CITY OF EL PASO

FY 2026
3rd Quarter Financial Report
(Sep 2025 – May 2026)

June 23, 2026

Agenda

- Summary
- Revenue Comparisons
- Expense Comparisons

Overall Summary (Through 3rd Quarter)

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

- Overall revenue:
  - Increase of $29.2 million, or 5.8% compared to the same time last year,
  - Primarily driven by property tax, sales tax, and TIRZ 9 transfer to General Fund
- Overall expenses:
  - Increase of $20.1 million, or 5.1%
  - Primarily driven by salaries, benefits, taxes, and contractual services

EP TX CITY OF EL PASO

General Fund
Year-End Total Projection

Category	FY 2026 Budget	FY 2026 Actuals (Sep-May)	Year-End Projection
Starting Fund Balance			$154,273,482
Revenue	$625,760,085	$533,440,646	$625,302,232
Expenses	$625,760,085	$415,526,503	$625,116,691
Projected Ending Fund Balance			**$154,459,023**

Revenue projection includes no use of fund balance (Adopted Budget approved $3.25 million)

General Fund Revenue Year-To-Date Comparison

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

Category	FY 2026 Adjusted Budget	FY 2026 Sep-May Actuals	FY 2026 % Collected	FY 2025 Sep-May Actuals	FY 2025 % Collected
Property Taxes......................	$304,878,594	$301,222,493	98.8%	$278,711,927	99.4%
Sales Taxes...........................	146,725,816	113,287,810	77.2%	105,367,963	74.9%
Franchise Fees......................	61,742,911	40,086,387	64.9%	38,761,949	66.1%
Charges For Services............	35,249,668	24,814,268	70.4%	25,565,420	73.6%
Fines And Forfeitures...........	6,960,004	5,388,904	77.4%	5,636,785	79.4%
Licenses And Permits...........	12,089,877	9,484,702	78.5%	9,170,306	74.3%
Intergovernmental	3,926,915	1,722,043	43.9%	3,160,240	87.0%
Interest................................	2,500,000	1,673,062	66.9%	5,147,062	53.0%
Rents And Other...................	12,647,750	7,169,963	56.7%	8,277,076	64.4%
Operating Transfers In..........	39,038,551	28,591,014	73.2%	24,392,336	62.4%
Total Revenue.....................	**$625,760,085**	**$533,440,646**	**85.2%**	**$504,191,066**	**84.1%**

EP TX CITY OF EL PASO

General Fund Revenue Year-End Projections

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

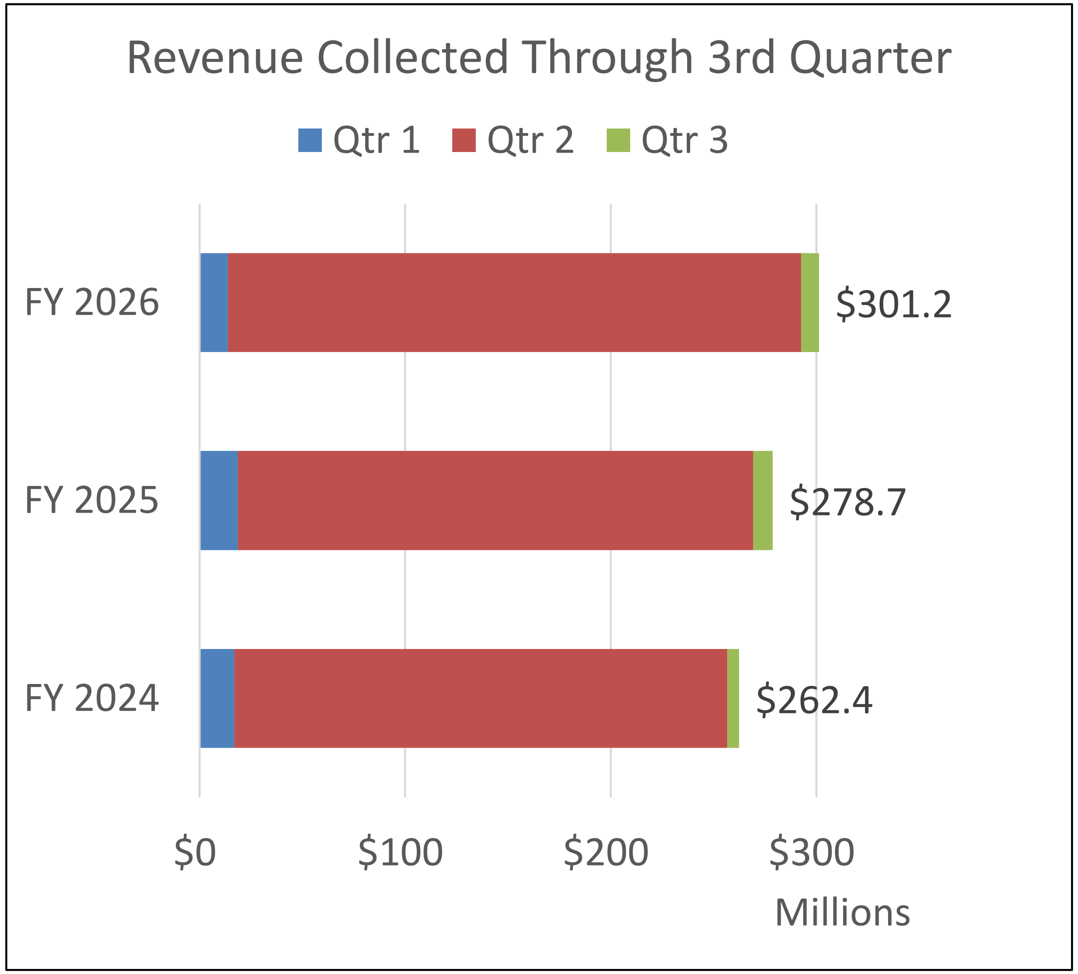
- FY 2026 Budget includes $3.25M Use of Fund Balance

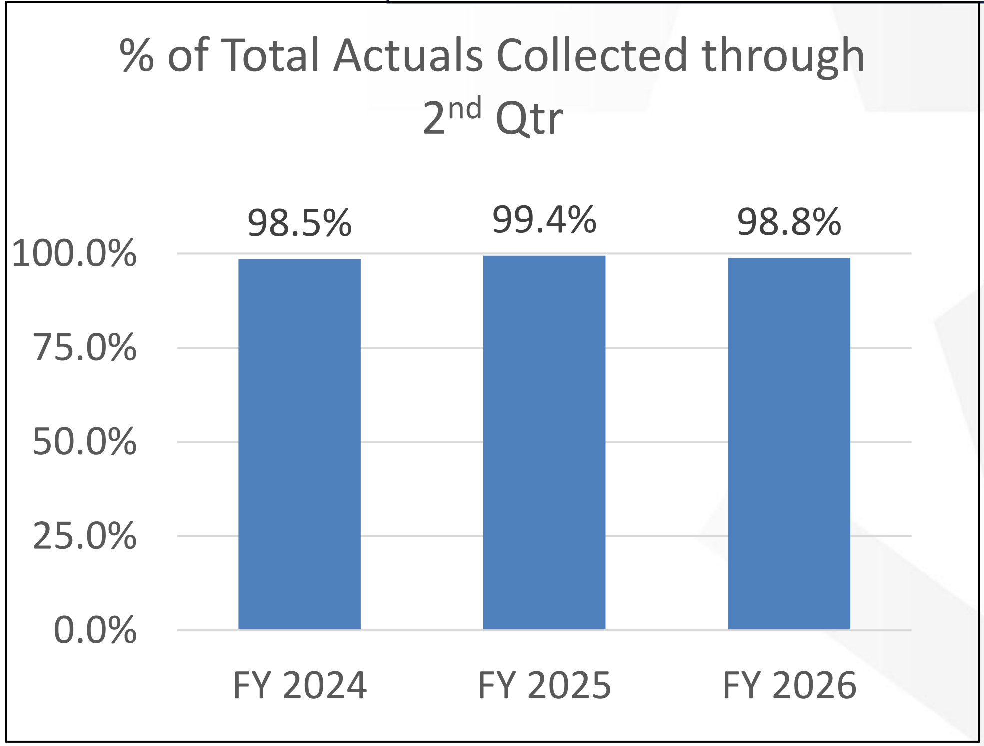
Category	FY 2026 Adjusted Budget	FY 2026 Sep-May Actuals	FY 2026 Year-End Projection	Projected Over/(Under) Budget
Property Taxes......................	$304,878,594	$301,222,493	$305,246,197	367,603
Sales Taxes...........................	146,725,816	113,287,810	150,729,000	4,003,184
Franchise Fees......................	61,742,911	40,086,387	58,608,000	(3,134,911)
Charges For Services............	35,249,668	24,814,268	33,678,179	(1,571,489)
Fines And Forfeitures...........	6,960,004	5,388,904	7,164,402	204,398
Licenses And Permits...........	12,089,877	9,484,702	12,526,312	436,435
Intergovernmental	3,926,915	1,722,043	3,696,245	(230,670)
Interest................................	2,500,000	1,673,062	3,500,000	1,000,000
Rents And Other...................	12,647,750	7,169,963	13,010,326	362,576
Operating Transfers In..........	39,038,551	28,591,014	37,143,571	(1,894,980)
Total Revenue.....................	**$625,760,085**	**$533,440,646**	**$625,302,232**	**($457,853)**

