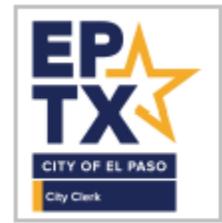


CITY OF EL PASO, TEXAS AGENDA SUMMARY FORM



DEPARTMENT/COUNCIL OFFICE: Streets and Maintenance
AGENDA DATE: April 1, 2026
PUBLIC HEARING DATE: N/A
CONTACT PERSON NAME: Randy Garcia, Streets and Maintenance
2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing
DISTRICT(S) AFFECTED: All

PHONE NUMBER:(915) 212-7000
PHONE NUMBER:(915) 212-0043

AGENDA ITEM:

Discussion and action on the award of solicitation 2026-0121 Ford Proprietary Parts and Service to Expressway Autos LLC initial term of three (3) years for an estimated amount of \$2,250,000.00. The award also includes a two (2) year option for an estimated amount of \$1,500,000.00. The total contract time is for five (5) years for a total estimated amount of \$3,750,000.00.

Department: Streets and Maintenance
Award to: Expressway Autos LLC dba Viva Ford
City & State: El Paso, TX
Item(s): All
Initial Term: 3 Years
Option Term: 2 Years
Total Contract Time: 5 Years
Annual Estimated Award: \$750,000.00
Initial Term Estimated Award: \$2,250,000.00
Option Term Estimated Award: \$1,500,000.00
Total Estimated Award: \$3,750,000.00
Account(s): 532-3600-531210-37020-P3701
532-3600-531250-37020-P3701
Funding Source(s): Supply Support Fund
District(s): All

This was a Low Bid Procurement for a replacement contract

The Purchasing & Strategic Sourcing and Streets and Maintenance departments recommend award as indicated to Expressway Autos LLC dba Viva Ford the lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

ISSUE STATEMENT:

City Council is asked to approve the award of a replacement contract for Ford Proprietary Parts and Service. This contract will allow for the purchase of Ford Proprietary Parts and Service for the Fleet Division.

BACKGROUND:

This catalog contract will allow for the purchase of Ford proprietary parts and specialized maintenance and repair services necessary to ensure the proper upkeep, performance, and longevity of Ford vehicles within the City's fleet.

Solicitation was advertised on November 11, 2025, and November 18, 2025. The solicitation was posted on City website on November 11, 2025. There was a total of twelve (12) viewers online; two (2) bids were received; both from local suppliers.

An Inadequate Competition Survey was conducted indicating the following:

1. Not Interested
2. Does not have equipment
3. Could not meet specifications

Contract Variance: The difference based in comparison to the previous contract is as follows: An increase of \$1,695,000.00, which represents a 82.48% increase due to:

1. Additional years being added to the replacement contract; current contract was for 3 years and replacement contract will be for 5 years
2. A higher annual budget amount allocated for these goods and services in anticipation to potential price increases

No protest received for this requirement.

COUNCIL OPTIONS:

1. Award the contract as recommended;
2. Deny award if Council determines such action is in the best interest of the City;
3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law;
or
4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on November 19, 2025. Two (2) suppliers were in attendance.

RELATED POLICIES:

1. Procurement Sourcing Policy

PRIOR COUNCIL ACTION:

N/A

LEGAL REVIEW:

- Legal counsel reviewed as part of the Council packet
 Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$3,750,000.00

Funding Source: Supply Support Fund

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

ATTACHMENTS:

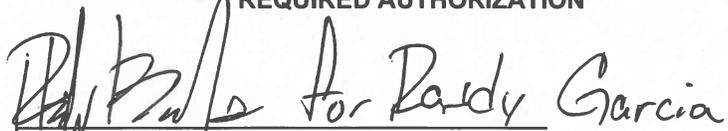
1. Tabulation
2. View List
3. Inadequate Competition Survey

FOR MORE INFORMATION:

Randy Garcia	915-212-7000	garciaRX5@elpasotexas.gov
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*****REQUIRED AUTHORIZATION*****

