

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: August 13, 2024
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Anthony R. Dekeyzer, Director of Mass Transit, (915) 212-3306
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.3 – Enhance regional comprehensive transportation system

SUBJECT:

Discussion and action on the request that the Managing Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2024-0516 Amerex Parts, Equipment & Service to ATCO Fire Services, Inc DBA Jay L. Harman Fire Equipment Co., the sole and authorized distributor for a term of three (3) years for an estimated amount of \$261,000. Supplier will be required to provide an updated sole source letter and affidavit each year.

BACKGROUND / DISCUSSION:

This contract will allow Sun Metro to purchase AMEREX proprietary fire suppression parts and services for Sun Metro's Fixed Route Fleets. The AMEREX fire suppression systems are already standard on Sun Metro's entire Fixed Route Fleet. These parts are needed in order to maintain the Fleet integrity, to ensure the continuity of service, safety of the traveling public and safe operation of these fleets.

SELECTION SUMMARY:

General Exemption under Texas Local Government Code Section 252.022 Part 7 (D) captive replacement parts or components for equipment. ATCO Fire Services, Inc DBA Jay L. Harman Fire Equipment Co. is the sole and authorized distributor of Amerex Parts, Equipment & Service for the El Paso region.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$186,000.00 for the initial term, which represents a 248.00% increase due to the initial contract being funded for only one year. This contract is funded for three years.

PROTEST

N/A

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$261,000.00
Funding Source: Operating Fund
Account: 531180-560-3200-60050- P6017

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES ___ NO

PRIMARY DEPARTMENT: Mass Transit (Sun Metro)

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Deputy Transit Officer

Jerry DeMuro

for

Anthony R. Dekeyzer, Director of Mass Transit

Project Form
Non-Competitive

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the Mass Transit Board Meeting of August 13, 2024

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.3 Enhance a regional comprehensive transportation system

Award Summary:

Discussion and action on the request that the Managing Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2024-0516 Amerex Parts, Equipment & Service to ATCO Fire Services, Inc DBA Jay L. Harman Fire Equipment Co., the sole and authorized distributor for a term of three (3) years for an estimated amount of \$261,000.00. Supplier will be required to provide an updated sole source letter and affidavit each year. This contract will allow Sun Metro to purchase AMEREX proprietary fire suppression parts and services for Sun Metro's Fixed Route Fleets.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$186,000.00 for the initial term, which represents a 248.00% increase due to the initial contract being funded for only one year. This contract is funded for three years.

Department:	Mass Transit (Sun Metro)
Award to:	ATCO Fire Services, Inc DBA Jay L. Harman Fire Equipment Co.
City & State:	El Paso, Texas
Item(s):	All
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$87,000.00
Initial Term Estimated Award:	\$261,000.00
Option Term Estimated Award:	N/A
Total Estimated Award:	\$261,000.00
Account(s):	531180-560-3200-60050- P6017
Funding Source(s):	Sun Metro Operating Fund
District(s):	All

Non-Competitive Procurement under Local Government General Exemption: Section 252.022 - (7) a procurement of items that are available from only one source – (D) captive replacement parts or components for equipment;

The Purchasing & Strategic Sourcing and Mass Transit (Sun Metro) Departments recommend award as indicated to ATCO Fire Services, Inc. DBA Jay L. Harman Fire Equipment Co., under the exemption listed above.



Amerex Corporation
7595 Gadsden Highway
Trussville, AL 35173

Office (205) 655-3271
Fax (800) 654-5980
Web: www.amerex-fire.com

March 22nd, 2024

To Whom it may concern,

Please be advised that “Jay L. Harman Fire Equipment” located at 1930 E. Yandell, El Paso, TX 79903 is an Authorized Distributor and Service Company for Amerex Products.

Jay L. Harman Fire Equipment, is authorized to Design, Sell, Install and Service Amerex Products and has personnel certification through training with Amerex Corporation. Should anyone have any questions or concerns regarding this information, please do not hesitate to contact me by phone or email.

Thank you,

Wade Tilley

Wade Tilley
Regional Sales Manager – South Central
Tel: 205-655-3271
Direct 205-308-8993



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

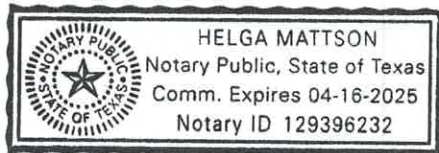
THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is TRAVIS JOLLIFFE. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Jay L. Harman Fire Equip
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
AMEREX FIRE SUPPRESSION
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Signature [Handwritten Signature]

SUBSCRIBED AND SWORN to before me on this 25 day of March 2024



Helga Mattson
 NOTARY PUBLIC
Helga Mattson
 PRINTED NAME
April 16th, 2025
 MY COMMISSION EXPIRES

COMPANY NAME: JAY L. HARMAN FIRE EQUIPMENT COMPANY 4
 ADDRESS, CITY, STATE & ZIP CODE: 1930 E. YANDELL, EL PASO, TX 79903
 PHONE: 915-533-7021 FAX NUMBER: 915-533-0079
 CONTACT NAME AND TITLE: TRAVIS JOLLIFFE - PRESIDENT
 WEB ADDRESS: www.jhfire.com EMAIL: info@jhfire.com
 FEDERAL TAX ID NUMBER: 75-2829844 TEXAS SALES TAX NUMBER: 1-75-2829844-5