	\$900.00	\$45.00	\$225.00	\$675.00	\$45.00	\$225.00	\$675.00
3	56 Gallon Metal Drum - Open Head	Drums	100	\$43.00	\$4,300.00	\$12,900.00	\$41.00	\$4,100.00	\$12,300.00	\$35.00	\$3,500.00	\$10,500.00
4	5 Gallon Metal Buckets	Buckets	5	\$35.00	\$175.00	\$525.00	\$17.00	\$85.00	\$255.00	\$20.00	\$100.00	\$300.00
5	55 Gallon Plastic Drum	Drums	25	\$53.00	\$1,325.00	\$3,975.00	\$52.00	\$1,300.00	\$3,900.00	\$45.00	\$1,125.00	\$3,375.00
6	20 Gallon Plastic Drum	Drums	5	\$45.00	\$225.00	\$675.00	\$39.00	\$195.00	\$585.00	\$35.00	\$175.00	\$525.00
7	5 Gallon Plastic Bucket	Buckets	5	\$10.00	\$50.00	\$150.00	\$15.00	\$75.00	\$225.00	\$15.00	\$75.00	\$225.00
8	20 Gallon Fiber Drums	Drums	5	\$53.00	\$265.00	\$795.00	\$40.00	\$200.00	\$600.00	\$35.00	\$175.00	\$525.00
9	30 Gallon Fiber Drums	Drums	5	\$60.00	\$300.00	\$900.00	\$55.00	\$275.00	\$825.00	\$40.00	\$200.00	\$600.00
10	Cubic Yard Tri-wall Boxes	Boxes	5	\$60.00	\$300.00	\$900.00	\$74.00	\$370.00	\$1,110.00	\$65.00	\$325.00	\$975.00
11	Plastic Sheeting	Rolls	25	\$90.00	\$2,250.00	\$6,750.00	\$80.00	\$2,000.00	\$6,000.00	\$100.00	\$2,500.00	\$7,500.00
12	Drum Funnel	Each	5	\$70.00	\$350.00	\$1,050.00	\$45.07	\$225.35	\$676.05	\$75.00	\$375.00	\$1,125.00
13	Drum Liner	Each	24	\$4.50	\$108.00	\$324.00	\$6.00	\$144.00	\$432.00	\$7.00	\$168.00	\$504.00
14	8 Quart SHARPS Container	Containers	5	\$30.00	\$150.00	\$450.00	\$22.00	\$110.00	\$330.00	\$150.00	\$750.00	\$2,250.00
15	55 Gallon - Petroleum Contaminated Solid	Containers	30	CBC	\$0.00	\$0.00	\$174.00	\$5,220.00	\$15,660.00	\$150.00	\$4,500.00	\$13,500.00
16	55 Gallon Petroleum Contaminated Liquid	Containers	10	CBC	\$0.00	\$0.00	\$179.30	\$1,793.00	\$5,379.00	\$150.00	\$1,500.00	\$4,500.00
Group B (Items 1-16) Total Amount					\$10,848.00	\$32,544.00		\$17,067.35	\$51,202.05		\$16,318.00	\$48,954.00

PAYMENT TERMS: UNLESS A PROMPT PAYMENT DISCOUNT IS OFFERED AND ACCEPTED BY THE CITY OF EL PASO, PAYMENTS WILL BE MADE TO THE CONTRACTOR WITHIN THIRTY (30) DAYS FOLLOWING ACCEPTANCE OF GOOD OR SERVICES

Net 30	Net 30	Net 30
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IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.

N/A	N/A	N/A
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BIDS SOLICITED: 3 LOCAL BIDS SOLICITED: 0 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 0 NO BID: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by: / S/
 Date: 7/21/2021

Bidders List

Name: Clean Earth Environmental Solutions Inc.

Address: 945 E. Pleasant Run Rd.

Phone number: 1-512-663-8090

Contact Person: Jack Ranney

Email: jranney@harsco.com

Name: Heritage Crystal Clean LLC

Address: 8801 Castner Dr.

Phone number: 915-352-2116

Contact Person: Dante Mendoza

Email: dante.mendoza@crystal-clean.com

Name: Veolia North America

Address: 7400 Meridian PL Suite D

Phone number: 1-866-688-0988

Contact Person: N/A

Email: us.adsupport@veolia.com