SIGNATURES:


Randy Garcia - Director


For Claudia A. Garcia, Director
Claudia A. Garcia - Director of Purchasing & Strategic Sourcing



CITY OF EL PASO
 BID TABULATION



BID TITLE: Ford Parts and Service **BID NO:** 2026-0121

BID DATE: December 17, 2025 **DEPARTMENT:** Streets and Maintenance

	Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
	Bidder 1 of 2	Bidder 2 of 2

Group 1 - Light Duty Vehicles Ford
Part 1 - Adjustment Factor

Description		NET <u>OR</u> % DISCOUNT		NET <u>OR</u> % DISCOUNT	
		<u>OR</u> MARKUP		<u>OR</u> MARKUP	
ITEM 1	Ford Proprietary Parts - Light Duty Vehicles		Net		Net
		25%	Discount	0%	Discount
		0%	Mark-Up	20%	Mark-Up
	Price list of Catalog	Ford		Ford	
		(note Manufacturer or Brand Name, as applicable)		(note Manufacturer or Brand Name, as applicable)	
	List Number	Fordparts.com		Ford	
	Dated	12/11/2025			

Part 2: Sample List

ITEM 1	Description:	Rear Shock	Rear Shock
	Manufacturer Part Number	DG1Z-18125-F	DG1Z-18125-F
	Bidder Part Number	DG1Z-18125-F	DG1Z-18125-F
	Price List Cost (Net)	\$170.18	\$93.60
	City's Cost (After Discount or Mark-Up) (A)	\$127.64 Bidder's Price: \$127.65	\$112.32
ITEM 2	Description:	Blower Motor Resistor	Blower Motor Resistor
	Manufacturer Part Number	YH2867	YH2867
	Bidder Part Number	9L3Z-19E624-C	YH2867
	Price List Cost (Net)	\$124.82	\$68.65
	City's Cost (After Discount or Mark-Up) (A)	\$93.62	\$82.38

APPROVED BY: / /

DATE: / /



CITY OF EL PASO
 BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

		Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
		Bidder 1 of 2	Bidder 2 of 2
ITEM 3	Description:	Air Filter	Air Filter
	Manufacturer Part Number	FA1884	FA1884
	Bidder Part Number	7T4Z-9601-A	FA1884
	Price List Cost (Net)	\$28.98	\$15.94
	City's Cost (After Discount or Mark-Up) (A)	\$21.74	\$19.13
ITEM 4	Description:	Oil Filter	Oil Filter
	Manufacturer Part Number	FL500S	FL500S
	Bidder Part Number	AA5Z-6714-A	FL500S
	Price List Cost (Net)	\$12.71	\$6.99
	City's Cost (After Discount or Mark-Up) (A)	\$9.53	\$8.39
ITEM 5	Description:	Front Brake Pads	Front Brake Pads
	Manufacturer Part Number	BRF1475	BRF1475
	Bidder Part Number	DG1Z-2001-F	BRF1475
	Price List Cost (Net)	\$245.00	\$147.00
	City's Cost (After Discount or Mark-Up) (A)	\$183.75	\$176.40
Total		\$436.28	\$398.62

Part 3 - Labor Rates

ITEM	Regular Hourly Rate				
1		\$	179.95	Per Hour	\$ 165.00 Per Hour

APPROVED BY: /s/

DATE: 1/22/2026



CITY OF EL PASO
 BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

	Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
	Bidder 1 of 2	Bidder 2 of 2