Property Taxes

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

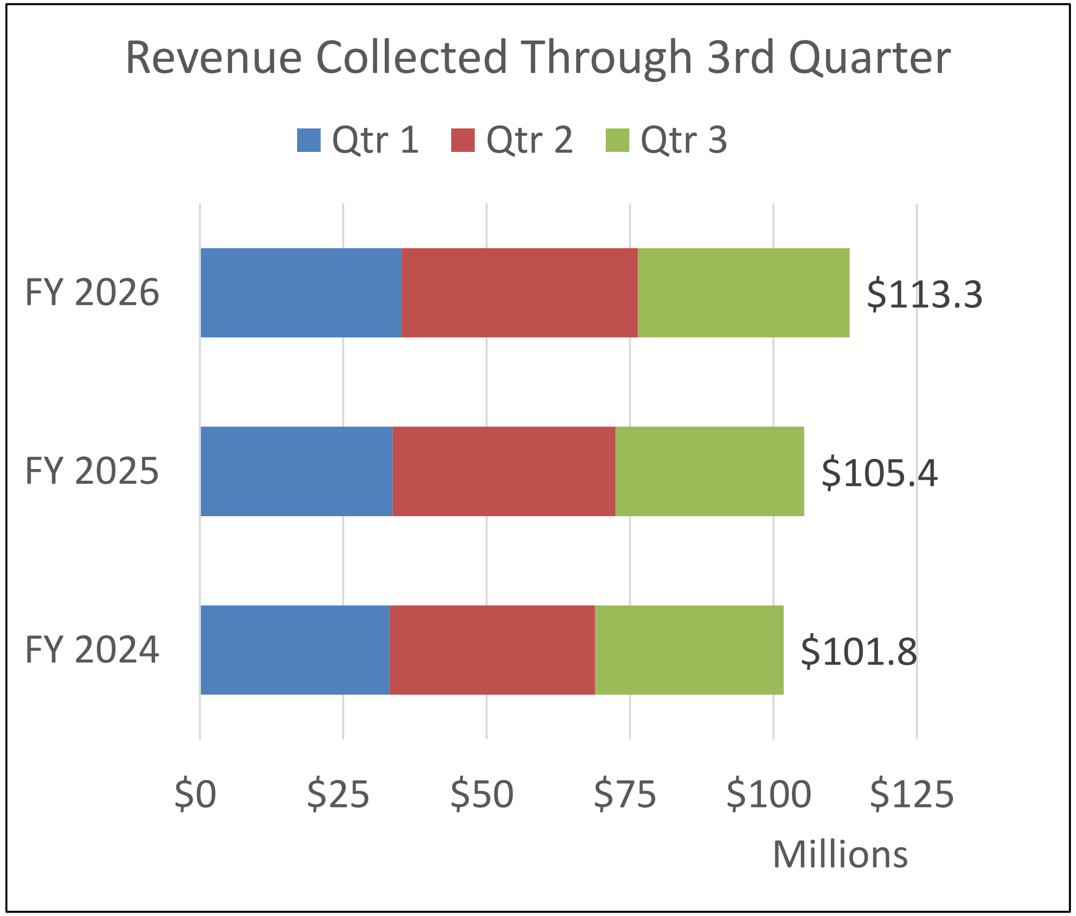


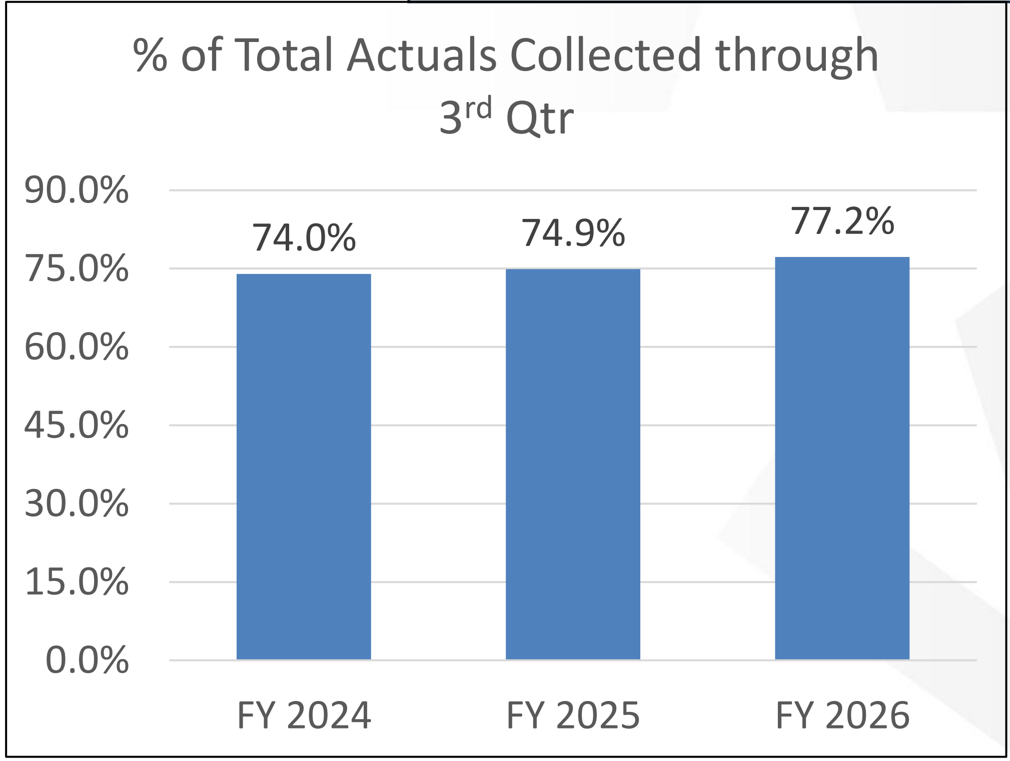


Sales Taxes
Sales Tax and Mixed Beverage

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.





Category	FY 2025	FY 2026	Delta
Retail Trade	33,421,417.20	35,834,375.39	2,412,958.19
Accommodation and Food Services	11,958,133.36	12,547,150.11	589,016.75
Wholesale Trade	6,602,815.97	6,917,007.05	314,191.08
Undefined	5,427,765.42	5,805,842.34	378,076.92
Marketplace Providers	4,341,215.25	4,733,665.58	392,450.33
Information	3,498,401.35	3,552,628.23	54,226.88
Manufacturing	3,230,308.53	3,740,050.43	509,741.90
Administrative and Support and Waste Management and Remediation Services	2,128,626.78	2,024,261.75	-104,365.03
Utilities	2,017,537.75	4,525,685.94	2,508,148.19
Construction	1,998,577.51	1,953,945.67	-44,631.84
Other Services (except Public Administration)	1,552,264.66	1,631,946.22	79,681.56
Real Estate and Rental and Leasing	1,224,561.08	1,447,907.20	223,346.12
Professional, Scientific, and Technical Services	1,013,674.48	1,020,061.54	6,387.06
Arts, Entertainment, and Recreation	785,215.84	783,741.47	-1,474.36
Management of Companies and Enterprises	343,246.83	421,578.08	78,331.25
Public Administration	288,736.48	310,206.93	21,470.45
Finance and Insurance	240,055.15	227,926.06	-12,129.09
Transportation and Warehousing	152,603.11	121,416.96	-31,186.15
Educational Services	84,058.30	88,619.66	4,561.36
Mining, Quarrying, and Oil and Gas Extraction	76,994.44	108,990.40	31,995.96
Agriculture, Forestry, Fishing and Hunting	653.99	3,152.84	2,498.85
Health Care and Social Assistance	-266,126.33	131,370.90	397,497.23
Total	**80,120,737.15**	**87,931,530.76**	**7,810,793.61**

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

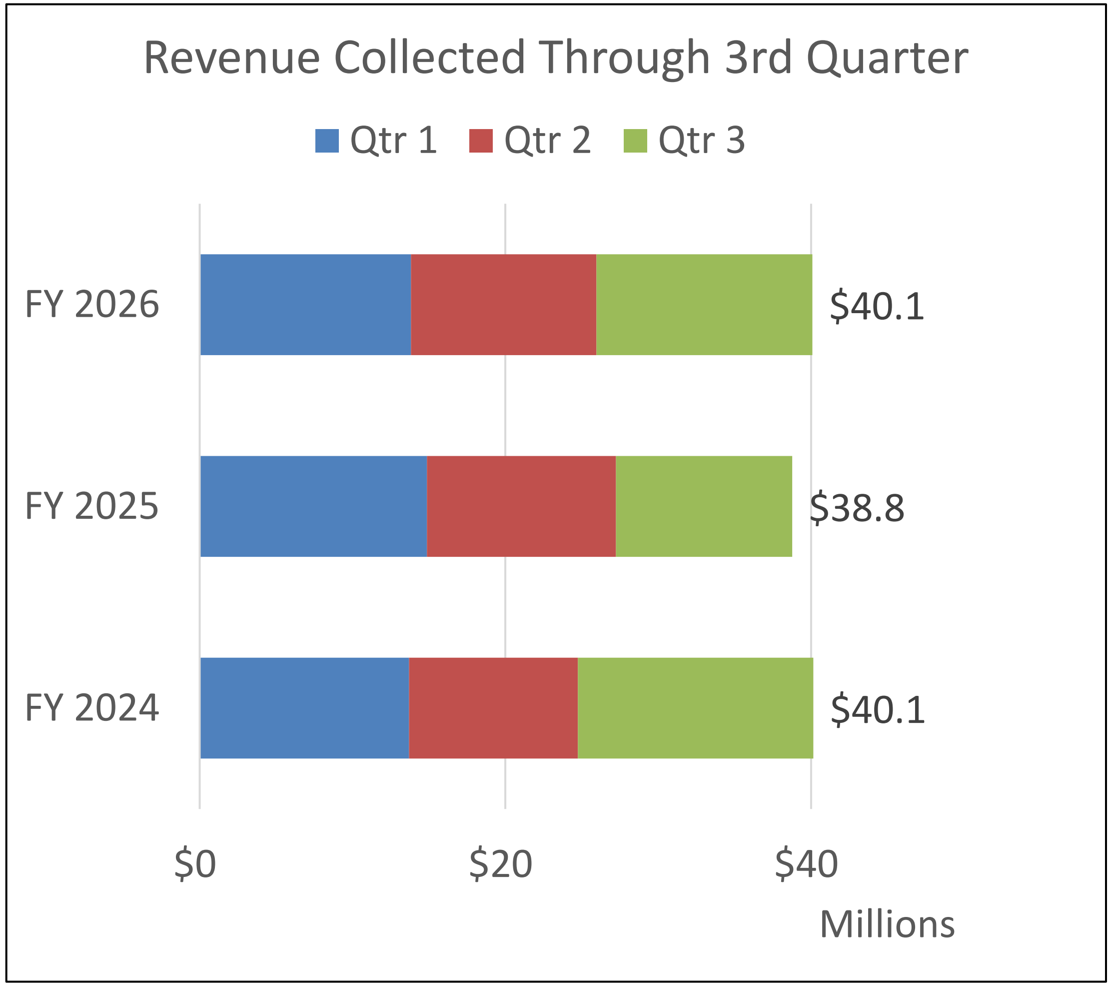
REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

