



INTERLOCAL AGREEMENT WITH UTEP

To Establish an Aerospace and Defense Supply Chain
Innovation Network to support growth of our small and
medium enterprises

ITEM 33

About Strategic Plan Alignment:

Goal 1.7: Identify and develop plans for areas of reinvestment and local partnership

- Resilience strategy: Define workforce needs and activate key networks in support of the environmental/creative economy leveraging El Paso's robust educational resources and local talent
- **Target Industry Clusters**
 - Defense and Aerospace
 - Advanced Manufacturing
- **Communities of Excellence Project**
 - Interagency Work Effort



About

EDA Venture Challenge Grant

Goal: Support entrepreneurship and accelerate company growth in communities through tech-enabled economic development initiatives

- \$3M Project Total
 - \$1.5M awarded to **El Paso Makes** October 2021 by EDA
 - \$1.5M in matching funds from **the City of El Paso**



**EL PASO
MAKES**

About

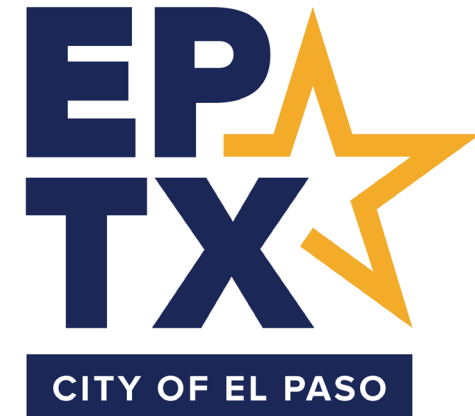
Main Project Partners

UTEP (cSETR and WM Keck Center): Grant administration, direct support (access to applied research, engineering design services, equipment, software, technology)

City of El Paso: Providing \$1.5M in matching funds

Chamber of Commerce: Physical location, business coaching and procurement support, identification of participant businesses

NCDMM (National Center for Defense Manufacturing and Machining): Assist businesses in identifying and developing proposals to address DoD opportunities



About El Paso Makes

Consortium led by UTEP's Aerospace Center (cSETR) and W.M. Keck Center for 3D Innovation, and the El Paso Chamber

- **Goal:** Develop a strategy and resources to create jobs and business opportunity in aerospace, defense and advanced manufacturing



EDA Venture Challenge Grant

The Project:

Goal: Establish an Aerospace and Defense Supply Chain Innovation Network to support growth of our small and medium enterprises

- Enhance innovation and capabilities of our existing manufacturing sector
- UTEP's Aerospace Center will administer the grant on behalf of El Paso Makes Consortium



Project Benefits:

- **Contribute towards incubation of extremely promising local industry**
 - 60 local businesses will become competitive for DoD and NASA contracts
 - Combined annual growth will increase by 10% and add 200 new jobs to the El Paso economy
- **Access to supplier database** with information on seventy (70) partner businesses – allows us to target recruitment in supply chain
- Booth at each of three (3) annual supplier summits
- Invitation to travel with Innovation Network on twelve (12) marketing trips to the aerospace and defense industry
- Advance efforts related to the **Advanced Manufacturing Center** located at the El Paso International Airport



Interlocal Agreement

The City:

Supply \$1.5M required grant match in quarterly installments for (3) three-year project duration

UTEP:

- Program personnel
- All grant administration
- Via El Paso Makes:
 - Program administration
 - Business consultant services so that businesses can get NASA and DoD projects
 - Equipment
 - Host local supplier summits
 - Trips to market El Paso businesses



Staff Recommendation Approval

- Commit to \$1.5M required grant match in quarterly installments for (3) three-year project duration
- Sign interlocal agreement



MISSION



Deliver exceptional services to support a high quality of life and place for our community

VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government



VALUES

Integrity, **R**espect, **E**xcellence,
Accountability, **P**eople

MISIÓN



Brindar servicios excepcionales para respaldar una vida y un lugar de alta calidad para nuestra comunidad

VISIÓN



Desarrollar una economía regional vibrante, vecindarios seguros y hermosos y oportunidades recreativas, culturales y educativas excepcionales impulsadas por un gobierno de alto desempeño



VALORES

Integridad, **R**espeto, **E**xcelencia,
Responsabilidad, **P**ersonas