Part 4: Sample List with Labor

	Description:	Rear Shock	Rear Shock
ITEM 1	Manufacturer Part Number	DG1Z-18125-F	DG1Z-18125-F
	Bidder Part Number	DG1Z-18125-F	DG1Z-18125-F
	Price List Cost (Net)	\$170.18	\$93.60
	City's Cost (After Discount or Mark-Up) (A)	\$127.64 Bidder's Price \$127.65	\$112.32
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$307.59 Bidder's Price \$307.60	\$277.32
	ITEM 2	Description:	Blower Motor Resistor
Manufacturer Part Number		YH2867	YH2867
Bidder Part Number		9L3Z-19E624-C	YH2867
Price List Cost (Net)		\$124.82	\$68.65
City's Cost (After Discount or Mark-Up) (A)		\$93.62	\$82.38
Hourly Labor Rate (Part 3) (B)		\$179.95	\$165.00
Total A + B		\$273.57	\$247.38
ITEM 3	Description:	Air Filter	Air Filter
	Manufacturer Part Number	FA1884	FA1884
	Bidder Part Number	7T4Z-9601-A	FA1884
	Price List Cost (Net)	\$28.98	\$15.94
	City's Cost (After Discount or Mark-Up) (A)	\$21.74	\$19.13
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$201.69	\$184.13

APPROVED BY: /SL/

DATE: 1/22/2026



CITY OF EL PASO
BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

		Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
		Bidder 1 of 2	Bidder 2 of 2
ITEM 4	Description:	Oil Filter	Oil Filter
	Manufacturer Part Number	FL500S	FL500S
	Bidder Part Number	AA5Z-6714-A	FL500S
	Price List Cost (Net)	\$12.71	\$6.99
	City's Cost (After Discount or Mark-Up) (A)	\$9.53	\$8.39
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$189.48	\$173.39
ITEM 5	Description:	Front Brake Pads	Front Brake Pads
	Manufacturer Part Number	BRF1475	BRF1475
	Bidder Part Number	DG1Z-2001-F	BRF1475
	Price List Cost (Net)	\$245.00	\$147.00
	City's Cost (After Discount or Mark-Up) (A)	\$183.75	\$176.40
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$363.70	\$341.40
Total		\$1,336.03 Bidder's Price: \$1,336.04	\$1,223.62

APPROVED BY: / s/

DATE: 1/22/2026



CITY OF EL PASO
 BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

	Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
	Bidder 1 of 2	Bidder 2 of 2

Group 2 - Medium and Heavy Duty Vehicles

Part 1 - Price Adjustment Factor

Description		NET <u>OR</u> % DISCOUNT		NET <u>OR</u> % DISCOUNT	
		<u>OR</u> MARKUP		<u>OR</u> MARKUP	
ITEM 1	Ford Proprietary Parts - Medium and Heavy Duty Vehicles		Net		Net
		25%	Discount	0%	Discount
		0%	Mark-Up	20%	Mark-Up
	Price list of Catalog	Ford		Ford	
		(note Manufacturer or Brand Name, as applicable)		(note Manufacturer or Brand Name, as applicable)	
	List Number	Fordparts.com		Ford	
	Dated	12/11/2025			

Part 2: Sample List

ITEM 1	Description:	Mirror Assembly - Right Hand	Mirror Assembly - Right Hand
	Manufacturer Part Number	DG1Z-17682-B	DG1Z-17682-B
	Bidder Part Number	DG1Z-17682-B	DG1Z-17682-B
	Price List Cost (Net)	\$304.82	\$182.89
	City's Cost (After Discount or Mark-Up) (A)	\$228.62	\$219.47
ITEM 2	Description:	Mirror Assembly - Left Hand	Mirror Assembly - Left Hand
	Manufacturer Part Number	DG1Z-17683-B	DG1Z-17683-B
	Bidder Part Number	DG1Z-17683-B	DG1Z-17683-B
	Price List Cost (Net)	\$402.82	\$241.69
	City's Cost (After Discount or Mark-Up) (A)	\$302.12	\$290.03