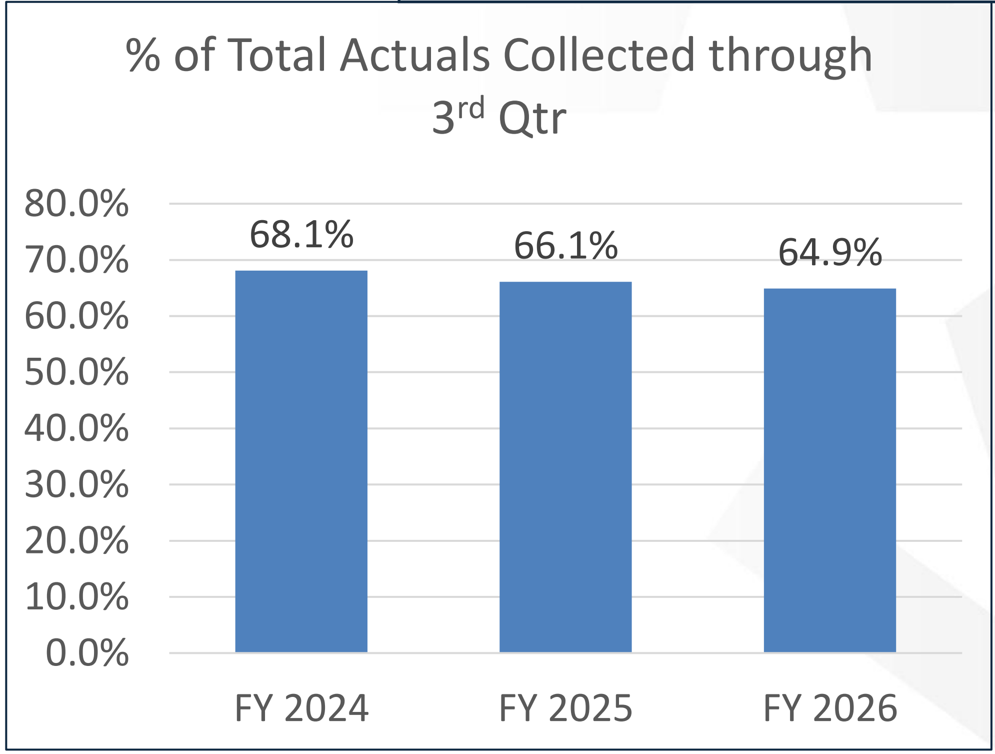
City Sales Tax Allocation Sep 2025 – Mar 2026

