



CITY OF EL PASO

Foreign Trade Zone

Request

El Paso companies continue to request FTZ benefits

- Advanced Manufacturing Districts seeks to be included in FTZ
- Other companies are also seeking inclusion/benefits

Boundary expansion is how we include these companies

Resolution to allow expansion of boundaries

What's a Foreign Trade Zone (FTZ)?

A Department of Commerce business support tool, where foreign goods can be brought into the United States without the need to pay Customs duties

Cities are asked by Department of Commerce to manage program

El Paso FTZ – What we are not

- FTZ's do not impact city property taxes
- FTZ's do not impact residential and retail property

El Paso Foreign Trade Zone Benefits to the City

El Paso FTZ:

- 707 jobs because of FTZ (annual company reported data)
- 3400 acres
- \$6B in dollars moving through the FTZ annually

Company retention and expansion in El Paso

- 30 companies
- \$3.2B value add annually, to the businesses located in the FTZ
 - Lease costs, wages, utilities, insurance

Business Incentive – facilitates company growth

- Increase City tax base

El Paso FTZ – Why Businesses Care

Companies operating the Foreign Trade Zone program are able to eliminate or reduce

- Customs Duties on goods
- Merchandise Processing Fees
- Customs Brokers Fees
- Insurance and Bond Costs

Average Company Saves \$0.20 on the Dollar in Foreign Trade Zone



Duties - \$0.16

Brokers Fees - \$0.01

Insurance - \$0.01

Merchandise Processing - \$0.02

EP Foreign Trade Zone Costs

30 Companies pay \$450K in fees per year for FTZ benefits

- 15 companies pay \$20k per year
- 15 companies pay \$10K per year

City employs FTZ team through ELP

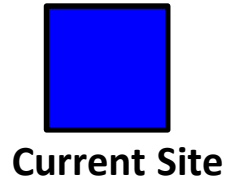
- Costs are \$400K
- But, costs are less than revenue

FTZ 68 Boundaries

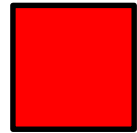
Current & Future FTZ Sites

- Site 1, Airport – 3468 acres
- Site 2, Mission Valley – 976 acres
- Site 3, East Region – 1,356 acres
- Site 4, Central Region – 130 acres
- Site 5, Railroad – 95 acres
- Site 6, Cazador – 11 acres
- Site 7, K&N – 2 acres
- Site 8, Gamer – 3 acres
- Site 9, Brokers – 15 acres
- Site 10, Woodbridge – 22 acres
- Site 11, Pilot Logistics – 7 acres
- Site 12, Cesar Scott – 1 acre
- Site 13, CEVA – 25 acres
- Site 14, VRP – 10 acres
- Site 15, EPCOM – 2 acres
- Site 16, OLA – 7 acres
- Site 17, Socorro Industrial – 122 acres
- Site 18, Lee Trevino – 222 acres
- Site 19, Loop 375/Montana – 213 acres
- Site 20, Horizon City Park – 67 acres
- Site 21, Windermere – 108 acres
- Site 22, N. Loop/Americas – 297 acres

Current Total Boundaries = 3443 acres
 New Boundaries = 3060 acres
 New Total Boundaries = 6503 acres



Current Site



New Site



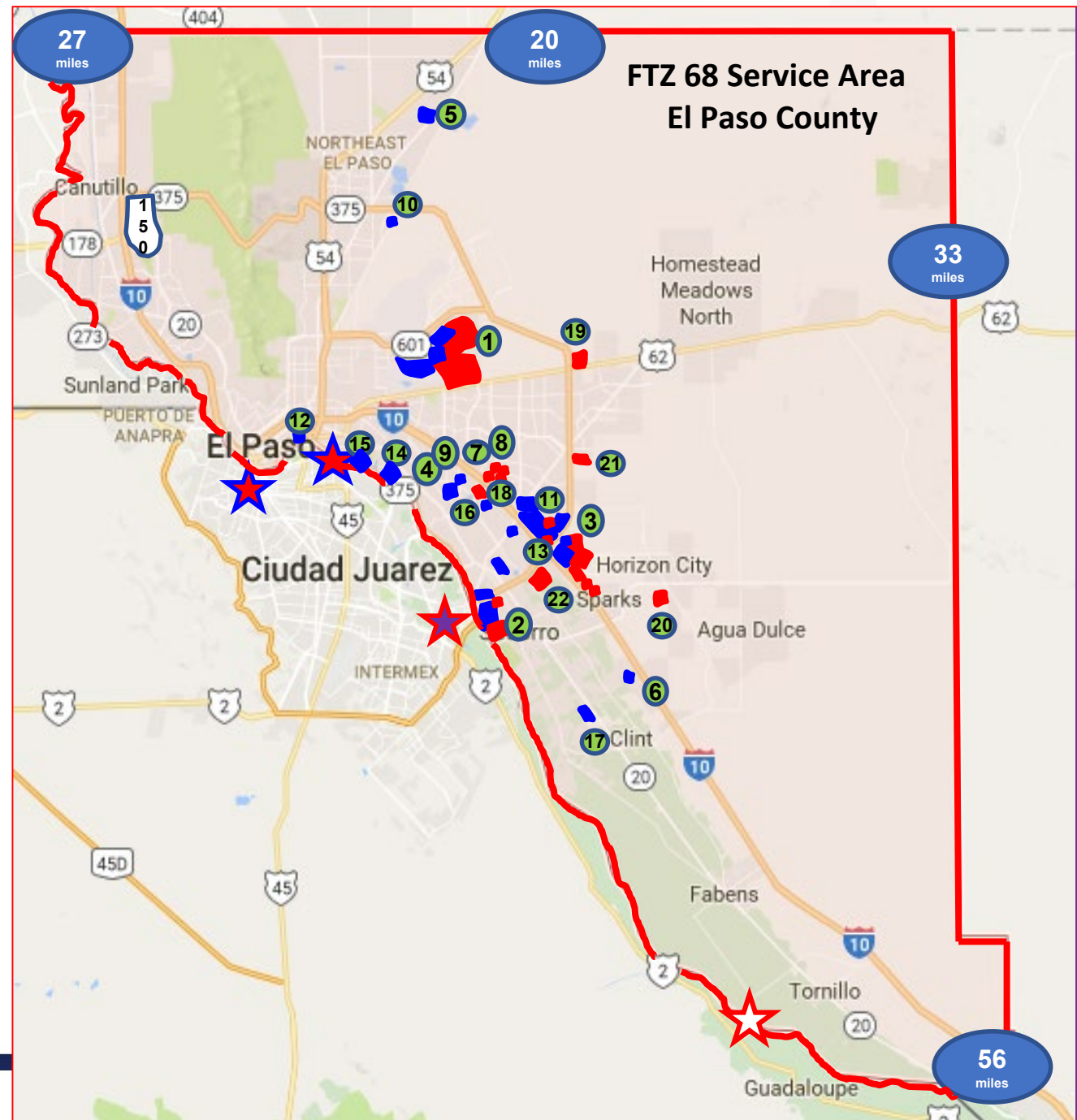
El Paso
Ports of Entry



Ysleta
Port of Entry



Tornillo
Port of Entry



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