APPROVED BY: _____

DATE: 1/22/2026 Isi



CITY OF EL PASO
 BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

		Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
		Bidder 1 of 2	Bidder 2 of 2
ITEM 3	Description:	Brake Sensor	Brake Sensor
	Manufacturer Part Number	GL3Z-13480-A	GL3Z-13480-A
	Bidder Part Number	GL3Z-13480-A	Left Blank
	Price List Cost (Net)	\$58.00	\$31.90
	City's Cost (After Discount or Mark-Up) (A)	\$43.50	\$38.28
ITEM 4	Description:	Rotor Assembly	Rotor Assembly
	Manufacturer Part Number	5C3Z-2C026-CA	5C3Z-2C026-CA
	Bidder Part Number	5C3Z-2C026-CA	5C3Z-2C026-CA
	Price List Cost (Net)	\$245.00	\$147.00
	City's Cost (After Discount or Mark-Up) (A)	\$183.75	\$176.40
ITEM 5	Description:	EGR Valve	EGR Valve
	Manufacturer Part Number	8C3Z-9D475-D	8C3Z-9D475-D
	Bidder Part Number	8C3Z-9D475-D	8C3Z-9D475-D
	Price List Cost (Net)	\$463.64	\$255.00
	City's Cost (After Discount or Mark-Up) (A)	\$347.73	\$306.00
ITEM 6	Description:	Lower Alternator	Lower Alternator
	Manufacturer Part Number	7C3Z-10346-EA	7C3Z-10346-EA
	Bidder Part Number	7C3Z-10346-EA	7C3Z-10346-EA
	Price List Cost (Net)	\$501.82	\$276.00
	City's Cost (After Discount or Mark-Up) (A)	\$376.37 Bidder's Price: \$376.36	\$331.20
Total Group 2 (Items 1 - 6)		\$1,482.08	\$1,361.38

Part 3 - Labor Rate

ITEM	Regular Hourly Rate	\$	Per Hour	\$	Per Hour
1			179.95		165.00

APPROVED BY: /sl/

DATE: 1/22/2026



CITY OF EL PASO
BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

	Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
	Bidder 1 of 2	Bidder 2 of 2

Part 4: Sample List with Labor

		Mirror Assembly - Right Hand	Mirror Assembly - Right Hand
ITEM 1	Description:		
	Manufacturer Part Number	DG1Z-17682-B	DG1Z-17682-B
	Bidder Part Number	DG1Z-17682-B	DG1Z-17682-B
	Price List Cost (Net)	\$304.82	\$182.89
	City's Cost (After Discount or Mark-Up) (A)	\$228.62	\$219.47
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$408.57	\$384.47
		Mirror Assembly - Left Hand	Mirror Assembly - Left Hand
ITEM 2	Description:		
	Manufacturer Part Number	DG1Z-17683-B	DG1Z-17683-B
	Bidder Part Number	DG1Z-17683-B	DG1Z-17683-B
	Price List Cost (Net)	\$402.82	\$241.69
	City's Cost (After Discount or Mark-Up) (A)	\$302.12	\$290.03
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$482.07	\$455.03
		Brake Sensor	Brake Sensor
ITEM 3	Description:		
	Manufacturer Part Number	GL3Z-13480-A	GL3Z-13480-A
	Bidder Part Number	GL3Z-13480-A	Left Blank
	Price List Cost (Net)	\$58.00	\$31.90
	City's Cost (After Discount or Mark-Up) (A)	\$43.50	\$38.28
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$223.45	\$203.28

