



Board Appointment Form

Submitted On: Jan 6, 2023, 04:46PM MST

City Clerk

Appointing Office	Representative District 5
Type of Agenda	Consent
Date of Council Meeting	Wednesday, January 18, 2023
Agenda Posting Language	Fabian Uribe to the Zoning Board of Adjustment by Representative Isabel Salcido, District 5. Members of the City Council, Isabel Salcido, (915) 212-0005
Name of Board/Committee/Commission	Zoning Board of Adjustment
Appointment Type	Regular
List the nominee's qualifications to serve on this Board	<ul style="list-style-type: none">• Closing Complex Real Estate Transactions• Commercial Listing Expertise• Commercial Transaction Coordination• Structuring Real Estate Financing• Commercial Real Estate Leasing• Property Management• Access to Private Investors• Real Estate Marketing• Land Sales• Residential Sales
Nominated By	Representative Isabel Salcido
Nominee Name	Fabian Uribe
Nominee Email Address	
Nominee Residential Address	
City / State / Zip Code	
Nominee Primary Phone Number	
Which District does the nominee reside in?	District 8
Does the proposed appointee have a relative working for the city?	NO
Has appointee been a member of other city boards / commissions / committees?	NO
List all real estate owned by appointee in El Paso County (by address, if none, enter 'N/A')	
Who was the last person to have held the position before it became vacant?	Isaac Moreno
Incumbent Expiration Date	September 30, 2022
Reason person is no longer in office	Term Expired

Date of Appointment	January 18, 2023
Term begins on	October 1, 2022
Expiration Date of New Appointee	September 30, 2024
Term	1st Term
Upload File(s)	Fabian Uribe Resume.pdf

FABIAN URIBE

OBJECTIVE

To provide my clients with the most effective systems and services in the real estate arena. I have committed and dedicated my career by applying my educational background, strong interpersonal skills, and work ethic. Listed below you will find my range of achievements and qualifications.

KEY SKILLS

- Closing Complex Real Estate Transactions
- Commercial Listing Expertise
- Commercial Transaction Coordination
- Structuring Real Estate Financing
- Commercial Real Estate Leasing
- Property Management
- Access to Private Investors
- Real Estate Marketing
- Land Sales
- Residential Sales

COMPANIES

- Team Juan Uribe, LLC.
- DHunt, LLC.
- Escondido Partners, LLC.

EDUCATION & EXPERIENCE

- Real Estate Marketing, Graphics, and Advertising
 - Team Juan Uribe, LLC 2007 - 2010
- Internship
 - El Paso Chamber of Commerce 2011 - 2012
- Property Manager
 - Reyes and Reyes Management 2009 - 2012
- Bachelor of Fine Arts Degree
 - University of Texas at El Paso 2010 - 2014
- Project Manager – Solar Decathlon
 - US Department of Energy and UTEP 2010 – 2013

- Commercial Real Estate Agent
 - Licensed with Greater El Paso Association of Realtors Since 2015

EXPERIENCE

TEXAS REAL ESTATE AGENT

- In 2022, we closed on a multi-story office building with two parking lots on 416 N Stanton, we sold 140 acres for a new Industrial Park on I-10, we sold 5 agricultural farms in Upper Valley of Dona Ana and El Paso
 - We closed on 1,125 acres in Santa Teresa for a residential development of 5,000 lots.
- In 2021, for eight years in a row we received again the Costar Power Broker Award for top sales in the El Paso and Southern New Mexico region.
- By August of 2021, total closings year to date are \$35 million.
- In 2020, listed a portfolio of 8 properties from Mr. Paul Foster's group under the direction of William Kell and sold more than 50% of the portfolio by March of 2020.
- In 2019, Team Juan Uribe sold 350 Acres on Edgemere to Mr. Douglas Schwartz
- In 2019, Team Juan Uribe, listed together with CBRE, the Verde Group Portfolio (20 properties), in Santa Teresa, New Mexico. Juan Uribe personally sold 50% of the properties within the first year, for more than \$10,000,000.00 that included over 400 acres.
- In 2019, Team Juan Uribe, LLC. sold a 7-story building in downtown El Paso (The Banner Building)
- In 2019, Team Juan Uribe, LLC. sold a 10-story building in downtown El Paso (The International Building)
- In 2019, Team Juan Uribe, LLC. sold a portfolio of properties from Mr. Gerald Wendell, containing more than 300 acres of land in east El Paso.
- In 2019, Team Juan Uribe, LLC. sold a 30,000-acre ranch, Ojo Caliente Ranch, in Winston, New Mexico.
- In 2019, Team Juan Uribe was named #2 Top Producer for the City of El Paso, According to The National Association of Hispanic Real Estate Professionals.
- Team Juan Uribe, LLC. completed their goal for the year 2018 by generating \$53,000,000.00 for the year.
- Team Juan Uribe was named CoStar Top Producer for commercial real estate for 2017.
- Team Juan Uribe named by CoStar as one of the Top 5 Commercial and Leasing Agents to include Top Sales Transactions for Broker firm in the El Paso market area for **2015 & 2016**.