Franchise Fees

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

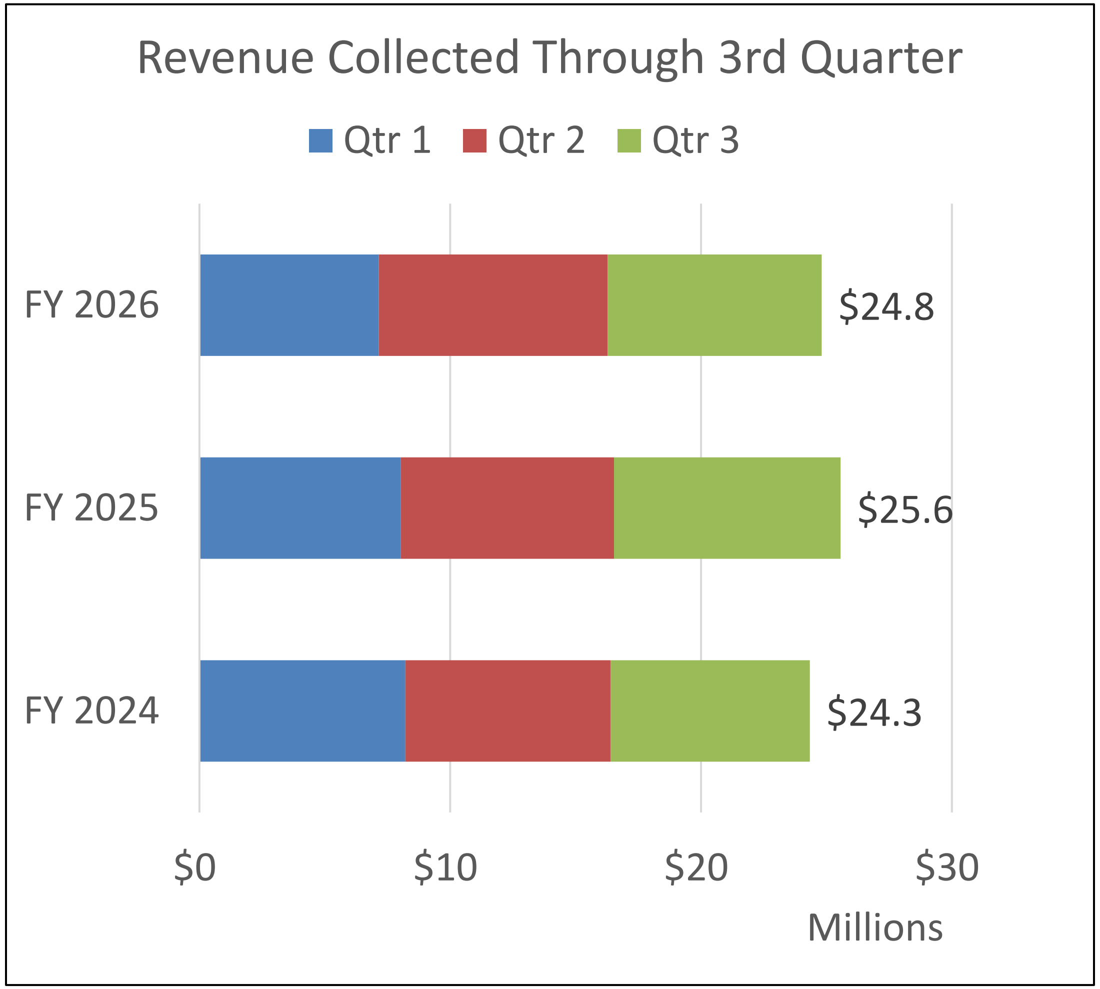


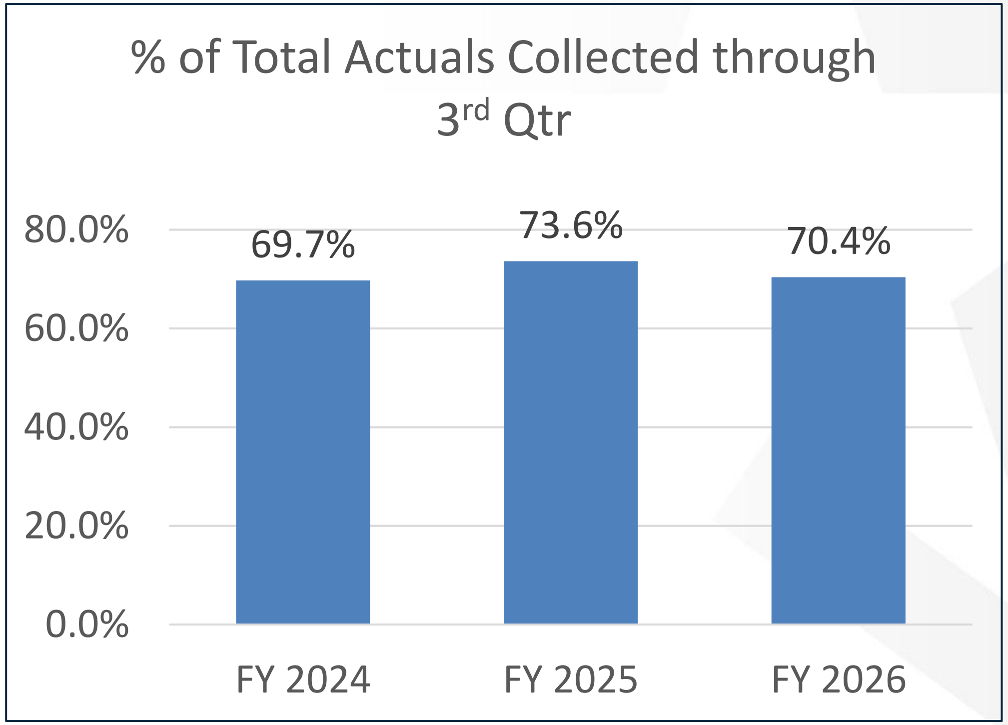


Charges for Service

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

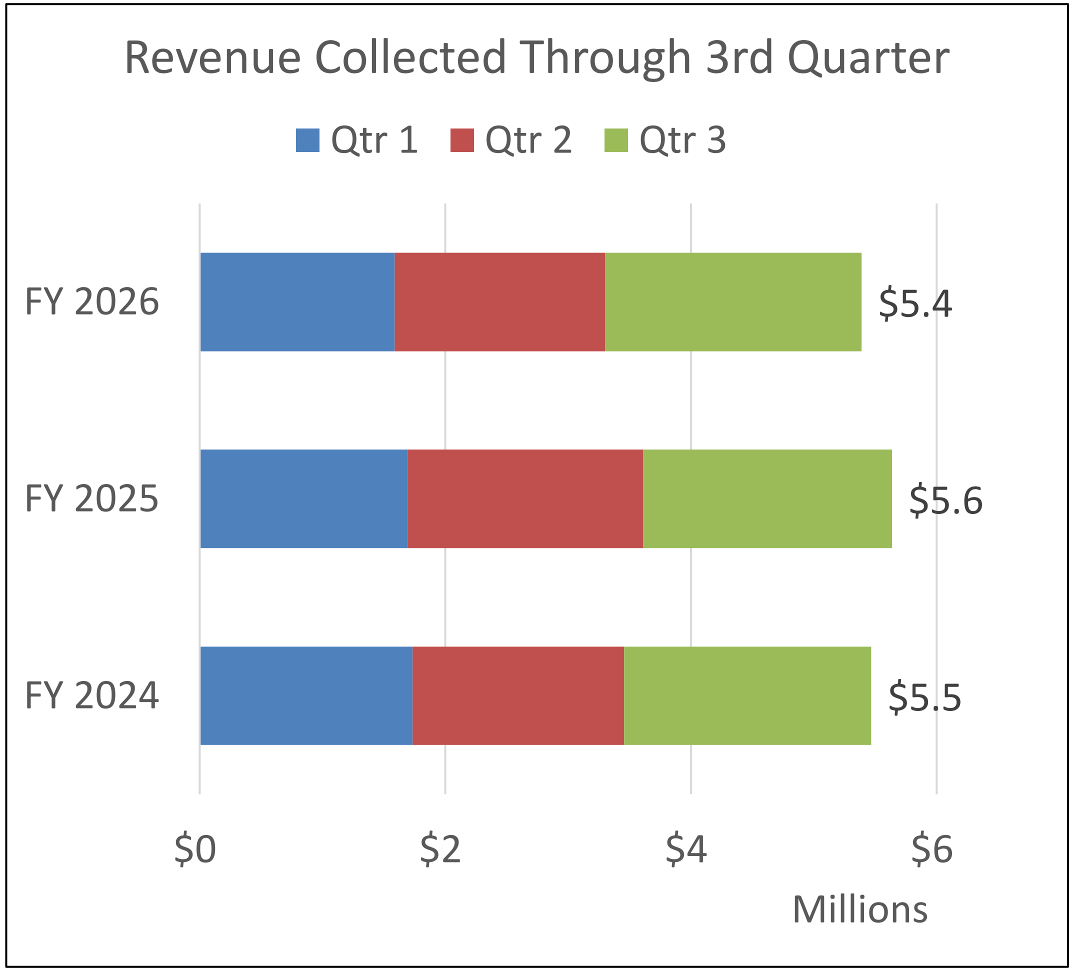


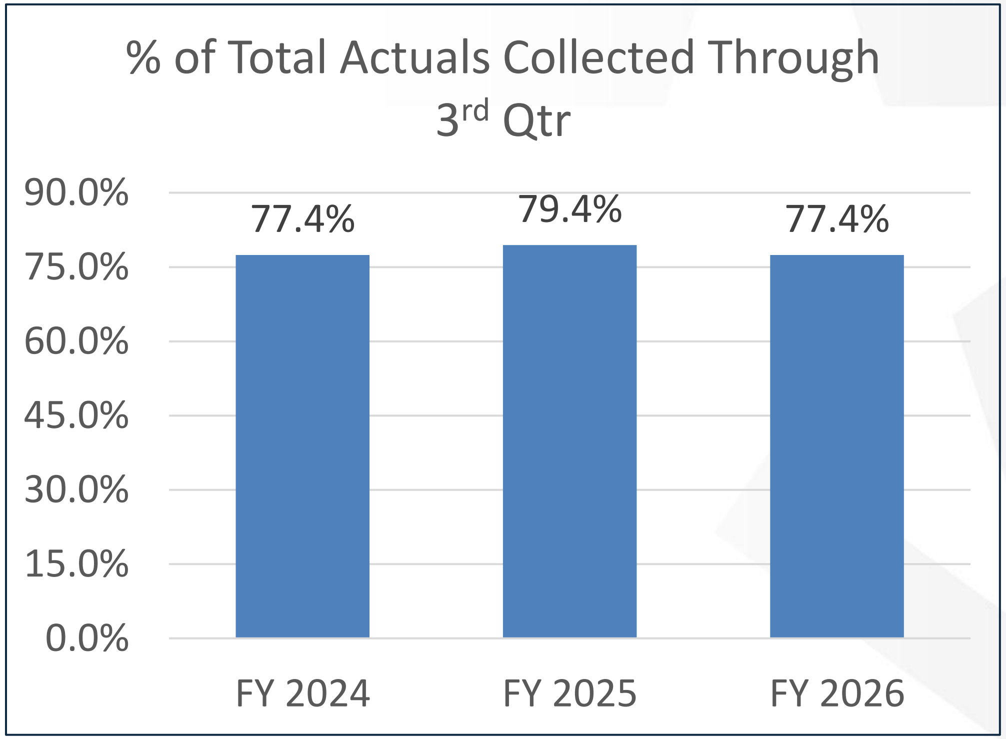


Fines and Forfeitures

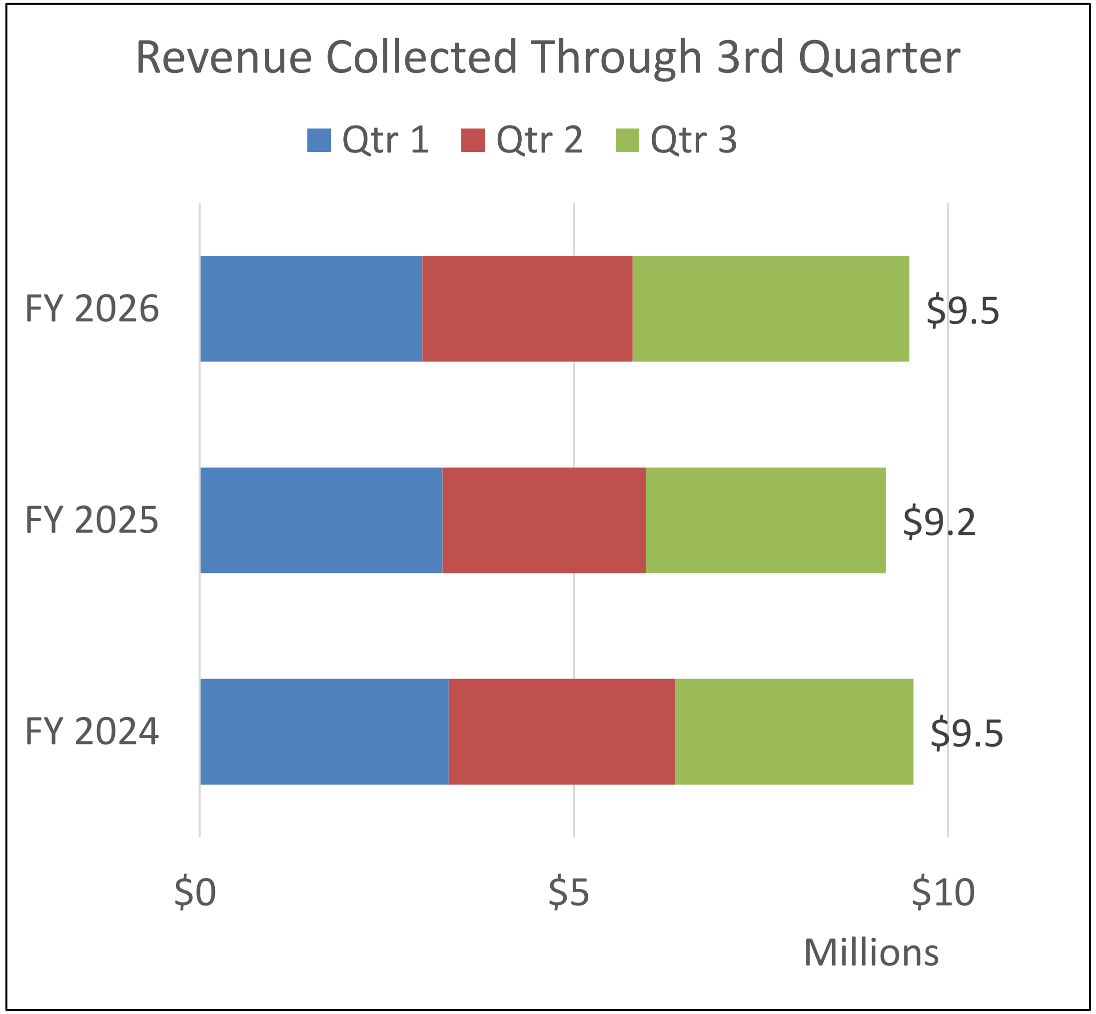
This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.