APPROVED BY: /s/

DATE: 1/22/2026



CITY OF EL PASO
BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

		Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
		Bidder 1 of 2	Bidder 2 of 2
ITEM 4	Description:	Rotor Assembly	Rotor Assembly
	Manufacturer Part Number	5C3Z-2C026-CA	5C3Z-2C026-CA
	Bidder Part Number	5C3Z-2C026-CA	5C3Z-2C026-CA
	Price List Cost (Net)	\$245.00	\$147.00
	City's Cost (After Discount or Mark-Up) (A)	\$183.75	\$176.40
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$363.70	\$341.40
ITEM 5	Description:	EGR Valve	EGR Valve
	Manufacturer Part Number	8C3Z-9D475-D	8C3Z-9D475-D
	Bidder Part Number	8C3Z-9D475-D	8C3Z-9D475-D
	Price List Cost (Net)	\$463.64	\$255.00
	City's Cost (After Discount or Mark-Up) (A)	\$347.73	\$306.00
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$527.68	\$471.00
ITEM 6	Description:	Lower Alternator	Lower Alternator
	Manufacturer Part Number	7C3Z-10346-EA	7C3Z-10346-EA
	Bidder Part Number	7C3Z-10346-EA	7C3Z-10346-EA
	Price List Cost (Net)	\$501.82	\$276.00
	City's Cost (After Discount or Mark-Up) (A)	\$376.37 Bidder's Price: \$376.36	\$331.20
	Hourly Labor Rate (Part 3) (B)	\$179.95	\$165.00
	Total A + B	\$556.32 Bidder's Price: \$556.31	\$496.20
Total Group 2 (Items 1 - 6 with labor)		\$2,561.78 Bidder's Price: \$2,561.77	\$2,351.38
Total Group 1 (Items 1 - 5) and Group 2 (Items 1 - 6)		\$1,918.35	\$1,759.99
Total Group 1 (Items 1 - 5 with labor) and Group 2 (Items 1 - 6 with labor)		\$3,897.80 Bidder's Price: \$3,897.81	\$3,574.99

APPROVED BY: / /

DATE: 1/22/2026



CITY OF EL PASO
 BID TABULATION



BID ITEM: Ford Parts and Service

BID NO: 2026-0121

BID DATE: December 17, 2025

DEPARTMENT: Streets and Maintenance

	Casa Ford INC. dba Casa Ford Lincoln Mercury El Paso, TX	Expressway Autos, LLC dba Viva Ford El Paso, TX
	Bidder 1 of 2	Bidder 2 of 2
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)	X	X
NO OPTION OFFERED		
AMENDMENTS ACKNOWLEDGED:	YES	YES

BIDS SOLICITED: 346 LOCAL BIDS SOLICITED: 160 BIDS RECEIVED: 2 BIDS LOCAL: 2 NO BID: 4

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 1/22/2026

2026-0121 Ford Proprietary Parts and Service
Viewers List

No.	Participant Name	City	State
1	Construction Reporter	Albuquerque	NM
2	Isa's Reads	El Paso	TX
3	Parts Authority LLC	New Hyde Park	NY
4	Pronto Body Shop	El Paso	TX
5	Shanice Hernandez	El Paso	TX
6	Technical Training Solutions, LLC	Vance	AL
3	The Car Care Pro Collision and Dent repair	El paso	TX
4	Valvoline Inc	Lexington	KY
5	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	El Paso	TX
6	Viva Ford (Expressway Autos, LLC)	El Paso	TX
7	Casa Ford	El Paso	TX
8	Richmond Equipment (Jamie Crandall Equipment Corp.)	Richmond	TX
9	Muncie Transit Supply (Muncie Reclamation and Supply)	Muncie	IN
10	Zeraus Iluminacion	El Paso	TX
11	Delegard Tool of Texas	Houston	TX
12	ELITE FLEET SERVICES (ELITE WASH & DETAIL LLC)	El Paso	TX

Inadequate Competition Survey

2026-0121 Ford Proprietary Parts and Service

Number of views

16

Sample Size Scale

17 or less - Contact 4

18 to 23 - Contact 5

24 to 27 - Contact 6

28 or More - Contact 25%

Sample Size Selected

4

Survey Questions:

Please indicate, why you did not respond to our solicitation?	Number of Responses	Pct
Did not receive the Bid Notification (Confirm address on file)		0%
Did not have time to respond		0%
Could not provide competitive pricing		0%
Could not meet the submission deadline		0%
Not interested	2	50%
Does not have equipment	1	25%
Out of business		0%
No response	1	25%
Total	4	100%
Please provide feedback to our Specification	Number of Responses	Pct
Specifications were good or adequate		0%
Specifications were not clear		0%
Could not meet specifications	2	50%
Specifications were limited or closed		0%
Did not receive/no opinion	2	50%
Just needed more time to review.		0%
Did not receive bid notification.		0%
Total	4	100%