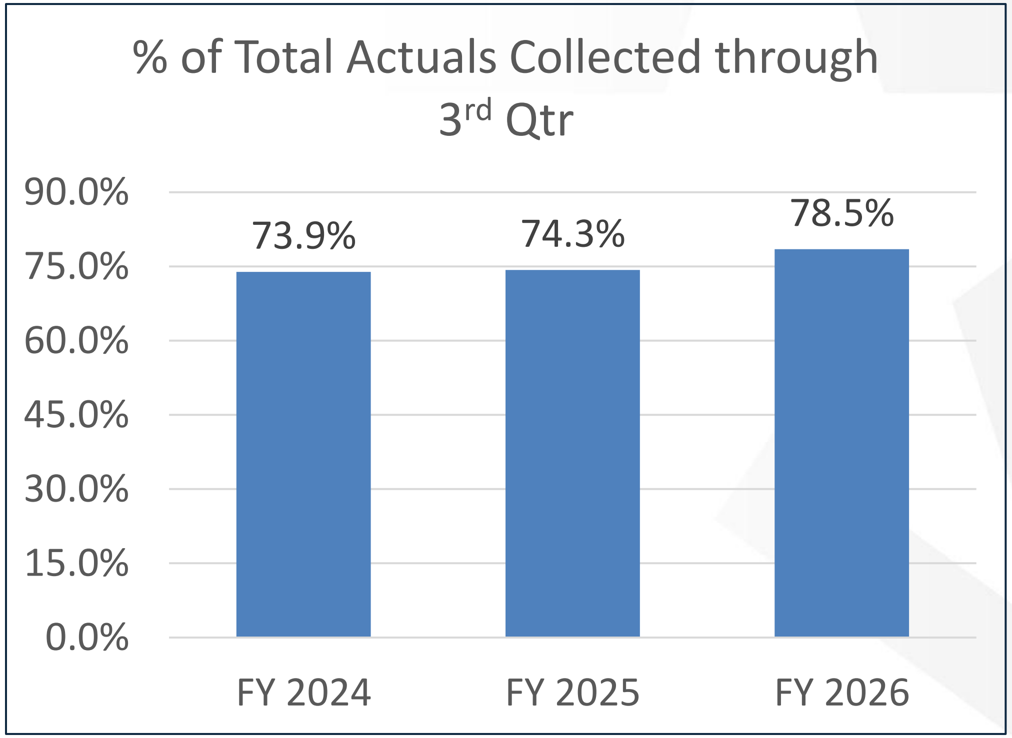


Licenses and Permits



This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

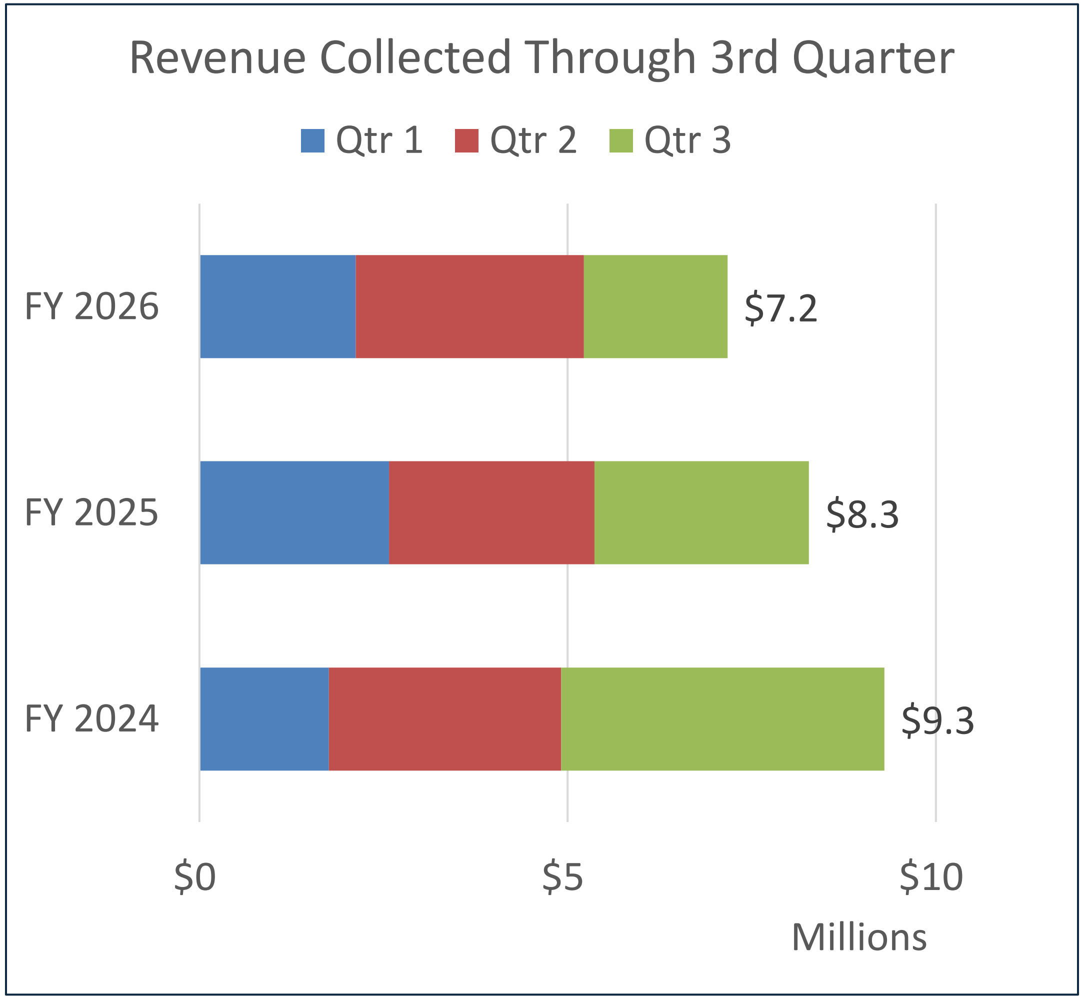
REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

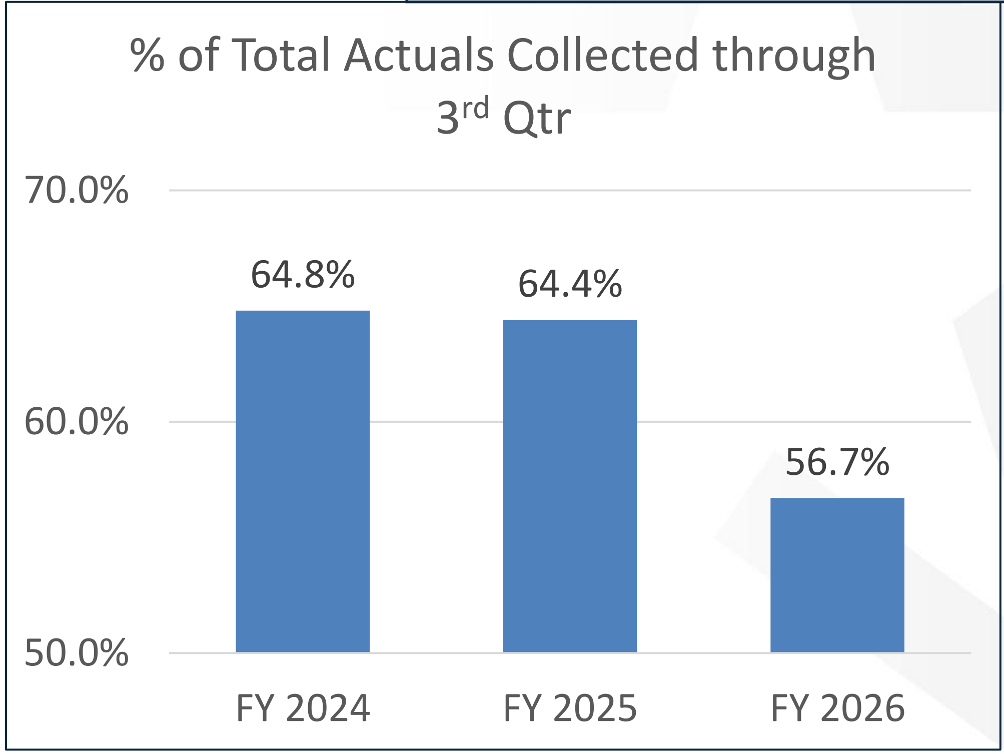


Rents and Other

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

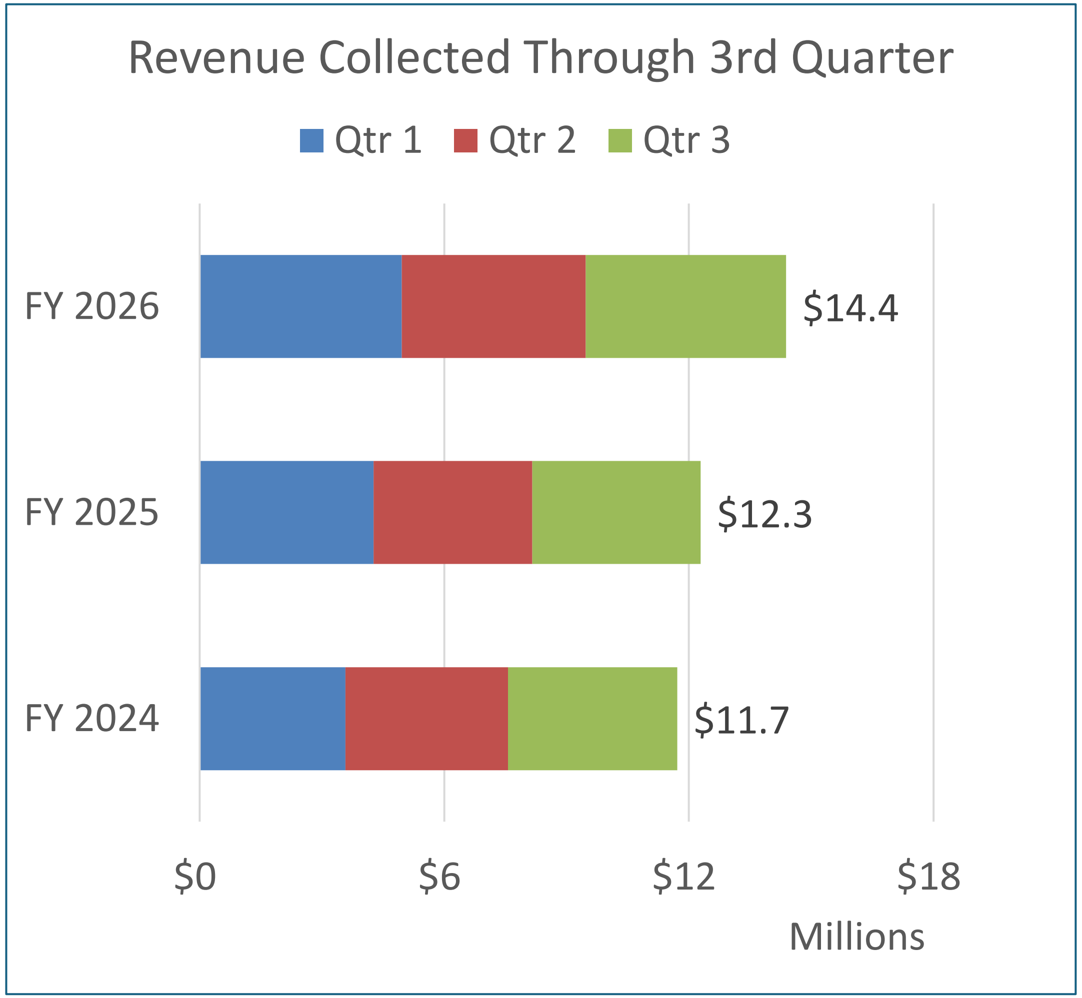


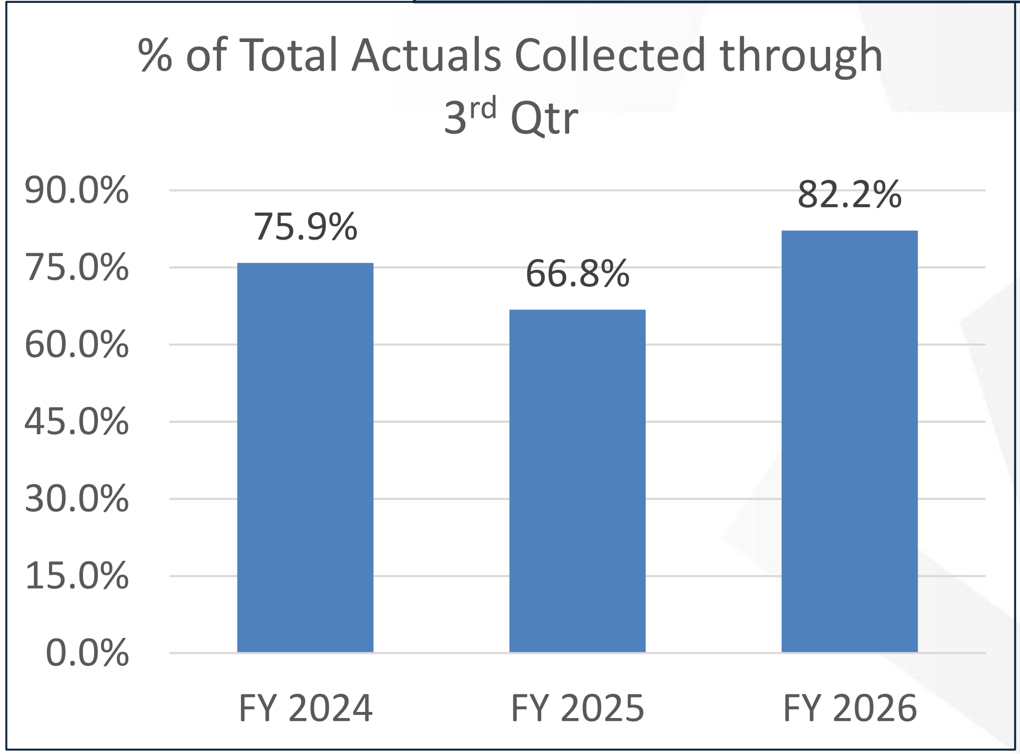


Bridges Transfer

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.





EP TX CITY OF EL PASO

General Fund Expenses
Year-To-Date Comparison

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

Category	FY 2026 Adjusted Budget	FY 2026 Sep-May Actuals	FY 2026 % Expended	FY 2025 Sep-May Actuals	FY 2025 % Collected
Personal Services	$447,437,391	$321,046,340	71.8%	$306,042,876	70.5%
Contractual Services.............	64,055,741	41,873,557	65.4%	38,347,078	64.4%
Materials & Supplies............	31,774,743	18,771,800	59.1%	18,221,751	59.1%
Operating.............................	34,970,507	17,691,722	50.6%	16,948,440	55.5%
Non-Operating......................	1,843,571	1,034,641	56.1%	673,779	33.5%
Intergovernmental................	1,714,401	823,359	48.0%	837,118	66.8%
Transfers..............................	43,477,724	13,880,700	31.9%	13,643,692	29.2%
Capital..................................	486,007	404,383	83.2%	630,833	57.8%
Total Expenditures..............	**$625,760,085**	**$415,526,503**	**66.4%**	**$395,345,568**	**65.2%**

EP TX CITY OF EL PASO

General Fund Expenses Year-End Projections

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

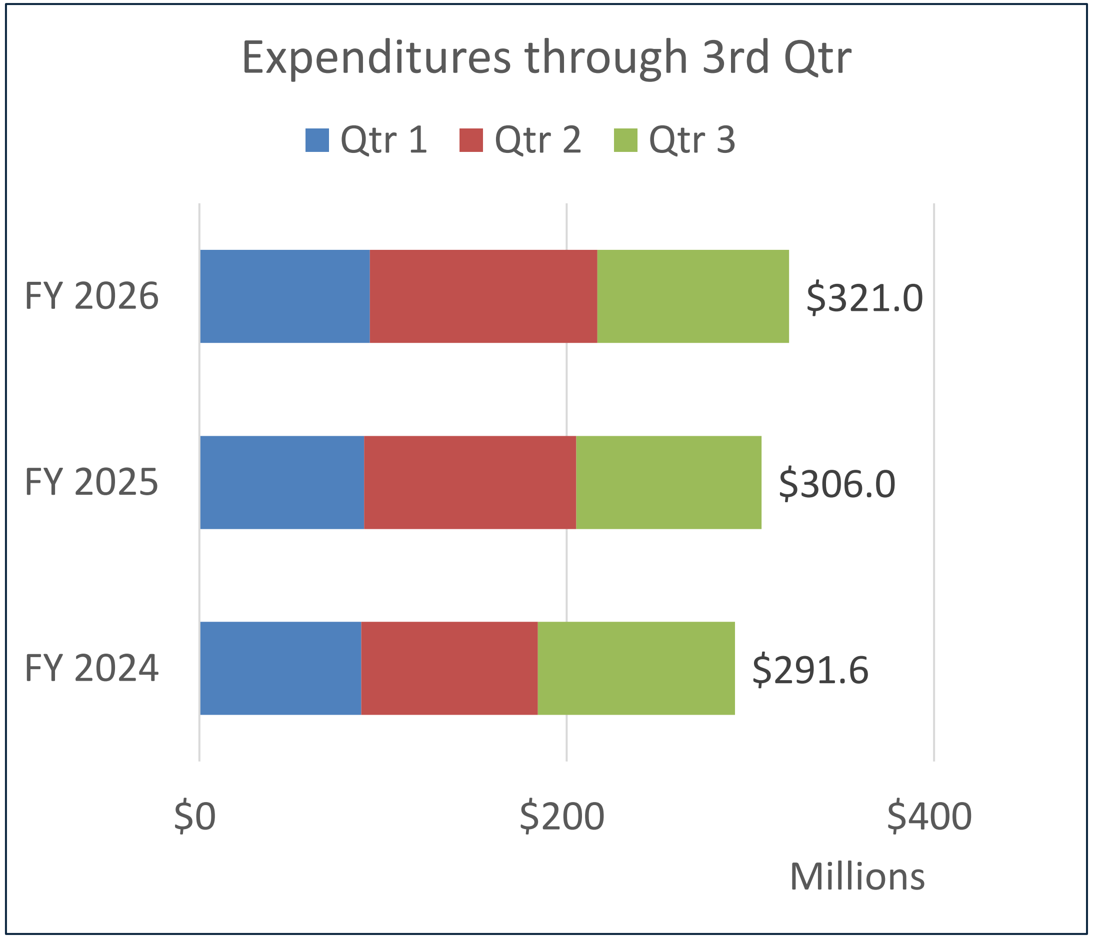
Category	FY 2026 Adjusted Budget	FY 2026 Sep-May Actuals	FY 2026 Year-End Projection	Projected (Over)/Under Budget
Personal Services	$447,437,391	$321,046,340	$447,945,260	(507,869)
Contractual Services.............	64,055,741	41,873,557	64,963,198	(907,457)
Materials & Supplies............	31,774,743	18,771,800	29,693,005	2,081,738
Operating..............................	34,970,507	17,691,722	34,776,348	194,158
Non-Operating.......................	1,843,571	1,034,641	2,190,163	(346,592)
Intergovernmental................	1,714,401	823,359	1,595,398	119,003
Transfers..............................	43,477,724	13,880,700	43,477,725	(1)
Capital.................................	486,007	404,383	475,594	10,413
Total Expenditures...............	**$625,760,085**	**$415,526,503**	**$625,116,691**	**$643,394**

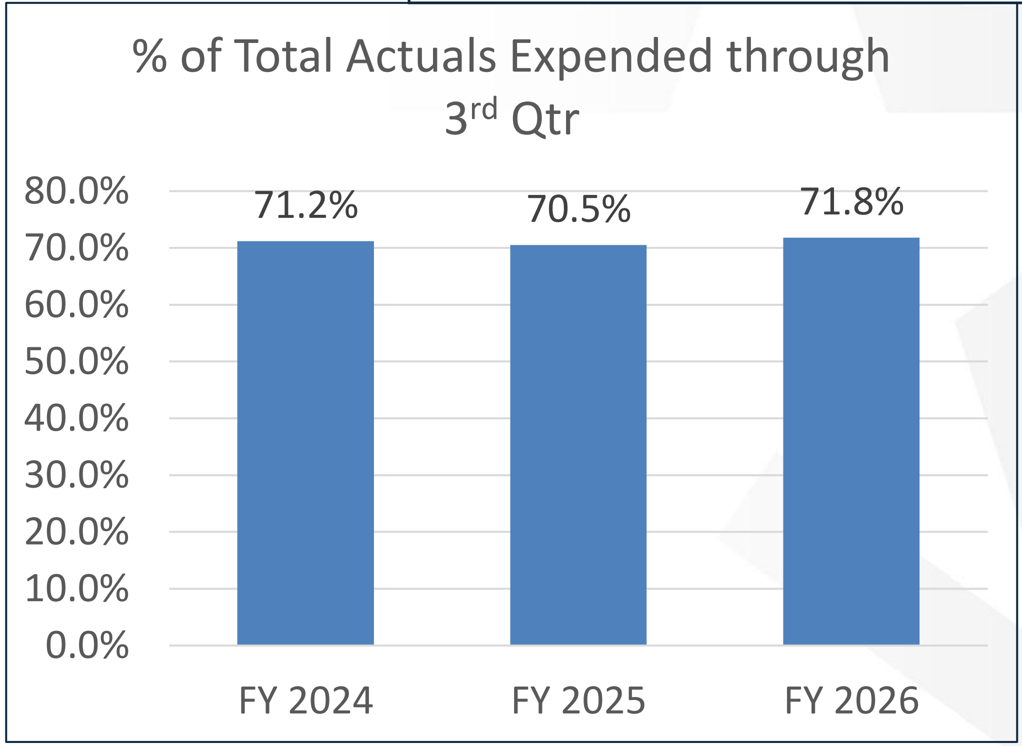
EP TX CITY OF EL PASO

Personal Services
(Salaries, Benefits, Taxes)

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.



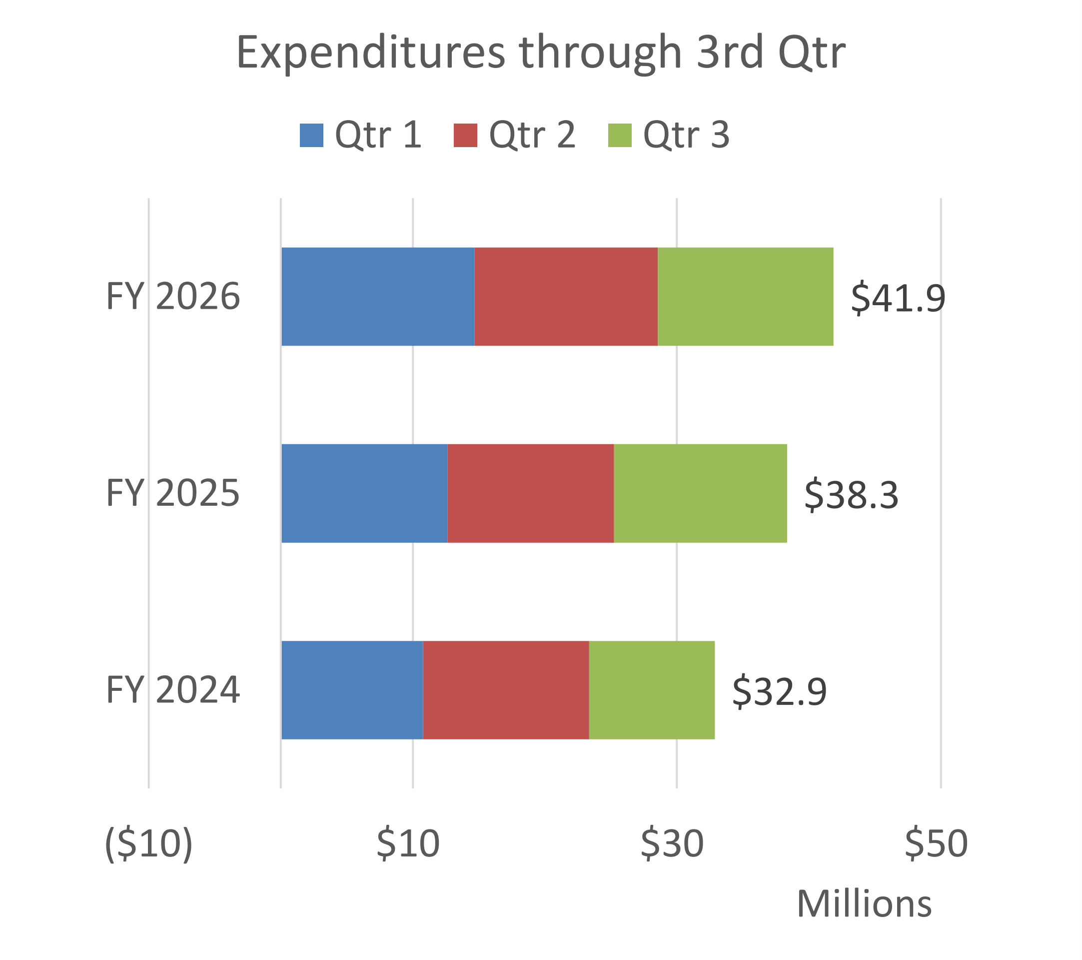


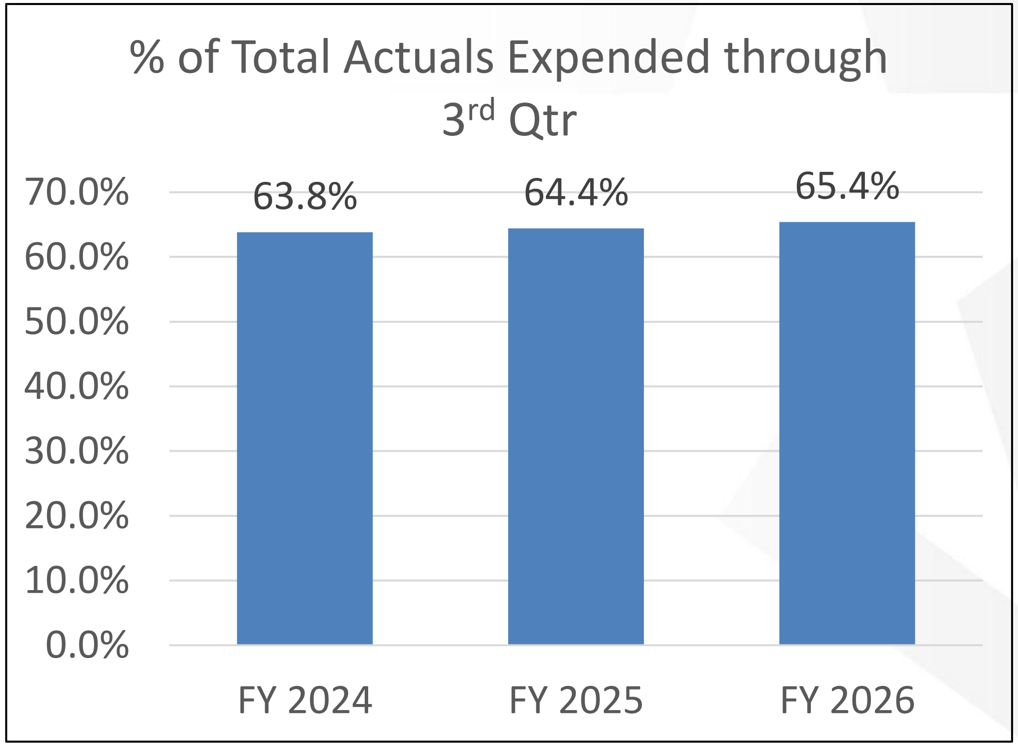
EPTX CITY OF EL PASO

Contractual Services

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

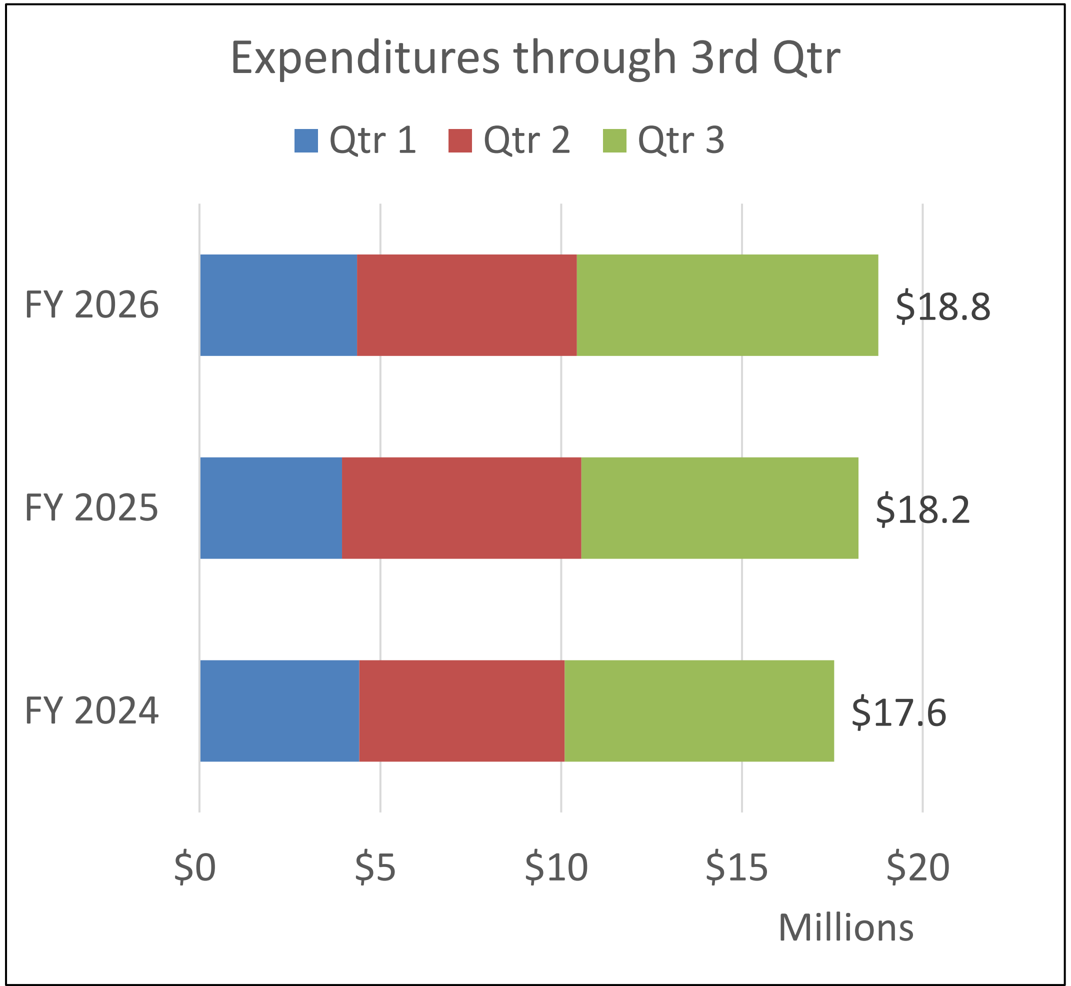


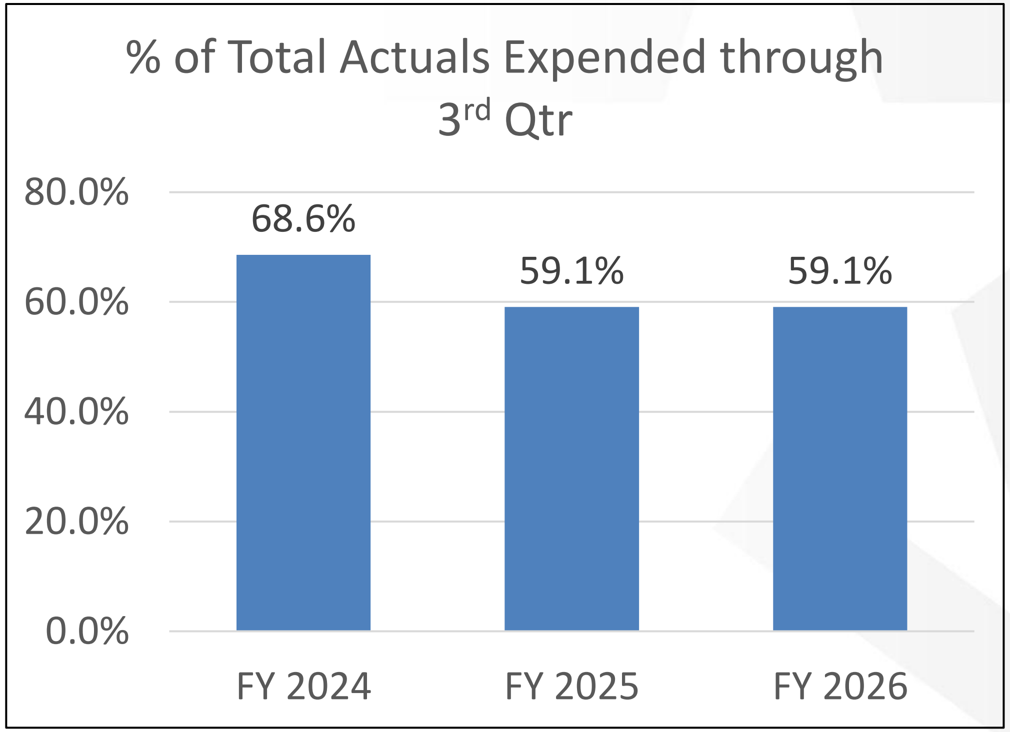


Materials & Supplies

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

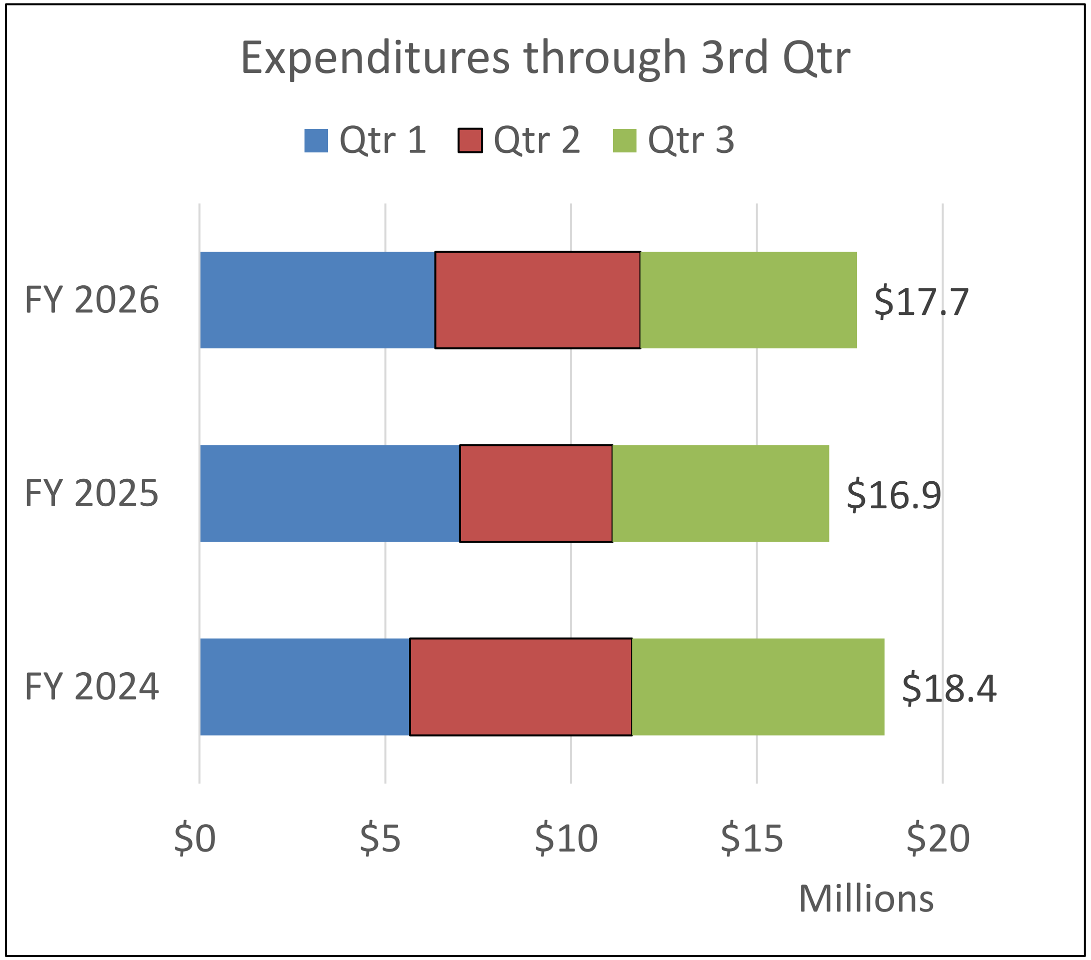


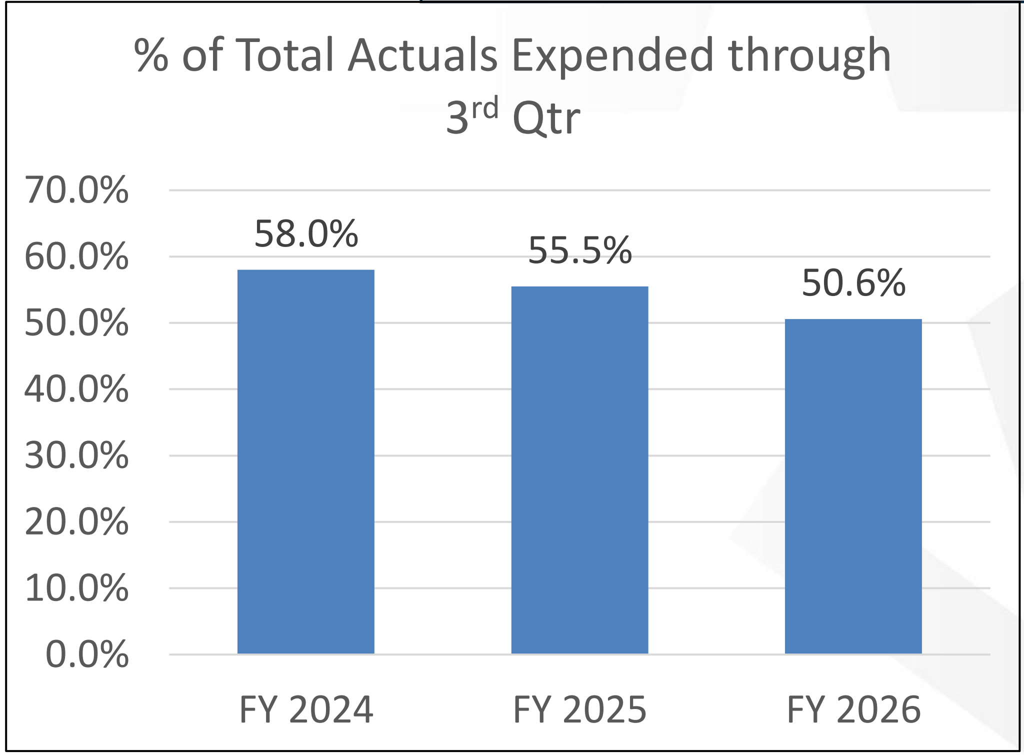


Operating Expenses

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

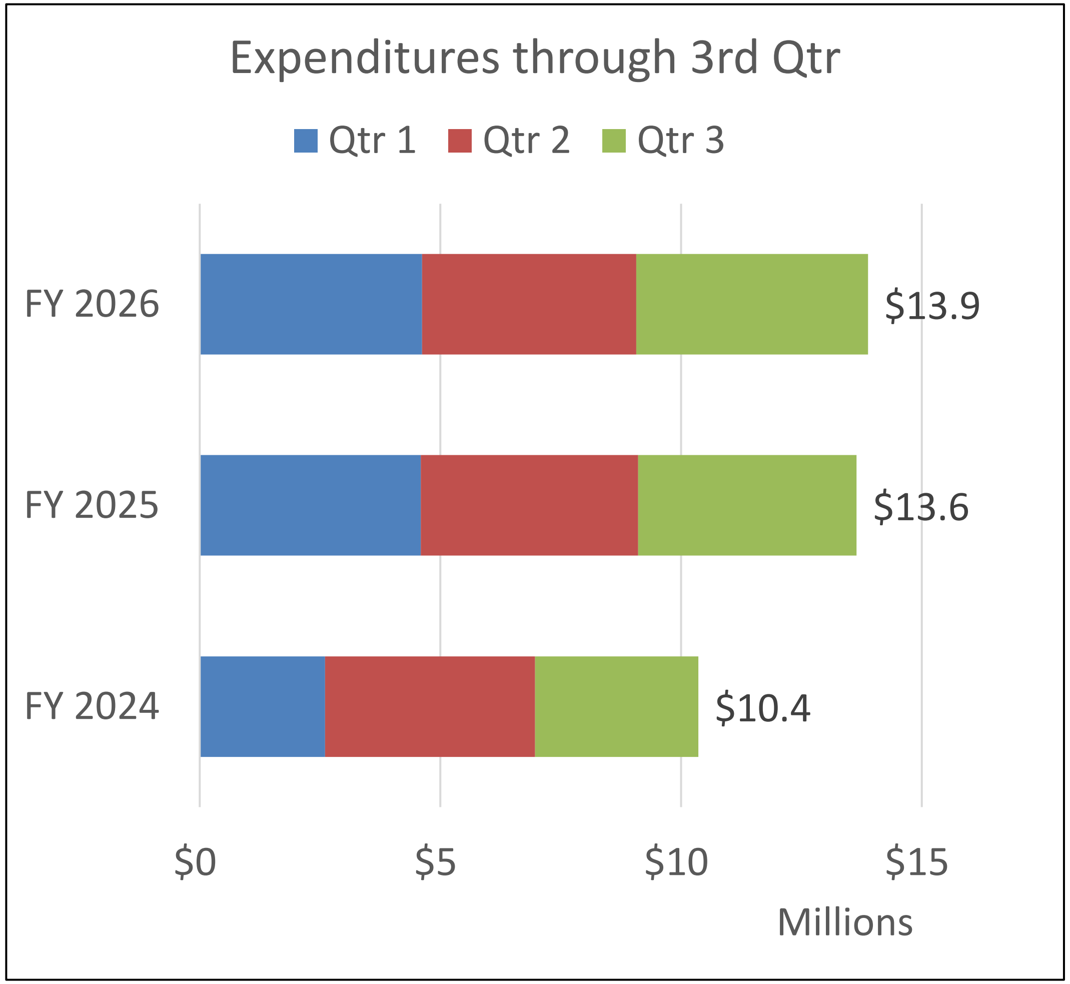


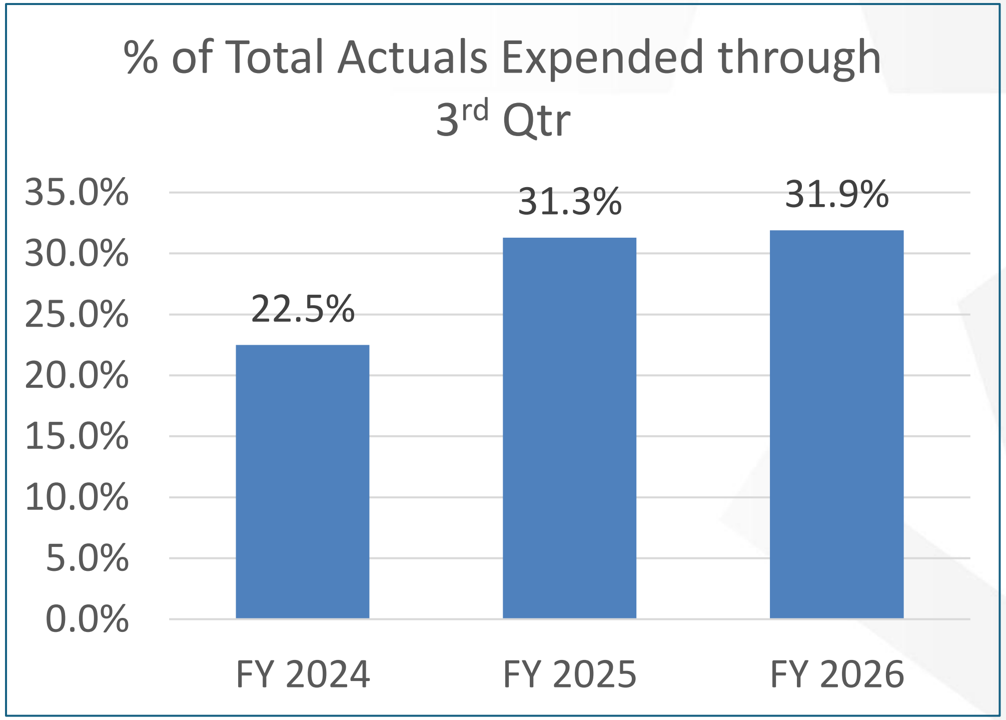


Transfers Out

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.





General Fund
Year-End Total Projection

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

Category	FY 2026 Budget	FY 2026 Actuals (Sep-May)	Year-End Projection
Revenue	$625,760,085	$533,440,646	$625,302,232
Expenses	$625,760,085	$415,526,503	$625,116,691
Projected Surplus/(Deficit)			**$185,541**

Revenue projection includes no use of fund balance (Adopted Budget approved $3.25 million)

Summary and Next Steps

This text box is to remind you about the ASL translator service. Do NOT add any info in this space.

REMOVE THIS BOX ONCE THE PRESENTATION IS FINALIZED.

- No action being requested
- Year-end projections based on historical trends, limited information (through 3rd quarter), and uncertainty surrounding state, national, and worldwide economic situation
- <u>No use of fund balance projected</u> at this time

MISSION

Deliver exceptional services to support a high quality of life and place for our community.

VISION

Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government.

VALUES

Integrity, **R**espect, **E**xcellence, **A**ccountability, **P**eople